



# Sports Analytics III

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UNC STOR 538

# Industry Past

- Sports Analytics Use Survey (2013)
- Sample of 27 People (NFL, MLB, NBA, EPL)
- How Many Different Sources?
  - 1-2 (6.7%)
  - 3-4 (33.3%)
  - 5-6 (13.3%)
  - >6 (46.71%)



# Industry Past

- How Much Data is Centralized?
  - All (31.3%)
  - Most (37.4%)
  - Some (31.3%)
- How Much Data is Dependent on One Person?
  - Some (50.0%)
  - Most (43.7%)
  - All Data Centralized (6.3%)



# Industry Past

- Is Data Checked for Errors?
  - Always (31.3%)
  - Usually (37.5%)
  - Sometimes (18.8%)
  - Occasionally (6.1%)
  - Rarely (6.3%)
- How Many Database Programmers are Employed?
  - 0 (37.5%)
  - 1-2 (50.0%)
  - 3-4 (0.0%)
  - >5 (12.5%)





# Industry Past

- How Many Statistical Analysts are Employed?
  - 0 (20.0%)
  - 1-2 (66.6%)
  - 3-4 (0.0%)
  - >5 (13.3%)
- Roadblock: Difficulty Identifying Strong Applicant
- Difficulty in Both Hiring and Evaluating



# Industry Past

- Clear Process for Hiring/Evaluating Analysts
  - Strongly Agree (13.3%/14.3%)
  - Somewhat Agree (13.3%/14.3%)
  - Neutral (26.7%/28.6%)
  - Somewhat Disagree (13.4%/21.4%)
  - Strongly Disagree (33.3%/21.4%)
- Analytic Resources in Line with Strategic Game Plan
  - Strongly Agree (26.7%)
  - Somewhat Agree (33.3%)
  - Neutral (33.3%)
  - Strongly Disagree (6.7%)



# Industry Present

- Value Placed on Sports Analytics

- Global Sports Industry \$600B-\$700B (2018)
- Include Business Dedicated to Sports \$1.3T (2018)
- Global Sports Analytics Market in 2020 = \$2.2B
- Expected CAGR between 2020 and 2028 is 21.8%
- Projection in 2028

*Projection in 2028 =  $2.2 * (1 + CAGR)^8 = 10.66$*



Projections in 2028 According to MarketWatch.com





# Industry Present

- Three Reasons for Projected Growth Rate
  - Demand for Performance Tracking of Players
  - Demand for Solutions for Determining Player Value in Player Transfers
  - Demand in Analyzing Data from the Rise in Sports Technology Investments



Analysis from Emergen Research



# Industry Present

- Modern Applications of Sports Analytics
  - Helping the Team Win
    - Automated Video Analysis (Lincoln City, UK Football)
    - 3D Depth Camera (NBA)
    - Wearable Technology (NBA, NHL)
  - Improving the Fan Experience
    - Analysis of Digital Engagement
    - Sentiment in Social Media
    - Analysis of Fan Behavior in Stadium (New England Patriots)
    - Wireless Internet and Phone Apps
    - Apps Supply Game Analytics, Parking Information, Promotions, and Traffic Information to the Fans (NFL)



# Industry Present

- Modern Applications of Sports Analytics
  - Benefiting Other Stakeholders
    - Tracking Fan Behavior Outside the Stadium
    - Telecommunication, Retailers, Payment Providers, Ticket Agencies, and Sponsorships
    - Adapt to Quick Changes in Consumer Behavior
  - Optimizing the Back-Office
    - HR Practices
    - Game Scheduling
    - Supply Chain Management and Logistics
    - Marketing and Promotions
    - Procurement of Goods and Services



# Industry Present

- Modern Applications of Sports Analytics
  - Advancing Sports Gambling
    - Supreme Court Ruling Previous Statute Violated 10<sup>th</sup> Amendment (Murphy v. National Collegiate Athletic Association)
    - States Free to Legislate Gambling
    - Improvement of Gambling Products
    - Data Aggregation and Visualization for Bettors
    - Develop Daily Fantasy Sports
    - Global Market worth \$203B in 2020 (Statista.com)
    - US Revenue Forecasted to reach \$2.5B in 2021 (Statista.com)





# Your Industry Future

- Prerequisites by Howard Hamilton (Soccermetrics)
  - Technical Skills
    - Mathematics (Linear Algebra/Probability Essential)
    - Statistics (Frequentist and Bayesian Perspectives)
    - Machine Learning (Supervised and Unsupervised)
    - Programming (R/Python, Data Structures, OOP)
    - Databases
    - Visualization
  - Socials Skills, Ethics, and the Law
  - Knowledgeable About All Aspects of the Sport



# Your Industry Future

- Real Jobs (Indeed)
  - Manager, Fan Analytics for NHL
    - Data Visualization (Tableau)
    - Understand Sports Industry Standard Metrics
    - Python, R, SQL, or SPSS
    - Expert in Excel
  - Business Intelligence Analyst for YinzCam
    - Business Analytics in Sports
    - Databases, Machine Learning, Statistics, and Tableau
    - Masters Degree + Many Years of Experience



# Your Industry Future

- Real Jobs (Indeed)
  - Analyst, Sports & Entertainment for CLEAR
    - Business Analytics
    - Organize, Analyze, and Report on Data
    - Forecasting for Budgeting
    - Data Visualization (Tableau)
    - Quantitative and Financial Modeling Skills
  - Analytics Manager for FanDuel
    - Degree in Quantitative Field (Math, Stats, Econ, etc.)
    - Proficiency in SQL and Excel
    - R, Python, Spark
    - Data Visualization in Tableau





# Your Industry Future

- Real Jobs (Indeed)
  - Director, Business Intelligence for Sporting KC
    - Contributor to Sports Marketing Department
    - Proficiency with Data Structures (SQL)
    - Proficiency with Data Visualization (Tableau)
  - Junior Analyst, Sports Analytics for FS&E
    - Global Sports Data, Technology and Analytics Consulting
    - Analyze and Interpret Complex Datasets
    - Python, R, SQL, VBA, SPSS



# Your Industry Future

- Real Jobs (Indeed)
  - Performance Data Analyst for Detroit Red Wings
    - Master's Degree in Data Science
    - Collection and Interpretation of Performance Data
    - Basic Statistical Analysis Techniques
    - R or Python
  - Research Analyst for Bleacher Report
    - Mine, Analyze, and Deliver Data and Insights
    - Quantitative Research Experience
    - Experience with Statistical Analysis
    - R, SQL, SPSS, Tableau



# Your Industry Future

- Conferences

- Carnegie Mellon Sports Analytics Conference
- Great Lakes Analytics Conference
- MathSport International
- MIT Sloan Sports Analytics Conference
- New England Symposium on Statistics in Sports
- Rochester Institute of Technology Sports Analytics Conference
- Sports IDEAS Symposium
- Uconn Sports Analytics Symposium







# Final Inspiration

Defense wins championships.  
Offense wins contracts.  
Be offensive.

- Mahatma Mario