

Benjamin Alexander Poon

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Summary

Creative, competitive, and ambitious generalist pursuing dual degrees in business administration and computer science. Knowledgeable in sales, real estate, customer/client relations, and software development. Dedicated to excellence and growth when working within a team.

Education

University of Georgia

Bachelor of Science in Computer Science

August 2017 – December 2021 (Anticipated)

Relevant Coursework: Web Programming, Data Structures, Systems Programming

Bachelor of Business Administration

August 2017 – December 2021 (Anticipated)

Relevant Coursework: Managerial Accounting, Financial Management, Principles of Entrepreneurship

Employment Experience

Licensed Real Estate Agent

VistaRay USA Inc. | July 2018 – Present

- Lifetime sales totaling in over \$1,000,000
- Meet and work directly with clients to meet needs regarding real properties
- Coordinate with other agents to close sales in an effective and efficient manner

Freelance Consultant

eHair Outlet | May 2019 – August 2019

- Increased clickthrough and conversion rates resulting in a 25% increase in online sales over two months by undertaking general SEO optimization and web content revision
- Developed and implemented general company cyber security policy/guidelines

Software Developer

eHair Outlet | May 2017 – August 2017

- Developed Java-based automation software utilized in nation-wide customer acquisition campaign
- Responsible for various information technology tasks such as technology deployment, training, and maintenance

Sales Associate

Vector Marketing | May 2017 – August 2017

- Introduced and sold cutlery products to customers

Notable Achievements

"Best in Show"

Athens Game Jam
April 2018

1st Place

UGA ACM Coding Competition
February 2018

3rd Place Finalist

Deloitte Startup UGA
April 2019

Core Competencies

Programming Proficiencies

C++ | Java | HTML | JavaScript | CSS | SQL | Lua | jQuery | Angular | TypeScript

Software Proficiencies

Adobe Photoshop | Adobe Dreamweaver | Adobe XD | JetBrains CLion | MySQL Workbench | Eclipse | Git | VS Code

Sales & Customer Interactions

Real Estate Licensee | Knowledgeable in Sales and Closing Tactics | Experienced in Client Relations