

# Sports Analytics II

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#### Data Management

- Different Sources: What are some examples?
  - Quantitative and Qualitative
  - Objective and Subjective
  - Text and Images and Video
- Increasing Number of Sources
- Increasing Volume from Those Sources
- Data Comes Structured and Unstructured
  - Structured is Easier to Analyze
  - Unstructured is More Flexible



### Data Management

Process of Data Management

Standardization





- Standardization
  - Purpose: To Make Combining Data Easy
  - Know All Sources of Data in the Organization
  - Create a Data Inventory: Variable, Description, Format
  - Different Departments, but Same Format



#### Data Management

#### Centralization

- Purpose: To Make Acquiring Data Easy
- Stored and Protected in the Same Location
- Accessible by All Decision Makers
- Continual Assessment of Data Quality Via Multiple Eyes

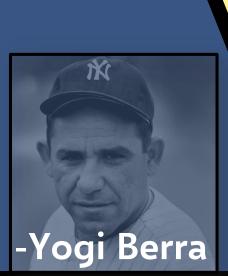
#### Integration

- Purpose: To Make Analyzing Data Easy
- Merging/Linking Data According to Unique Identifiers
- Examples: What Insights Could Be Learned?
  - Training Staff Data and Coaching Staff Data
  - Scouting Data and Play-by-Play Data
  - Marketing Data and Salary Data



- Process of Predictive Analytics
  - Consider the Research Question or Problem
  - Identify or Create Dependent Variables of Interest
  - Incorporate All Information
  - Find Relationships (Linear/Nonlinear)
  - Evaluate Model, Report, and Repeat

Prediction is difficult, especially about the future.





Question Quality Influences Analysis Quality

Tangible Versus Intangible

How effective is Serena's serve when behind in sets?

How much stress does Serena put on her opponent?

Informational Versus Predictive

 What information influences Serena's likelihood of winning a match?

How successful will Serena be next year?



- Short Course on Sports Analytics
  - Mike Lewis, Goizueta Business School, Emory
  - Two Types of Projects
    - Long-Term
    - Short-Term
  - Analyses Should be Used to Evaluate Decision Biases
  - Big Data Problem
    - Number of Variables Increasing
    - Number of Players Remains the Same



- Fundamentals on Sports Analytics
  - Mike Lewis, Goizueta Business School, Emory
  - Metrics AKA Quantifiable Measures
    - Understand the Past, Evaluate the Present, Predict the Future
    - Four Phase Process by Ben Alamar
      - Opportunity, Survey, Analysis, Communication
    - Metrics Must be Explainable and Testable
  - Statistical Model Essentials
    - Linear Regression
    - Generalized Linear Models



Analytics don't work at all.

It's just some crap that people who were really smart made up to try to get in the game because they had no talent.

-Sir Charles Barkley



- Five Questions for All Analyses Ben Alamar
  - What was the thought process that led to the analysis?
  - What is the context of the result?
  - How much uncertainty is in the analysis?
  - How does the result inform the decision-making process?
  - How can we further reduce the uncertainty?



Analytics will almost never outperform human judgment when it comes to individuals. What analytics are useful for is helping human decision makers self-correct.

-Mike Lewis



# Information Systems

- Mechanisms for Data Delivery
- Organization and Presentation Matters
- "One Version of the Truth" Ben Alamar
- Static: Automatically Generated Reports
- Interactive: Computer, Phone, Tablet, and Web Applications



# Analytics In the Organization

- On-the-Field
  - Coaching
  - Player Development
  - Player Evaluation
- Off-the-Field
  - Sales
  - Marketing
  - Cap Management
  - Hiring
  - Public Relations and Social Media



- Sports Analytics Use Survey (2013)
- Sample of 27 People (NFL, MLB, NBA, EPL)
- How Many Different Sources?
  - 1-2 (6.7%)
  - 3-4 (33.3%)
  - 5-6 (13.3%)
  - >6 (46.71%)



- How Much Data is Centralized?
  - All (31.3%)
  - Most (37.4%)
  - Some (31.3%)
- How Much Data is Dependent on One Person?
  - Some (50.0%)
  - Most (43.7%)
  - All Data Centralized (6.3%)



- Is Data Checked for Errors?
  - Always (31.3%)
  - Usually (37.5%)
  - Sometimes (18.8%)
  - Occasionally (6.1%)
  - Rarely (6.3%)
- How Many Database Programmers are Employed?
  - 0 (37.5%)
  - 1-2 (50.0%)
  - 3-4 (0.0%)
  - >5 (12.5%)



- How Many Statistical Analysts are Employed?
  - 0 (20.0%)
  - 1-2 (66.6%)
  - 3-4 (0.0%)
  - >5 (13.3%)
- Roadblock: Difficulty Identifying Strong Applicant
- Difficulty in Both Hiring and Evaluating



- Clear Process for Hiring/Evaluating Analysts
  - Strongly Agree (13.3%/14.3%)
  - Somewhat Agree (13.3%/14.3%)
  - Neutral (26.7%/28.6%)
  - Somewhat Disagree (13.4%/21.4%)
  - Strongly Disagree (33.3%/21.4%)
- Analytic Resources in Line with Strategic Game Plan
  - Strongly Agree (26.7%)
  - Somewhat Agree (33.3%)
  - Neutral (33.3%)
  - Strongly Disagree (6.7%)





# Final Inspiration

I am not cocky. I am 95% confident.

- Mahatma Mario