



Company Project Data Analysis

Eclipse AI Data Optimization

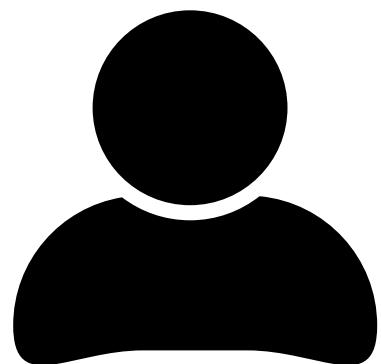
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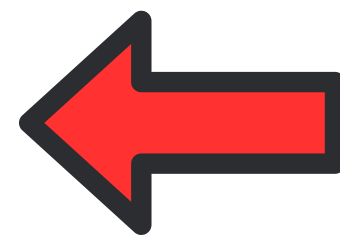


User Behavior

91.7% of total user



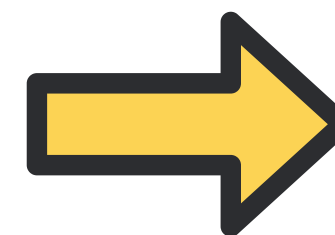
Non-Premium users = **3.989** User



Free user member



Total users = **4.348** Users



Become premium member

8.25% of total user



Premium users = **359** Users



Non-Premium users

506.874 clips
(91.82% of total clips)



Premium users

45.157 clips
(8.18% of total clips)



Average Duration clips
Non-Premium User

56,54 second



Average Duration clips
Non-Premium User

56,56 second



Users active in the last
30 days

1425 users active
(92.11% of total active users)



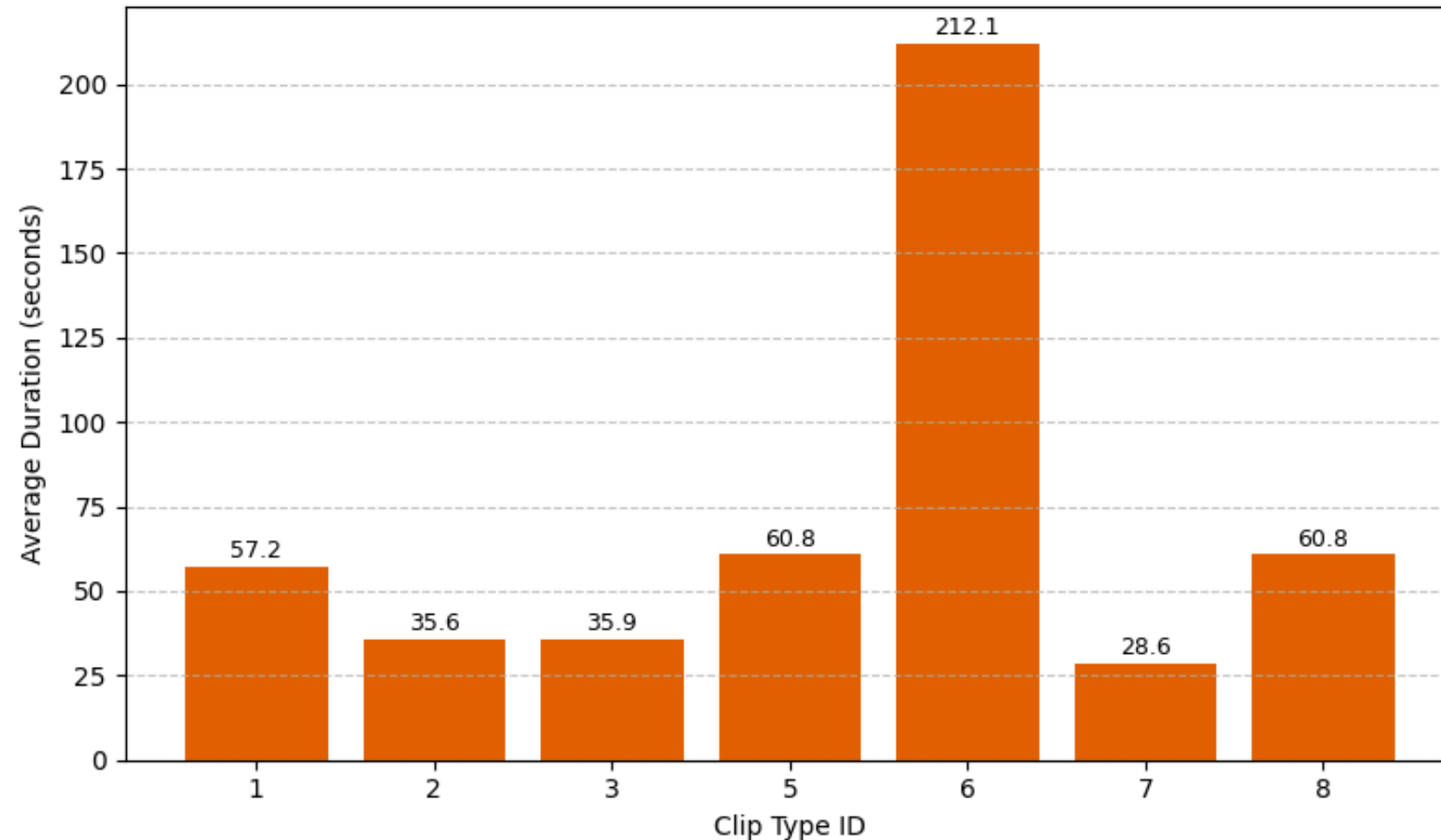
Users active in the last
30 days

122 users active
(7.89% of total active users)

Although the majority of users are **non-premium**, they are highly active and productive. This presents a significant **opportunity** to increase premium conversions with the right approach.

Clip Type Analysis

Average Clip Duration per Clip Type



Clip Type ID

- 1: horizontal AI highlight clips
- 2: converted to TikTok clips
- 3: trimmed clips
- 5: eventful highlight clips based on stream statistic
- 6: weekly montage clips created via playlist feature
- 7: clips uploaded from the local
- 8: vertical clips from Youtube Highlight

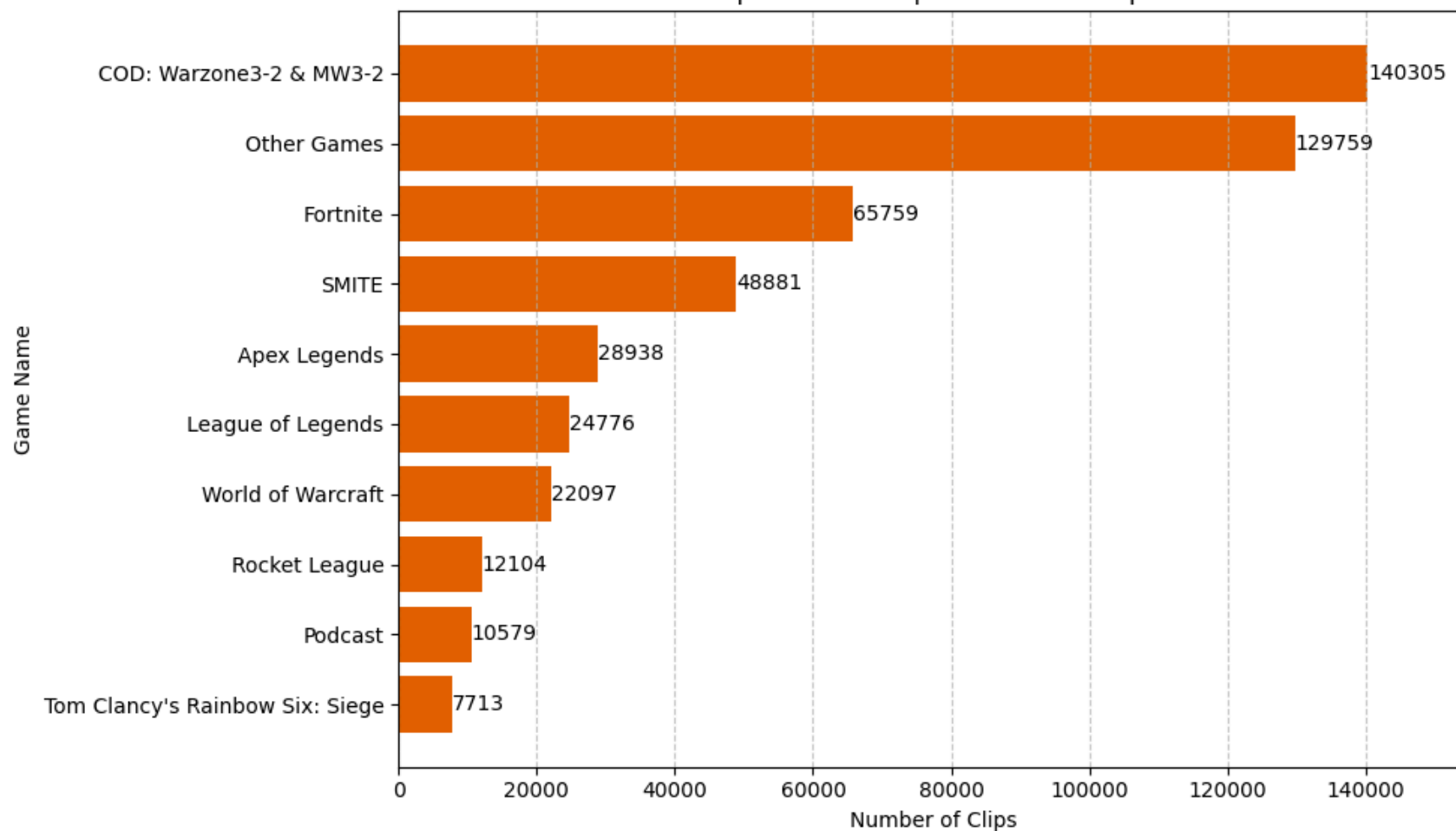
Conclusion



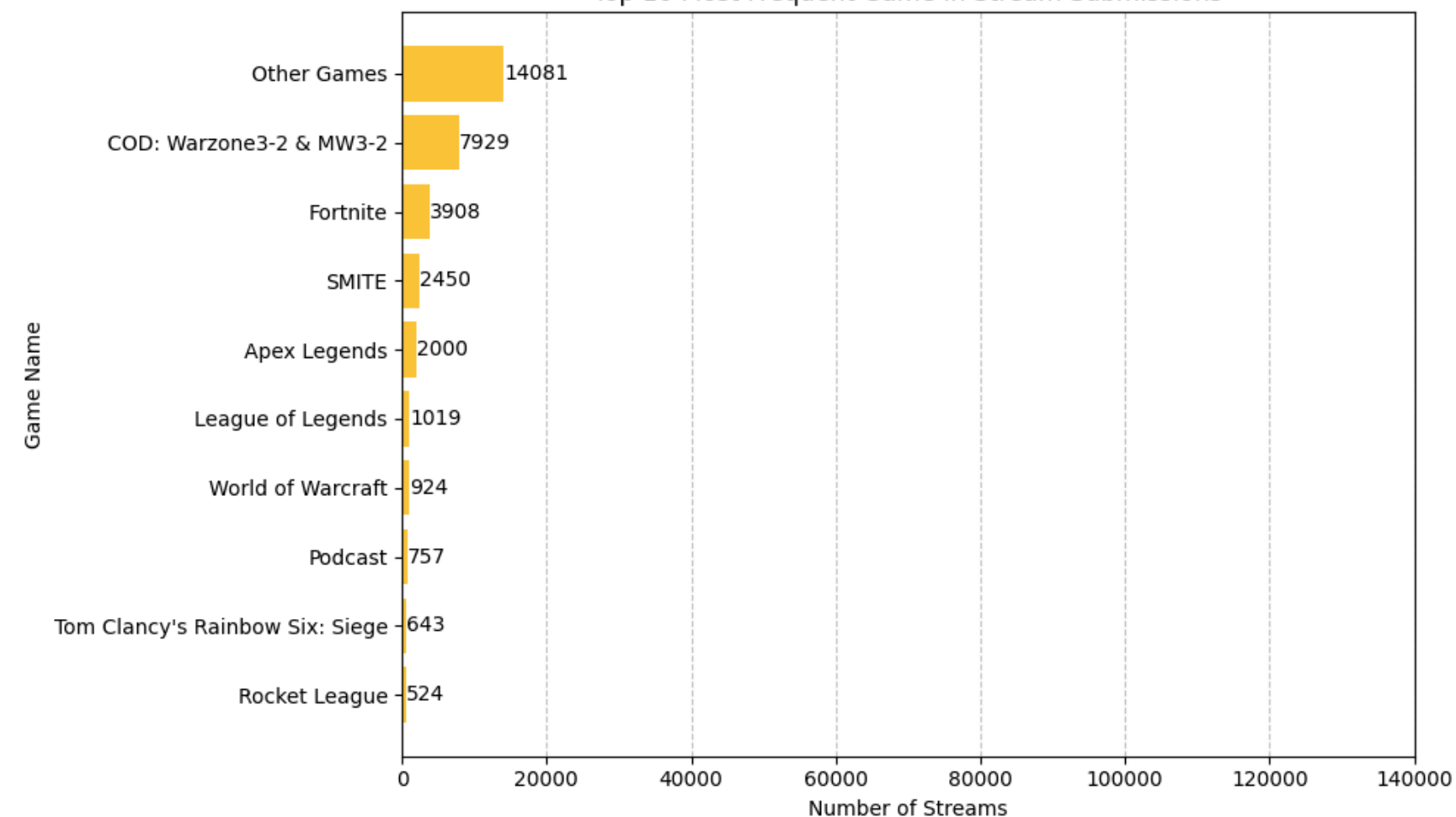
- Montage clips (Type 6) have the **longest average** duration, which makes sense as they are compilations.
- TikTok-style (Type 2) and Trimmed clips (Type 3) are **shorter**, aligning with social media platform constraints.
- AI-generated clips (Type 1 & 5) tend **to be longer**, around 60 seconds, capturing more substantial in-game moments.

Game Name Analysis

Top 10 Most Frequent Game in Clips



Top 10 Most Frequent Game in Stream Submissions



Leverage high-engagement game for growth opportunities

- COD Warzone & MW3-2 stand out as the **most** clipped games, reflecting a highly engaged user base and frequent content generation
- Focus premium feature promotions specifically toward users playing these high-engagement games

Churn Analysis

A churn rate of **32.03%** is relatively high, meaning that nearly 1 in 3 premium users did **not renew** their subscription.

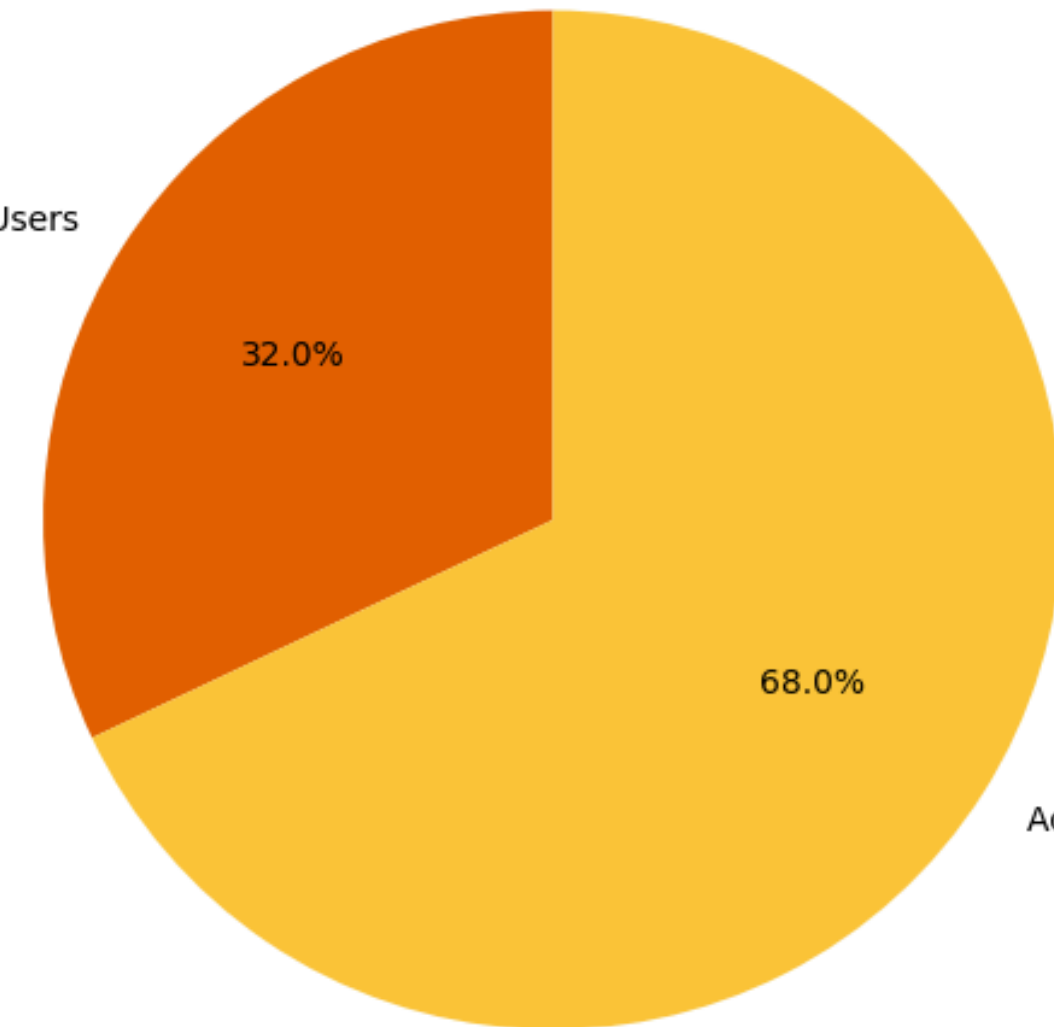


Rootcause

This may signal potential issues in user satisfaction, perceived value of premium features, or the onboarding/retention strategy.

Premium Users Churn Rate

Churned Premium Users



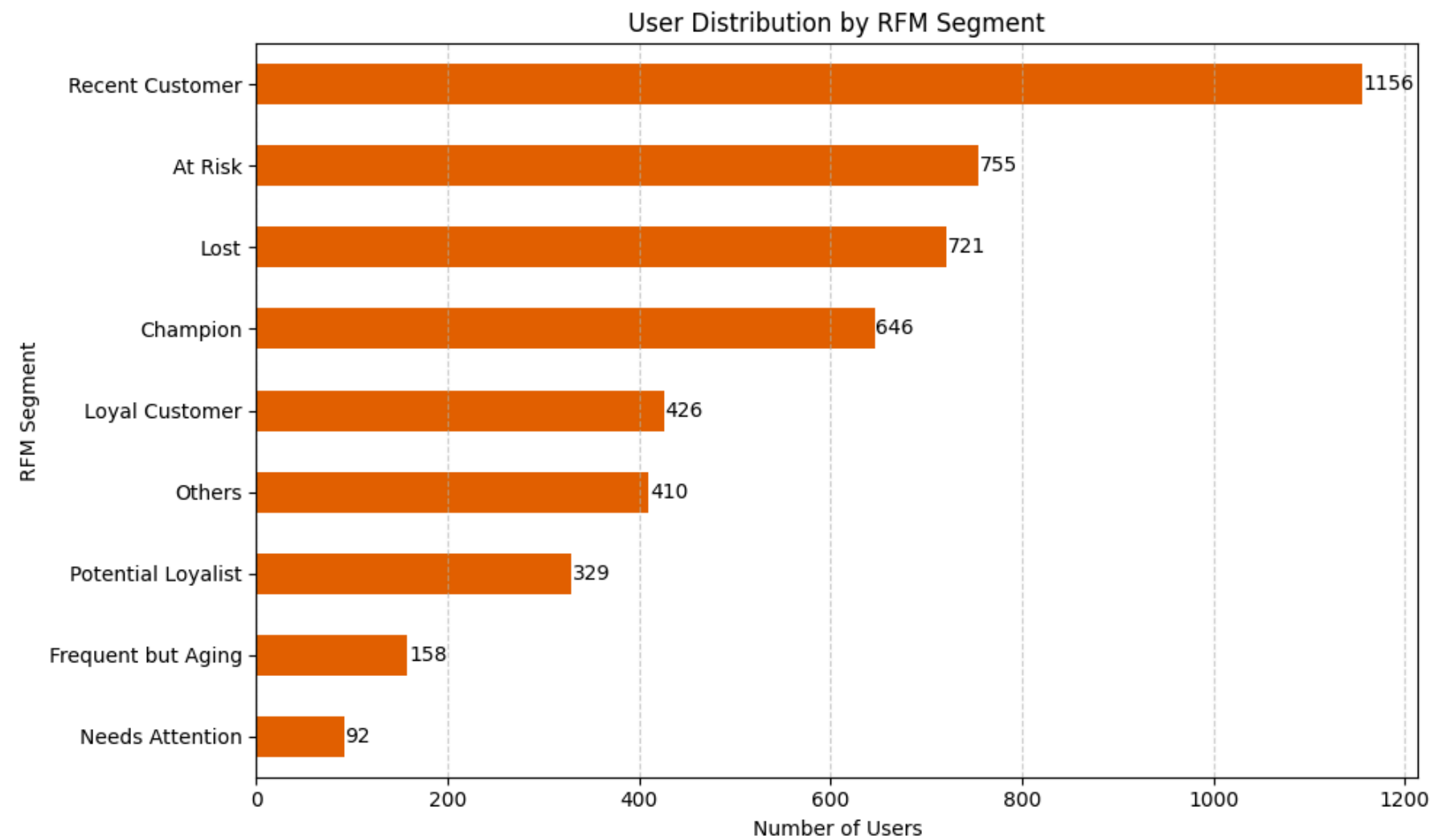
Active Premium Users

Active premium users = **244** Users

Churn Premium users = **115** Users

RFM Analysis

Recency, Frequency, Monetary



Recency : The most recent user activity (e.g., submitted stream or created clip)


Frequency : How frequently the user is active on the platform (total activity: streams submitted + clips)

Monetary : The total duration of streams uploaded by each user, used as an approximation of the value or effort the user contributes to the platform.



Thank you

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