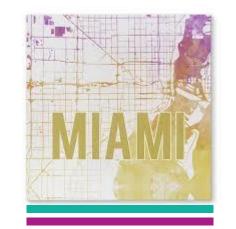
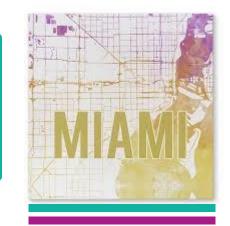


- Oregon Atlantic Company produces two paper products
 - Newsprint
 - Wrapping paper
- Labor
 - Need 5 minutes per yard of newsprint
 - Need 8 minutes per yard of wrapping paper
 - Company has 4,800 minutes per week
- Profit
 - Make \$0.20 for a yard of newsprint
 - Make \$0.25 for a yard of wrapping paper
- Demand
 - 500 yards of newsprint per week
 - 400 yards of wrapping paper per week



- List of weekly goals
 - Limit overtime to 480 minutes
 - Achieve profit of \$300
 - Fulfill the demand for the products in order of magnitude of their profits
 - Avoid underutilization of production capacity
- Q: Can the Oregon Atlantic Company achieve all their weekly goals?
- Primary decision variables
 - x = number of yards of newsprint
 - y = number of yards of wrapping paper



- Goal 1: Limit overtime to 480 minutes
 - Amount of labor needed in minutes to produce x yards of newsprint and y yards of wrapping paper

$$5x + 8y$$

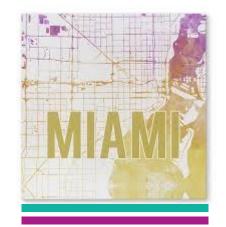
Company has 4,800 minutes, but they are okay with 480 extra

$$5x + 8y \le 4800 + 480 = 5280$$

Written as a linear program

Minimize d_1^+

Subject to $5x + 8y + d_1^- - d_1^+ = 5280$



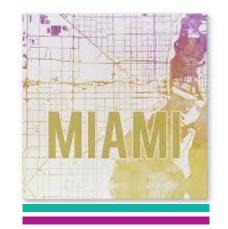
- Goal 2: Achieve profit of \$300 each week
 - Profit from producing x yards of newsprint and y yards of wrapping paper 0.2x + 0.25y
 - We would like to maintain weekly profit above \$300

$$0.2x + 0.25y \ge 300$$

• Written as a linear program

Minimize
$$d_2^-$$

Subject to
$$0.2x + 0.25y + d_2^- - d_2^+ = 300$$





- Goal 3: Fulfill the demand for newsprint and wrapping paper
 - Based on weekly demands, we want

$$x \ge 500$$
$$y \ge 400$$

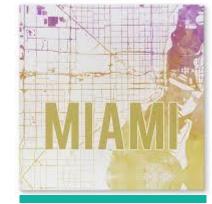
• We want to prioritize fulfilling demands according to their profit

$$\frac{Profit\ of\ newsprint}{Profit\ of\ wrapping\ paper} = \frac{0.2}{0.25} = \frac{20}{25} = \frac{4}{5}$$

• Written as a linear program

Minimize
$$4d_3^- + 5d_4^-$$

Subject to $x + d_3^- - d_3^+ = 500$
 $y + d_4^- - d_4^+ = 400$





- Remember that company has 4,800 minutes of normal production
- We would like to use all this production

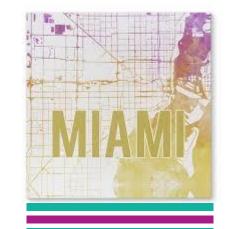
$$5x + 8y \ge 4800$$

• Written as a linear program

Minimize
$$d_5^-$$

Subject to
$$5x + 8y + d_5^- - d_5^+ = 4800$$

- Class activity
 - Split up class into 4 groups
 - Give each group different ordering of goals according to priority
 - Each group solves goal programming model
 - Compare and discuss the results from the 4 groups



Division of class

Group IV
Download Sheet 4

Group I
Download Sheet 1

Group III

Download Sheet 3

Group II

Download Sheet 2

Center Stage





Same set of constraints for all groups

$$5x + 8y + d_{1}^{-} - d_{1}^{+} = 5280$$

$$0.2x + 0.25y + d_{2}^{-} - d_{2}^{+} = 300$$

$$x + d_{3}^{-} - d_{3}^{+} = 500$$

$$y + d_{4}^{-} - d_{4}^{+} = 400$$

$$5x + 8y + d_{5}^{-} - d_{5}^{+} = 4800$$

$$x, y, d_{i}^{-}, d_{i}^{+} \ge 0$$

- Recall the objectives for minimization
 - d_1^+

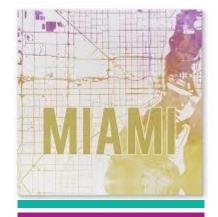
(Limit Overtime)

(Achieve Profit)

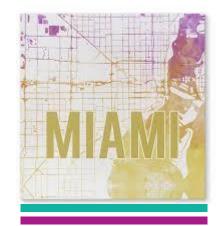
• $4d_3^- + 5d_4^-$ (Fulfill Demand)

• d₅

(Avoid Underutilization of Labor)



- Different groups are different branches of the same company
 - Group 1 doesn't prioritize labor and cares most about minimizing cost and increasing the desired profit
 - Group 2 cares most about profit and fulfilling demand and least about the utilization of labor
 - Group 3 cares most about fulfilling the demands of their customers and least about reaching the desired profit
 - Group 4 cares most about making sure their employees reach the desired regular production capacity and the ideal overtime scenario





Division of priorities

Group IV

Priority 1 d_{5} Priority 2 d_{5}

Priority 3

Priority 4 $4d_3^- + 5d_4^-$

Group I

Priority 1 d_1 Priority 2 d_2

Priority 3 $4d_3^- + 5d_4^-$

Priority 4 d_5^-

Group III

Priority 1 $4d_3^- + 5d_4^-$

Priority 2 d_5^- Priority 3 d_1^+ Priority 4 d_2^-

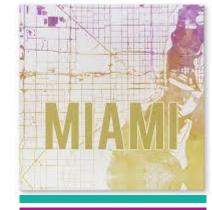
Group II

Priority 1 d_2^-

Priority 2 $4d_3^- + 5d_4^-$

Priority 3 d_5^- Priority 4 d_1^+

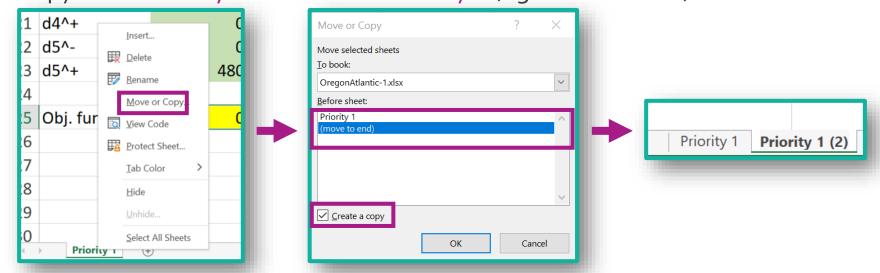
Center Stage

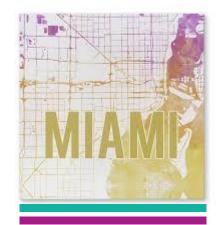


Goal Programming in Excel



- Instructions for solving goal programming problem in Excel
 - Top priority objective has been optimized (see tab Priority 1)
 - Almost all groups have different initial solutions (Group I and IV identical)
 - Copy sheet Priority 1 and rename Priority 2 (right click on tab)

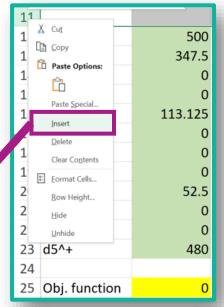




Goal Programming in Excel



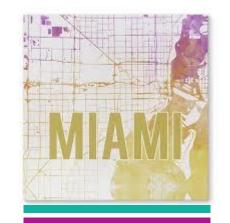
- Instructions for solving goal programming problem
 - Create new constraint in tab Priority 2 based on previous results for Priority 1



Set value equal to previous minimization

Formula with MMULT

4		х	у	d1^-	d1^+	d2^-	d2^+	d3^-	d3^+	d4^-	d4^+	d5^-	d5^+			
5	Constraints:													Us	d Constraint Valu	
6	Labor overtime			8	1 -	1 () () () (0	0)	0 0		5280 =	5280
7	Profit	0.2	0.2	5	0	0 1	L -1	L ()	0	0)	0 0		300 =	300
8	Demand x	1		0	0	0 () () 1	L -:	1 (0)	0 0		500 =	500
9	Demand y	0		1	0	0 () () () (0	1 -1	L	0 0		400 =	400
10	Labor underti	5		8	0	0) () () (0	0)	1 -1		4800 =	4800
11	Priority 1													#\	VALUE! =	0



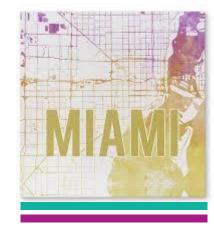


Recall your group's objectives in order of priority

Group IV	Group I					
Priority 1 $ m d_5^-$ Priority 2 $ m d_1^+$ Priority 3 $ m d_2^-$ Priority 4 $ m 4d_3^- + 5d_4^-$	Priority 1 d_1^+ Priority 2 d_2^- Priority 3 $4d_3^- + 5d_4^-$ Priority 4 d_5^-					
Group III	Group II					
Priority 1 $4d_3^- + 5d_4^-$ Priority 2 d_5^- Priority 3 d_1^+ Priority 4 d_2^-	Priority 1 d_2^- Priority 2 $4d_3^- + 5d_4^-$ Priority 3 d_5^- Priority 4 d_1^+					
Center	Stage					

• We want to fill in the following table

Decision Variables	x	у	d_1^-	d_1^+	d_2^-	d_2^+	d_3^-	d_{3}^{+}	d_4^-	d_4^+	d_5^-	d_5^+
Group I												
Group II												
Group III												
Group IV												









The End





