

region market	All All					Note	:- Do not	modify	the pivot	table			
division	All		P & L										
customer	All		By Fiscal Yea										
Year	2019		All values in	the USD									
Metrics	Quarters Q1 Sep	Oct	Nov	Q2 Dec	Jan	Feb I	Q3 Mar	Apr	May	Q4 Jun	Jul	Aug	Grand Total
	Q1			Dec						Jun			
Metrics Net Sales COGS	Q1 Sep	M0.8	10.7M	Dec 11.4M	6.5M	6.1M	Mar	6.3M	6.5M	Jun 6.2M	6.5M	6.3M	87.5M
Net Sales COGS	Q1 Sep 6.5 3.8	8.0M 4.7M	10.7M 6.3M	Dec 11.4M 6.7M	6.5M	6.1M 3.5M	Mar 6.4M	6.3M 3.7M	6.5M 3.8M	Jun 6.2M 3.6M	6.5M 3.8M	6.3M 3.7M	87.5M 51.2M
Net Sales	Q1 Sep 6.5 3.8	8.0M 4.7M 4.3.4M	10.7M 6.3M 4.5M	Dec 11.4M 6.7M 4.7M	6.5M 3.9M 2.7M	6.1M 3.5M 2.6M	Mar 6.4M 3.8M	6.3M 3.7M 2.6M	6.5M 3.8M 2.6M	3.6M 2.6M	6.5M 3.8M 2.7M	6.3M 3.7M 2.6M	87.5M 51.2M 36.2M

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customer All			By Fiscal Yea										
Year	2020		All values in	the USD									
	Quarters												
	Quarters Q1			Q2			Q3			Q 4			Grand Total
Metrics	Q 1	Oct	Nov	Q2 Dec	Jan	Feb		Apr	May	Q4 Jun	Jul	Aug	Grand Total
	Q 1	Oct 20.6M		Dec			Mar	Apr 7.8M					
Metrics Net Sales COGS	Q1 Sep			Dec 29.9M	17.1M	15.9M	Mar 2.1M		9.9M	Jun	16.1M	16.5M	196.7M
Net Sales	Q1 Sep 17.1M 10.6M	20.6M	28.7M	Dec 29.9M 18.9M	17.1M 10.7M	15.9M 9.9M	Mar 2.1M 1.3M	7.8M	9.9M 6.2M	Jun 14.9M	16.1M 10.2M	16.5M	196.7M 123.4M

region market division	All All		P&L										
customer Year	All 2021		By Fiscal Yea All values in										
	Quarters												
	Q 1			Q2			Q3			\sim 4			~ · · · · · · · · · · · · · · · · · · ·
	4 1			42			Q3			Q 4			Grand Total
Metrics	Sep	Oct	Nov	Dec	Jan	Feb		Apr	May	Jun	Jul	Aug	Grand Total
					Jan 44.8M					Jun			
Metrics Net Sales COGS	Sep	54.6M	74.3M	Dec		41.8M	Mar	43.5M	44.4M	Jun 41.5M	44.0M	43.0M	598.9M
Net Sales	Sep 44.8M	54.6M 34.7M	74.3M 47.4M	Dec 78.1M	44.8M	41.8M 26.5M	Mar 44.0M	43.5M 27.7M	44.4M 28.1M	Jun 41.5M 26.4M	44.0M 28.0M	43.0M 27.4M	598.9M 380.7M

AtliQ Hardware



Net Sales Comparison													
21 vs 20	162.1%	164.7%	159.1%	161.0% 1	161.4%	162.5%	1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%	204.5%
20 vs 19	164.6%	156.6%	167.3%	161.5% 1	162.8%	162.0%	-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%	124.8%