SULAYMAN BOWLES

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EDUCATION

The University of Texas at Austin   Bachelor of Business Administration   May 2027
Bachelor of Arts, Music Emphasis
Overall GPA: 3.64

EXPERIENCE

Native Scenery Landscape, - *Fractional CFO & Finance Consultant;* Austin, TX   December 2025 – Present
• Built an end-to-end job-costing and pricing model tying labor, materials, equipment, and overhead into project-level P&L to quote work at target gross margins.
• Implemented monthly P&L and cash-flow reporting with AR/AP tracking and a 12-month forecast to show seasonality, break-even volume, and hiring capacity.

Independent Consulting Practice, - *Strategy & Finance Consultant;* Remote   August 2025 - Present
• Generated $60,000 in consulting revenue across tech and finance clients
• Designed pricing, job-costing, and monthly reporting frameworks with basic P&L and cash flow views, improving owners' visibility into unit economics.

South Highland Ventures, - *Private Equity Intern;* Remote   September 2025 - Present
• Source and screen lower-middle-market opportunities, build thematic maps, maintain CRM pipelines, and coordinate founder and banker outreach to grow qualified deal flow
• Support deal evaluation by conducting financial analysis and preparing internal materials on potential platform and add-on investments

Jon Brumley Texas Venture Labs, - *Student Associate*; Austin, TX   September 2025 – December 2025
• Advise SMBs and early-stage startups on market validation, competitive analysis, unit economics, and funding strategy; deliver go-to-market recommendations and investor-ready materials
• Build and present pricing and financial models; synthesize founder interviews and secondary research

Investors Alliance, Inc. - *Commercial Real Estate Intern;* Austin, TX   April 2025 - August 2025
• Modeled refinancing scenarios across three to five lender term sheets, comparing interest-only vs amortizing schedules, DSCR covenants, LTV caps, and prepayment penalties
• Built cash flow models to evaluate debt service coverage and proceeds under multiple rate cases; supported final lender selection

VC-Backed Startup - *Co-Founder;* Remote   January 2025 - September 2025
• Co-founded a Bittensor-based project generating $80K in revenue and secured a $10K seed grant from DormDAO
• Designed core technical architecture and go-to-market to achieve early traction and profitability

PROJECTS

Franklin Templeton Research Competition 1st Place) - *Team Member*; **Ann Arbor, MI**   December 2025
• Co-authored a long thesis on MetaDAO, modeling protocol cash flows, token emissions, and futarchy-based governance scenarios using Artemis on-chain data

Web3 Payroll Prototype (1st Place Hackathon) - *Team Lead*; Chicago, IL   Spring 2025
• Led a 3-person team to ship a working web3 payroll prototype and on-chain treasury risk framework (live demo + docs) against 12 teams

LEADERSHIP EXPERIENCE AND ACTIVITIES

Texas Blockchain - *Investment Analyst*; Austin, TX   September 2024 - Present
• Led four investments totaling $24K from thesis to diligence to committee vote: managing $100k AUM portfolio

Student Government, The University of Texas at Austin - *University-Wide Representative*; Austin, TX   September 2024 - Present
• Elected university-wide representative; collaborate with administrators and student org leaders on policy and campus initiatives
• Sponsor resolutions and coordinate cross-college outreach through town halls and surveys

ICSC Retail Real Estate Bridge Program, - *Cohort Member;* Member   September 2025 – December 2025
• Develop pro formas and site-selection analyses for neighborhood retail centers, evaluating tenant mix, occupancy cost ratios, TI/LC, and NOI drivers, and present capstone work to industry mentors

McCombs' Center for Global Business, - *Export Fellow*; Austin, TX   September 2025 – December 2025
• conduct market-entry feasibility and market research for an exportable product, assess target markets, non-tariff barriers, and regulatory requirements, and map supply-chain logistics
• Build and present an export plan with pricing, distribution, and risk mitigation

Fine Arts Student Council, The University of Texas at Austin - *Board Member*; Austin, TX   September 2024 -September 2025
• Liaise between students and college leadership and support programming and student advocacy

ADDITIONAL INFORMATION & SKILLS

Technical Skills: Bloomberg (BMC) • Excel • PowerPoint • Python • SQL • Tableau • Git/GitHub • AI (LLM-assisted research & modeling) • R
Certifications: Google Data Analytics Professional Certificate (2024) • Google Project Management Professional Certificate (2024) • IBM Program Manager Capstone (2024) • Bloomberg Market Concepts (2024) • Bloomberg Finance Fundamentals (2024) • Yale Financial Markets (Honors, 2024)
Languages: Spanish - Intermediate
Interests: Orchestral double-bass • Strength Training • Volunteering • Biking • Classic Literature • Opera • Falconry
Work Eligibility: Eligible to work in the U.S. with no restrictions