

AtliQ Hardware Sales Insights



<starting point strong performance in significant contribution key customer End Point> Delhi NCR and Mumbai from Electrical Stores concentration **AtliQ Hardware Sales Insights** 2017 2018 2019 2020 Month (All) 50M (AII) 42.52M 39.46M 38.17M Normalized Amount * 40M 35,44M Total Revenue SalesQty Trans Count 34.93M 35.19M 32.21M 31.31M 31.53M 35.26M 35.92M 36.23M 986.62M 2,431,634 148,672 28.22M 28.05M 30M 26.72M26.61M26.93M26.39M 31.83M 30.10M 27.73M 30.41M 23.29M 27.19M 27.65M 26.35M 25.42M 25.66M 25.26M 25.06M 20M 22.58M Revenue by Markets 14.71M Markets.. ₽ 10M \$520.78M Delhi NCR Mumbai \$150.18M OM November December March February December January August July August October November January February Ahmedabad \$132.53M September November September December Bhopal \$58,65M Nagpur \$55.03M Kochi \$18.81M Revenue by Customer Type Top 5 Customer Chennai \$18.23M Customer Name Kanpur \$13,58M 413.91M Electricalsara Stores Hyderabad \$7,44M Electrical slytical 49.64 E-Commerce Patna \$4 43M 33,344,862 Lucknow \$3,09M Excel Stores 49.18 Surat \$2 61M Nixon 43.9 Brick & Mortar Bhubanesh., \$0,89M 54,889,870 Premium Stores 45.31 Bengaluru \$0,37M MO 200M OM 50M 100M 150M 200M 250M 300M 350M 400M 100M 300M 400M 500M 600M Normalized Amount Normalized Amount * F Revenue Oty Sales Trans.count Revenue by Markets Sales Oty by market Top 5 Customer Revenue by customer type Revenue by Year 🖽 Dashboard 1 🖾 Story 1 黒日イトロウ