

Sujit Kurhade

From: Sujit Kurhade
Sent: 21 March 2025 20:32
To: Sameer Redij
Cc: Yogesh Dusane
Subject: RE: ESDS_Mospi_Working Commercial_V3.xlsx
Attachments: ESDS_Mospi_Working Commercial_V3 Profitability.xlsx

Hi Sameer Sir,
Please find attached Profitability Statements,
1. Overall discount on standard price = 21%
2. Overall Gross Profit for 6 Months = 31%
3. Overall Net Profit for 6 Months = 14%

Notes : Below are the consideration
1.CPC consider @ 10% on MRC
2.Interest calculation on the basis 30 days @12% p.a on Total recurring cost
3. Existing Setup 17 VM now we received Addition 17 VM order , So We Can reduced Our Overhead by 40% at considering EXISTING VM SETUP already commenced.
4. Tenure for Renewal BOM with Additional VM's is 6 Months of Duration.

Best Regards,
Sujit Kurhade

From: Sujit Kurhade
Sent: Friday, March 21, 2025 6:07 PM
To: Sameer Redij <sameer@esds.co.in>
Cc: Yogesh Dusane <yogesh.dusane@esds.co.in>
Subject: RE: ESDS_Mospi_Working Commercial_V3.xlsx

Sure sir....

Best Regards,
Sujit Kurhade.

From: Sameer Redij <sameer@esds.co.in>
Sent: Friday, March 21, 2025 6:03 PM
To: Yogesh Dusane <yogesh.dusane@esds.co.in>; Sujit Kurhade <Sujit.Kurhade@esds.co.in>
Subject: Re: ESDS_Mospi_Working Commercial_V3.xlsx

HinSujit

Pl calculate n share today itself Sujit

Many Thanks & Kind Regards
Sameer Redij | Chief Business Officer |
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No Excuses No Limits

From: Yogesh Dusane <yogesh.dusane@esds.co.in>
Sent: Friday, March 21, 2025 5:59:07 PM
To: Sujit Kurhade <Sujit.Kurhade@esds.co.in>
Cc: Sameer Redij <sameer@esds.co.in>
Subject: ESDS_Mospi_Working Commercial_V3.xlsx

Hi Sujit,

Kindly provide profit ability for Mospi.

Thanks & Regards,
Yogesh Dusane | Associate Director – Solution Arcitect
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