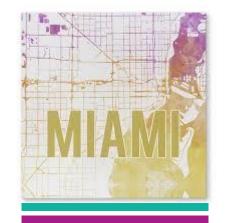




- When solving non-linear problems, it is important to consider the possibility that there may be multiple local solutions (maxima/minima)
- There is no method that guarantees we find all such points
- In problems not guaranteed to have a unique interior optimal solution, it is a good idea to run the GRG algorithm starting at several initial points
- Consider the following nonlinear problem

Maximize
$$f(x) = 1 + x + \sqrt{x}\sin(2x)$$

Subject to
$$0 \le x \le 9$$

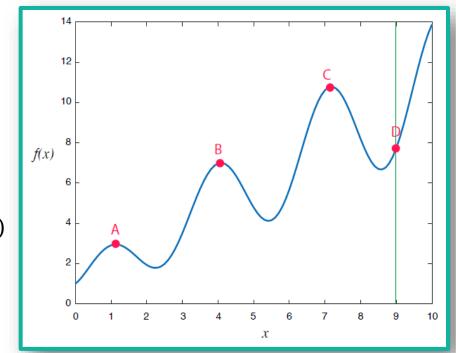


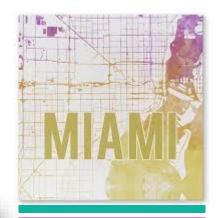


- Consider the graph $f(x) = 1 + x + \sqrt{x}\sin(2x)$
- Four different local maxima
- Q: What is the answer to our problem?

Maximize
$$f(x) = 1 + x + \sqrt{x}\sin(2x)$$

Subject to $0 \le x \le 9$







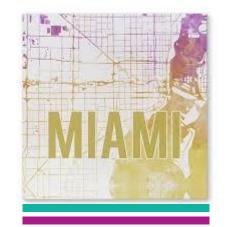
- Download MultipleMaxima.xlsx from link Sheet 1 on course website
- Consider the following part of the spreadsheet

26	Starting Value	Objective Function
27	0	1

• Run solver with four different starting values

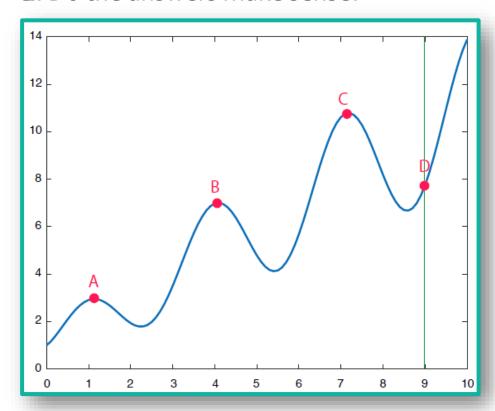
$$x = 0,$$
 $x = 4,$ $x = 8,$ $x = 9$

• Q: Do all four starting values lead to the same solution?

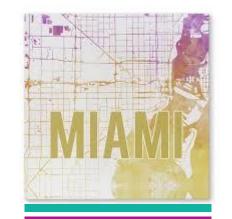


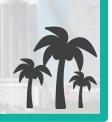


- Optimal solution under all initial values
- Q: Do the answers make sense?

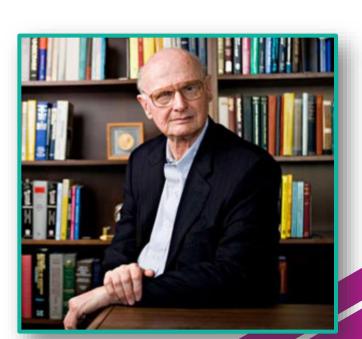


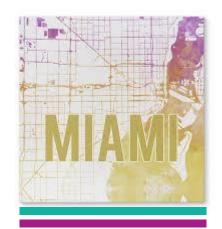
Starting Values	Optimal Solution	Maxima
0	1.13	2.95
4	4.08	7.01
8	7.18	10.79
9	9	7.75





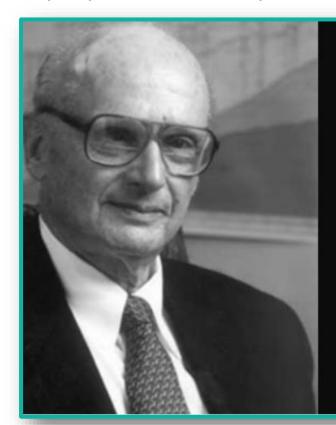
- An investor can choose among *n* different investment opportunities
- An investment portfolio is a selection of how much to invest in each option
- Popular model for portfolios is the Markowitz model
 - Minimize risk (variance of the portfolio)
 - Maximize return on investment
- Different investments are assumed to be correlated
 - Positively correlated
 - Negatively correlated
- Diversification protects against these correlations







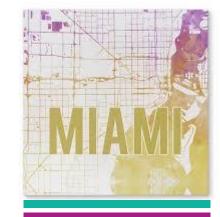
Dope quote from Harry Markowitz

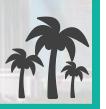


A good portfolio is more than a long list of good stocks and bonds. It is a balanced whole, providing the investor with protections and opportunities with respect to a wide range of contingencies.

— Harry Markowitz —

AZ QUOTES

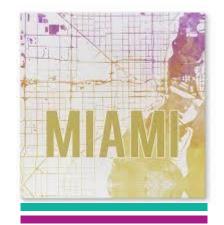




- Let x_i denote the proportion of money invested in option $i \in \{1, 2, \dots, n\}$
- Let σ_i^2 denote the variance of investment option $i \in \{1, 2, \dots, n\}$
- Let ρ_{ij} denote the correlation between investment option $i \in \{1,2,\cdots,n\}$ and investment option $j \in \{1,2,\cdots,n\}$ where $i \neq j$
- The variance of the portfolio is given by

$$S = x_1^2 \sigma_1^2 + x_2^2 \sigma_2^2 + \dots + x_n^2 \sigma_n^2 + \sum_{i=1}^n \sum_{1 \le j \le n, j \ne i} x_i x_j \rho_{ij} \sigma_i \sigma_j$$

$$= (x_1, x_2, \dots, x_n) \begin{bmatrix} \sigma_1^2 & \rho_{12}\sigma_1\sigma_2 & \dots & \rho_{1n}\sigma_1\sigma_n \\ \rho_{21}\sigma_2\sigma_1 & \sigma_2^2 & \dots & \rho_{2n}\sigma_2\sigma_n \\ \vdots & \vdots & \dots & \vdots \\ \rho_{n1}\sigma_n\sigma_1 & \rho_{n2}\sigma_n\sigma_2 & \dots & \sigma_n^2 \end{bmatrix} \begin{pmatrix} x_1 \\ x_2 \\ \vdots \\ x_n \end{pmatrix}$$





- Let r_i denote the expected return on investment of option $i \in \{1, 2, \dots, n\}$
- Expected return on investment from the portfolio is given by

$$R = r_1 x_1 + r_2 x_2 + \dots + r_n x_n = (r_1, r_2, \dots, r_n) \begin{pmatrix} x_1 \\ x_2 \\ \vdots \\ x_n \end{pmatrix}$$

- Vector/Matrix notation
 - $x' = [x_1, x_2, \cdots, x_n]$ (Vector of decision variables of portfolio) $r' = [x_1, x_2, \cdots, x_n]$ (Vector of expected returns)

•
$$\mathbf{\Sigma} = \begin{bmatrix} \sigma_1^2 & \rho_{12}\sigma_1\sigma_2 & \dots & \rho_{1n}\sigma_1\sigma_n \\ \rho_{21}\sigma_2\sigma_1 & \sigma_2^2 & \dots & \rho_{2n}\sigma_2\sigma_n \\ \vdots & \vdots & \dots & \vdots \\ \rho_{n1}\sigma_n\sigma_1 & \rho_{n2}\sigma_n\sigma_2 & \dots & \sigma_n^2 \end{bmatrix}$$
 (Variance/covariance matrix)



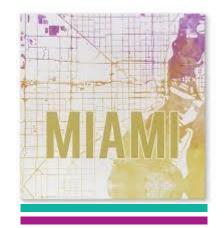




Minimize $x'\Sigma x$

Subject to
$$\begin{aligned} \pmb{r}' \mathbf{x} &\geq r_m \\ x_1 + x_2 + \dots + x_n &= 1 \\ x_i &\geq 0 \end{aligned}$$

- Objective function is nonlinear and quadratic
- Q: What are the units of the different values x_1, x_2, \dots, x_n ?
- Q: What does r_m represent in this linear program?



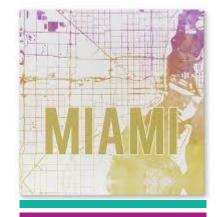




Stock (x_i)	Annual return (r_i)	Variance
1. Altacam	.08	.009
2. Bestco	.09	.015
3. Com.com	.16	.040
4. Delphi	.12	.023

• Consider the correlation matrix of the stocks

$$\begin{bmatrix} 1 & \rho_{12} & \rho_{13} & \rho_{14} \\ \rho_{21} & 1 & \rho_{23} & \rho_{24} \\ \rho_{31} & \rho_{32} & 1 & \rho_{34} \\ \rho_{41} & \rho_{42} & \rho_{43} & 1 \end{bmatrix} = \begin{bmatrix} 1 & .4 & .3 & .6 \\ .4 & 1 & .2 & .7 \\ .3 & .2 & 1 & .4 \\ .6 & .7 & .4 & 1 \end{bmatrix}$$



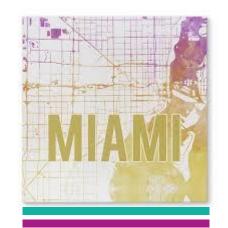




$$\Sigma = \begin{bmatrix} \sigma_1^2 & \rho_{12}\sigma_1\sigma_2 & \rho_{13}\sigma_1\sigma_3 & \rho_{14}\sigma_1\sigma_4 \\ \rho_{21}\sigma_2\sigma_1 & \sigma_2^2 & \rho_{23}\sigma_2\sigma_3 & \rho_{23}\sigma_2\sigma_4 \\ \rho_{31}\sigma_3\sigma_1 & \rho_{32}\sigma_3\sigma_2 & \sigma_3^2 & \rho_{34}\sigma_3\sigma_4 \\ \rho_{41}\sigma_4\sigma_1 & \rho_{42}\sigma_4\sigma_2 & \rho_{43}\sigma_4\sigma_3 & \sigma_4^2 \end{bmatrix}$$

$$= \begin{bmatrix} 0.009 & 0.00464758 & 0.0056921 & 0.008632497 \\ 0.00464758 & 0.015 & 0.004898979 & 0.013001923 \\ 0.0056921 & 0.004898979 & 0.04 & 0.012132601 \\ 0.008632497 & 0.013001923 & 0.012132601 & 0.023 \end{bmatrix}$$

- The investor wants a total annual return of at least 0.11 (11%)
- Download Markowitz.xlsx from link Sheet 2 on course website







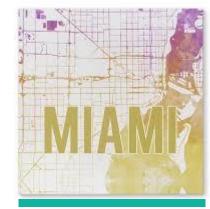
21	Computing the portfolio variance:		
22	x'*Sigma*x =	0	
23			
24	Portfolio variance:	0	

= SUMPRODUCT(B4:B7,MMULT(A16:D19,B4:B7))

- Try the alternative approach
 - = MMULT(TRANSPOSE(B4:B7), MMULT(A16:D19,B4:B7))
- Examine what the constraints look like in Solver

Subject to the Constraints:

$$B$26 = 1$$

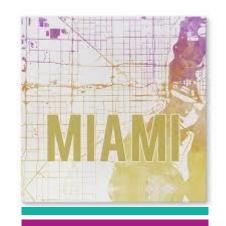




- State has increased its tuition for all students in each of the last 5 years
- University administration always thought the number of applications received was independent of tuition
- Drops in applications and enrollment prove this idea to be wrong
- University admissions officials developed the following relationships between the number of applicants (x_i) and cost of tuition (t_i)

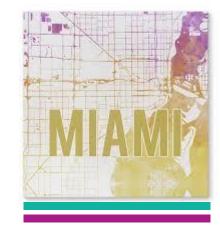
$$x_1 = 21000 - 12t_1$$
 (Relationship for in-state applicants) $x_2 = 35000 - 6t_2$ (Relationship for out-of-state applicants)

 University desires to develop a planning model to indicate the in-state and outof-state tuitions, as well as, the number of students that could be expected to enroll in the freshman class





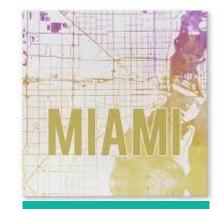
- Constraints based on resources
 - Not enough classroom space for more than 1,400 students
 - Needs at least 700 freshmen to meet all its class size objectives
 - At most 800 dorm rooms available for freshmen
- Historical expectations
 - 55% of all in-state freshmen desire to live in dorms
 - 72% of all out-of-state freshmen desire to live in dorms
- Uphold the academic standards of the institution
 - Average SAT is 960 for in-state students
 - Average SAT is 1150 for out-of-state students
 - University wants the entering freshmen to average 1,000





- Legislative requirements
 - State is supported by the state LOL ©
 - The legislature wants to make sure that State doesn't just admit out-ofstate students because they pay more money or have better SAT scores
 - Policy that no more than 55% of the entering freshman can be out-of-state students
- Q: How much should State charge, what would the total tuition be, and how many in-state and out-of-state students should they expect?
- Decision variables
 - We have a choice between x_1 and x_2 or t_1 and t_2
 - Related through the following equations

$$x_1 = 21000 - 12t_1$$
$$x_2 = 35000 - 6t_2$$





- Objective function
 - Goal is to maximize the revenue in tuition
 - Total tuition based off in-state and out-of-state students

$$x_1t_1 + x_2t_2 = x_1 \times \frac{(21000 - x_1)}{12} + x_2 \times \frac{(35000 - x_2)}{6}$$

- Constraints
 - Maximum number of freshmen

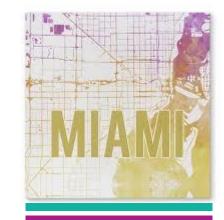
$$x_1 + x_2 \le 1400$$

Minimum number of freshmen

$$x_1 + x_2 \ge 700$$

Maximum number of dormitories

$$0.55x_1 + 0.72x_2 \le 800$$







Average SAT Scores

$$\frac{960x_1 + 1150x_2}{x_1 + x_2} \ge 1000$$

$$(960 - 1000)x_1 + (1150 - 1000)x_2 = -40x_1 + 150x_2 \ge 0$$

• Maximum for out-of-state students

$$\frac{x_2}{x_1 + x_2} \le 0.55$$

$$-0.55x_1 + (1 - 0.55)x_2 = -0.55x_1 + 0.45x_2 \le 0$$





Nonlinear program

Maximize
$$x_1 \times \frac{(21000-x_1)}{12} + x_2 \times \frac{(35000-x_2)}{6}$$
 Subject to
$$x_1 + x_2 \le 1400$$

$$-x_1 - x_2 \le -700$$

$$0.55x_1 + 0.72x_2 \le 800$$

$$40x_1 - 150x_2 \le 0$$

$$-0.55x_1 + 0.45x_2 \le 0$$

 $x_1, x_2 \ge 0$

Download Admissions.xlsx from link Sheet 3 on course website





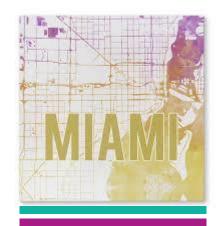
- Use Excel to find the optimal solution is $x_1 = 559.44$ and $x_2 = 683.76$
- Consequently, we find the optimal tuition for in-state and out-of-state students

$$t_1 = \frac{21000 - x_1}{12} = \frac{21000 - 559.44}{12} = \$1,703.38$$

$$t_2 = \frac{35000 - x_2}{6} = \frac{35000 - 683.76}{6} = \$5,719.37$$

• Expected total tuition from freshmen is $x_1t_1 + x_2t_2 = \$4,863,622.37$



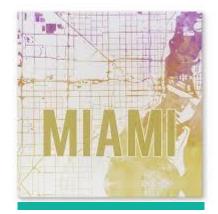




• Solve again in Excel and save sensitivity report

Cd	Constraints					
			Final	Lagrange		
	Cell	Name	Value	Multiplier		
	\$D\$5	Max. students Computed	1243.201243	0		
	\$D\$6	Min. students Computed	-1243.201243	0		
	\$D\$7	Dormitory capacity Computed	800	5949.524432		
	\$D\$8	SAT average Computed	-80186.48019	0		
	\$D\$9	Max. out-of-state Computed	0	2937.233899		

• Q: What does it mean that when the Lagrange multiplier is 0?









The End





