

**Sujit Kurhade**

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**From:** Sujit Kurhade  
**Sent:** 21 March 2025 20:32  
**To:** Sameer Redij  
**Cc:** Yogesh Dusane  
**Subject:** RE: ESDS\_Mospi\_Working Commercial\_V3.xlsx  
**Attachments:** ESDS\_Mospi\_Working Commercial\_V3 Profitability.xlsx

Hi Sameer Sir,  
Please find attached Profitability Statements,

1. Overall discount on standard price = 21%
2. Overall Gross Profit for 6 Months = 31%
3. Overall Net Profit for 6 Months = 14%

Notes : Below are the consideration

- 1.CPC consider @ 10% on MRC
- 2.Interest calculation on the basis 30 days @12% p.a on Total recurring cost
3. Existing Setup 17 VM now we received Addition 17 VM order , So We Can reduced Our Overhead by 40% at considering EXISTING VM SETUP already commenced.
4. Tenure for Renewal BOM with Additional VM's is 6 Months of Duration.

Best Regards,  
Sujit Kurhade

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**From:** Sujit Kurhade  
**Sent:** Friday, March 21, 2025 6:07 PM  
**To:** Sameer Redij <sameer@esds.co.in>  
**Cc:** Yogesh Dusane <yogesh.dusane@esds.co.in>  
**Subject:** RE: ESDS\_Mospi\_Working Commercial\_V3.xlsx

Sure sir....

Best Regards,  
Sujit Kurhade.

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**From:** Sameer Redij <sameer@esds.co.in>  
**Sent:** Friday, March 21, 2025 6:03 PM  
**To:** Yogesh Dusane <yogesh.dusane@esds.co.in>; Sujit Kurhade <Sujit.Kurhade@esds.co.in>  
**Subject:** Re: ESDS\_Mospi\_Working Commercial\_V3.xlsx

HinSujit

Pl calculate n share today itself Sujit

Many Thanks & Kind Regards  
Sameer Redij | Chief Business Officer |  
ESDS Software Solution Limited  
[www.esds.co.in](http://www.esds.co.in) | +91-9920-685385 |  
No Excuses No Limits

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**From:** Yogesh Dusane <yogesh.dusane@esds.co.in>  
**Sent:** Friday, March 21, 2025 5:59:07 PM  
**To:** Sujit Kurhade <Sujit.Kurhade@esds.co.in>  
**Cc:** Sameer Redij <sameer@esds.co.in>  
**Subject:** ESDS\_Mospi\_Working Commercial\_V3.xlsx

Hi Sujit,

Kindly provide profit ability for Mospi.

Thanks & Regards,  
Yogesh Dusane | Associate Director – Solution Architect  
ESDS Software Solution Ltd.  
Website: [www.esds.co.in](http://www.esds.co.in) | Email: [yogesh.dusane@esds.co.in](mailto:yogesh.dusane@esds.co.in)  
Address: Plot No. B- 24 & 25, NICE Industrial Area, Satpur MIDC, Nashik 422 007  
Mobile: +91 8554997774 | Toll Free: 1800 209 3006 | Landline: +91 (0253) 663 6500