

Sung-Ju Wu

Department of Economics
Duke University
sungju.wu@duke.edu

RESEARCH FIELD	International trade; Development; Political economy	
EDUCATION	Ph.D. in Economics <i>Duke University</i>	May 2024 (Expected)
	M.A. Economics <i>Duke University</i>	Dec 2021
	M.A. Economics <i>National Taiwan University</i>	Jun 2018
	B.A. Economics (Major) & Political Science (Minor) <i>National Taiwan University</i>	Jun 2015
WORK IN PROGRESS	<i>“The Dynamics of Global Production”</i> (PhD job market paper)	
WORKING PAPER	<i>“Firm and Labor Adjustment to FDI Liberalization”</i> (PhD third-year paper) The liberalization of outward foreign direct investments can have a profound impact on domestic manufacturers and their workers, but the effect is less understood in the literature of trade liberalization relative to the extensive studies on import competitions. With novel data sources on multinational production and individual worker earnings, we investigate a policy in 2001 by the Taiwanese government that permits outward foreign direct investments into China for 122 consumer electronic products and estimate its causal effects on firm production outcomes for both the Taiwanese parents and Chinese affiliates as well as labor market outcomes for the affiliated workers in Taiwan. Overall, our estimates of the FDI liberalization episode reveal a resource reallocation effect for the multinational firms and an income redistribution effect for their workers in the home country.	
	<i>“Brokers and the Politics of Economic Engagement.”</i> (Master Thesis) I propose a game-theoretic model to account for economic engagement strategies, in which a country deliberately expands the economic cooperation with another country so as to change the latter’s behavior. We modified the clientelism model from Stokes <i>et al.</i> (2013) with a single principal-agent setting, where the principal (a foreign country) distributes economic resources through	

a “political broker” (an ally in the targeted country) in exchange for higher support from the citizens (in the targeted country).

RESEARCH EXPERIENCE Research Assistant to Jason Baron, Department of Economics, Duke University (Aug 2021 -)

Research Assistant to Hans Hanpu Tung, Department of Political Science, National Taiwan University (Dec 2016 - Dec 2017)

Research Assistant to Fengyu Lee, Department of Political Science, National Taiwan University (Sep 2014 - May 2015)

TEACHING EXPERIENCE Teaching Assistant, *Intermediate Microeconomics*, Department of Economics, Duke University (Fall 2019 & Spring 2020)

Teaching Assistant, *Game Theory in Everyday Life*, Department of Economics, National Taiwan University (Fall 2017)

Teaching Assistant, *Principle of Economics (1) (2)*, Department of Economics, National Taiwan University (Fall 2016 - Spring 2017)

HONORS AND AWARDS *Government Scholarships for Study Abroad (GSSA)*, Ministry of Education, Taiwan. (2021)

E.SUN Outstanding Management Talent Scholarship, E.SUN Commercial Bank. (Fall 2017)

I - Sian Scholarship for College of Social Science, National Taiwan University. (Fall 2016)

MOE Scholarship for Excellent Students with Economic Disadvantage to Study Overseas, Ministry of Education, Republic of China (Taiwan). (2013 - 2014)

NTU Alumni Association Outstanding Student Scholarship, NTU Alumni Association. (Fall 2011)

Presidential Award (Top 5% in the Department), Department of Political Science, National Taiwan University. (Spring 2011)

SKILLS L^AT_EX, Stata, MATLAB, R

LANGUAGES Mandarin Chinese (native), English (fluent)