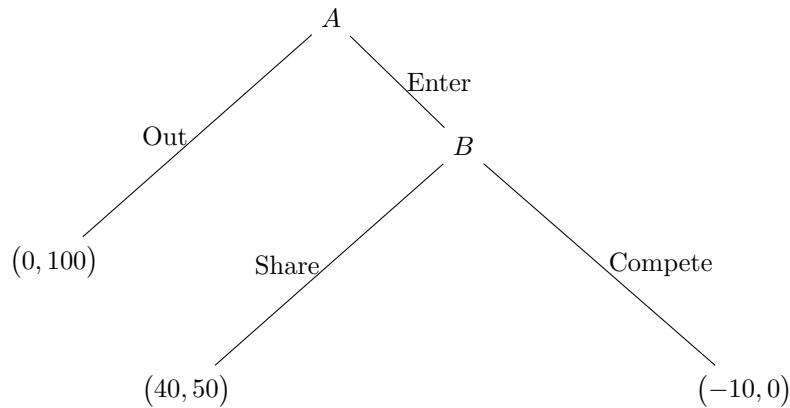


# HOMEWORK 2

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**Solution 1.** (1) The extensive form (tree):



Where (Payoff A, Payoff B) denoted by  $(X, Y)$ .

The induced normal-form game payoff matrix (row player A, column player B):

$$\begin{array}{cc}
 & \text{Share} \quad \text{Compete} \\
 \text{Out} & \begin{bmatrix} (0, 100) & (0, 100) \end{bmatrix} \\
 \text{Enter} & \begin{bmatrix} (40, 50) & (-10, 0) \end{bmatrix}
 \end{array}$$

(2) - If  $B$  plays Share,  $A$  compares 0 (Out) and 40 (Enter), so best response is Enter. - If  $B$  plays Compete,  $A$  compares 0 (Out) and  $-10$  (Enter), so best response is Out. - If  $A$  plays Out,  $B$  gets 100 regardless of Share/Compete (both best responses). - If  $A$  plays Enter,  $B$  compares 50 (Share) and 0 (Compete), so best response is Share.

Thus the pure Nash equilibria are

$$(\text{Enter}, \text{Share}) \quad \text{and} \quad (\text{Out}, \text{Compete}).$$

The action Compete is a noncredible threat: at the subgame after  $A$  enters,  $B$  always prefers Share to Compete. So  $(\text{Out}, \text{Compete})$  would not actually carry out.

(3) At  $B$ 's decision node (after Enter),  $B$  chooses Share, since  $50 > 0$ . In this case,  $A$  compares Out (payoff 0) to Enter (payoff 40 if  $B$  shares), so  $A$  chooses Enter.

So the unique subgame-perfect equilibrium strategy profile is

$$(\text{Enter}, \text{Share}).$$

**Solution 2.** (1) Information sets: Player 1:  $\{1_a\}$  and  $\{1_b, 1_c\}$ . Player 2:  $\{2_a\}$  and  $\{2_b\}$ .

(2) Yes, it respects the definition. The two nodes of player 1  $1_b$  and  $1_c$ , offer the same action set  $\{L, R\}$ .

(3) Strategies: Player 1: choose high/low at  $1_a$  and L/R at  $\{1_b, 1_c\}$ :

$$(\text{high}, L), (\text{high}, R), (\text{low}, L), (\text{low}, R).$$

Player 2: choose yes/no at  $2_a$  and at  $2_b$ :

$$(\text{no}, \text{no}), (\text{no}, \text{yes}), (\text{yes}, \text{no}), (\text{yes}, \text{yes}).$$

(4) Normal-form payoff matrix (rows: player 1, columns: player 2):

	(no, no)	(no, yes)	(yes, no)	(yes, yes)
(high, L)	(5, 5)	(5, 5)	(9, 1)	(9, 1)
(high, R)	(5, 5)	(5, 5)	(1, 9)	(1, 9)
(low, L)	(5, 5)	(4, 6)	(5, 5)	(4, 6)
(low, R)	(5, 5)	(6, 4)	(5, 5)	(6, 4)

(5) Nash equilibria:

$$((\text{high}, L), (\text{no}, \text{no})) \quad \text{and} \quad ((\text{low}, R), (\text{no}, \text{no})).$$