

Game Theory and Applications (博弈论及其应用)

Chapter 14: Extensive Game with Imperfect Information-III

南京大学

高 尉



Recap on Previous Chapter

- Extensive game with imperfect information
- Formal definition $G = \{N, H, P, I, \{u_i\}\}$
- Information set $I = \{I_1, I_2, \dots, I_N\}$
- Pure strategies $A(I_{i1}) \times A(I_{i2}) \times A(I_{im})$
- SPNE and NE
- Perfect recall and imperfect recall

Definition of Mixed and Behavioral Strategies

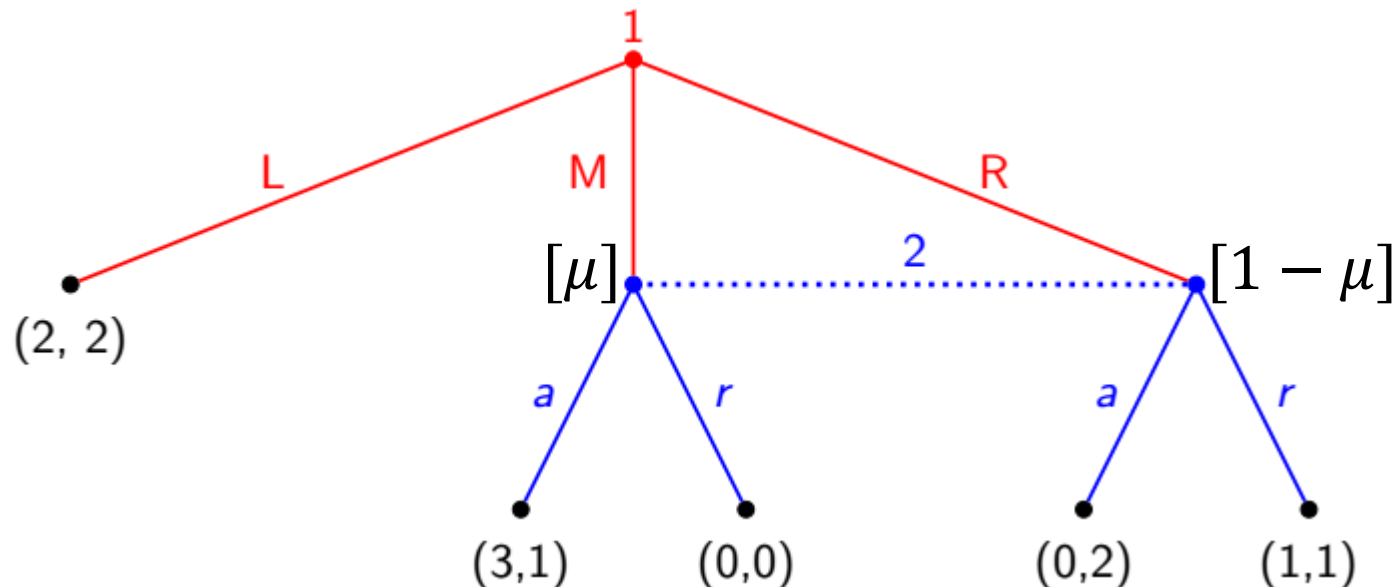
- **Mixed Strategies:** A mixed strategy of player i is a probability over the set of player i 's pure strategy
- **Behavioral strategies:** A behavior strategy of player i is a collection $\beta_{ik}(I_{ik})_{I_{ik} \in I_i}$ of independent probability measure, where $\beta_{ik}(I_{ik})$ is a probability measure over $A(I_{ik})$

Theorem In an finite extensive game with **perfect recall**

- any mixed strategy of a player can be replaced by an equivalent behavioral strategy
- any behavioral strategy can be replaced by an equivalent mixed strategy
- Two strategies are equivalent

Beliefs

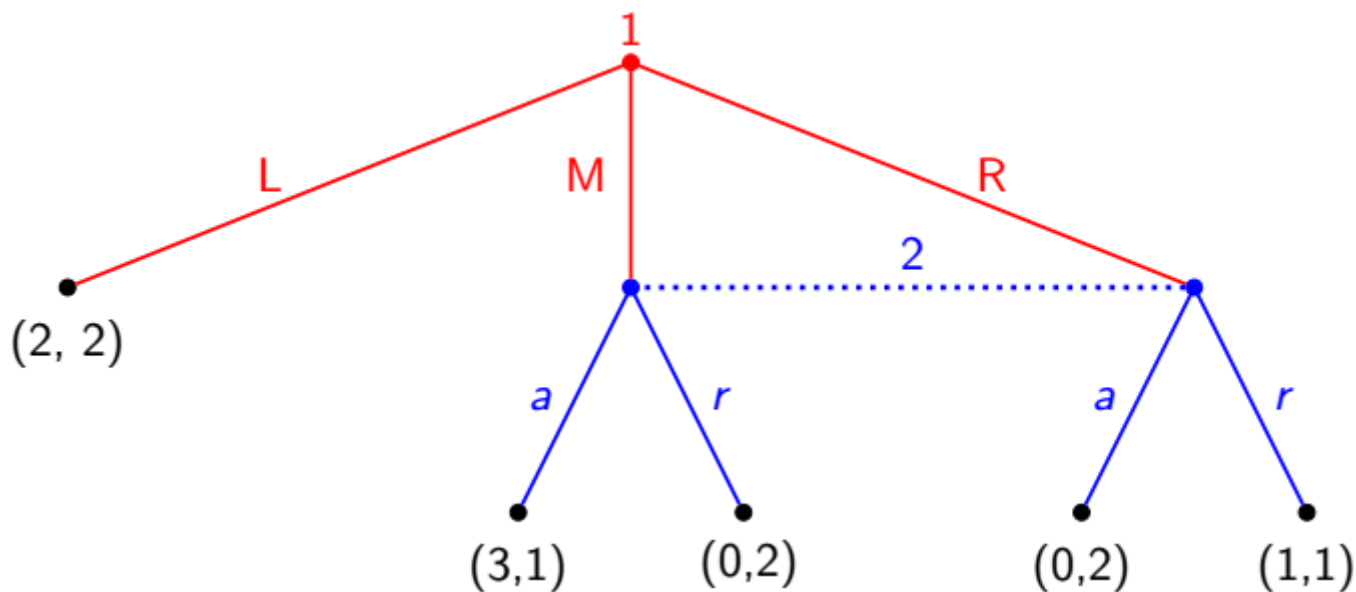
- A **belief** μ is a function that assigns to **every information set** a probability measure on the set of histories in the information set
- A **behavior strategy** β a collection of independent probability measure over the actions after information set



Two Requirements to Beliefs

Bayes consistency: beliefs are determined by Bayes' law in information sets of positive probability; otherwise, beliefs are allowed to be arbitrary for 0 probability.

Consistency: beliefs are determined as a limit of case



1: (L,M,R) with probability $(1 - \epsilon, 3\epsilon/4, \epsilon/4)$.

2: belief is well-defined for $\epsilon > 0$, as well as $\epsilon = 0$

Assessment (评估)

- An **assessment** is a pair (β, μ)
 - β is an outcome of behavioral strategies
 - μ is a belief system
- Assessment (β, μ) is:
 - **Bayesian consistent** if beliefs in information sets reached with positive probability are determined by Bayes' law:
$$\mu_{h,a}(h, a) = \beta_{h,a}(h, a) / \sum_a \beta_{h,a}(h, a)$$
for every information set.
 - **Consistent** if there is a sequence of Bayesian consistent $(\beta^n, \mu^n) \rightarrow (\beta, \mu)$ as $n \rightarrow \infty$
- (β, μ) is consistent $\rightarrow (\beta, \mu)$ Bayesian consistent

Expected Payoffs in Information Sets

Fix assessment (β, μ) and information set I_{ij} of player i . We consider the expected payoff of player i on I_{ij} as

- Given I_{ij} , the belief μ assigns probability over I_{ij} with $\mu(h)$ for $h \in I_{ij}$
- For $h \in I_{ij}$, let $P(e|h, \beta)$ the probability from h to e under the behavioral strategy β , and the payoff is $u_i(e)$

The expected payoff for player i in the information I_{ij} w.r.t. (β, μ) , is

$$u_i(\beta_i, \beta_{-i} | I_{ij}, \mu) = \sum_{h \in I_{ij}} \mu(h) (\sum_e P(e|h, \beta) u_i(e))$$

Sequential Rational

序列理性.

Assessment (β, μ) is **sequentially rational** if for each information set I_{ij} , player i makes a best response w.r.t. belief μ , that is,

$$u_i(\beta_i, \beta_{-i} | I_{ij}, \mu) \geq u_i(\beta'_i, \beta_{-i} | I_{ij}, \mu)$$

for all other behavior strategies β'_i of player i

- Consistency: beliefs have to make sense w.r.t strategies, without requirements on strategies
- Sequential rationality: strategies have to make sense w.r.t. beliefs, without requirements on beliefs

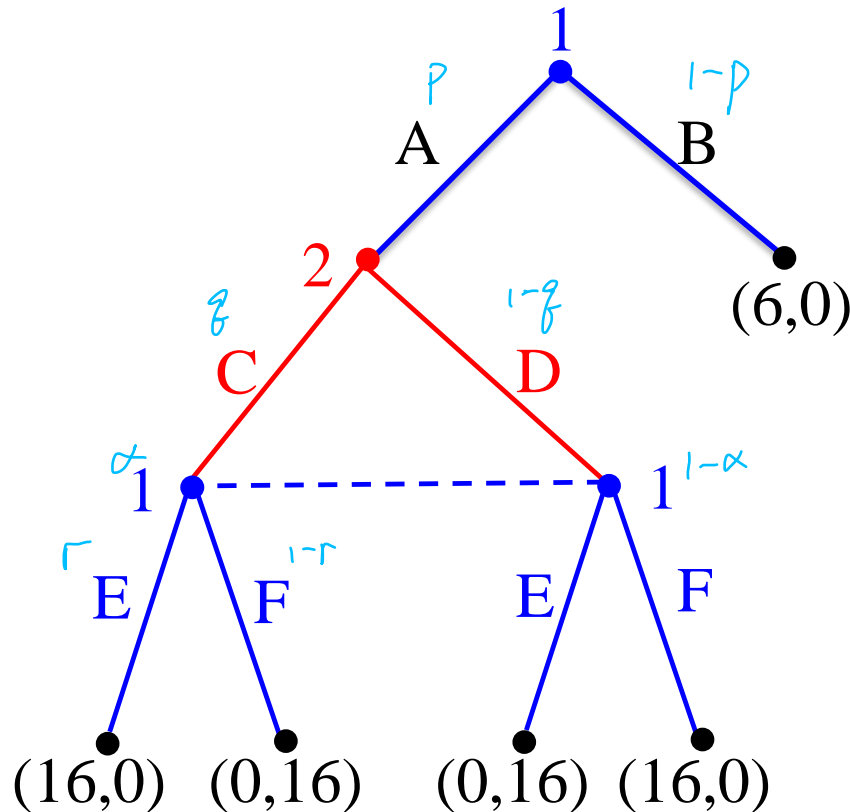
Sequential Equilibrium

An assessment (β, μ) is a **sequential equilibrium** if it is both **consistent** and **sequentially rational**.

Theorem

- a) Each finite extensive form game with perfect recall has a sequential equilibrium.
- b) If assessment (β, μ) is a sequential equilibrium, then β is a subgame perfect equilibrium.

Example



$$\beta = (\beta_1, \beta_2) = (p, r; q).$$

player 1. select A p

player 1. select E r

player 2. select C q

belief $\mu = (v)$.

player 1 select AC α .

How to calculate the sequential equilibrium?

Example (Consistency)

Behavioral strategies $\beta = (\beta_1, \beta_2) = (p, r; q)$, where

- p : probability that 1 chooses A;
- q : probability that 2 chooses C;
- r : probability that 1 chooses E;

Belief μ can be summarized by one probability α

- α : probability assigns to history AC in inform. set {AC,AD}
- If $p, q, r \in (0,1)$, then Bayes' law gives

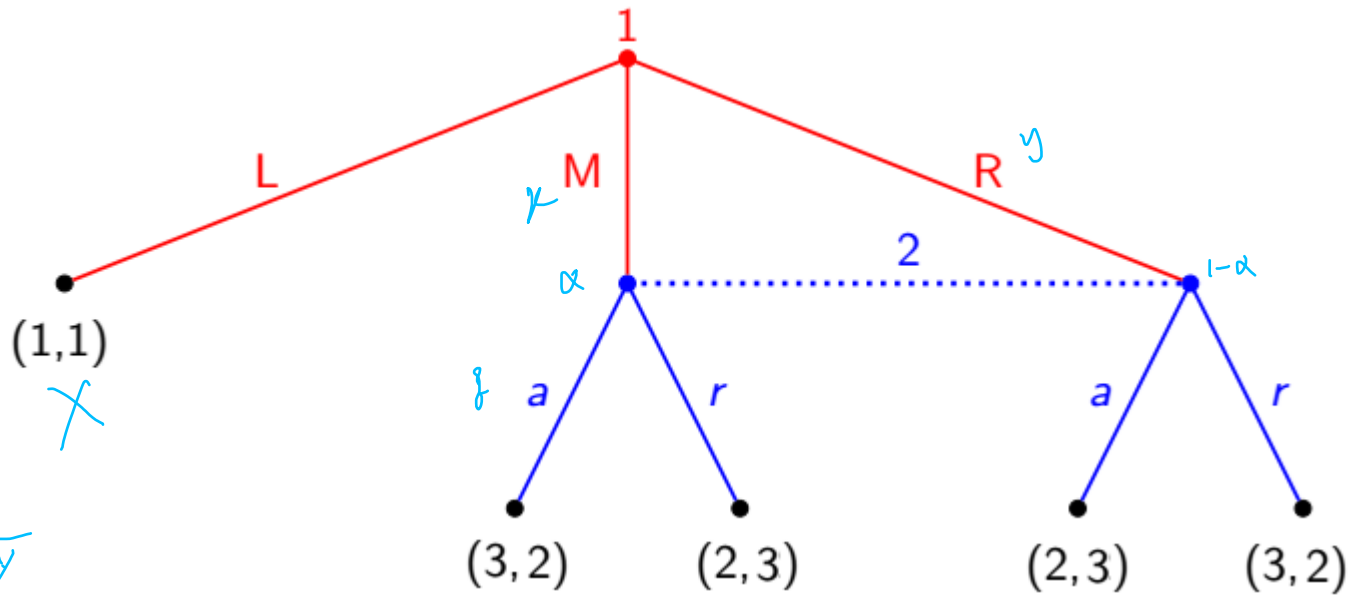
$$\alpha = \frac{pq}{pq + p(1 - q)} = q$$

For each consistent (β, μ) , we have $\alpha = q$

Example (Rationality)

- If $q = 0$, then $\alpha = 0$ and $r = 0$ is player 1's unique best reply in the final info set. But if $r = 0$, then $q = 0$ is not a best reply in 2's info set. Contradiction.
 - If $q = 1$, then $\alpha = 1$ and $r = 1$ is player 1's unique best reply in the final info set. But if $r = 1$, then $q = 1$ is not a best reply in 2's info set. Contradiction.
 - If $q \in (0,1)$
 - rationality of 2 dictates that both C and D must be optimal and equal, i.e., $16(1 - r)^{+0r} = 16r^{+0 \cdot (1-r)}$, this gives $r = 1/2$
 - In info set (AC,AD), the expected payoff of player 1 is $\alpha 16r + (1 - \alpha)16(1 - r) = 16 - 16q + 16r(1 - 2q)$ (1-q) if
max.
 - $r = 0$ if $q > 1/2$; $r = 1$ if $q < 1/2$; and $r \in [0,1]$ if $q = 1/2$ 8. > 6.
- $r = 1/2$ if and only if $q = 1/2$. Finally $p = 1$

Exercise



$$\alpha = \frac{x}{x+y}$$

if $x=1$. $\alpha=1$.

if $x=0$. $\alpha=0$.

if $x \in (0,1)$.

2: r $\Rightarrow x=0$ $\frac{2}{3}$

2: a $\Rightarrow x=1$ $\frac{1}{3}$

$$\frac{1}{3} + 2 = 3 - \frac{1}{3}$$

$$x[3\frac{1}{3} + 2(1-\frac{1}{3})] = y[2\frac{1}{3} + 3(1-\frac{1}{3})] = 1-x-y$$

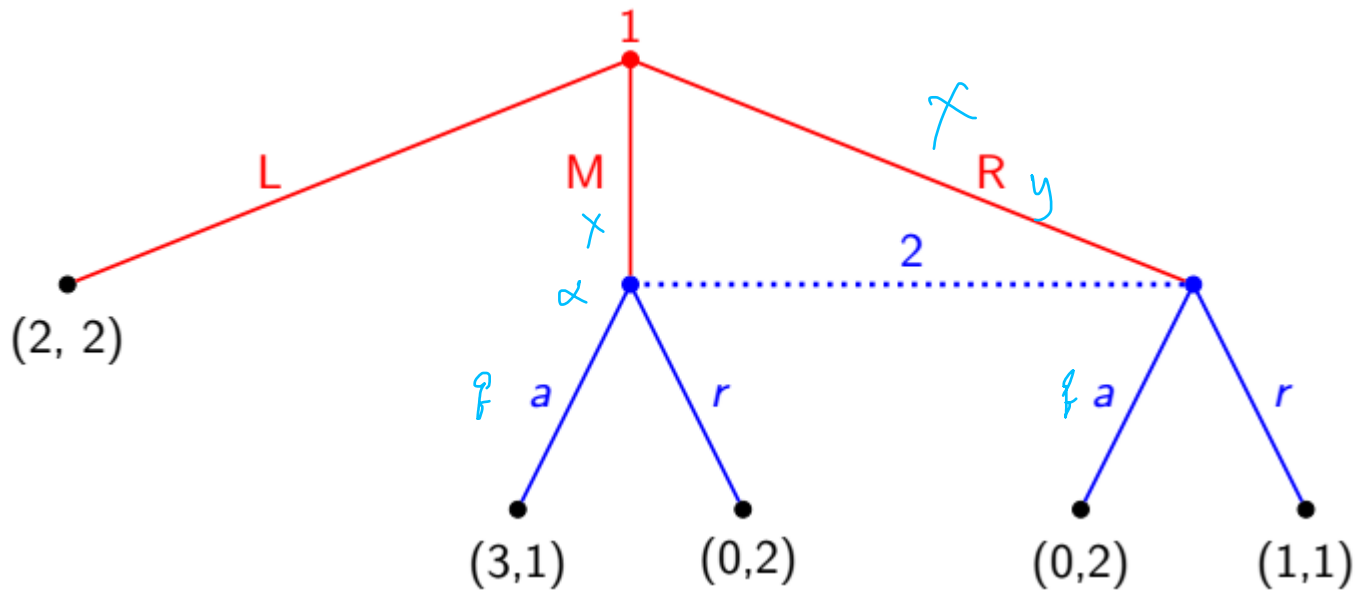
\Downarrow

$$x(4) = y(3)$$

$$\frac{1}{3} = \frac{1}{2}$$

$$\Rightarrow x+y=1$$

Exercise



if $x=1$. $\alpha=1$.

if $x=0$ $\alpha=0$

if $x \in (0,1)$.

$q=0. \Rightarrow x=0$

$q=1 \Rightarrow x=1$

$y=0$.

$3 \times q = 2(1-x)$.

$$x [q + 0] = y [0 + (1-q) \cdot 1] = 2(1-x-y).$$

$$q = \frac{2}{3}$$

$$3 \times q = y(1-q) = 2(1-x-y).$$

Signaling games (信号传递博弈)

The most interesting class of games that are solved using the sequential Equilibrium concept are signaling games

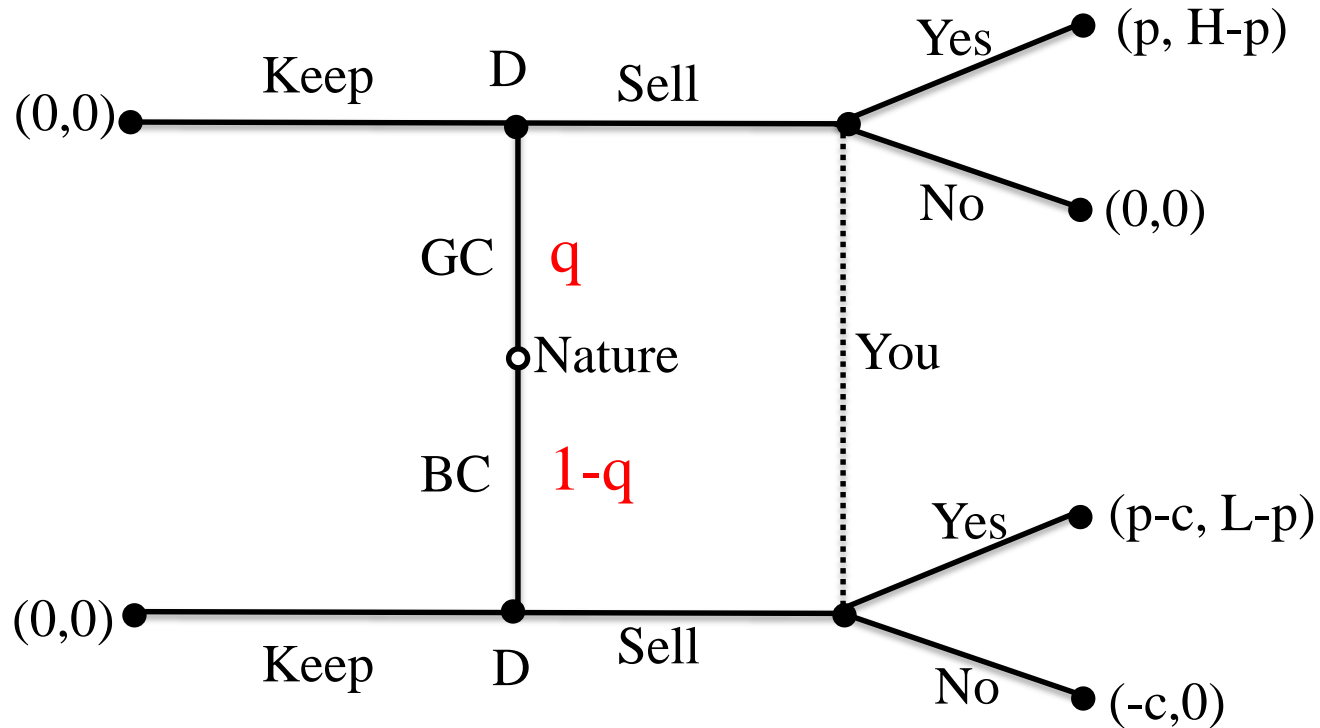
Michael Spence, 2001 Nobel Memorial Prize in economics:
job-market signaling model

- A prospective employer can hire an applicant.
- The applicant has high or low ability, but the employer doesn't know which
- Applicant can give a signal about ability, e.g., education

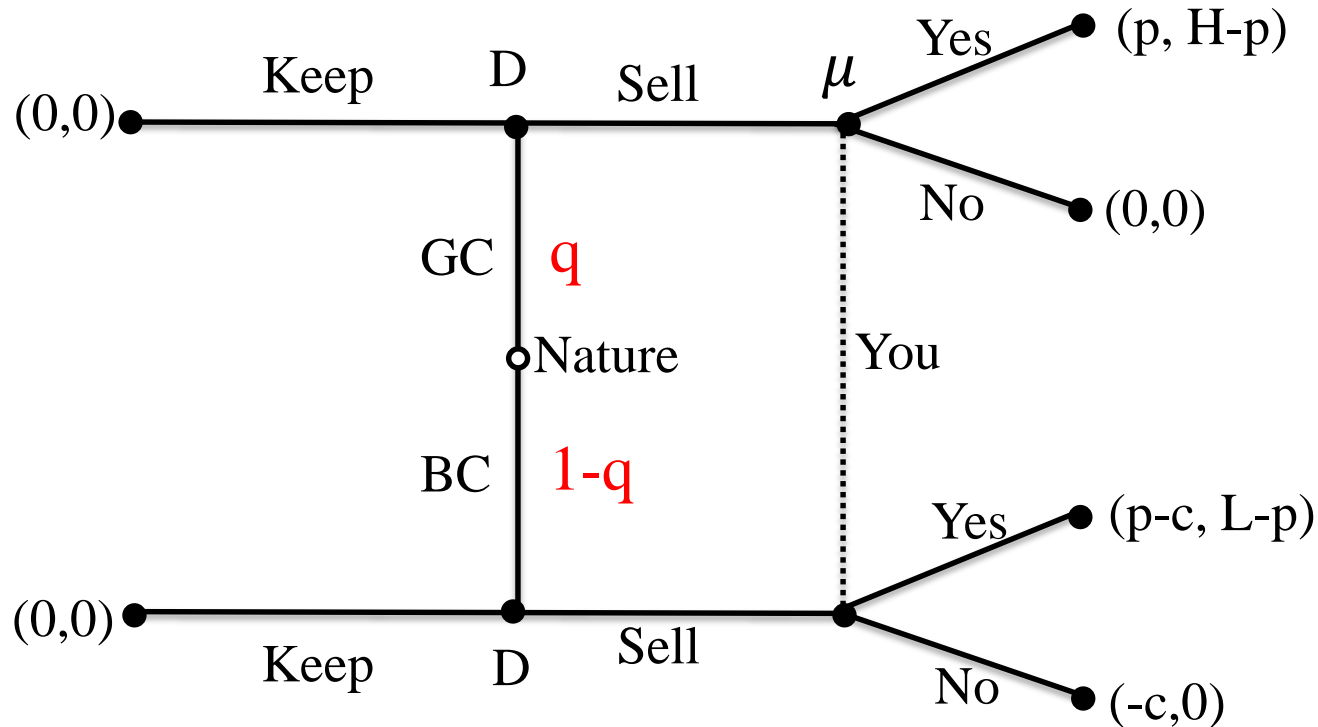
Signaling Games: Used-Car Market

- You want to buy a used-car which may be either good or bad
- A good car is worth H and a bad one L dollars
- You cannot tell a good car from a bad one but believe a proportion q of cars are good
- The car you are interested in has a price p
- The dealer knows quality but you don't
- The bad car needs additional costs c to make it look like good
- The dealer decides whether to put a given car on sale or keep
- You decide whether to buy or not
- Assume $H > p > L$

Signaling Games: Used-Car Market



Belief

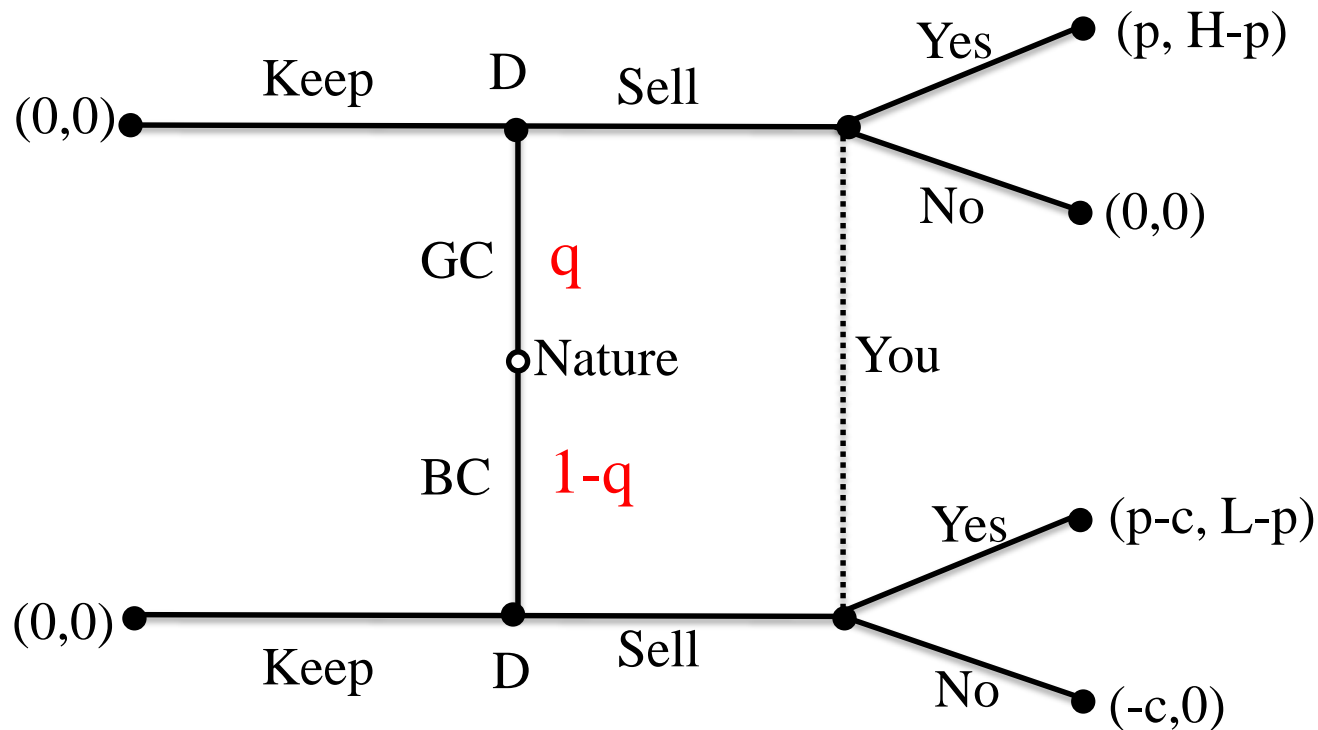


Dealer strategy: Offer if good; Hold if bad

What is your consistent belief if you observe the dealer sell a car?

$$\mu = \frac{P(\text{GC and sell})}{P(\text{sell})} = \frac{q \times 1}{q \times 1 + 0 \times (1 - q)} = 1$$

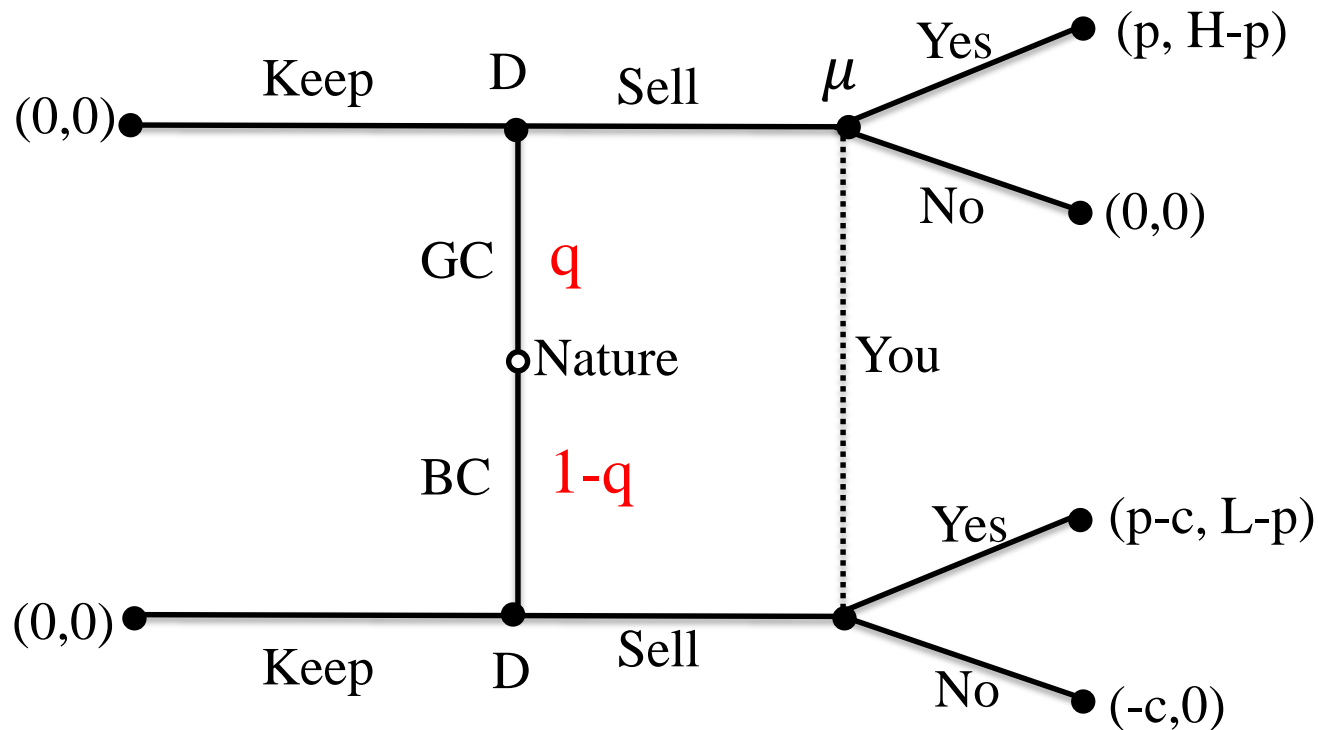
Signaling Games: Used-Car Market



We look for two types of equilibria

- 1) Pooling Equilibria: GC and BC dealer play the same strategy
- 2) Separating Equilibria: GC and BC dealer play different strategy

Pooling Strategy: Both Sell



Both strategies: **Sell**

Belief:

$$\mu = \frac{q}{1 \times q + 1 \times (1 - q)} = q$$

Pooling Strategy: Both Sell

- If Y buys a car with your prior beliefs q your expected payoff is

$$V = q \times (H - p) + (1 - q) \times (L - p) \geq 0$$

- What does sequential rationality of seller imply?
- You must be buying and it must be the case that $p \geq c$

Pooling Equilibrium I

If $p \geq c$ and $V \geq 0$ the following is a PBE

Behavioral Strategy Profile: (GC: Sell, BC: Sell), (Y: Yes)

Belief System: $\mu = q$

Pooling Equilibria: Both Keep

You must be saying No

- Otherwise Good car dealer would offer

Under what conditions would Y say No?

$$\mu \times (H - p) + (1 - \mu) \times (L - p) \leq 0$$

So we can set $\mu = 0$

The following is a PBE

Behavioral Strategy Profile: (Good: Hold, Bad: Hold), (You: No)

Belief System: $\mu = 0$

Market failure: a few bad car can ruin a market

Separating Equilibria - Good: Offer and Bad: Hold

- What about your beliefs?

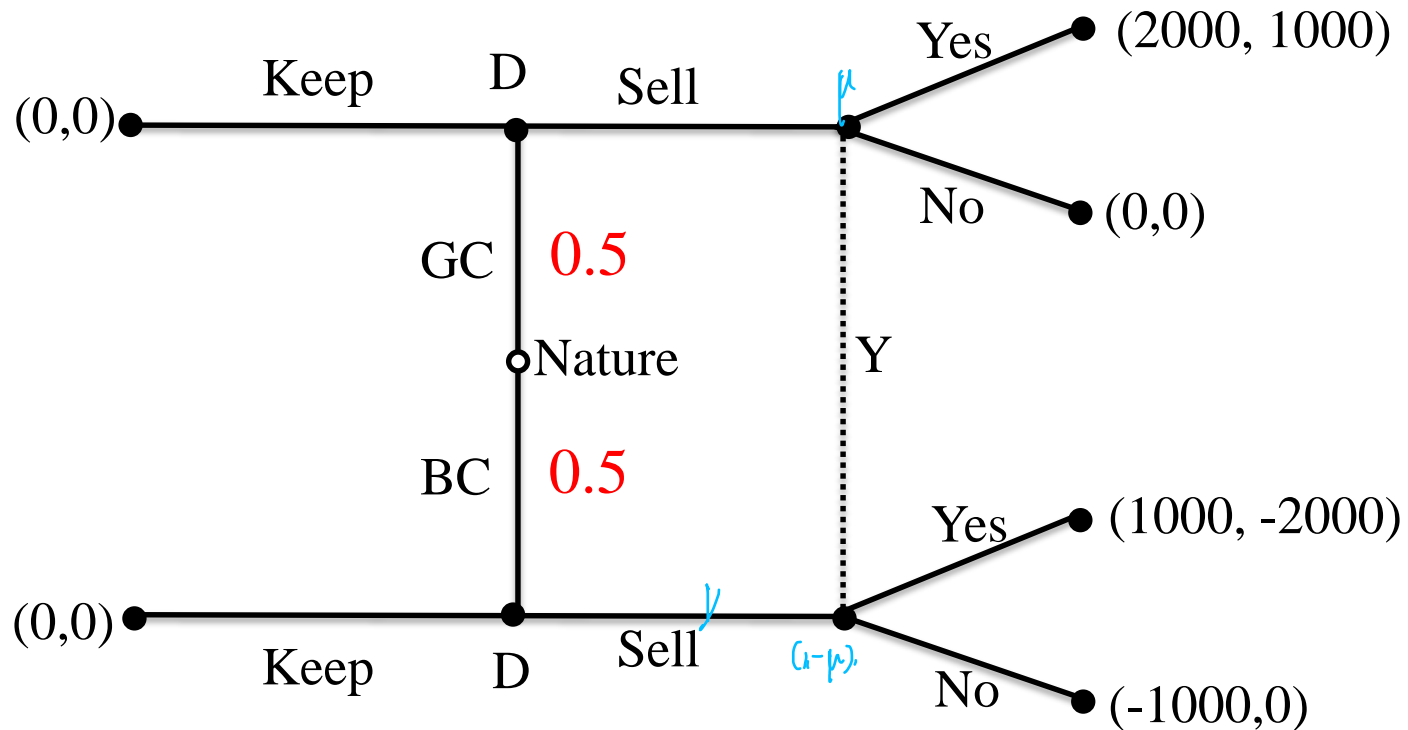
$$\mu = 1$$

- What does your sequential rationality imply?
 - You say Yes
- Is Good car dealer's sequential rationality satisfied?
 - Yes
- Is Bad car dealer's sequential rationality satisfied?
 - Yes if $p \leq c$
- If $p \leq c$ the following is a PBE
Behavioral Strategy Profile: (Good: Offer, Bad: Hold),
(You: Yes)
Belief System: $\mu = 1$

Separating Equilibria - Good: Keep and Bad: Sell

- What does Bayes Law imply about your beliefs?
 $\mu = 0$
- What does you sequential rationality imply?
 - You say No
- Is Good car dealer's sequential rationality satisfied?
 - Yes
- Is Bad car dealer's sequential rationality satisfied?
 - No
- There is no PBE in which Good dealer Holds and Bad dealer Offers

Behavior Strategy



Behavior strategy: Yes Prob. $x \in (0,1)$

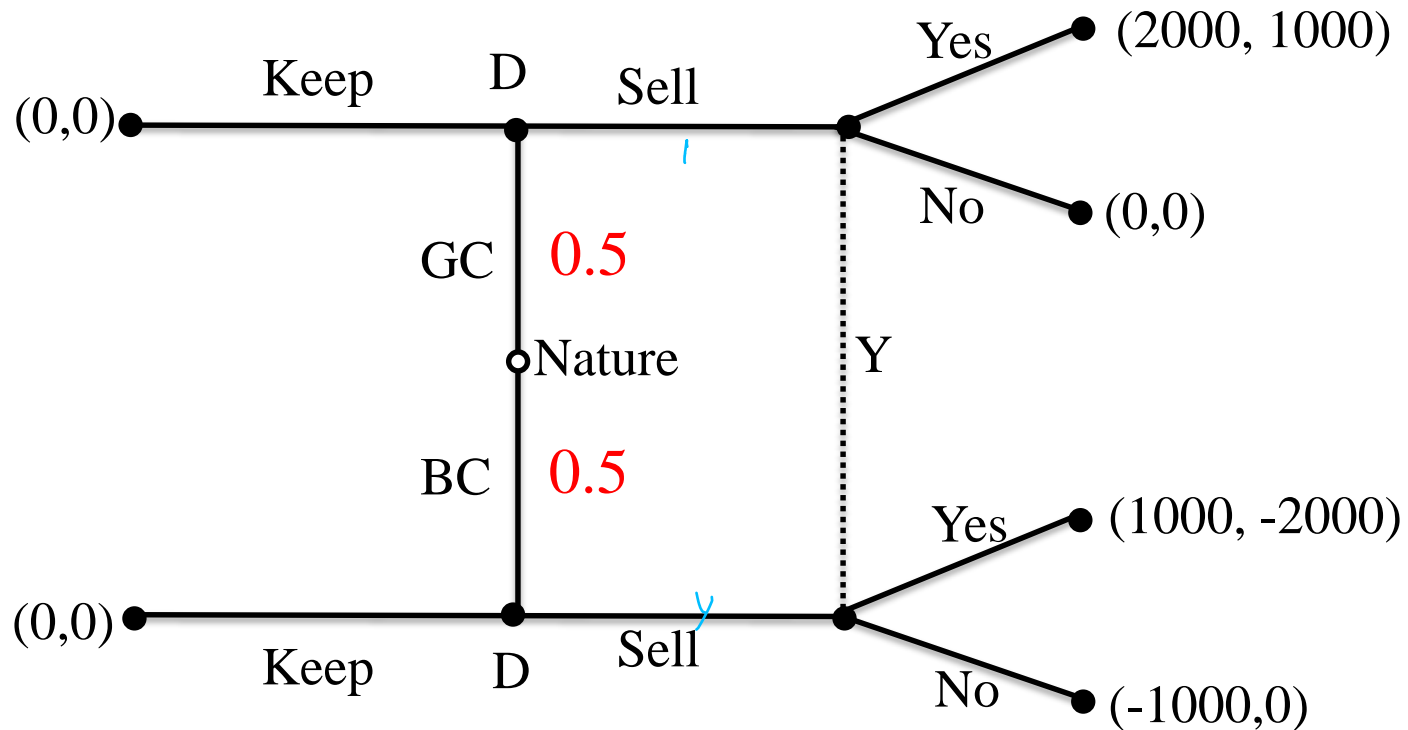
Behavior strategy: BC – sell Prob. y

Belief: GC – sell Prob. μ

You must be indifferent between Yes and No

$$1000\mu - (1 - \mu)2000 = 0 \text{ implies } \mu = 2/3$$

Behavior Strategy



You must be indifferent between Yes and No

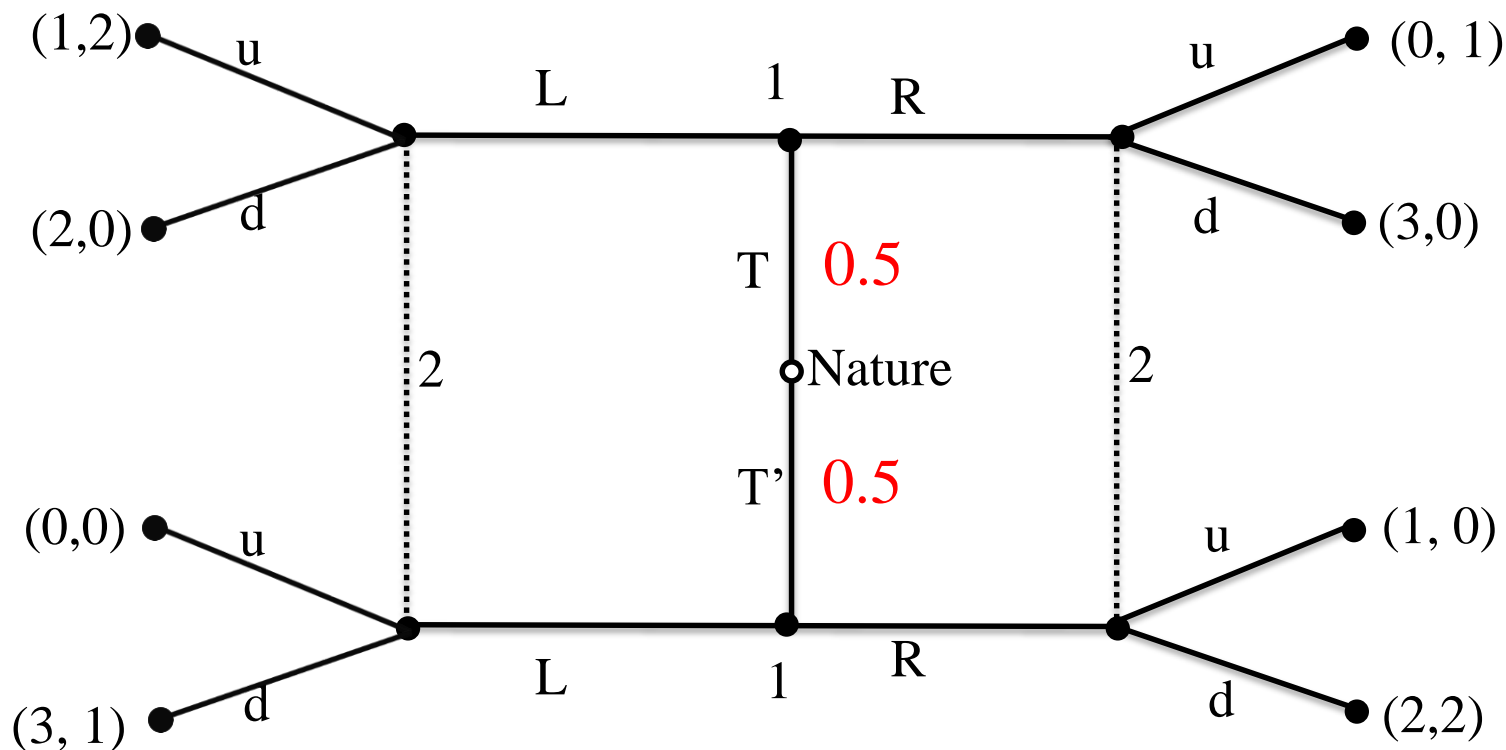
$$1000\mu - (1 - \mu)2000 = 0 \text{ implies } \mu = 2/3$$

$$\frac{0.5}{0.5 + 0.5y} = \frac{2}{3} \text{ implies } y = 0.5$$

Bad car dealers must be indifferent between Keep and Sell

$$0 = 1000x - 1000(1 - x) \text{ implies } x = 0.5$$

Signaling Game: Another Example



(a) Find the corresponding strategic form game and its pure-strategy Nash equilibria.

(b) Determine (if any) the game's separating equilibria.

(c) Determine (if any) the game's pooling equilibria.

1:
 LL
 LR
 RL
 RR

2:
 uu
 ud
 du
 dd

Signaling Game: Another Example

a) P1's pure strategies are pairs in LL, LR, RL, RR

P2's pure strategies are pairs in uu, ud, du, dd

	uu	ud	Du	dd
LL	0.5 1	0.5 1	2.5 0.5	2.5 0.5
LR	1 1	1.5 2	1.5 0	2 1
RL	0 0.5	1.5 0	1.5 1	3 0.5
RR	0.5 0.5	2.5 1	0.5 0.5	2.5 1

Nash equilibrium ((R; R); (u; d)).

(b): Separating equilibria must be Nash equilibria:

((R; R); (u; d))

Pooling equilibria, no separating equilibria.

Signaling Game: Another Example

The candidate strategy $((R; R); (u; d))$

But what should the belief system be? Let $\alpha_1, \alpha_2 \in [0,1]$ denote the prob. assigned to the top

Bayesian consistency: requires that $\alpha_2 = 1/2, \alpha_1 \in [0,1]$

Sequential rationality:

- $((R; R); (u; d))$ is a NE
- P2's payoff from u is $2\alpha_1 + 0(1 - \alpha_1)$ and from d is $0\alpha_1 + 1(1 - \alpha_1)$, so requires $\alpha_1 \geq \frac{1}{3}$

Conclude: Assessments $(s1; s2; \beta)$ with strategies

- $(s1; s2) = ((R; R); (u; d))$ and belief system
- $\beta = (\alpha_1, \alpha_2), \alpha_1 \in [1/3, 1], \alpha_2 = 1/2$ are pooling equilibria