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• Blog post URL: https://danielmsmith1.medium.com/pivot-vs-pivottable-vs-groupby-2d8723beb782

Daniel M. Smith

Movie Studio Project Phase 1 Flatiron School

Business Understanding

Microsoft sees all the big companies creating original video content and they want to get in on the fun. They have decided to create a new movie studio, but they don't know anything about creating movies. You are charged with exploring what types of films are currently doing the best at the box office. You must then translate those findings into actionable insights that the head of Microsoft's new movie studio can use to help decide what type of films to create.

Data Mining

Initial data was provided and can be downloaded here.

Data Cleaning

In this workbook we:

- 1. Load the data into pandas DataFrames
- 2. Inspect and observe the DataFrames
- 3. Clean and convert the data into appropriate types

Initial Reading of data files

In [3]:

```
import numpy as nm
         from os import listdir
         import seaborn as sns
         import matplotlib.pyplot as plt
         import matplotlib.ticker as mticker
         path = '../zippedData/'
         #helper to list all csv or type files in a dir
In [4]:
         def find csv filenames( path to dir, suffix=".csv"):
             filenames = listdir(path to dir)
             return [ filename for filename in filenames if filename.endswith( suffix ) ]
         #creates dataframes for type specified
         def create_dfs(filelist, suffix=".csv" ):
             #Read all the files and store in a dataFrame
             # the data Frames for each file will be listed in a dict
             # where key is the name and value is the df
             dict csv files = {}
             for filename in csvfiles:
                 filename_cleaned = filename.replace(".csv", "").replace(".","_")#cleaning
                 filename df = pd.read csv(path + filename, index col = 0, encoding='utf8')
                 dict csv files[filename cleaned] = filename df
             return dict csv files
         #Create csvfiles, tsvfiles and call createdfs dict
In [5]:
         csvfiles = find csv filenames(path)
         tsvfiles = find csv filenames(path, '.tsv')
         dict dfs = create dfs(csvfiles, suffix=".csv" )
        FileNotFoundError
                                                  Traceback (most recent call last)
        <ipython-input-5-e330f7f8e661> in <module>
              1 #Create csvfiles, tsvfiles and call createdfs dict
        ---> 2 csvfiles = find csv filenames(path)
              3 tsvfiles = find csv filenames(path,'.tsv')
              4 dict dfs = create dfs(csvfiles, suffix=".csv")
        <ipython-input-4-90ae2e2ee2f8> in find csv filenames(path to dir, suffix)
              1 #helper to list all csv or type files in a dir
              2 def find csv filenames( path to dir, suffix=".csv"):
                    filenames = listdir(path to dir)
        ----> 3
                    return [ filename for filename in filenames if filename.endswith( suffix ) ]
```

import pandas as pd

FileNotFoundError: [WinError 3] The system cannot find the path specified: '../zippedData/' dict dfs.keys() In []: ##Create Working DataFrames In []: df bom = dict dfs['bom movie gross'] df imdb name = dict dfs['imdb name basics'] df imdb akas = dict dfs['imdb title akas'] df imdbbasics = dict dfs['imdb title basics'] df imdb crew = dict dfs['imdb title crew'] df imdb principals = dict dfs['imdb title principals'] df imdb ratings = dict dfs['imdb title ratings'] df tmb = dict dfs['tmdb movies'] df tn movie budget = dict dfs['tn movie budgets'] #Excluding rott.tsvfiles df rott info = dict dfs(' pd.read csv('zippedData/rt.movie info.tsv', sep='\t') #df rott rev = dict dfs(' pd.read csv('zippedData/rt.reviews.tsv',encoding= 'unicode escape', sep='\t')

Inspect DataFrames

Inspecting the dfs, Noting observations about the data, describing the data types.

We have 9 DataFrames from the 9 files:

```
df_bom
df_imdb_name
df_imdb_akas
df_imdbbasics
df_imdb_crew
df_imdb_principals
df_imdb_ratings
df_tmb
df_tn_movie_budget
```

Box Office Mojo-df_bom

Observation df bom (Box office Mojo)

It looks as if the data is for 2010 to 2018 movies of domestic and foreign gross in dollars.

Foreign gross needs to be converted to int datatype.

IMDB name basics-df_imdb_name

```
In []: df_imdb_name.info()
In []: df_imdb_name.head(3)
```

Observation df_imdb_name

It looks as if the data is a name and profession and known for these movie titles.

The birth year and death year can be dropped as there is a high percentage of data missing from those columns.

IMDB akas-df_imdb_akas

```
In [ ]: df_imdb_akas.info()
In [ ]: df_imdb_akas.head(3)
```

Observation df_imdb_akas

This data looks to be aka movie names in non domestic markets. There are lots of NaNs. Should we just look at isoriginal title as 1? Where does the title_id link to? Is ok to leave NaNs alone?

IMDBTitle basics-df_imdbbasics

```
In []: df_imdbbasics.info()
In []: df_imdbbasics.tail(3)
In []:
```

Observation df_df_imdbbasics

This data has primary title and original title and year and genre of the movie. Many missing runtime minutes can set to 90 mins? Main point here is the genre and year and title.

IMDB Crew-df imfb crew

```
In [ ]: df_imdb_crew.info()
In [ ]: df_imdb_crew.head(3)
```

Observation df_df_imdb_crew

This df matches directors and writers to tconst which is primary key in df_imdbbasics and df_imdb_principals.

IMDB principals - df_imfb_principals

Observation df_imdb_principals

This data lists the roles of principals in movies(tconst) to categories and job and characters if they act. Links to df_imdb_crew, df_imdbbasics, df_imdb_name, df_imdb_ratings.

nconst links to values in the df_imdb_crew and df_imdb_name listing the directors and writers.

IMDB ratings-df_imfb_ratings

```
In []: df_imdb_ratings.info()
In []: df_imdb_ratings.head(3)
```

Observation df_imdb_ratings

Pretty straightforward rating and number of votes. title tconst links to tconst(title) in other imdb tables.

TMB-df_tmb

```
In []: ##The Movie DB
df_tmb.info()

In []: df_tmb.tail(3)
```

Observation df_tmb

There are no Nans. This looks to be good data about the movies and genres.

Release date is an object and may be converted to a datatime if to be used. Where to look up genre_ids?

TN The Numbers-df_tn_movie_budget

```
In [ ]: ##The Numbers
    df_tn_movie_budget.info()

In [ ]: df_tn_movie_budget.head(10)
```

Observation df_tn_movie_budget

There are no Nans. This data is the movies, release date and worldwide gross with production budget. Money data should be converted to int and dollas signs removed Release date is an object and may be converted to a datatime if to be used.

Data Cleaning and Typing

Removing the NanNs, dropping columns which have no importance or too many nans, converting object datatypes to be useful.

Clean df bom data

```
In [ ]: df_bom.isna().sum()
In [ ]: df_bom.shape
In [ ]: df_bom.info()
In [ ]: #If NaN setting to 0..
df_bom.fillna(0, inplace=True)
```

```
In [ ]: df_bom.isna().sum()
In [ ]: df_bom.info()
#Need to convert the foreign gross to float
```

A Few values needed to be converted to billions

Convert the object number of foreign gross to numeric

```
In []: #Convert string to numeric values...5 or so of the billions needed to be converted
    df_bom['foreign_gross'] = pd.to_numeric(df_bom['foreign_gross'])

In []: df_bom.info()

In []: #creating the worldwide_gross column from the dommestic and foreign gross
    df_bom['worldwide_gross'] = df_bom['domestic_gross'] + df_bom['foreign_gross']

In []: df_bom.head()
```

Observation Set Foreign gross to 0 if NaN. If we need we can use the movie budget to look up. Converted money columns to floats. Created worldwide_gross from domestc and foreign.

Clean imdb_name data

```
In []: df_imdb_name.shape
In []: df_imdb_name.isna().sum()
In []: #Can drop birth_year and death year
    df_imdb_name = df_imdb_name.drop(columns=['birth_year','death_year'])
```

drop if both primary_profession and known_for_titles are both Nan

Observation lots of NaNs but are supposed to be blank if non applicable, put in holder value(NA, or job or characters? or 0? Dropped 'birth_year', 'death_year'. If NAN for known_for can drop? Final decision to fill na with 'unknown'

```
In [ ]: df_imdb_name[df_imdb_name['known_for_titles'].isna()].head()
In [ ]: #if there is a Nan in remaining data fill in with unknown
    df_imdb_name['known_for_titles'].fillna(value='unknown', inplace=True)
df_imdb_name['primary_profession'].fillna(value='unknown', inplace=True)
In [ ]: df_imdb_name.isna().sum()
In [ ]: df_imdb_name.shape
```

Clean imdb_akas data

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col_list = ['region','language','types','attributes']

Actions In columns 'region', 'language', 'types', 'attributes' set Nan to 'unknown removed is_original title id Nan

Clean imdb_basics data

```
df imdbbasics.shape
In [ ]:
         df imdbbasics.isna().sum()
         df_imdbbasics.tail(10)
In [
         df imdbbasics.info()
In [ ]:
         #for NaNs in these columns set to unknown
In [ ]:
         col list = ['genres', 'original title']
         for col in col list:
             df imdbbasics[col].fillna(value='unknown', inplace=True)
         #If runtime minutes missing set to 89.5 minutes
In [ ]:
         df imdbbasics['runtime minutes'].fillna(89.5,inplace=True)
         df imdbbasics.isna().sum()
In [ ]:
```

Actions In columns 'genres', 'original_title' set Nan to 'unknown if runtime minutes set to 89.5 if Nan

Clean imdb_crew data

Actions If directors and writers are NaN drop row(4474 rows). If then if directors is Nan replace with holder 'unknown'. If writers is Nan replace with unknown.

Clean imdb_principals data

Actions replaced columns job and characters if Nan to 'unknown'

Clean imdb_ratings data

```
In [ ]: df_imdb_ratings.shape
In [ ]: df_imdb_ratings.isna().sum()
In [ ]: df_imdb_ratings.head()
In [ ]: df_imdb_ratings.info()
```

Actions All Clean. No missing data in this lookup table

Clean df_tmb data

Actions: Clean Data Note: Convert release date to datetime when using

Clean df_tn_movie_budget data

```
print(df_tn_movie_budget[col].value_counts(normalize = True)[:5])
print("========================")
```

Domectic gross has 9.4 % of zero values. Similiar to worldwide gross.

Will need to address.

look at budget data in bom, rott, tn df_tn_movie_budget[df_tn_movie_budget['domestic_gross'] > 500000000.0]

```
In []: #Convert the object columns to ints where we can manipulate mathematically
    #money string to ints
    def money_to_float(df,col):
        df[col] = df[col].astype(str).str.replace("$", "").str.replace(",", "").astype('float')
        return df

In []: money_cols = ['production_budget','domestic_gross', 'worldwide_gross']
    for col in money_cols:
        df_tn_movie_budget = money_to_float(df_tn_movie_budget,col)

In []: df_tn_movie_budget.head(10)

In []: df_tn_movie_budget.info()
```

Actions Converted string currrency to float values. Convert release date to datetime when using

Save cleaned files as tidy files

Action: For each of the cleaned DataFrames save the df tidy.csv.

Will not have to keep the original .gz files and can load the cleaned files in EDA.

```
In [ ]: ##List of Cleaned dfs
```

EDA in eda_notebook.ipynb

```
In []:

In []:
```

Data Exploration

In this workbook we:

- 1. Reload the cleaned data to DataFrames
- 2. Perform EDA(Exploraory Data Analysis) to Answer Questions about the business problem
- 3. Summarize the EDA

Reload Cleaned data

```
In [6]: #helper to list all csv or type files in a dir
def find_csv_filenames( path_to_dir, suffix=".csv"):
    filenames = listdir(path_to_dir)
    return [ filename for filename in filenames if filename.endswith( suffix ) ]

#creates dataframes for type specified
def create_dfs(path, filelist, suffix=".csv"):
    #Read all the files and store in a dataFrame
    # the data Frames for each file will be listed in a dict
    # where key is the name and value is the df
dict_csv_files = {}
```

```
for filename in csvfiles:
                 filename cleaned = filename.replace(" tidy.csv", "").replace("."," ")#cleaning
                 filename df = pd.read csv(path + filename, index col = 0, encoding='utf8')
                 dict csv files[filename cleaned] = filename df
             return dict csv files
         #dicts of dfname and df
         def create df dict(namelist,dflist):
             dict df names = dict(zip(namelist, dflist))
             return dict df names
         #takes a dict and saves all to csvs per savepath
         def save dict tocsv(savepath, dict dfs, suffix):
             for key,value in dict dfs.items():
                 value.to csv(path or buf = savepath
                              + key +'_tidy' + suffix, encoding='utf8')
         #Create csvfiles, tsvfiles and call createdfs dict
In [7]:
         path = '../data/'
         csvfiles = find csv filenames(path)
         dict dfs = create dfs(path, csvfiles, suffix=".csv" )
        FileNotFoundError
                                                  Traceback (most recent call last)
        <ipython-input-7-753b01e5d1ec> in <module>
              1 #Create csvfiles, tsvfiles and call createdfs dict
              2 path = '../data/'
        ----> 3 csvfiles = find csv filenames(path)
              4 dict dfs = create dfs(path, csvfiles, suffix=".csv")
        <ipython-input-6-44f06c4b8ec7> in find csv filenames(path to dir, suffix)
              1 #helper to list all csv or type files in a dir
              2 def find csv filenames( path to dir, suffix=".csv"):
                    filenames = listdir(path to dir)
        ----> 3
              4
                    return [ filename for filename in filenames if filename.endswith( suffix ) ]
        FileNotFoundError: [WinError 3] The system cannot find the path specified: '../data/'
         dict dfs.keys()
In [ ]:
        ##Create Working DataFrames
In [ ]:
         df bom = dict dfs['df bom']
         df imdbbasics = dict dfs['df imdbbasics']
         df imdb akas = dict dfs['df imdb akas']
         df imdb name = dict dfs['df imdb name']
```

```
df_imdb_crew = dict_dfs['df_imdb_crew']
df_imdb_principals = dict_dfs['df_imdb_principals']
df_imdb_ratings = dict_dfs['df_imdb_ratings']
df_tmb = dict_dfs['df_tmb']
df_tn_movie_budget = dict_dfs['df_tn_movie_budget']
```

Data Exploration

In the EDA (Exploratory Data Analysis) phase, we will work to answer the following question about the business problem by visually answering the data. Our business problem is to deliver actionable insights about the movie industry, specifically types of movies. I approached this Business Problem as defining a movie studio business strategy which leads me to these

Questions:

- 1. What is success for a feature film? This educates and defines expectations
- 2. At what level of production budget will we be comfortable investing?
- 3. What types of feature films genres are we going to make?
- 4. When should we most optimally release our movies? Are there better months for our releases?
- 5. How many feature films should we release per year? ie drives initial investment
- 6. Any correlation to MPA Rating?
- 7. Who in the industry would be good to work with as producers and directors?
- 8. Other factors to consider.

What is success for a feature film?

To answer this we should look to analyse data for movies we might consider making.

In industry terms there are four types of production level movies.

- 1. High Budget: Production budget(PB) is greater than 80 Million US Dollars
- 2. Medium Budget: PB is between 2 to 80 Million USD
- 3. Low Bugdet: PB is between 10K and 2 Million USD
- 4. Micro Budget: PB is under 10K

As a first run in the movie business Microscoft would not want to take a chance on high budget features so we will look at returns in the Medium budget. The average PB(production budget) is right around \$65 Million. We will start with that as our cap. Best Return on Investment of Medium budget movies

Lets look at the df_tn_movie_budget data focusing at worldwide gross.

```
df tn movie budget.info()
In [ ]:
       Lets create a feature for difference between worldwide gross and prod budget
        Business terms: Profit = Returned - Investment
       Our Data: profit_over_pb = worldwide_gross - production_budget
       Let's Calculate percent returned for movies with budgets below $65Mill
        Business terms: ROI = Profit / Cost of the investment 100
        Our Data: roi_percent= profit_over_pb / production_budget 100
         df tn movie budget['profit over pb'] = df tn movie budget['worldwide gross'] - \
In [ ]:
         df tn movie budget['production budget']
In [ ]:
         df tn movie budget['roi percent'] = round((df tn movie budget['profit over pb'] / \
         df tn movie budget['production budget'])*100,1)#round to 1 digit
         #Sort on roi percent
In [ ]:
         df tn movie budget.sort values(by='roi percent',ascending = False).head(50)
        Lets filter to look at movies where budget is less than=$65 mill
         df budget sub65m = df tn movie budget[df tn movie budget['production budget'] \
In [ ]:
                             <= 65000000.0].sort values(by='roi percent', ascending = False)</pre>
         df budget sub65m.info()#Note 5012 movies
In [
         df budget sub65m.reset index(inplace =True)
         #filer movies greater than 2 Mil
In [ ]:
         df budg 2to65mil = df budget sub65m[df budget sub65m['production budget'] \
                             >= 2000000.0].sort_values(by='roi_percent', ascending = False)
         df budg 2to65mil.info()#note 4231 movies
```

```
In [ ]: df_budg_2to65mil.reset_index(inplace =True)
```

Lets create a easy human readable feature called **x_times_invest**.

This is equal to our worldwide_gross / PB where as ROI percent is the profit / PB * 100.

```
In [ ]: df_budg_2to65mil['x_times_invest'] = round(df_budg_2to65mil['worldwide_gross']/df_budg_2to65mil['production_budget'],1)
In [ ]: df_budg_2to65mil.head(20)
```

It makes sense to only focus on recent movies. Lets look at the movies from 2010 onward.

```
In [ ]: df_budg_2to65mil_11yr = df_budg_2to65mil[pd.to_datetime(df_budg_2to65mil['release_date']).dt.year >= 2010]
In [ ]: df_budg_2to65mil_11yr.reset_index(inplace =True)
In [ ]: df_budg_2to65mil_11yr.describe()
```

What is our target?

Based on industry research, movies dont truly turn a profit until the 2.0 to 2.5 times PB mark due to marketing and distributors.

Note: The median value of medium budget movies (2-65mil) is 61.5% ROI or 1.6 x the investment.

Lets set our target and define success as movies with 150% ROI_percent or wwgross 2.5 times the investment.

Example:PB is 5000000, **2.5** times is 12,500,000 for worldwide_gross

Profit would be 7500000 ROI%=7500000 /5000000 *100 = **150%**

Note: There are many outlers in this data. These movies are extremly successful. Graph only to 1750%. Max was 6000% ROI%

```
In [ ]: #Insert graph of all movies roi with red line at 2.5xPB or 150% roi

sns.set(style="whitegrid")
fig, ax1 = plt.subplots(figsize=(13,3),)

boxplot = sns.boxplot(ax=ax1, x=df_budg_2to65mil_11yr["roi_percent"],color='skyblue')
#sns.stripplot(ax=ax1, x=df_budg_2to65mil_11yr["roi_percent"],color='skyblue')
ax1.set(xlabel = 'ROI Percent', title='Boxplot of ROI Percent with Success Line')
ax1.axvline(150, ls='--',color='red',label='Success Line 150%')
ax1.set_xlim(xmin=-250,xmax=1750)
ax1.legend(loc='upper right')
```

```
ax1.text(x=-10,y=0,s="65% Fail")
plt.show();
```

Note: How many movies with roi_percent at >=150%? Only 533 from 1485. Only 35% were successful. 65% fail.

```
In []: #lets only analyze the movies with >=150% ROI(533 movies)
    df_budg_success_11yrs = df_budg_2to65mil_11yr[df_budg_2to65mil_11yr['roi_percent'] >= 150]
    533 successful movies INSERT graph of top 10
In []: df_budg_success_11yrs.head(10)
In []: df_budg_success_11yrs = df_budg_success_11yrs.drop(columns=['level_0','index'])
In []: df_budg_success_11yrs.describe()
In []: #save successful movies to file df_budg_success_11yrs.to_csv(path_or_buf = path + 'budg_success_11yrs')
```

Conclusion: The Percent Rol for movies in the medium budget range from 2 - 65 M USD has a mean of 586% return but median is 61.5%. The mean is skewed due to the number of outliers. Most movies do not succeed. In this data, **65%** do not succeed. Considering marketing and distribution, A successful movie should return at least 2.5 times the production budget, ie 150% Roi. Going forward we will only look at those movies.

Question: What level of production budget will we be comfortable investing?

Of the 533 Successful Films in medium budget range since 2010, lets look into the production budgets of those.

```
color='skyblue',bins=7,label='Bin Range of $9M')
ax1.set xlabel('Production Budgets', fontsize=15)
ax1.set ylabel('Number of Films', fontsize=15)
ax1.set title('533 Successful Films: Histogram of Production Budgets', fontsize=20)
#Set the Average Line
ax1.axvline(df budg success 11yrs["production budget"].mean(), ls='--',
            color='green',label='$22.6M Mean')
ax1.set(xlim = (0,67000000))
# fixing xticks warning with matplotlib.ticker "FixedLocator"
ticks loc = ax1.get xticks().tolist()
ax1.xaxis.set major locator(mticker.FixedLocator(ticks loc))
ax1.set xticklabels(['{:,.2f}'.format(x/1000000) + 'M' for x in ticks loc])
ax1.set(xlim = (0,67000000))
ax1.legend(loc='upper right')
fig.savefig('../images/ProdBudg.png', bbox inches='tight')
plt.show();
```

Conclusion: Most of the movies are in the 2M to 11M and 11M to 20M bin ranges with a steady decline as budgets increase. We do not need to spend a high amount on budget to make a successful film. We need to look at *genres* of the movies to determine more. Looking at the Average ROI per range would also be informative.

Question: What types of feature film genres should we make?

Lets pull in genre information for the movies. This has been noted in the df_imdbbasics. We will join this with out budget data.

```
right on= ['primary title', 'start year'],
                                     how = 'left')
         df budget genres.info()
In [ ]:
        #We have to exclude where the genres were unknown or Nan
In [ ]: |
         df budget genres = df budget genres[df budget genres.genres != 'unknown']
         df budget genres = df budget genres[df budget genres.primary title.notna()]
In [ ]:
        #We have matching genre info for 428 successful movies
In [ ]: |
         df budget genres.info()
        #Onlyrun this code once or the genre lis will be in a list itself
In [ ]:
         #genres is a list of upto 3 genres, splitting it to get the individual genres
         df budget genres['genres'] = df budget genres['genres'].astype(str).apply(lambda x: x.split(",") if x else x)
         df budget genres.tail(10)
In [ ]: |
        df budget genres.info()
In [ ]:
        #a set of distinct genres in the df
         all genres = set()
         for genres in df budget genres['genres']:
             if genres:
                 all_genres.update(genres)
         #Listing of all distinct genres
In [ ]:
         all genres
         #adding cols with zeros for all the genres we have. Will modify genre to 1
In [ ]:
         #if the film is of that genre.
         for genre in all genres:
             df budget genres[genre] = np.zeros(shape=df budget genres.shape[0])
         df budget genres.head()
In [ ]:
         #setting the genre to be 1 if the film is of that genre
         for index, row in df budget genres.iterrows():
             if row['genres']:
                 for genre in row['genres']:
                     df budget genres.loc[index, genre] = 1
```

```
df budget genres.head()
        len(all genres)
In [ ]:
        #checking the counts for all different genres
In [ ]: |
         #all genres
         for col in all genres:
             print(f'Viewing values in col: {col}')
             print(f'Top 5 values:\n{df budget genres[col].value counts()}')
         #making a list of all genres
In [ ]:
         cols = list(df budget genres.columns)
         genre cols = cols[14:]
         #getting a dict with genre counts
         genre count = {}
         for col in genre cols:
             count = np.sum(df budget genres[col] == 1).sum()
             genre count[col] = count
In [ ]:
         genre count
         keys = list(genre count.keys())
In [ ]:
         values = list(genre count.values())
In [ ]:
        #Histogram of Genres Counts
         sns.set(style="darkgrid")
         fig, ax1 = plt.subplots(figsize=(12,4),sharex=True ,sharey=True)
         histplot = sns.barplot(y = keys, x = values, color = 'skyblue',
                                label='Count of Genre Tags')
         ax1.set xlabel('Genre Count', fontsize=15)
         ax1.set ylabel('Film Genres', fontsize=15)
         ax1.set title('Count of All Distinct Genres, All Ratings', fontsize=20)
         #Set the Average Line
         ax1.set(xlim = (0,250))
         ax1.legend(loc='upper right')
         plt.show();
```

The 6 most popular genres are Drama, Comedy, Thriller, Horror, Action and Romance.

Grouping by genres to look at sum, mean and max related to worldwide gross and roi_percent.

```
#Total Gross by Genre
In [ ]:
         ww_gross = {}
         for genre in all_genres:
             grouped = df_budget_genres.groupby(by =''.join(genre)).sum()
             ww_gross[genre] = grouped.iloc[1]['worldwide_gross']
In [ ]:
         #Average Gross by Genre
         ww_gross_avg = {}
         for genre in all_genres:
             grouped = df_budget_genres.groupby(by =''.join(genre)).mean()
             ww_gross_avg[genre] = grouped.iloc[1]['worldwide_gross']
         #Max Roi% by Genre
In [ ]:
         max_roi_genre = {}
         for genre in all_genres:
             grouped = df_budget_genres.groupby(by =''.join(genre)).max()
             max_roi_genre[genre] = grouped.iloc[1]['roi_percent']
        #Average Roi% by Genre
In [ ]:
         avg_roi_genre = {}
         for genre in all_genres:
             grouped = df_budget_genres.groupby(by =''.join(genre)).mean()
             avg_roi_genre[genre] = grouped.iloc[1]['roi_percent']
In [ ]:
         #Average Prod Budget by Genre
         avg_prod_budget = {}
         for genre in all_genres:
             grouped = df_budget_genres.groupby(by =''.join(genre)).mean()
             avg_prod_budget[genre] = grouped.iloc[1]['production_budget']
         #Min Prod Budget by Genre
In [ ]:
         min_prod_budget = {}
         for genre in all_genres:
             grouped = df_budget_genres.groupby(by =''.join(genre)).min()
             min_prod_budget[genre] = grouped.iloc[1]['production_budget']
         ww_gross_avg
        ww_gross
```

```
In [9]:
         max_roi_genre
        NameError
                                                   Traceback (most recent call last)
        <ipython-input-9-78d015860607> in <module>
        ---> 1 max roi genre
        NameError: name 'max roi genre' is not defined
         avg roi genre
In [ ]:
        #Genre Grid
In [ ]:
         #This graph of subplots could be refactored to a function and could be reused
         sns.set(style="darkgrid")
         fig, ((ax1, ax2), (ax3, ax4), (ax5, ax6)) = plt.subplots(figsize=(10,14),
                                                           nrows=3,ncols=2, )
         df items1 = pd.DataFrame(ww_gross.items())
         barplot = sns.barplot(data=df items1, x=1, y=0,ax=ax1, color = 'skyblue',)
         ax1.set(xlabel = 'Worldwide Gross in Billions ',
                 ylabel='Genre', title='Total Gross per Genre');
         ax1.set ylabel('Film Genres', fontsize=15)
         ax1.set title('Total Gross per Genre',fontsize=15)
         # fixing xticks warning with matplotlib.ticker "FixedLocator"
         ticks loc = ax1.get xticks().tolist()
         ax1.xaxis.set major locator(mticker.FixedLocator(ticks loc))
         ax1.set xticklabels(['\{:,.1f\}'.format(x/1000000000) + 'B' for x in ticks loc])
         df items2 = pd.DataFrame(ww gross avg.items())
         ax2 = sns.barplot(data=df items2, x=1, y=0,ax=ax2,color = 'skyblue')
         ax2.set(xlabel = 'Worldwide Gross in Millions ', ylabel='Genre',
                 title='Average Gross per Genre');
         ax2.set ylabel('Film Genres', fontsize=15)
         ax2.set title('Average Gross per Genre',fontsize=15)
         # fixing xticks warning with matplotlib.ticker "FixedLocator"
         ticks loc = ax2.get xticks().tolist()
         ax2.xaxis.set major locator(mticker.FixedLocator(ticks loc))
         ax2.set xticklabels(['{:,.0f}'.format(x/1000000) + 'M' for x in ticks loc])
         df items3 = pd.DataFrame(max roi genre.items())
         ax3 = sns.barplot(data=df items3, x=1, y=0, ax=ax3,color = 'skyblue')
```

```
ax3.set(xlabel = '% ROI', ylabel='Film Genre', title='Max Roi Percent per Genre');
ax3.set ylabel('Film Genres', fontsize=15)
ax3.set title('Max Roi Percent per Genre',fontsize=15)
df items4 = pd.DataFrame(avg roi genre.items())
ax4 = sns.barplot(data=df items4, x=1, y=0, ax=ax4, color = 'skyblue')
ax4.set(xlabel = '% ROI', ylabel='Film Genre', title='Avg Roi Percent per Genre');
ax4.set ylabel('Film Genres', fontsize=15)
ax4.set title('Avg Roi Percent per Genre',fontsize=15)
# Save just the portion inside the second axis's boundaries
extent = ax4.get window extent().transformed(fig.dpi scale trans.inverted())
# Pad the saved area by 10% in the x-direction and 20% in the y-direction
fig.savefig('../images/ax4 genre.png', bbox inches=extent.expanded(1.1, 1.2))
df items5 = pd.DataFrame(min prod budget.items())
ax5 = sns.barplot(data=df items5, x=1, y=0, ax=ax5, color = 'skyblue')
ax5.set(xlabel = 'Production Budget in Millions', ylabel='Genre', title='Min Production per Genre')
ax5.set ylabel('Film Genres', fontsize=15)
ax5.set title('Min Production per Genre', fontsize=15)
# fixing xticks warning with matplotlib.ticker "FixedLocator"
ticks loc = ax5.get xticks().tolist()
ax5.xaxis.set major locator(mticker.FixedLocator(ticks loc))
ax5.set xticklabels(['{:,.2f}'.format(x/1000000) + 'M' for x in ticks loc])
df items6 = pd.DataFrame(avg prod budget.items())
ax6 = sns.barplot(data=df items6, x=1, y=0, ax=ax6, color = 'skyblue')
ax6.set(xlabel = 'Production Budget in Millions', ylabel='Genre', title='Avg Production per Genre')
ax6.set ylabel('Film Genres', fontsize=15)
ax6.set title('Avg Production per Genre',fontsize=15)
# fixing xticks warning with matplotlib.ticker "FixedLocator"
ticks loc = ax6.get xticks().tolist()
ax6.xaxis.set major locator(mticker.FixedLocator(ticks loc))
ax6.set xticklabels(['{:,.2f}'.format(x/1000000) + 'M' for x in ticks loc])
plt.subplots adjust(wspace=0.8,hspace=.4)
plt.show();
```

```
In []: #Observations---Horror Mystery Thriller are top3 Average Return on budget. Thriller is one of the top 3 in count

In []:
```

```
#This graph of subplots could be refactored to a function and could be reused
In [ ]: |
         sns.set(style="darkgrid")
         fig, ax4 = plt.subplots(figsize=(6,6),
                                                          nrows=1,ncols=1,)
         df items4 = pd.DataFrame(avg roi genre.items())
         ax4 = sns.barplot(data=df items4, x=1, y=0, ax=ax4, color = 'skyblue')
         ax4.set(xlabel = '% ROI', ylabel='Film Genre', title='Avg Roi Percent per Genre');
         ax4.set ylabel('Film Genres', fontsize=15)
         ax4.set title('Avg Roi Percent per Genre',fontsize=15)
         # Save just the portion inside the second axis's boundaries
         extent = ax4.get window extent().transformed(fig.dpi scale trans.inverted())
         # Pad the saved area by 10% in the x-direction and 20% in the y-direction
         fig.savefig('../images/ax4 genre.png', bbox inches=extent.expanded(1.1, 1.2))
In [ ]:
In [ ]:
```

Conclusion: Higher returns are with the Horror, Mystery, and Thriller genres.

How does MPAA Rating correlate?

```
#Lets Add in Movie MPAA Rating and exclude R to protect our parent name brand
In [ ]:
         #MPAA Rating is in the
         df budget genres
         df mpaa ratings = pd.read csv('../data/tn mpaa ratings.csv',index col = 0, encoding='utf8')
In [ ]:
         df mpaa ratings.head(10)
        #We will do a left join on the successful movies and the imdb basics
In [ ]:
         #keying on movie name and year of release
         df budget genre ratings = pd.merge(df_budget_genres, df_mpaa_ratings,
                                     left on= ['movie',
                                                pd.to datetime(df budget genres['release date']).dt.year],
                                     right on= ['Title',
                                                pd.to datetime(df mpaa ratings['Released']).dt.year],
                                     how = 'left')
         df budget genre ratings = df budget genre ratings[df budget genre ratings['mpaa rating'].notna()]
         df budget genre ratings.head()
```

```
In [ ]:
         df_budget_genre_ratings.drop(columns=['id', 'key_1','primary_title',
                                                'original_title','Released',
                                                'ProductionBudget',
                                                'WorldwideBox Office', 'runtime minutes'],
                                       inplace=True)
         df budget genre ratings.reset index(inplace=True)
         df_budget_genre_ratings
In [ ]:
         df budget genre ratings.drop(columns=['index'], inplace=True)
In [ ]:
         df budget genre ratings.head()
         df_budget_genre_ratings.mpaa_rating.value_counts()
In [ ]: |
         ratings = ['R', 'PG-13', 'PG', 'G']
         ratingsvalues = list(df budget genre ratings.mpaa rating.value counts())
         ratingsvalues
In [ ]:
In [ ]:
         #Histogram of Production budget bins
         sns.set(style="darkgrid")
         fig, ax1 = plt.subplots(figsize=(8,3))
         histplot = sns.barplot(y = ratings, x = ratingsvalues, color = 'skyblue',
                                label='Count of MPAA Rating')
         ax1.set xlabel('MPAA Ratings Count', fontsize=15)
         ax1.set ylabel('MPAA Ratings', fontsize=15)
         ax1.set title('Count of All MPAA Ratings',fontsize=20)
         #Set the Average Line
         \#ax1.set(xlim = (0,250))
         #ax1.legend(loc='upper right')
         plt.show();
```

```
df_budget_genre_ratings
In [ ]:
              grouped = df budget genre ratings.groupby(by ='mpaa rating').mean()
In [ ]:
              avg roi by rating[ratings] = grouped.iloc[1]['roi percent']
In [ ]:
          avg_roi_by_rating
In [ ]:
          df not R = df budget genre ratings[df budget genre ratings['mpaa rating'] != 'R']
          df_not_R
In [
         #making a list of all columns
In [ ]:
          colsnotr = list(df not R.columns)
          colsnotr
In [ ]:
          genre_colsnotr = cols[14:36]
In [10]:
                                                    Traceback (most recent call last)
         <ipython-input-10-da766c23150f> in <module>
         ----> 1 genre colsnotr = cols[14:36]
         NameError: name 'cols' is not defined
          df_not_R
In [ ]:
In [ ]:
          genre_colsnotr = cols[14:36]
          #getting a dict with genre counts
          genre_countnotr = {}
          for col in genre cols:
              count = np.sum(df_not_R[col] == 1).sum()
              genre countnotr[col] = count
          genre_countnotr
In [ ]:
          keys notr = list(genre countnotr.keys())
In [ ]:
          values_notr = list(genre_countnotr.values())
```

```
#Histogram of Genres Counts
In [ ]:
         sns.set(style="darkgrid")
         fig, ax1 = plt.subplots(figsize=(12,4),sharex=True ,sharey=True)
         histplot = sns.barplot(y = keys notr, x = values notr, color = 'skyblue',
                                label='Count of Genre Tags')
         ax1.set xlabel('Genre Count', fontsize=15)
         ax1.set ylabel('Film Genres', fontsize=15)
         ax1.set title('Count of All Distinct Genres not R rated',fontsize=20)
         #Set the Average Line
         ax1.set(xlim = (0,140))
         ax1.legend(loc='upper right')
         plt.show();
In [ ]:
         #Average Roi% by Genre
In [ ]:
         max roi genrenotr= {}
         for genre in all_genresnotr:
             grouped = df_not_R.groupby(by =''.join(genre)).max()
             max_roi_genrenotr[genre] = grouped.iloc[0]['roi_percent']
         #Average Roi% by Genre
In [ ]:
         avg_roi_genrenotr= {}
         for genre in all genresnotr:
             grouped = df_not_R.groupby(by =''.join(genre)).mean()
             avg roi genrenotr[genre] = grouped.iloc[0]['roi percent']
         #Average Gross by Genre
In [ ]:
         ww_gross_avgnotr = {}
         for genre in all genresnotr:
             grouped = df_not_R.groupby(by =''.join(genre)).mean()
             ww gross avg[genre] = grouped.iloc[0]['worldwide gross']
In [ ]:
         #Average PB by Genre
         pb avgnotr = {}
         for genre in all_genresnotr:
             grouped = df not R.groupby(by =''.join(genre)).mean()
             pb_avgnotr[genre] = grouped.iloc[0]['production_budget']
```

```
max_pb_genrenotr = {}
In [ ]:
         for genre in all genresnotr:
             grouped = df_not_R.groupby(by =''.join(genre)).max()
             max pb genrenotr[genre] = grouped.iloc[0]['production budget']
         max roi genrenotr
In [ ]:
         #a set of distinct genres in the df
In [ ]:
         all genresnotr = set()
         for genres in df not R['genres']:
             if genres:
                 all genresnotr.update(genres)
         #Genre Grid
In [ ]:
         #This graph of subplots could be refactored to a function and could be reused
         sns.set(style="darkgrid")
         fig, ((ax3, ax4), (ax5, ax6)) = plt.subplots(figsize=(10,12),
                                                           nrows=2,ncols=2, )
         max roi genrenotr
         df items3 = pd.DataFrame(max roi genrenotr.items())
         ax3 = sns.barplot(data=df_items3, x=1, y=0, ax=ax3, color = 'skyblue')
         ax3.set(xlabel = '% ROI', ylabel='Film Genre', title='Max Roi Percent per Genre');
         ax3.set ylabel('Film Genres', fontsize=15)
         ax3.set title('Max Roi Percent per Genre',fontsize=15)
         df items4 = pd.DataFrame(avg roi genrenotr.items())
         ax4 = sns.barplot(data=df items4, x=1, y=0, ax=ax4, color = 'skyblue')
         ax4.set(xlabel = '% ROI', ylabel='Film Genre', title='Avg Roi Percent per Genre');
         ax4.set ylabel('Film Genres', fontsize=15)
         ax4.set title('Avg Roi Percent per Genre', fontsize=15)
         df items5 = pd.DataFrame(max pb genrenotr.items())
         ax5 = sns.barplot(data=df items5, x=1, y=0, ax=ax5, color = 'skyblue')
         ax5.set(xlabel = 'PB', ylabel='Film Genre', title='Max PB per Genre');
         ax5.set ylabel('Film Genres', fontsize=15)
         ax5.set title('Max PB per Genre', fontsize=15)
         # fixing xticks warning with matplotlib.ticker "FixedLocator"
         ticks loc = ax5.get xticks().tolist()
         ax5.xaxis.set major locator(mticker.FixedLocator(ticks loc))
         ax5.set xticklabels(['{:,.0f}'.format(x/1000000) + 'M' for x in ticks loc])
         df items6 = pd.DataFrame(pb avgnotr.items())
         ax6 = sns.barplot(data=df items6, x=1, y=0, ax=ax6, color = 'skyblue')
```

```
ax6.set(xlabel = 'Production Budget in Millions', ylabel='Genre', title='Avg Production per Genre')
ax6.set_ylabel('Film Genres', fontsize=15)
ax6.set_title('Avg Production per Genre',fontsize=15)
# fixing xticks warning with matplotlib.ticker "FixedLocator"
ticks_loc = ax6.get_xticks().tolist()
ax6.xaxis.set_major_locator(mticker.FixedLocator(ticks_loc))
ax6.set_xticklabels(['{:,.0f}'.format(x/1000000) + 'M' for x in ticks_loc])

plt.subplots_adjust(wspace=0.8,hspace=.4)
plt.show();
```

```
In []: sns.set(style="darkgrid")
    fig, ax4 = plt.subplots(figsize=(6,6),nrows=1,ncols=1, )

    df_items4 = pd.DataFrame(avg_roi_genrenotr.items())
    ax4 = sns.barplot(data=df_items4, x=1, y=0, ax=ax4, color = 'skyblue')
    ax4.set(xlabel = '% ROI', ylabel='Film Genre', title='Avg Roi Percent per Genre');
    ax4.set_ylabel('Film Genres', fontsize=15)
    ax4.set_title('Avg Roi Percent per Genre',fontsize=15)
```

Conclusion: Genres higher average returns are with R rating are Horror, Mystery and Thrillers. Excluding R ratings, Comedy has a higher ROI% closely followed by Adventure, Crime, Action, Sport, Romance. Anything really except Horror, Drama are worst when not R rated but not by much.

Question: When should we most optimally release our movies? Are there better months for our releases?

In answering the question When to Release the movie lets look to see when previous movies were released. Lets make a column for release month.

```
In []: df_budget_genres.head()
In []: df_budget_genres['release_month'] = pd.to_datetime(df_budget_genres.release_date).dt.strftime('%b')
   #df_budget_genres['release_month'] = pd.to_datetime(df_budget_genres.release_date).dt.month

In []: df_budget_genres.head()
In []: df_budget_genres
In []: pd.to_datetime(df_budget_genres['release_date']).dt.year
```

Conclusion: Some very good high returns on investment occurred in the months of October and December. The median returns per month are similar and all under the 10 times investment. There is a down trend with September and May not having huge gains. October could be closely related with Halloween and Horror and/or Thriler movies. Safe months are June, July, Aug, Oct Nov.

Question: How many feature films should we release per year? ie drives initial investment

How many movies a year? Lets Look at the successful studios number a year.

df_bom has studio info...We can join on budget genres to get month and year.

```
right_on= ['title','year'],
                                      how = 'left')
          df studios bud genres[df studios bud genres.studio.isna()]
          df_bom[df_bom.index== 'Get Out']
 In [
          df studios bud genres = df studios bud genres[df studios bud genres.studio.notna()]
          #a set of distinct genres in the df
 In [ ]:
          all studios = set(df studios bud genres['studio'])
          all studios
 In [ ]:
          #getting a dict with Studio counts
 In [ ]:
          studio count = {}
          for col in genre cols:
              count = np.sum(df_budget_genres[col] == 1).sum()
              genre count[col] = count
In [11]:
          df studios bud genres['studio'].value counts()
         NameError
                                                    Traceback (most recent call last)
         <ipython-input-11-d47e79e94f38> in <module>
         ----> 1 df studios bud genres['studio'].value counts()
         NameError: name 'df studios bud genres' is not defined
          studio_count = dict(df_studios_bud_genres['studio'].value_counts())
 In [ ]:
          studio count
 In [ ]:
          df bom studio = df bom.groupby(by=['studio','year']).count()
 In [ ]:
          df_bom_studio
 In [ ]:
          df bom studio pivott = df bom.pivot table(index='studio' ,values='worldwide gross',
                                                     columns='year',
                                                     margins=True,margins name='count',
                                                     aggfunc='count',fill value=0)
```

```
df bom studio pivott.sort values(['count'], ascending=[False], inplace=True)
         df bom studio pivott
         type(df bom studio)
In [ ]:
         testpiv = df bom studio pivott[1:21]
In [ ]:
         mask=[False, False, False, False, False, False,
In [ ]:
                                False, False, False, True]
         # use Seaborn styles
         sns.set()
         fig, ax9 = plt.subplots(figsize=(12, 8))
         ax9 = sns.heatmap(annot=True, fmt="d", linewidths=.5,data=testpiv, ax=ax9, cmap='coolwarm',mask=mask)
         ax9.set(xlabel = 'Film Year', ylabel='Film Studio', title='Studio Films per Year ')
         plt.show()
         # of the Successful movies number per year
In [ ]:
         #df studios bud genres['studio'].value counts())
         df studio budget pivott = df studios bud genres.pivot table(index='studio' ,values='worldwide gross x',
                                                    columns='year',
                                                    margins=True, margins name='count',
                                                    aggfunc='count',fill value=0)
         df studio budget pivott.sort values(['count'], ascending=[False], inplace=True)
In [ ]:
         mask=[False, False, False, False, False, False,
In [ ]:
                                False, False, False, True
         # use Seaborn styles
         sns.set()
         fig, ax10 = plt.subplots(figsize=(12, 8))
         ax10 = sns.heatmap(annot=True, fmt="d", linewidths=.5,data=df studio budget pivott[1:21], ax=ax10, cmap='coolwarm',mask=m
         ax10.set(xlabel = 'Film Year', ylabel='Film Studio', title='Successful Films per Year ')
         fig.savefig('../images/SuccessFilmsYear.png', bbox inches='tight')
         plt.show()
In [ ]:
```

Conclusion: With a max of 9 successful films a year is spectacular, a safe bet looks to be 3 to 5 starting out.

Question: What are the sources of the movies?

We scraped some data from TheNumbers which had the source material.

```
df_movie_source = pd.read_csv('../data/tn_moviesource.csv',index_col = 0, encoding='utf8')
In [ ]:
         df movie source['Source'].value counts()
In
         df budget genre ratings source = pd.merge(df budget genre ratings, df movie source,
                                     left on= ['movie'],
                                     right on= ['Title'],
                                     how = 'left')
         df budget genre ratings source.columns
         df_budget_genre_ratings_source.drop(columns=['Title','Released_y','Released_x', 'Title_y',
                                                       'Source x', 'Released x', 'Title y', 'Source x'], inplace=True)
         df budget genre ratings source
In [ ]:
         sourcecounts = df budget genre ratings source['Source y'].value counts(ascending=False).to frame()
In [ ]:
         sourcecounts
In [ ]:
```

Conclusion: Original Screenplay 219, Based on book or short story 70, Real Life Events 48

Conclusions

Empower Studios Portfolio Strategy includes: Either

Embrace R

Horror Mystery Thriller Highest ROI%

Have the highest average return on Investment.

or

Produce No R Drama, Comedy and Romance, or any except Horror aka Disney Approach

Both Plans include

Produce 5 to 8 films per year in the <\$20M budget Range

Release in Summer or late Fall

Looking for 50% Original Content 50% Book Source or Factual Events other

Next Steps

Analysis of Successful Producers, Directors, Cinematographers, Actors Associating critical rating with success Academy Awards nominations with successful box office