

# Telecom Asset Movement on Blockchain

## Enhancing Visibility and Trust in Telecom Asset Billing

### Targeted Challenges

#### Telco asset deployment - Key challenges today



### Our Solution

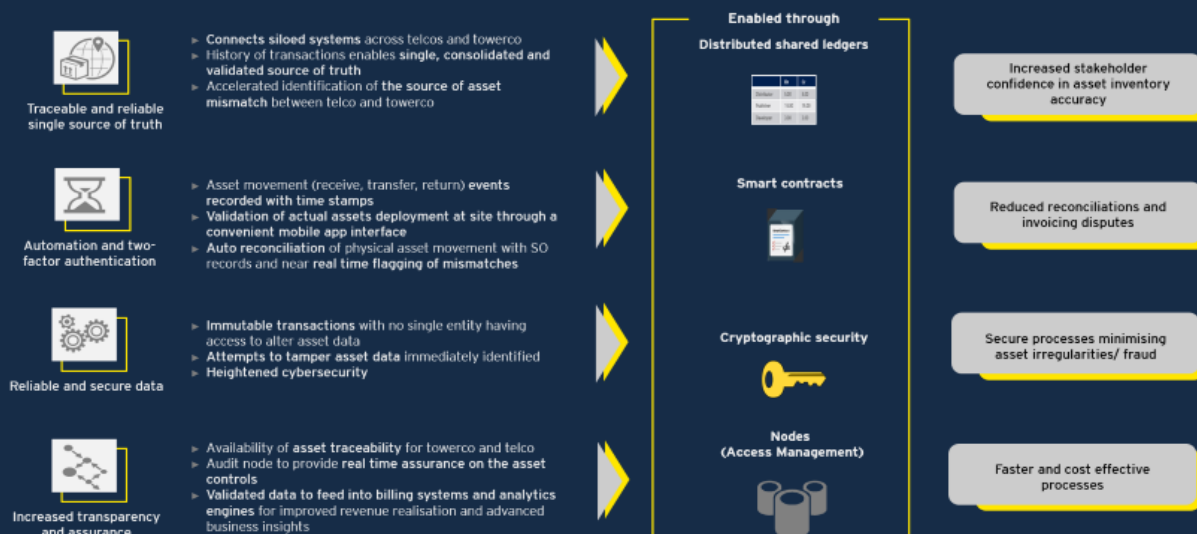
#### Our Solution - A Shared Data Platform for Key Stakeholders

- A shared blockchain-powered site asset repository that is accessible to all stakeholders on desktop and mobile interfaces
- Asset movement data is updated and auto-reconciled in near real-time, creating an immutable and trusted single source of truth for all stakeholders
- Source of validated and readily verifiable data from site, which can be leveraged for Towerco's billing systems and for Opco's asset tracking and spend management objectives



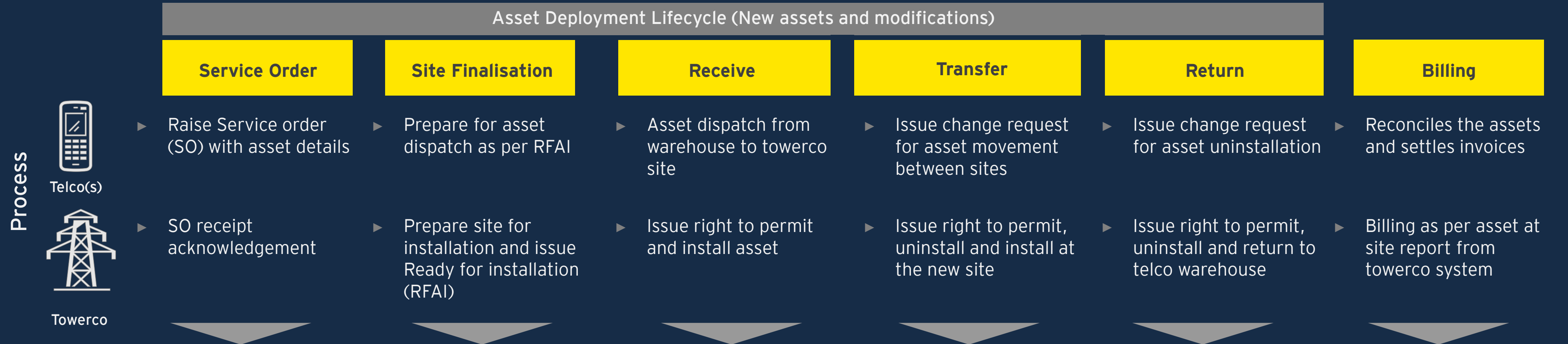
### Why Blockchain & What are the Benefits?


#### How does blockchain address those challenges?





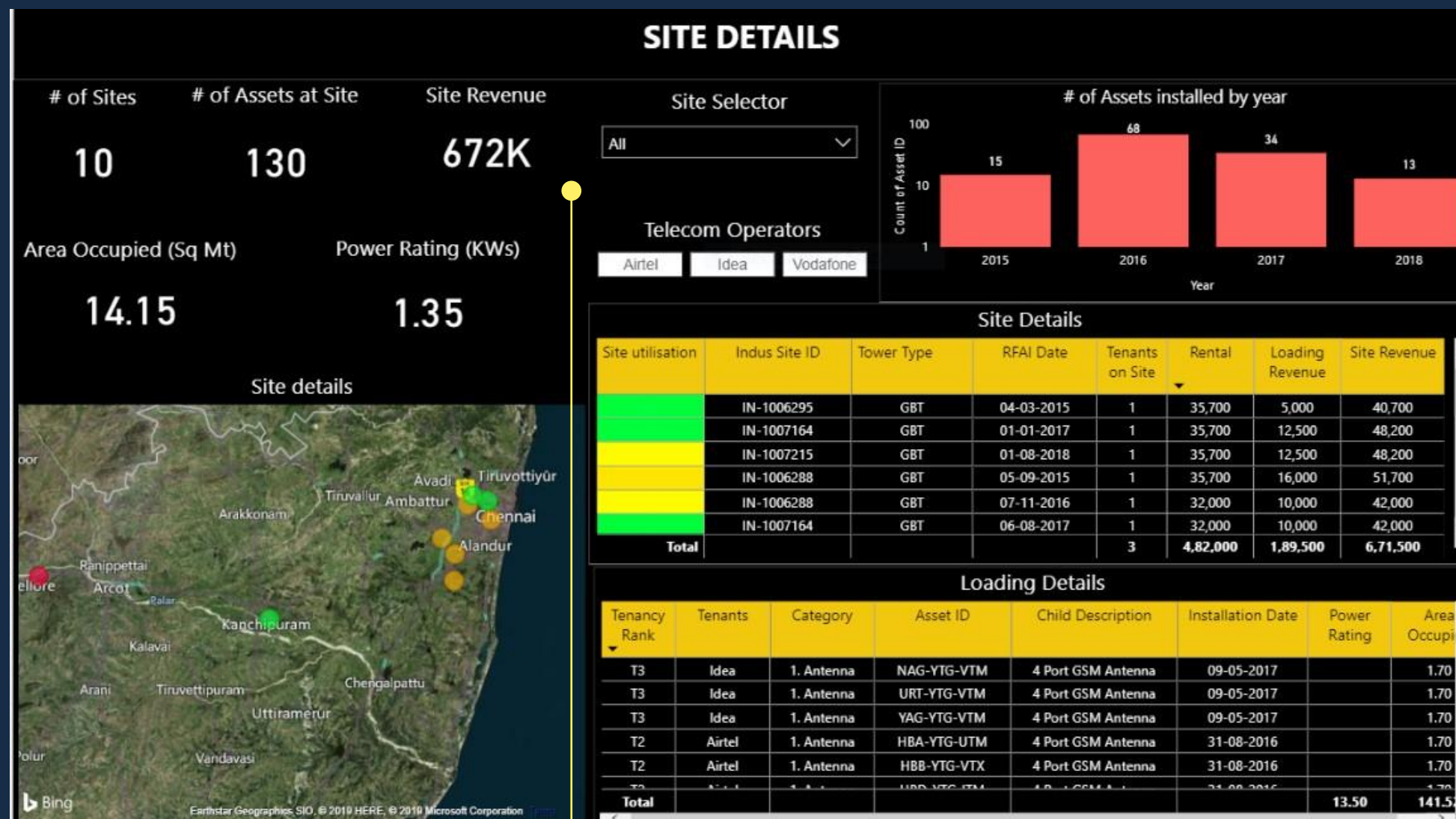
# Telco asset deployment – Key challenges today



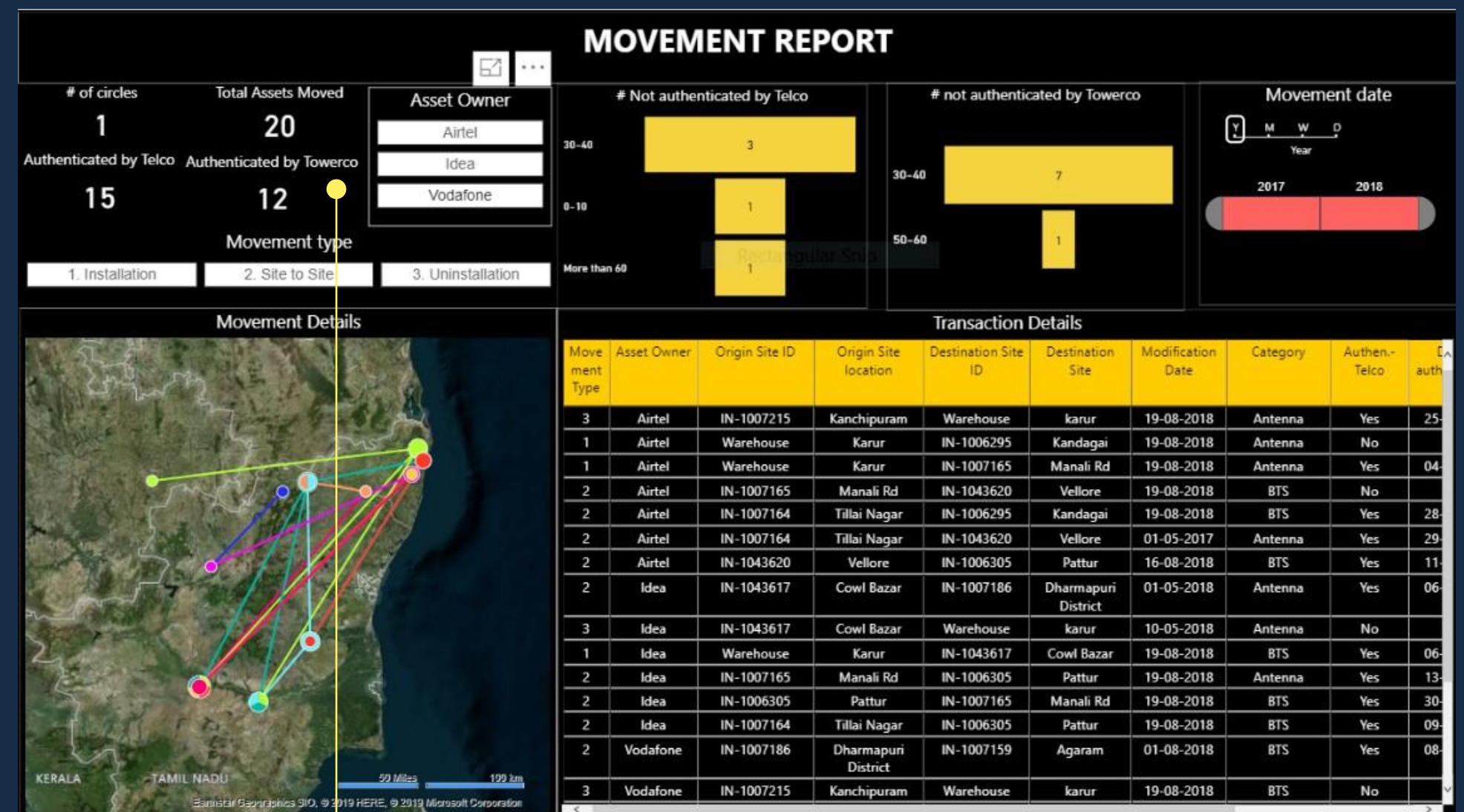
- Key challenges**
- 
- ▶ Multi-party environment with multiple disparate systems, leading to lack of trust and no single source of truth
  - ▶ Revenue leakage on Towerco's part due to inaccurate billing, on account of mismatch between physical asset on site vs. towerco system data
  - ▶ Inflated cost and wastage of time and effort in post-facto reconciliation of records with physical network deployment
  - ▶ Lack of asset traceability and visibility to the entire distributed asset base for the Opco, leading to high risk of loss, theft, damage and service disruption
  - ▶ Disputes over key billing factors (RFAI, RFS etc.) and lack of an efficient resolution mechanism
  - ▶ Delay in update of accurate asset movement details in participant systems
  - ▶ Lack of controls and validations and inability of parties to efficiently confirm the physical deployment of assets on site

# Our Solution - A Shared Data Platform for Key Stakeholders

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Near real-time updated data of assets on site can be filtered by site ID and operator



Asset movement details verified by both opco and towerco via mobile app interface and visible to both parties through a dynamic dashboard with asset owner, movement type and time-based filters to uncover business insights from validated data



# How does blockchain address those challenges?



Traceable and reliable  
single source of truth

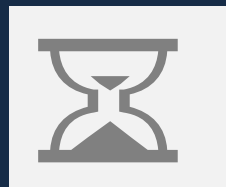
- ▶ Connects siloed systems across telcos and towerco
- ▶ History of transactions enables **single, consolidated and validated source of truth**
- ▶ Accelerated identification of the **source of asset mismatch** between telco and towerco



Enabled through  
**Distributed shared ledgers**

	Dr	Cr
Distributor	5.00	5.00
Publisher	15.00	15.00
Developer	3.00	3.00

Increased stakeholder  
confidence in asset inventory  
accuracy

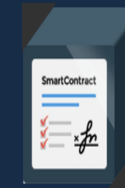


Automation and two-  
factor authentication

- ▶ Asset movement (receive, transfer, return) **events recorded with time stamps**
- ▶ **Validation of actual assets deployment at site through a convenient mobile app interface**
- ▶ **Auto reconciliation** of physical asset movement with SO records and near **real time flagging of mismatches**



**Smart contracts**



Reduced reconciliations and  
invoicing disputes



Reliable and secure data

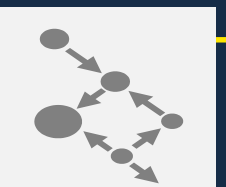
- ▶ **Immutable transactions** with no single entity having access to alter asset data
- ▶ **Attempts to tamper asset data** immediately identified
- ▶ **Heightened cybersecurity**



**Cryptographic security**



Secure processes minimising  
asset irregularities/ fraud



Increased transparency  
and assurance

- ▶ Availability of **asset traceability** for towerco and telco
- ▶ Audit node to provide **real time assurance on the asset controls**
- ▶ **Validated data to feed into billing systems and analytics engines** for improved revenue realisation and advanced business insights



**Nodes  
(Access Management)**



Faster and cost effective  
processes