Sukhman S

Msc in Business Analytics (UOB) | SQL| Python |Tableau| Power BI | 2 YOE | Business and Analyst
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Professional Summary

Results-driven Data Analyst with two years' experience leading strategic business consultations for projects totalling $110 million. Recognised for streamlining operations through tailored strategies, earning **two Delivery Excellence Awards** in 2 years. Skilled in using Analysis & Insight Generation, Dashboard Development, and cross-functional collaboration to drive measurable impact.

Professional Skills

Functional Competencies: Data Analysis & Interpretation | Statistical Modeling & Hypothesis Testing | Predictive & Prescriptive Analytics | Data Visualization & Storytelling | Business Intelligence & Reporting | ETL Processes & Data Cleaning | Dashboard Development & Automation | Big Data Management | Experiment Design & A/B Testing | Competitive & Market Analysis | Process Mapping & Optimization | Web Scraping & Data Collection | Problem Solving & Critical Thinking | Collaboration with Cross-functional Teams

Technical Tools: SQL | Python (Pandas, NumPy, Scikit-learn, Matplotlib, Seaborn) | Tableau | Power BI | R | Advanced Excel (Power Query, Pivot Tables, VBA) | SPSS | Minitab | Data APIs | JIRA | Confluence | Microsoft Project | Word | PowerPoint | App Store Analytics Tools | Slack | Microsoft Teams | Zoom

Work Experience

Financial Analyst | Insuresafeline, United Kingdom | Sep 2025 – Present

- Conducted detailed financial and risk analyses for 50+ SME portfolios monthly, aligning coverage structures with client capital exposure and improving ROI by 18%.
- Negotiated premium reductions averaging 15–20% through comparative market evaluation and cost–benefit modelling across 100+ insurer quotes.
- Performed financial statement reviews to assess insurer solvency and pricing trends, enhancing client trust and retention by 95%.
- Streamlined policy confirmations using DocuSign automation, cutting turnaround time by 30% and increasing operational efficiency.
- Collaborated with compliance to ensure FCA-aligned documentation and reporting standards, mitigating audit risks across all client accounts.

Data Analyst Intern | L.E.K. Consulting, United Kingdom | Apr 2024 – Sep 2024

- Built valuation dashboards in Tableau and Power BI integrating KPIs (ROI, IRR, growth rate) across 25+ firms, informing £12M in client revenue opportunities.
- Applied Python and SQL to transform 50K+ financial data points, increasing model accuracy by 20% and supporting due diligence for market entry strategies.
- Conducted sector and macroeconomic analysis across healthcare and retail, identifying emerging investment trends for strategic positioning.
- Automated recurring financial reports via Python scripts, reducing manual processing by 30% and improving data reliability for investment committees.

- Collaborated with cross-functional teams to translate analytical outputs into client-ready investment recommendations and presentations.

Business & Data Analyst | Oliver Wyman | Aug 2021 – Jul 2023

- Developed financial models in Python and R to assess marketing ROI and forecast revenue growth, improving forecast accuracy by 25%.
- Built 20+ BI dashboards visualising KPIs (ROI, CAC, CLV), reducing reporting cycles by 40% and enhancing strategic decision-making.
- Analysed 10M+ transaction-level data using SQL to uncover drivers of profitability and improve portfolio allocation strategies.
- Supported valuation and performance monitoring across 5 business units, translating data insights into actionable investment strategies.
- Ensured 99.9% accuracy in financial data pipelines across AWS and GCP, maintaining compliance with internal audit and data governance standards.

Education

Master's in Business Analytics, University of Birmingham

Highlight: Took extra modules in predictive modelling, business case analysis, and technical tools including SQL, Python, Power BI, and Tableau.

Bachelor's in Business Administration (Major: Marketing), Doon Business School

Highlight: Focused on Marketing, Finance, and Accounting. Completed additional modules in Digital Marketing and Project Management.

Courses and Certifications

[(Link)](#)

Key Reward and Recognitions

- **Revenue Growth Leader:** Drove a 25% increase in overall sales through customer behaviour analysis using SQL and Python. Earned 'Performance Excellence' recognition.
- **Supply Chain Streamlining:** Improved procurement workflows, cutting delivery delays by 25%.
- **Customer Insights Dashboard:** Praised for designing a dashboard that boosted targeting accuracy and repeat purchase rates by 15%.
- **Data-Driven Decision Making:** Introduced visual KPIs that helped management make faster, evidence-based decisions.
- **Predictive Analytics Contributor:** Applied machine learning and statistical modelling to forecast demand and trends, improving planning accuracy.
- **Process Automation Lead:** Automated inventory tracking, reducing human error by over 30% and freeing up team resources.
- **Market Expansion Analyst:** Supported entry into two new cities through data modelling and feasibility studies.