SUNIL KUMAR REDDY

Data Analyst | Python, SQL, Power BI Expert | Real-Time Data | Business-Driven Insights

Bangalore Karnataka | Open to Remote | Immediate Joiner | +91 9380691205 | Willingness to Relocate |

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http://www.sunilkumar.in/ | https://github.com/Sunil5411 | https://www.linkedin.com/in/sunilreddy-data-analyst/

Education

HIMALAYAN GARHWAL UNIVERSITY

Bachelor of Computer Application CGPA: 7.55/10

Uttarakhand, India May 2019 - Aug 2021

Projects

EV Infrastructure Analytics (GitHub Repo)

Nov 2024 - Mar 2025

- Visualized 1,000 EV charging stations across 28 Indian states in Power BI using custom shapefiles, analyzing station density and distribution.
- Detected infrastructure gaps in 8 states with <20 stations each, and highlighted 5 states holding >45% of total network coverage through state-wise aggregation.
- Conducted geospatial clustering to identify 6 high-demand urban corridors and 3 underutilized rural zones, supporting load distribution and expansion modeling.
- Delivered state-level KPIs including coverage ratio (<0.5 stations per 10,000 vehicles) and regional disparity index, informing EV investment prioritization strategies.

Retail Sales Optimization via Price Elasticity (GitHub Repo)

Dec 2024 – Mar 2025

- Conducted price elasticity analysis (ε > 1.5) on 1,000+ SKUs, forecasting a 22% revenue increase and 10% rise in unit sales over 12 months by quantifying discount impact.
- Created Power BI dashboards with 12 months of sales and margin data, enabling simulations that improved pricing decisions by 25%.
- Simulated five discount strategies in Python across product categories, boosting campaign ROI by 18% and preserving >20% profit margins on 85% of SKUs.
- Defined discount thresholds and clustered products into **4** price sensitivity segments, reducing revenue leakage by **15**% and driving targeted pricing actions.

Cryptocurrency Market Intelligence Dashboard (GitHub Repo)

Jan 2025 – May 2025

- Engineered a real-time cryptocurrency analytics dashboard using **Python**, MySQL, and Power BI, delivering investor-ready insights across **5+** market KPIs, including volatility, trading volume, and dominance trends.
- Integrated the CoinGecko API to automate and streamline real-time ingestion for 50+ cryptocurrencies, eliminating manual updates and ensuring 100% data reliability for continuous market monitoring.
- Delivered cryptocurrency market insights through Power BI, identifying key causes of crashes and enabling data-driven strategy adjustments.
- Optimized data pipelines using Pandas and MySQL, improving processing speed by 70% and enabling real-time dashboard refreshes.

Technical Skills

Programming & Data Analysis: Python (Pandas), SQL, MySQL, Excel (VLOOKUP, Pivot Tables). **Data Visualization:** Power BI (DAX, Power Query, Custom Maps), Tableau, Excel Dashboards. **Data Engineering:** REST API Integration (CoinGecko, Open Charge Map), Real-Time Pipelines.

Certifications

Data Analyst Bootcamp – Grow Data Skills (Ongoing) SQL Advanced Certification – HackerRank <u>Credential</u>

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