



Lecture 2

Produced by Dr. Worldwide
Welcome to the 305

Excel: Break-Even



- Download [BreakEven.xlsx](#) from website link called [Sheet 1](#)
- Enter fixed cost (c_f), variable cost (c_v), and price (p)
- Excel formula used to find break-even point ($x^* = \frac{c_f}{p - c_v}$)

| | A | B |
|---|---------------------------|------------|
| 1 | Break-even problem | |
| 2 | | |
| 3 | Fixed cost (cf) | 10000 |
| 4 | | |
| 5 | Variable cost (cv) | 8 |
| 6 | | |
| 7 | Price (p) | 23 |
| 8 | | |
| 9 | Break-even point: | 666.666667 |

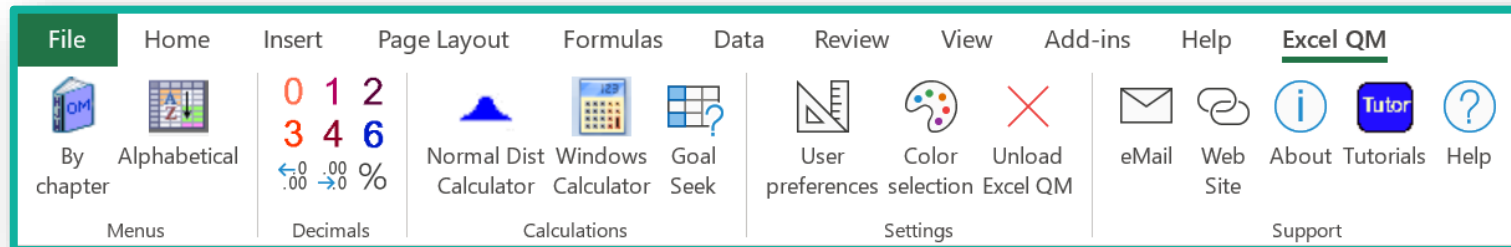


Excel formula bar showing the formula: $=B3/(B7-B5)$

Excel: Break-Even



- Use of **Excel QM** software for break-even analysis
- Begin by opening Excel QM software from computer shortcut
- Select **Excel QM** tab and select **Alphabetical**



- In drop down menu, select **Break-even Analysis** and then **Breakeven (Cost vs Revenue)**
- Enter name of report, sheet title, and insert checkmark for graph

Excel: Break-Even



Hello

Breakeven Analysis

Cost vs. Revenue

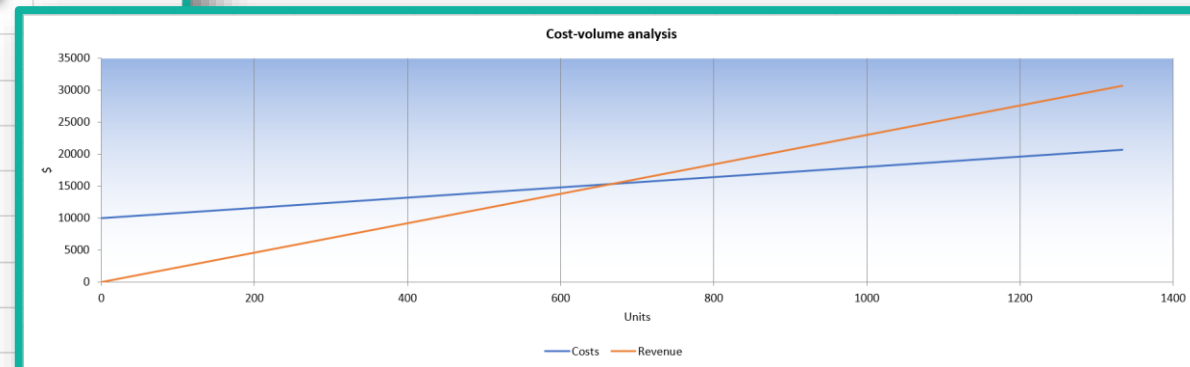
Enter the fixed and variable costs and the selling price in the data area. You may enter a volume at which to perform a volume analysis.

Data

| | Option 1 |
|---------------|----------|
| Fixed cost | 10000 |
| Variable cost | 8 |
| Revenue | 23 |

Results

| | |
|------------------|--------------|
| Breakeven points | |
| Units | 666.6666667 |
| Dollars | \$ 15,333.33 |



Linear Programming



- Linear programming is the process of optimizing a linear objective function subject to linear constraints.
- Seven steps of linear programming
 - Define the decision variables
 - Define the linear objective function
 - Use linear inequalities to define constraints
 - Graph resulting system of inequalities (use lines and shading)
 - Find the corners of the region
 - Substitute the coordinates of each corner into the objective function
 - Select the appropriate result based on when the objective function is optimized (either maximized or minimized) and interpret



Ex: Production of Pottery



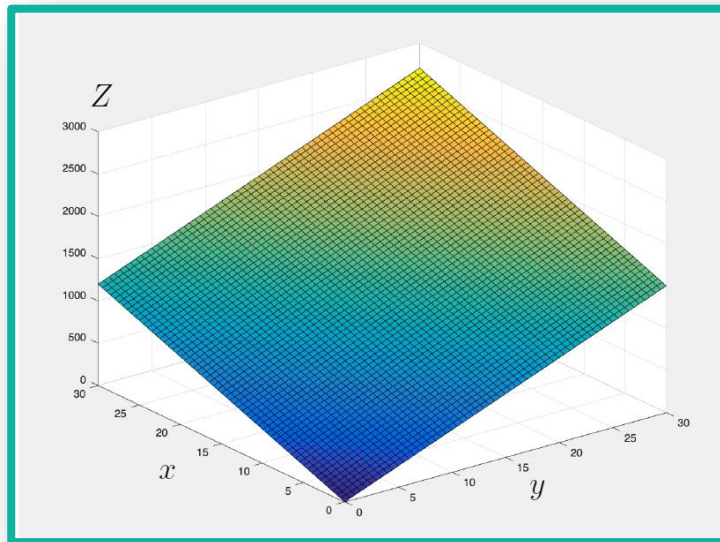
- Beaver Creek Pottery produces the hottest clay bowls and mugs
 - Bowls require 1 hr. of labor and 4 lbs. of clay
 - Mugs require 2 hrs. of labor and 3 lbs. of clay
- Daily Limitations of resources
 - 40 hrs. of labor
 - 120 lbs. of clay
- Profit
 - Bowls return profit of \$40
 - Mugs return profit of \$50
- Q: What number of clay bowls and mugs should the company make each day to maximize daily profit?



Ex: Production of Pottery



- Decision variables
 - $x = \text{Number of Bowls to Produce in 1 Day}$
 - $y = \text{Number of Mugs to Produce in 1 Day}$
- Objective function
 - We seek to maximize profit
 - $f(x, y) = Z = 40x + 50y$



Ex: Production of Pottery



- Constraints

- $x + 2y \leq 40$ (labor hours)
- $4x + 3y \leq 120$ (pounds of clay)
- $x \geq 0$ (nonnegativity)
- $y \geq 0$ (nonnegativity)

- Feasible region

- Constraints lie on a two-dimensional plane
- The **feasible region** is the set of all (x, y) points where none of the constraints are violated
- The set $\{(x, y): x + 2y \leq 40 \cap 4x + 3y \leq 120 \cap x \geq 0 \cap y \geq 0\}$
- Helpful to get constraints in form comfortable for plotting

Linear Program

$$\begin{array}{ll}\text{Maximize} & Z = 40x + 50y \\ \text{Subject to} & x + 2y \leq 40 \\ & 4x + 3y \leq 120 \\ & x \geq 0 \\ & y \geq 0\end{array}$$

Constraints in Slope-Intercept Form

$$x + 2y \leq 40 \rightarrow y \leq 20 - \frac{1}{2}x \quad \& \quad 4x + 3y \leq 120 \rightarrow y \leq 40 - \frac{4}{3}x$$

Ex: Production of Pottery



- Plotting the feasible region
 - Based on nonnegativity constraints, the feasible region exists somewhere in the positive quadrant
 - Plot inequalities as if they were equalities
 - Shade according to the inequality symbol (check if the origin satisfies the inequality or not)
 - The feasible region is the intersection of the shaded areas

Constraints in Slope-Intercept Form

$$y \leq 20 - \frac{1}{2}x$$

$$y \leq 40 - \frac{4}{3}x$$

$$x \geq 0 \text{ (vertical line)}$$

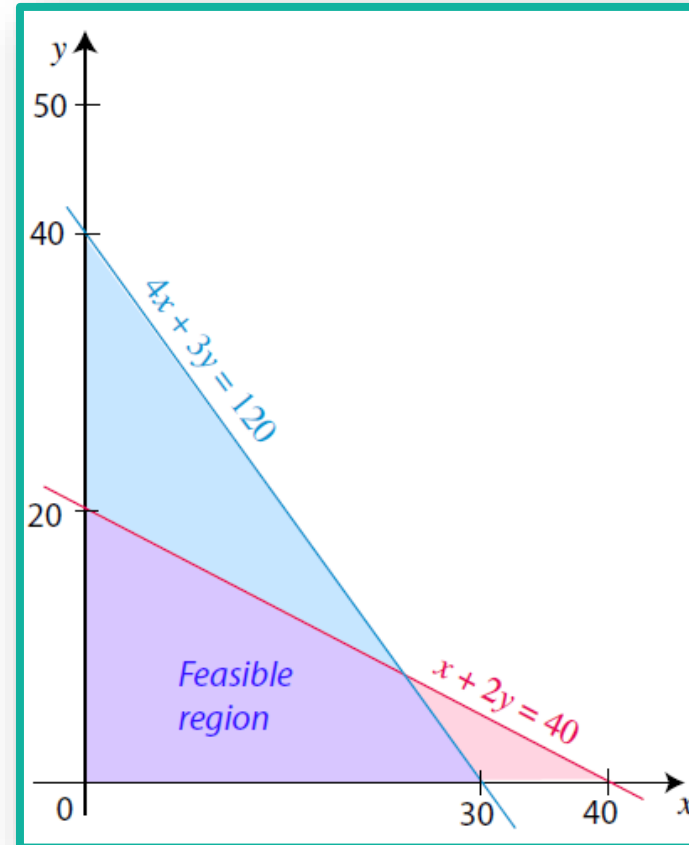
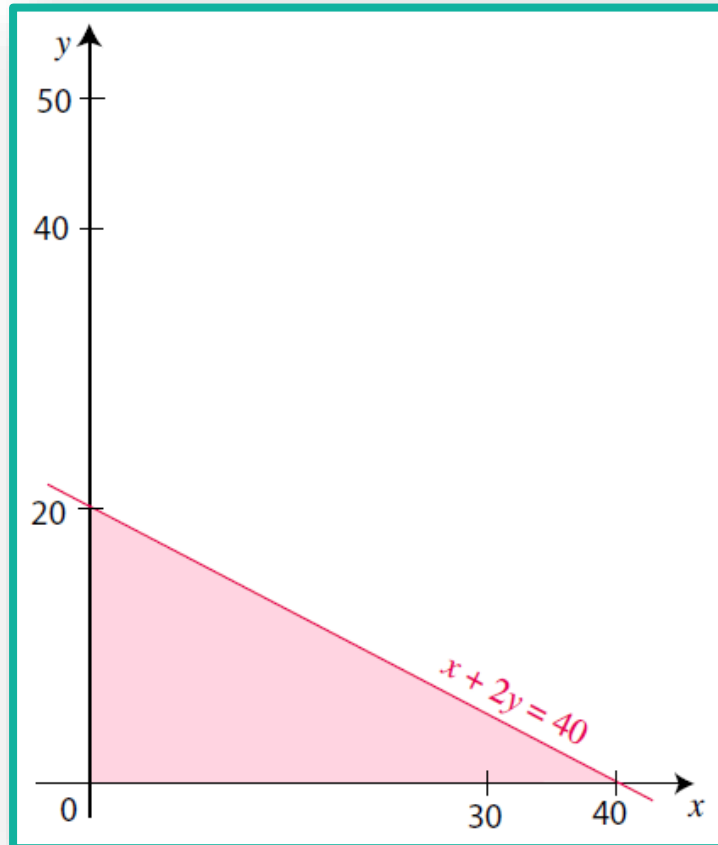
$$y \geq 0 \text{ (horizontal line)}$$



Ex: Production of Pottery



- Plotting the feasible region (Continued)



Ex: Production of Pottery

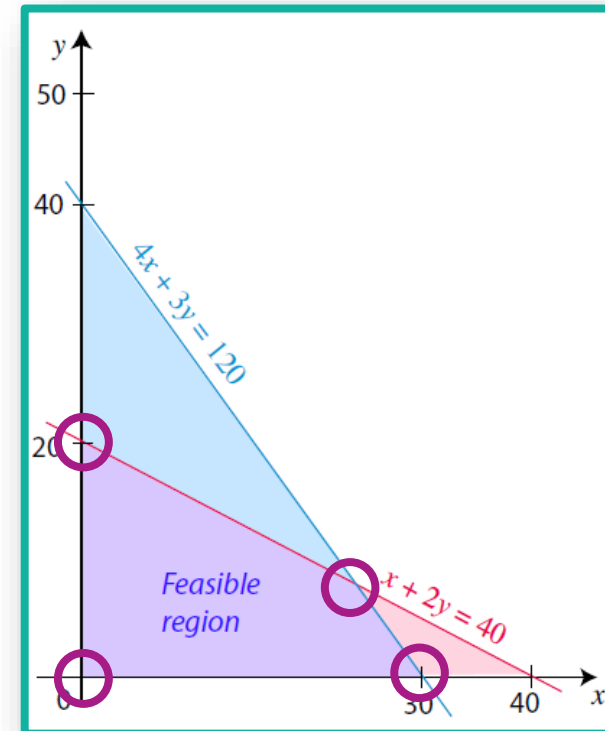


- Find the corners of the feasible region
 - Origin: (0,0)
 - Intercepts: (0,20) & (30,0)
 - Intersection Point: (24,8)

$$\begin{aligned}y &= 20 - \frac{1}{2}x = 40 - \frac{4}{3}x = y \\-\frac{1}{2}x + \frac{4}{3}x &= 20 \\ \frac{5}{6}x &= 20 \\ x &= 24\end{aligned}$$

When $x=24$,

$$y = 20 - \frac{1}{2} * 24 = 8$$



Ex: Production of Pottery



- Find the corners of the feasible region (Continued)
 - Optimal choice of decision variables is one of the corner points around feasible region
 - Plug into objective function

Corner Points and Profit

$$(0,0) \rightarrow 40(0) + 50(0) = \$0$$

$$(0,20) \rightarrow 40(0) + 50(20) = \$1000$$

$$(30,0) \rightarrow 40(30) + 50(0) = \$1200$$

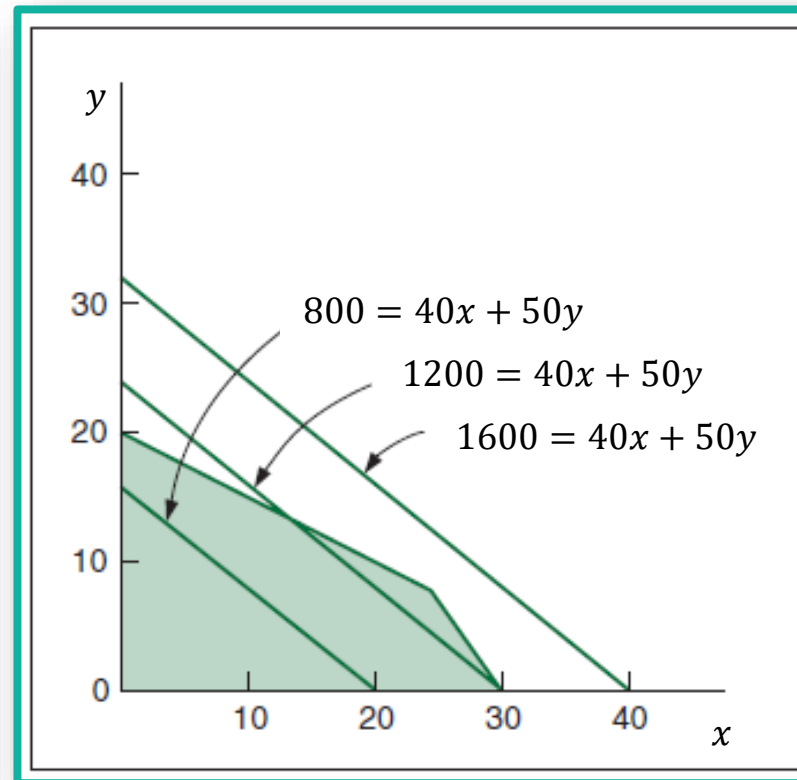
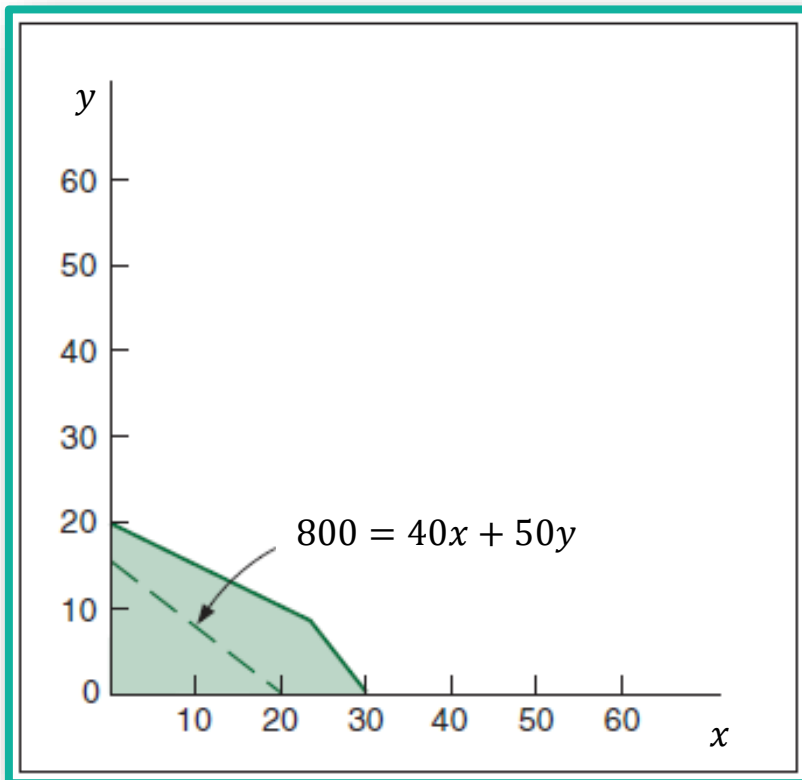
$$(24,8) \rightarrow 40(24) + 50(8) = \$1360$$

- Find optimal solution and interpret
 - Ideally, we want to produce 24 bowls and 8 mugs
 - This decision will lead to a maximum profit of \$1360

Ex: Production of Pottery



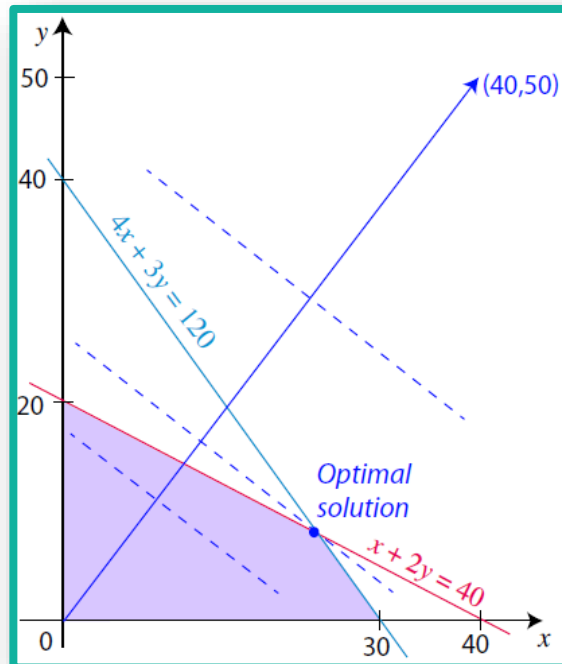
- Another creative look at finding the optimal solution
 - Recall the objective function: $Z = 40x + 50y$



Ex: Production of Pottery



- Another creative look at finding the optimal solution (Continued)
 - Objective function grows in the direction of the vector $(40,50)$
 - Lines that are perpendicular to this vector are **level curves**
 - In a maximization problem, the optimal solution will be the point in the feasible region farthest in the direction of growth





The End



Dale

