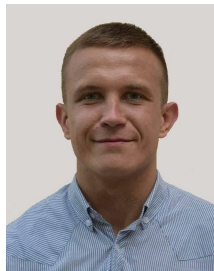


## PERSONAL INFORMATION



### Paweł Dąbala

Nationality: Polish

+61 423 000 390

[pawel.dabala@gmail.com](mailto:pawel.dabala@gmail.com)

Linkedin: [www.linkedin.com/pub/paweł-dąbala/96/776/902](https://www.linkedin.com/pub/paweł-dąbala/96/776/902)

Skype: [pawelkrzysztof.dabala](https://www.skype.com/people/pawelkrzysztof.dabala)

GitHub: <https://github.com/SuperXtra>

Visa type: Work and holiday (expiration date 9th of July 2020)

Preferred contact time: Please call after 3 p.m. (UTC+10)

## MOTIVATION

I am fully committed person who is constantly developing and learning to become a better professional. My focus is placed on the software development using JVM languages (Java and Scala) and currently expanding myself to become full stack using React.

I am looking for new challenges and I would be happy to have the chance to achieve this with my current skill set and several years of experience in information technology. I am looking forward to add value to your team.

I am looking for a great opportunity for growth. Attached are the references from my last employers for your convenience.

## PROFESSIONAL EXPERIENCE

### Execon ITs – Java Developer

01.2019-06.2019

- Developing fraud prevention system using Java 8 and Spring framework
- Continuously improving existing microservices by adding new features
- Applications developed using microservices architecture
- Dockerizing microservices
- Development made using test driven development(JUnit, Mockito, REST Assured)
- Coordinate with Analysts
- Cooperating with Testers
- Creating documentation

### DELL EMC – Account Manager – Mid Market

02.2018-12.2018

- Sales – medium accounts
- Rest of responsibilities as below

### DELL EMC – Account Manager – Large Commerce

09.2017-02.2018

- Sales – Large Commerce accounts
- Consultative selling
- Virtual team management
- Relationship building
- Identifying and analysing customer needs
- Direct sales of all IT product listings
- Preparation of commercial offers

### DELL EMC – Account Manager – Mid Market

09.2016-09.2017

- Internal sales, global corporate accounts
- Relationship business
- Relationship building
- Identifying and analysing customer needs
- Direct sales of all IT product listings
- Solving problems and consulting
- Preparation of commercial offers

### Orange Polska – internship – help with service delivery – project coordinator

12.2015-01.2016

- Scheduling work of Orange Polska field operations and technical partner
- Equipment ordering (solutions based on Cisco)
- Provide implementation status report for OBS Order Delivery Manager & Project Manager
- Order validation with local Customer
- Feasibility study & pre-sales technical support for Business Managers

## EDUCATION

2016 - 2019

Warsaw University of Technology, Global Production Engineering and Management (EN)-Master of Engineering

2012 – 2016

Warsaw University of Technology, Management and Production Engineering (PL)-Bachelors of Engineering

2013 – 2014

Universidad Europea de Madrid, Madrid, Spain – *European exchange program LLP Erasmus*

## COURSES

03.2018 – 07.2018

Java BootCamp on-line – Code Academy

- Object-oriented programming – scripts creation in Java
- Creating applications using Spring framework
- Database design (SQL). Implementation of database using DAO.
- Creating responsive websites (HTTP, XML, JSON, HTML)

## SKILLS

### Technical

- Server side technologies: Java 8, Scala, Spring boot, Play
- Client technologies: CSS, HTML, Bootstrap, Angular 6 (basics), React
- Databases and ORM's: Postgres, NoSQL (Cassandra and Mongo), JDBC, Hibernate, JPA
- Servers: Apache Tomcat
- Version control systems: GIT
- Issue tracking: JIRA
- Virtualization: Docker
- Testing: Junit, Mockito, Karate, Postman
- Other: Swagger, JBoss – JBPM

### Languages

- Polish – native language
- English – C1 – Confirmed by Cambridge Certificate in Advanced English and TOEFL iBT®
- Spanish – B1

### Communication

- Communication skills gained through an internship in Spain – working with people from all over the world on university projects
- Experience in team working to secure cultural differences in multi country environment

### Organisational

- Leadership skills – leading and managing project consisted of 40 people
- Distributed team management developed through university activities
- Teamwork achieved by playing football in a team

## ADDITIONAL

### Other skills

- Open-minded
- Well organized
- Time management
- Flexibility
- Hard-working
- Driving license

### Hobbies

- Gym
- Football
- Psychology

To Whom It May Concern,

### REFERENCES

Mr. Paweł Dąbała has been hired in 2016 at Graduate Program in Dell Poland. Thanks to his selling skills and engagement we decided to hire him on standard position. He worked as Internal Sales Representative in Mid-Market Segment till end of 2018.

He was responsible for developing selling Dell products and services to Global and Medium companies, including proposing new solutions and new lob extension. He worked in an international team and had really good relationships with all team members. I was his direct manager and my opinion is that Paweł is very quick learner, precise and detail-oriented. He has learnt our corporate procedures and tools from basic to good level for less than one year. He had couple of occasions to participate in some trainings for our team about newly introduced or existing functionalities and he did his best. Always was open for knowledge and best practices sharing. Moreover, he is also very driven and passionate about his duties, that made me a pleasure to work with him. I would really recommend Paweł to all position connected with technology and not only.

Yours faithfully,

Magdalena Stańska-Żaczek  
[Magdalena\\_stanska-za@dell.com](mailto:Magdalena_stanska-za@dell.com)  
+48 501 695 293  
Sales Manger Mid Market  
Dell Technologies

 Sp. z o.o.  
ul. Inflancka 4A  
00-189 Warszawa



Warsaw, date 29.06.2019

To Whom It May Concern,

I have been cooperating with Pawel Dabala since January 2019 at Execon ITS. During this time I have been leading him as a manager and I involved Pawel as Java Developer in numerous assignments.

Pawel has been a member of my project team developing digital services for the telecommunications provider. During the time we have been working together, Pawel was responsible for various development tasks through full SDLC. He proved that he is accountable and can deliver assigned tasks with the complete process understanding.

Pawel is a person who always shows full commitment and thoroughly carries out all his assignments. He is able to work as part of a team as well as he takes initiative when necessary. On top of his in-depth knowledge of many demanding technologies he is also able to build strong relationships with clients.

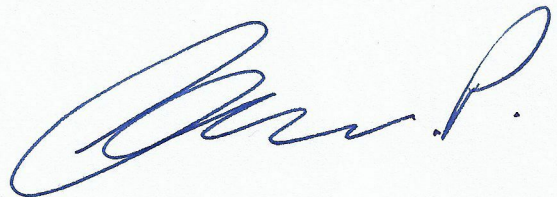
Pawel is very competent in software development and I strongly recommend him as an employee.

Kind regards,

Piotr Grabowski

e: [piotr.grabowski@execon.pl](mailto:piotr.grabowski@execon.pl)

m: +48 600 103 208

A handwritten signature in blue ink, appearing to be 'Piotr Grabowski', written in a cursive style.