Game Theory and Applications (博弈论及其应用)

Chapter 4: Continuous Game and Applications

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Recap on Previous Chapter

- Dominant strategy and dominant strategy equilibra
- How to find mixed strategy Nash equilibrium for strictly dominated strategies
- Rationalization and iteration of strictly dominated strategies

Continuous Game

A game $G = \{N, \{A_i\}, \{u_i\}\}$ with complete information is **continuous** if each A_i is non-empty and compact, and $u_i: A \to R$ are continuous.

- Many quantities are essentially continuous: If we're considering how many fish to catch in a season, where the measurement is in millions of tons.
- Cournot game ...

How to Find Nash Equilibria

- Finding Nash equilibrium for continuous strategies A_i :
 - (1) Find the best response correspondence for each player

Best response correspondence

$$B_i(a_{-i}) = \{a_i \in \operatorname{argmax}_{a_i \in A_i} u_i(a_i, a_{-i})\}$$

(2) Find all Nash Equilibria $(a_1^*, a_2^*, ..., a_N^*)$ such that

$$a_i^* \in B_i(a_{-i}^*)$$
 for each player

Product Competition Model

- Cournot Model (古偌竞争)
 - Strategy are outputs, prices are decided by outputs
- Bertrand Model (伯特兰德模型)
 - Strategies are prices, outputs are decides by prices

Cournot Competition

Two firms compete by choosing how much to produce

$$G = \{\{1, 2\}, \{q_1, q_2\}, \{u_1, u_2\}\}$$

- Price

$$p(q_1, q_2) = a - q_1 - q_2$$

- Costs (i = 1, 2)

$$c_i(q_i) = cq_i$$

收益

- Payoffs (i = 1, 2)

$$u_i(q_1, q_2) = (a - q_1 - q_2)q_i - cq_i$$

- Condition $a > 0, c > 0, q_1 \ge 0, q_2 \ge 0$

Cournot (Non-corporative=competition)

Best Response Correspondence is given by

$$B_i(q_{-i}) = (a - c - q_{-i})/2$$

The Nash equilibria:
$$\left\{ \left(\frac{a-c}{3}, \frac{a-c}{3} \right) \right\}$$
 Payoff: $\left\{ \left(\frac{(a-c)^2}{9}, \frac{(a-c)^2}{9} \right) \right\}$

Proof.

$$u_i(q_1, q_2) = (a - c - q_1 - q_2)q_i$$

$$\frac{\partial u_1(q_1, q_2)}{\partial q_1} = a - c - q_2 - 2q_1 = 0$$

$$q_1 = (a - c - q_2)/2$$

Solve the equations
$$q_1 = (a-c-q_2)/2$$
 and $q_2 = (a-c-q_1)/2$

Cournot (Corporative)

Best Response Correspondence is given by

$$B_i(q_{-i}) = (a-c)/4$$

The Nash equilibria:
$$\left\{ \left(\frac{a-c}{4}, \frac{a-c}{4} \right) \right\}$$
 Payoff: $\left\{ \left(\frac{(a-c)^2}{8}, \frac{(a-c)^2}{8} \right) \right\}$

Proof.

$$u_1(q_1, q_2) + u_2(q_1, q_2) = (a - c - q_1 - q_2)(q_1 + q_2)$$

$$u_1(q_1, q_2) + u_2(q_1, q_2) = (a - c - x)x, x = q_1 + q_2$$

$$x = (a - c)/2$$

The corporative payoffs are better than the competition cases

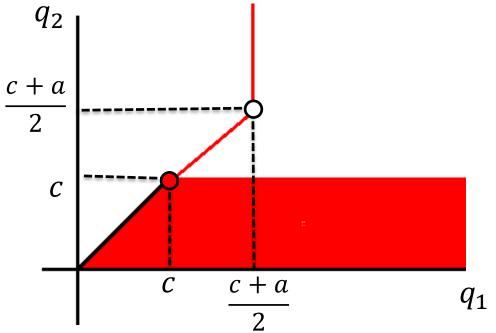
Bertrand Model

Strategic price rather than output

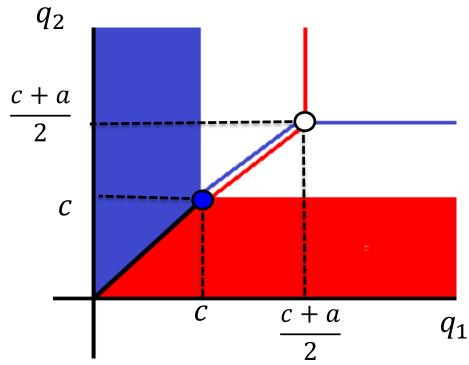
- Single product produced by 2 firms
- Each firm gives a price strategy q_1 and q_2
- Market price: $min\{q_1, q_2\}$
- Output demand is $d = a \min(q_1, q_2)$;
- Cost of firm i is $C_i(q_i) = cq_i$ (a > c)
- Payoff:

$$u_1(q_1, q_2) = \begin{cases} q_1(a - q_1) - c(a - q_1) & \text{if } q_1 < q_2 \\ q_1(a - q_1)/2 - c(a - q_1)/2 & \text{if } q_1 = q_2 \\ 0 & \text{if } q_1 > q_2 \end{cases}$$

$$B_1(q_2) = \begin{cases} \{q_1 \colon q_1 > q_2\} & \text{if } q_2 < c \\ \{q_1 \colon q_1 \geq q_2\} & \text{if } q_2 = c \\ \{q_1 \colon q_1 = q_2 - \epsilon\} & \text{if } c < q_2 \leq (c + a)/2 \\ \{q_1 \colon q_1 = (c + a)/2\} & \text{if } q_2 > (c + a)/2 \end{cases}$$



 (q_1^*, q_2^*) satisfies $q_1^* \in B_1(q_2^*)$ and $q_2^* \in B_2(q_1^*)$ Intersection of the graphs of the best response function



The unique Nash Equilibrium (c, c)

Bertrand Model with Different Product

- $N = \{1,2\}$ with different products
- Price $\{q_1, q_2\}$;
- Demand (a > 1)

$$\begin{aligned} d_1(q_1, q_2) &= 10 - aq_1 + q_2 & * () & * () \\ d_2(q_1, q_2) &= 10 - aq_2 + q_1 & * () & * () \end{aligned}$$

• Cost of firm i is $C_i(x) = cx$

Exercise: Find its Nash equilibrium
$$\begin{cases}
\frac{\partial d_1}{\partial f_1} = -2af_1 + f_2 + ac + 10 = 0 \\
\frac{\partial d_1}{\partial f_2} = -2af_1 + f_2 + ac + 10 = 0.
\end{cases}$$

The Hoteling Game

- Two hotels {1,2}
- Choose prizes: $\{p_1, p_2\}$
- Frim 1 and 2 are located at the end of left and right endpoints of the interval [0,1], respectively.
- The cost for each person is *c*
- Consumers are uniform distributed in [0,1]
- If a consumer is located at x, then the payoff of visting hotel *i* is

$$u_c(x,1) = v - p_1 - tx, u_c(x,2) = v - p_2 - t(1-x)$$

Payoffs and Best Responses

What are firms' payoff?

$$u_1(p_1, p_2) = \left(\frac{1}{2} + \frac{p_2 - p_1}{2t}\right)(p_1 - c)$$

$$u_2(p_1, p_2) = \left(\frac{1}{2} + \frac{p_1 - p_2}{2t}\right)(p_2 - c)$$

What are best response?

$$B_1(p_2) = \frac{c + t + p_2}{2}$$

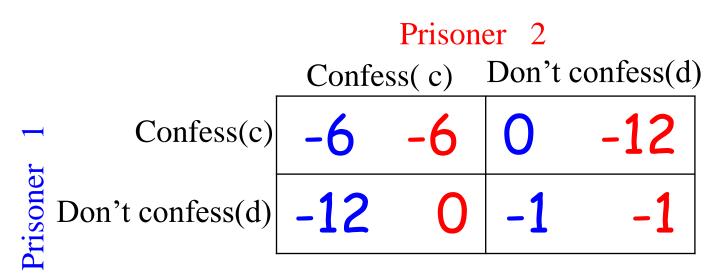
$$B_2(p_1) = \frac{c + t + p_1}{2}$$

NE: (c + t, c + t)

Symmetric Game

A game is symmetric if any player's payoff $u_i(a_i, a_j, a_{-i,j})$ can be converted into any other player's payoff $u_j(a_j, a_i, a_{-i,j})$ simply by re-arranging the player's "names"

Theorem. Any symmetric game has a symmetric NE, where each player uses the same strategy



Partnership Model

Two persons start a firm.

Their efforts $\{e_1, e_2\}$

Equally split the profits of the firm $\pi(e_1, e_2) = se_1e_2$

The cost of effort is $ce_i^2/2$

If they work separately and do not monitor each other

What is the Nash equilibrium if s > c?

Existence of Equilibria for Infinite Games

(Nash) Every finite game has a mixed strategy NE

(**Debreu, Glicksberg, Fan**) Consider a strategic form game $\{N, \{A_i\}, \{u_i\}\}$ such that for each player

- A_i is compact and convex
- $u_i(a_i, a_{-i})$ is continuous in a_{-i}
- $u_i(a_i, a_{-i})$ is continuous and concave in a_i

There exists a pure strategy Nash equilibrium

A More Powerful Theorem

(Glicksberg) Consider a strategic form game $\{N, \{A_i\}, \{u_i\}\}$ such that for each player

- A_i is compact and convex
- $u_i(a)$ is continuous in a

There exists a mixed strategy Nash equilibrium

For continuous pure strategy space, the space of mixed strategy has infinite dimension

War of attribution

- Two players involve in a costly dispute (e.g., two animals fighting over prey)
- Each animal chooses time at which it intends to give up
- > Once an animal has given up, the other gets all the prey
- > Animals split the prey equally if give up simultaneously
- Each animal prefers as short a fight as possible

- Let time be a continuous variable $[0, +\infty]$
- The value to player i is v_i for the prey
- The unit cost of each player is c for each unit of time

Strategy Game

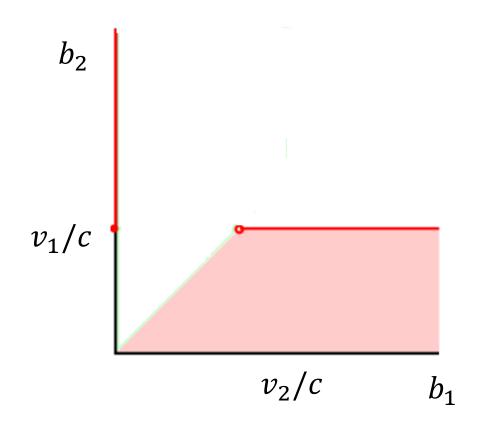
- Two players $N = \{1,2\}$
- Strategies: Each player's strategies $b_i \in [0, +\infty)$
- The payoff for player *i* is

$$u_{i}(b_{1}, b_{2}) = \begin{cases} -cb_{i} & \text{if } b_{i} < b_{j} \\ \frac{1}{2}v_{i} - cb_{i} & \text{if } b_{i} = b_{j} \\ v_{i} - cb_{j} & \text{if } b_{i} > b_{j} \end{cases}$$

where j is another player

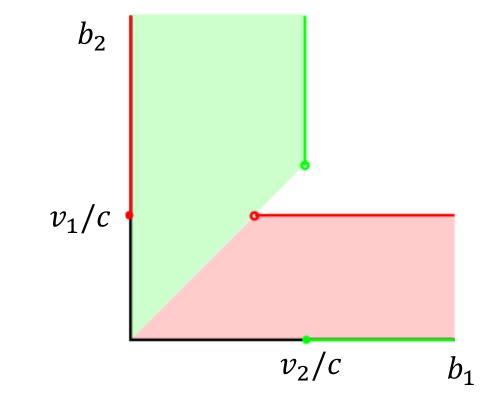
The Best Response

$$B_1(b_2) = \begin{cases} \{b_1: b_1 > b_2\} & \text{if } b_2 < v_1/c \\ \{b_1: b_1 = 0 \text{ or } b_1 > b_2\} & \text{if } b_2 = v_1/c \\ \{b_1: b_1 = 0\} & \text{if } b_2 > v_1/c \end{cases}$$



The Best Response

$$B_{i}(b_{j}) = \begin{cases} \{b_{i}: b_{i} > b_{j}\} & \text{if } b_{j} < v_{i}/c \\ \{b_{i}: b_{i} = 0 \text{ or } b_{i} > b_{j}\} & \text{if } b_{j} = v_{i}/c \\ \{b_{i}: b_{i} = 0\} & \text{if } b_{j} > v_{i}/c \end{cases}$$



Nash Equilibrium

$$(b_1 = 0, b_2 > v_1/c)$$

 $(b_1 > v_2/c, b_2 = 0)$