# **SUMIT PAL**

Data Analyst | Python, SQL, Power BI, Tableau

## **EDUCATION**

B.Tech (Computer Science and Engineering)

Maharana Institute of Professional Studies (MIPS)

Expected: 2026

## **SKILLS**

- Data Analysis & Visualization: Excel, Power BI, Tableau, Matplotlib, Seaborn
- Programming: Python (Pandas, NumPy, Scikit-learn, DSA), SQL, HTML, CSS
- Machine Learning: Logistic Regression, Clustering, Decision Trees
- Databases: MySQL, PostgreSQL
- ETL & Automation: Power Query, Python Automation
- Statistics: Hypothesis Testing, A/B Testing, Data Cleaning
- Cloud: AWS, Azure, GCP
- Soft Skills: Communication, Problem-solving, Teamwork

### **PROJECTS**

- 1. Customer Churn Prediction | Python, Machine Learning(Link)
- Built a predictive model using Logistic Regression to identify potential churners.
- Conducted data cleaning, feature engineering, and evaluation achieving 80% accuracy.
- Analyzed 10,000+ customer records to develop retention strategies.
- 2. Diwali Sales Analysis | Python, EDA(Link)
- Performed data wrangling and exploratory data analysis on sales dataset.
- Identified high-performing products and customer segments for revenue growth.
- Presented insights using visualizations to guide marketing strategies.
- 3. New York Airbnb Analysis | Python, EDA(Link)
- Analyzed pricing trends, room types, and host activity using Airbnb dataset.
- Cleaned and transformed data using Pandas and visualized findings with Seaborn.
- Derived actionable insights for guests and hosts using 50,000+ listing records.

### **CERTIFICATIONS**

- Data Visualization with Python IBM
- Data Analysis with Python IBM
- Data Analytics Job Simulation Deloitte (Forage)