

## FILTERS

region	All	<b>P &amp; L for Markets</b>
sub_zone	All	All values are in USD
FY	2021	

Market	Net Sales	COGS	Gross Margin	Gross Margin %
Australia	20.99 M	14.1 M	6.9 M	32.9%
Austria	2.84 M	2.0 M	0.9 M	30.1%
Bangladesh	6.95 M	4.5 M	2.4 M	34.5%
Canada	35.06 M	21.7 M	13.4 M	38.2%
China	22.89 M	13.5 M	9.4 M	41.1%
France	25.94 M	14.7 M	11.2 M	43.2%
Germany	12.01 M	8.9 M	3.1 M	26.2%
India	161.26 M	109.7 M	51.6 M	32.0%
Indonesia	18.41 M	11.3 M	7.1 M	38.4%
Italy	11.72 M	8.2 M	3.5 M	30.1%
Japan	7.92 M	4.2 M	3.7 M	46.5%
Netherlands	7.98 M	4.6 M	3.4 M	42.0%
New Zealand	11.40 M	5.9 M	5.5 M	48.2%
Norway	13.68 M	9.6 M	4.0 M	29.5%
Pakistan	5.66 M	3.6 M	2.0 M	36.2%
Philippines	31.86 M	19.4 M	12.5 M	39.1%
Poland	5.19 M	3.0 M	2.2 M	42.6%
Portugal	11.83 M	6.8 M	5.0 M	42.1%
South Korea	48.97 M	31.4 M	17.6 M	35.9%
Spain	12.62 M	8.4 M	4.2 M	33.1%
Sweden	1.77 M	1.1 M	0.7 M	40.2%
United Kingdom	34.15 M	18.7 M	15.4 M	45.1%
USA	87.78 M	55.3 M	32.5 M	37.0%

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region	All	<b>P &amp; L for Markets</b>
sub_zone	All	All values are in USD
FY	2020	

Market	Net Sales	COGS	Gross Margin	Gross Margin %
Australia	10.70 M	5.8 M	4.9 M	45.9%
Austria	0.12 M	0.1 M	0.0 M	26.1%
Bangladesh	2.26 M	1.4 M	0.9 M	39.6%
Canada	12.17 M	7.1 M	5.1 M	41.9%
China	5.42 M	3.3 M	2.1 M	38.7%
France	7.47 M	4.3 M	3.2 M	43.1%
Germany	4.69 M	3.0 M	1.7 M	35.6%
India	49.77 M	33.7 M	16.0 M	32.2%
Indonesia	6.21 M	3.5 M	2.7 M	42.9%
Italy	4.46 M	3.1 M	1.4 M	30.7%
Japan	1.88 M	1.2 M	0.7 M	37.0%
Netherlands	3.36 M	1.8 M	1.6 M	47.8%
New Zealand	1.99 M	1.5 M	0.5 M	26.4%
Norway	2.48 M	1.5 M	0.9 M	37.7%
Pakistan	4.69 M	2.7 M	2.0 M	42.8%
Philippines	13.37 M	7.3 M	6.0 M	45.1%
Poland	2.79 M	1.7 M	1.1 M	40.2%
Portugal	3.59 M	2.3 M	1.3 M	36.1%
South Korea	17.28 M	12.1 M	5.2 M	29.8%
Spain	1.77 M	1.1 M	0.7 M	37.7%
Sweden	0.23 M	0.1 M	0.1 M	44.1%
United Kingdom	8.08 M	5.3 M	2.8 M	34.1%
USA	31.92 M	19.5 M	12.4 M	39.0%