Regression Analysis for Domestic Box Office with the Bass Diffusion Model and Monte Carlo Simulation

### **Business Problem**

Movie studio making decisions on creative content focusing on domestic Box Office Revenue

### Data

The Numbers

Yearly Box Office revenue 11 years

Weekly Box Office Revenue 11 years

Distributor, Genre, Source, Creative Type, Inflation Adjusted Domestic Bo

**IMDB** 

Daily Dumps

8 mil records movies, principals, Actors actresses, Directors

#### Methods

Created Actor Influence-formula

Created Director Influence-formula

Classified each move in a Franchise or Not

Each movie fit to Bass Model for 3 coefficients M (market size, initially set to 1,000,000), p (coefficient of innovation, initially set to 0.003) and q (coefficient of imitation, initially set to 0.5).

## Results

-Top Features

Sesitivity

Monte Carlo Simulation Example

## **Future Work**

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