

# # Sunil Joshi



🚀 Engineering Director • Startup CTO • AI Leader | 20+ Years in Tech | 10+ Years in Startups

## Contact

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## About Me

I'm a senior technology leader with **20+ years** in software engineering, including **10+ years** building and scaling products in fast-paced startups. I specialize in **full-stack product engineering, AI/automation, cloud architecture**, and leading high-ownership engineering teams.

My focus is building lean, scalable, maintainable systems that solve real business problems – from modernizing legacy platforms to shipping new SaaS products end-to-end. I enjoy bridging tech + product, simplifying complexity, and enabling teams to deliver consistently through clean architecture and strong engineering culture.

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## 💼 Experience

### ⌚ AirFi Aero - Engineering Director (Remote)

2022–Present

#### AI Initiatives

- Built a **Travel Concierge Agent** for travel recommendations, operational support, and real-time assistance
- **AI-driven log analysis & prediction system** built using LangChain & LangGraph – reduced incident triage time.
- Automated QA workflows with LLM agents

#### Leadership

- Owned **roadmaps**, quarterly planning, OKRs

- Modernized engineering workflows using CI/CD, automation, observability, IaC, improving delivery velocity by 40%.
- Led distributed teams (8-25 engineers) across frontend, backend, QA, AI/ML, and DevOps.

## **Zay.works - Lead Architect (Remote)**

2015–2022

- First engineering hire → scaled the team
- Architected backend for **Zaycare**
- Built hiring pipeline & engineering culture

## **FIS - Lead Developer**

2009–2015

- Built enterprise financial products, APIs, and integrations

## **Mastek - Developer**

2005–2009

- Enterprise application development using .NET & SQL
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## **Tech Stack**

### **Languages & Frameworks**

Node.js, TypeScript, React, Next.js, React Native, Tailwind CSS

### **Backend & Architecture**

GraphQL, Express.js, MongoDB, SQL/PostgreSQL, Supabase

### **AI & Automation**

LangChain, LangGraph, RAG, N8N, Vector DBs, Embeddings

### **Cloud & DevOps**

AWS Serverless Stack – Lambda, API Gateway, EventBridge, SQS, CI/CD(GitHub actions)

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## **Domains**

### **Aviation**

- In-flight entertainment (IFE) systems, connectivity, and content streaming.
- End-to-end O2S (Order-to-Seat) solutions and passenger experience optimization.
- AI-driven analytics for flight operations, passenger engagement, and service personalization.
- Building next-gen ADS-B intelligence platforms for real-time aircraft visibility, anomaly detection, and predictive operational insights.

- Driving LEO-powered inflight connectivity solutions that deliver ultra-low-latency data, seamless coverage, and resilient aviation communications.

### **Child Care**

- Digital platforms for early childhood development and parental engagement.
  - Automation of daycare management processes, including scheduling, billing, attendance, and reporting.
  - Solutions tailored for European daycare industry standards and regulations.
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### **Education**

Masters in Computer Application – Pune University