# Instagram User Analytics

User analysis is the process by which we track how users engage and interact with our digital product (software or mobile application) to derive business insights for marketing, product & development teams.
These insights are then used by teams across the business to launch a new marketing campaign, decide on features to build for an app, track the success of the app by measuring user engagement and improve the experience altogether while helping the business grow.

The objective of this project is to analyze and extract valuable business insights to assist the marketing team and Investors in making appropriate decisions. With access to a robust dataset and using MySQL queries in DB-Fiddle, I have been able to derive solutions which will benefit the development of the Instagram application.

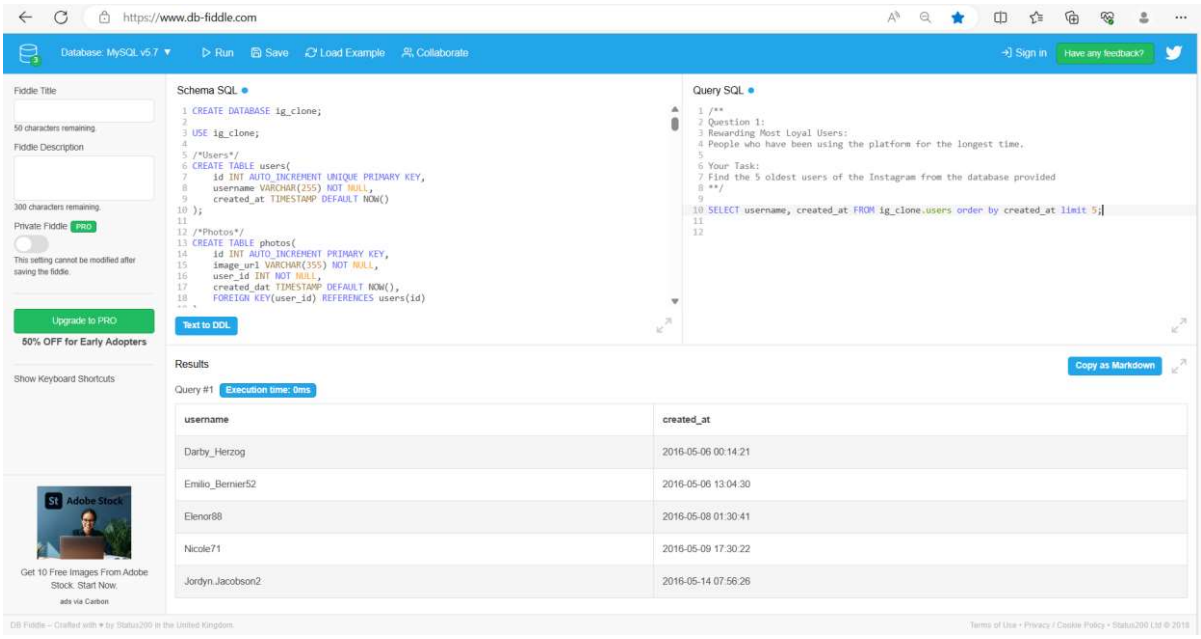
I have used MySQL version 5.7 of DB-Fiddle **(** https://www.db-fiddle.com/ **)** for making this project as it's a free online SQL Database environment.

## Questions by Marketing team:

The marketing team wants to launch some campaigns, and they need our help to reward most loyal users, remind inactive users to start posting, declare a contest where the user who gets the most likes on a single photo wins. Also, a partner brand wants to know which hashtags to use in the post to reach the most people on the platform, and which day would be the best day to launch Ad Campaigns.

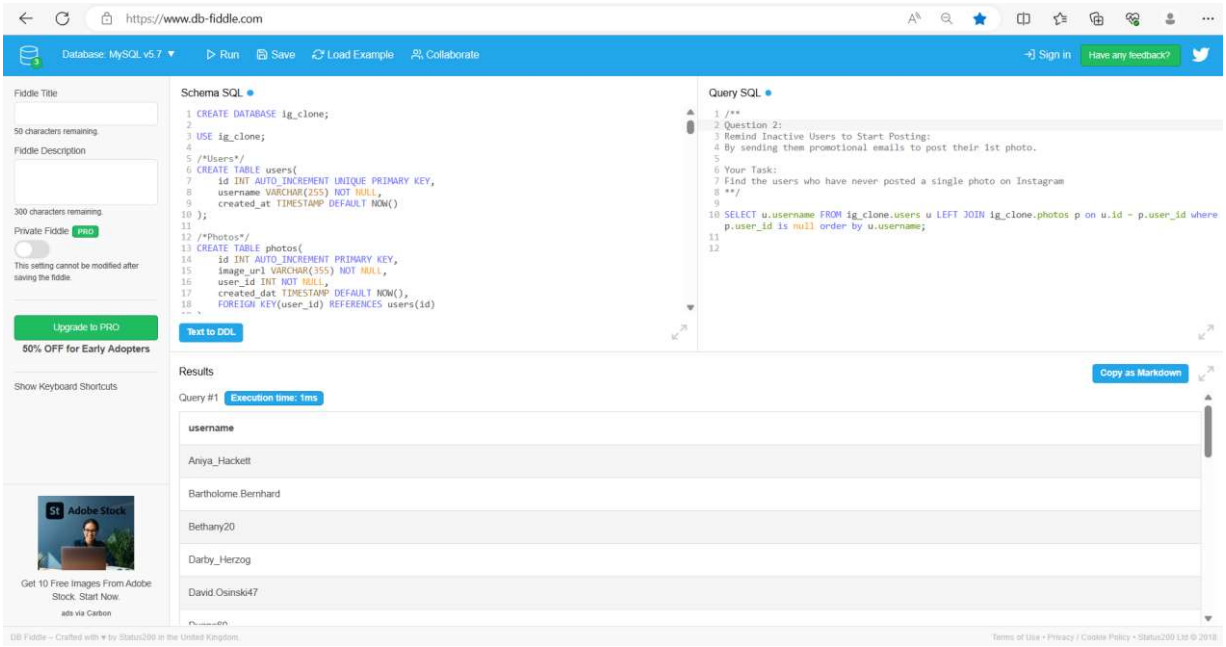
**1: Reward most Loyal Users**: People who have been using the platform for the longest time.

Using DRL- SELECT command and ORDER BY clause, I have found the 5 oldest users of Instagram from the dataset provided. Refer to the image below which shows the query and result found.



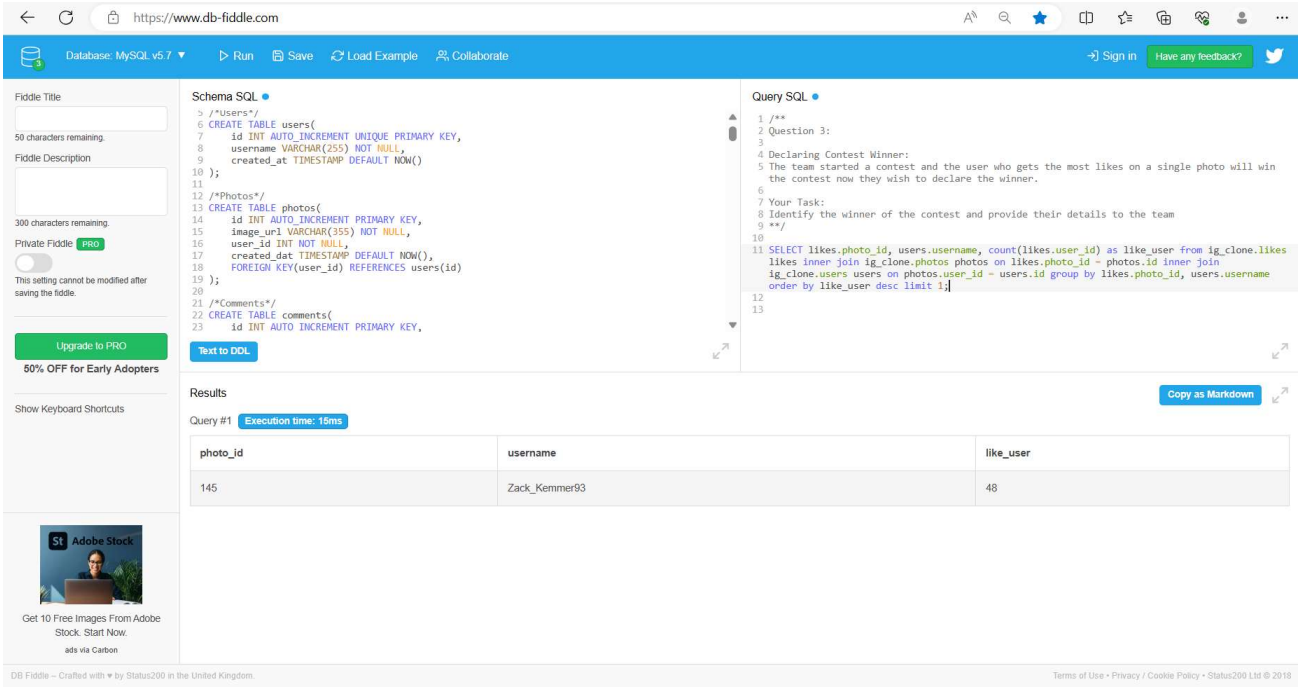

**2: Remind Inactive Users to Start Posting**: By sending them promotional emails to post their 1st photo.

Using LEFT JOIN, WHERE & ORDER BY clauses, I have found the users who have never posted a single photo on Instagram. Refer to the image below which shows the query and result found.



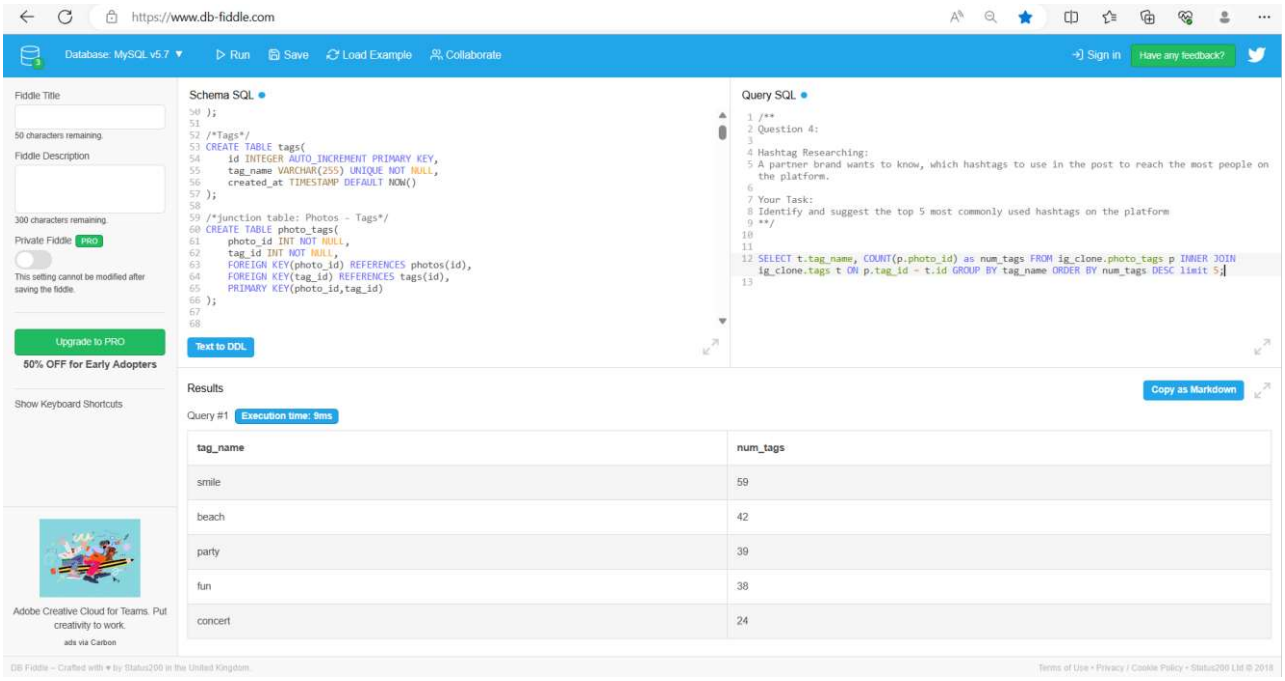
**3: Declaring Contest Winner**: The team started a contest and the user who gets the most likes on a single photo will win the contest now they wish to declare the winner.

Hence, using COUNT function, INNER JOIN and GROUP BY & ORDER BY clauses, found the winner of the contest. Refer to the image below which shows the query and result found.




**4: Hashtag Researching:** A partner brand wants to know which hashtags to use in the post to reach the most people on the platform.

Using COUNT function, INNER JOIN and GROUP BY & ORDER BY clauses, I have found the top 5 most used hashtags on the platform. Refer to the image below which shows the query and result found.




**5: Launch AD Campaign:** The team wants to know which day would be the best day to launch ADs.

Using COUNT function and GROUP BY & ORDER BY clauses, I have found the days on which most users register on. Here, weekday number are as follow:

0- Monday

1- Tuesday

2- Wednesday

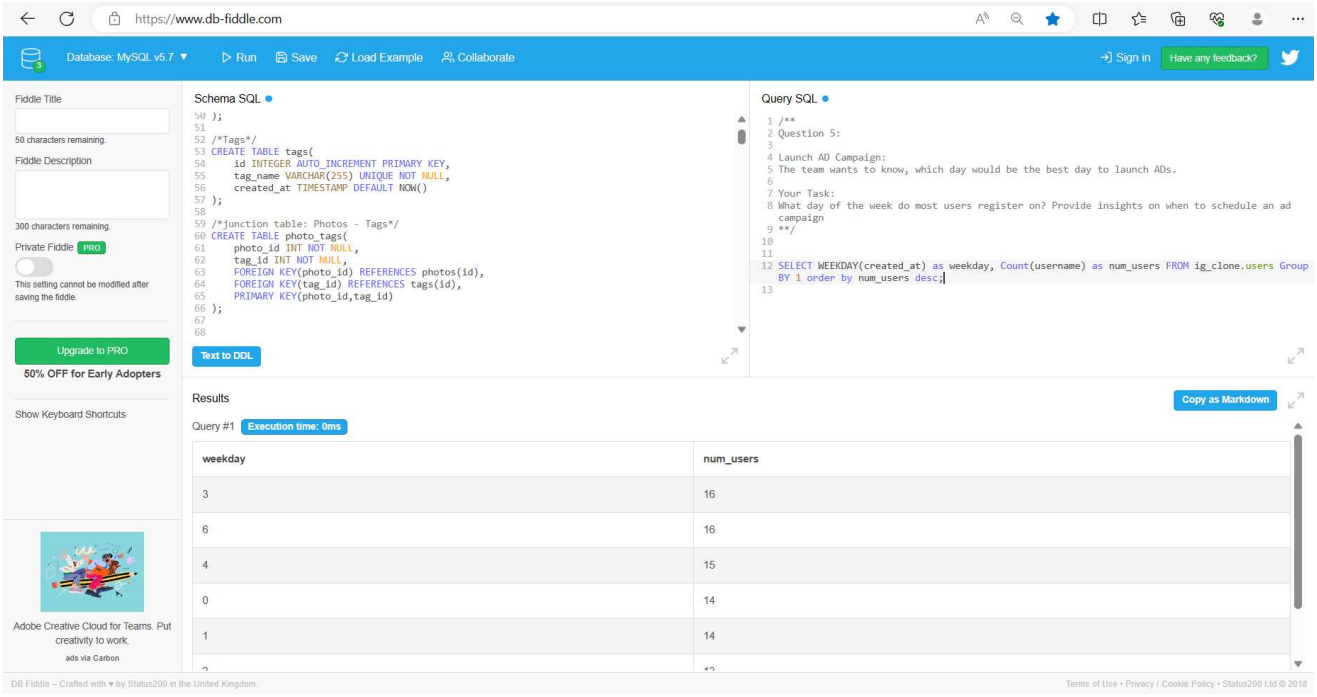
3- Thursday

4- Friday

5- Saturday

6- Sunday

Refer to the image below which shows the query and result found.

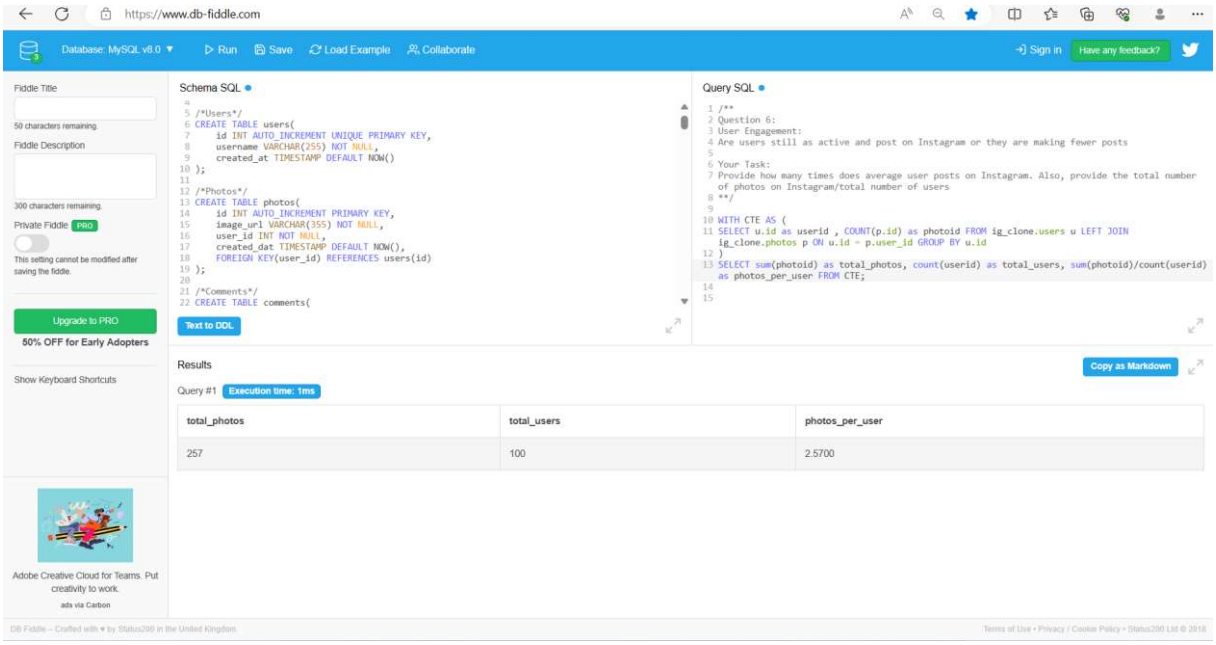



# Questions by Investor:

The investors want to know if Instagram is performing well and is not becoming redundant like Facebook, they want to assess the app on the grounds of User Engagement and Bots & Fake Accounts, if the platform is crowded with fake and dummy accounts.

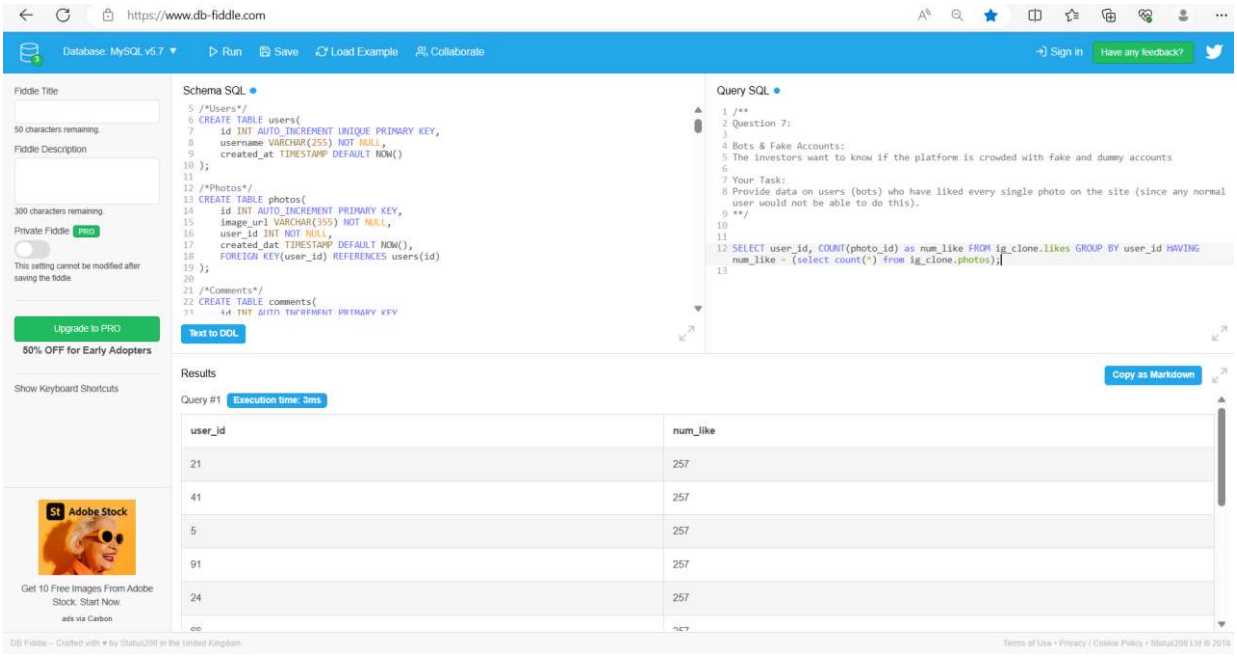
**6: User Engagement:** Are users still as active and post on Instagram or they are making fewer posts

Using LEFT JOIN joined two tables and created a temporary table CTE and then found the average user posts on Instagram from CTE. Refer to the image below which shows the query and result found.




**7: Bots & Fake Accounts:** The investors want to know if the platform is crowded with fake and dummy accounts

Using COUNT function, GROUP BY and HAVING clause and finally using Sub Query found the users (bots) who have liked every single photo on the site (since any normal user would not be able to do this). Refer to the image below which shows the query and result found.




**Skills Applied: SQL**

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