

## SUMAIYYA FAREED

[summiya.fareed@gmail.com](mailto:summiya.fareed@gmail.com) | (346) 521-9198 | [LinkedIn](#) | [Github](#)

### EDUCATION

#### University of Michigan - Dearborn

Master of Science - Data Science | GPA: 3.8/4.0

Dearborn, MI

April 2024

#### Birla Institute of Technology & Science Pilani (BITS Pilani)

Bachelor of Engineering in Computer Science | GPA : 7.6/10

Dubai, UAE

June 2021

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### SKILLS

**Programming Skills:** Python, R, SQL (MySQL, SQLite, PostgreSQL), C, C++, Java, ETL, SAS

**Libraries:** Pandas, NumPy, SciPy, Scikit-Learn, Matplotlib, Seaborn, TensorFlow, Keras, PyTorch

**Business Intelligence Tools:** Tableau, SharePoint, Power BI, Microsoft Excel, Google BigQuery, AWS- Quicksight, Databricks

**Technical Skills:** Predictive Analytics, Data mining, Data Visualization, People Analytics, Market Analysis, Customer Retention

**Certifications:** AWS Solutions Architect- Associate (SAA – C03)

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### WORK EXPERIENCE

#### GKN Automotive (GKN Driveline North America Inc.)

Auburn Hills, MI

Data Scientist – Knowledge based Engineering

Sept 2023 - Present

- Applied advanced data analysis techniques to improve product performance, **enhancing testing accuracy by 10%**. Developed scalable models that provided actionable insights, aiding in process improvement and strategic decision-making.
- Partnered with cross-functional teams to ensure alignment with evolving reporting requirements, contributing to business efficiency and data-driven decision-making.
- Developed & implemented **ML algorithms to analyze large datasets**, resulting in a **20% improvement** in data accuracy.
- Conducted in-dept product analysis and developed ML model to enhance the testing processes and provide insights for optimizing revolutions count.

#### Chalhoub Group

Dubai, UAE

Data Analyst - Customer Segment

Sept 2021 - Aug 2022

- Orchestrated the collection and analysis of **retail customer data**, providing insights into purchasing behavior, promotions, and product assortment to guide strategic marketing and sales initiatives.
- Uncovered valuable insights into customer behavior through extract, analyze, and review of more than **1.2M** customer records in Group loyalty database, **collaborated with marketing and experiences(social)** team to achieve **15%** of their yearly target in the first quarter and **define marketing specific KPI's**.
- Filter and clean unstructured (or ambiguous) data into usable data sets that can be analyzed to extract insights and improve business processes, data servicing, data cleansing & QC with the help of Google Big Query.
- Designed and developed dashboards **using AWS Quicksight** to deliver actionable insights to **over 500+ staff**. Collaborated with business teams to automate reporting processes and ensure data accuracy across customer segmentation reports.
- Introduced advanced analytics techniques such as predictive modeling to improve customer segmentation & developed a risk control model with **97% accuracy** to understand customer behavior, traffic monitoring & identify purchasing pathways, reducing team workload by about **6%**.
- **Post-campaign analysis and ROI calculation**, along with monitoring brand-wise KPIs, customer segmentation, and cohort analyses to identify key trends and optimize performance. Tracking and evaluating marketing campaign performance – customer retention and people analytics

#### Emirates Hospital Group

Dubai, UAE

Application Engineer Intern

Jan 2021 - Aug 2021

- Facilitated communication between functional & development teams, leading to completion of projects within timelines.
- Organizational protocols & identifying inefficient processes through gap & impact analysis, reducing teamwork by **10%**.

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### ACADEMIC PROJECTS

#### Feature based Recommendation system using Ecommerce Data | *Python & SQL*

- Using advanced machine learning and data analytics, our project enhances the eCommerce experience with personalized product recommendations based on comprehensive user behavior and product feature analysis.
- Built Recommendation system that would give out the top 5 recommendations to purchase based on item-item model.

#### Prediction Analysis on rise in COVID-19 cases / *Machine learning & Statistics*

- A Time-Series analysis of COVID-19 cases all over the world since the first recorded case. Machine learning algorithms like XGBoost, SVM, ARIMA, Polynomial Regression and Bayesian Ridge Regression were tested using data sourced by John Hopkins Covid-19 Statistics. Graphical Analysis used for predictions.

#### Heart Disease prediction using Data mining methods / *Python & Data Mining*

- Developing Graphical and evaluation parameter analysis using Python and applying methods (KNN, Naïve Bayes).