

Financial Playbook - Today's Brainstorming Session Summary

Date: November 24, 2025

Session Duration: Comprehensive brainstorming and planning session

Outcome: Complete project specification ready for development

What We Accomplished Today

1. Initial Requirements Review

- Reviewed your original Financial Playbook concept
- Confirmed user-based authentication requirement
- Established single-user MVP approach (multi-user deferred to Phase 2)

2. Comprehensive Wireframes Created

- **9 Complete Wireframes** with full UI specifications
- All wireframes include QC numbering system (101-1050)
- Pages designed:
 1. Login/Authentication
 2. Dashboard (customizable)
 3. Accounts Management
 4. Scenario Planning
 5. Scenario Editor/Logic Builder
 6. AI Strategy Builder Wizard
 7. Playbook Report View
 8. Settings & Notifications

9. Audit Trail Report

10. Feature Request Portal

3. Core Feature Specifications

Authentication & Security

- Google OAuth 2.0 integration
- JWT session management
- Comprehensive security review completed

QuickBooks Online Integration

- OAuth 2.0 connection
- Real-time data sync (configurable: hourly, 4h, 8h, 24h)
- Webhook integration for instant updates
- Sync on login
- Manual “Sync Now” button
- Last synced timestamp display
- **READ-ONLY data policy** - all QB data is view-only
- “View in QuickBooks” links for editing at source

AI-Powered Features

- Strategy Builder Wizard with document upload
- OCR for bank statements (3-6 months recommended)
- AI document analysis with GPT-4/Grok
- **AI Math Validation** - all AI calculations verified by traditional code
- Automated scenario recommendations
- AI report generation with root cause analysis

Logic Simulator & Scenario Planning

- Multi-scenario support with lock-in capability

- Business rule engine (IF/THEN logic)
- Day-by-day simulation
- Risk detection and flagging
- What-if analysis
- Comprehensive reports with charts and recommendations

Audit Trail System

- Immutable logging of all changes
- Before/after snapshots
- User tracking (including delegated users)
- Filterable audit report
- Timestamp, action, and context capture

4. New Features Added Today

Visual Status System (Traffic Light) NEW

-  **GREEN** - In sync, healthy, no issues
 - Subtle green halo/glow effect
 - QuickBooks and Playbook aligned
-  **YELLOW** - Warning, attention needed
 - Price variance >3% threshold
 - Sync delayed >24 hours
 - Duplicate transactions
 - Yellow halo with warning icon
-  **RED** - Critical, action required
 - Expected activity missing (5 days out)
 - Expected payment not in register (3 days overdue)
 - Overdraft risk detected

- Red halo with alert icon, optional pulse
- **Info Bubbles** (info icon) - Click for detailed explanations
- **Configurable Thresholds** - Adjust in Settings
- **Applied Site-Wide** - Consistent visual language

Customizable Dashboard Layout [NEW]

- **Drag-and-drop repositioning** - Move any widget
- **Resizable widgets** - Stretch or shrink
- **Layout persistence** - Saves automatically
- **9 Available Widgets:**
 1. Active Alerts
 2. Cash Flow Chart
 3. Quick Stats
 4. Upcoming Bills
 5. Account Balances
 6. Recent Activity
 7. Scenario Status
 8. Calendar Preview
 9. QuickBooks Sync Status
- **Layout Presets** - Executive View, Detailed Analysis, Monitoring Mode
- **Lock/Unlock Toggle** - Prevent accidental changes
- **Mobile Responsive** - Stacks on small screens

Google Calendar Integration [NEW]

- OAuth 2.0 connection
- Two-way sync with Playbook activities
- Color-coded events (matching traffic light system)
- Calendar view page
- Automatic event creation for bills, payments, tasks

- Delegation task tracking

Feature Request System [NEW]

- Built-in feedback portal
- User submission form
- Upvoting/downvoting
- Status tracking (Submitted → Under Review → Planned → In Progress → Completed)
- Admin dashboard for review
- Public roadmap view
- Comment and discussion threads
- Email notifications
- Analytics and trending
- Merge duplicates functionality

Automation & Delegation System [NEW]

- Task status: Manual, Automated, Delegated
- Recurring bill automation
- Price change alerts (default 3% threshold)
- Delegate profiles with permissions
- Automated email notifications
- Overdue task alerts (default 3 days)
- Customizable notification settings

5. External Integrations Documented

Core Integrations (6):

1. QuickBooks Online API (OAuth 2.0)
2. Google OAuth 2.0 (Authentication)
3. Google Calendar API (OAuth 2.0)

4. AI/LLM API (GPT-4 or Grok)
5. Email Service (SendGrid/AWS SES)
6. Cloud Storage (S3)

Future Integrations (4):

1. Plaid API (additional bank connections)
2. Stripe API (payment processing)
3. Tax software integration
4. Cryptocurrency APIs

6. Quality Control System

UI QC Numbering:

- Every on-screen element has a unique 3-digit number
- Easy reference for development and communication
- Removable for production launch via Settings toggle
- Comprehensive QC index in documentation

Numbering Ranges:

- 100s: Login/Authentication
- 200s: Global navigation and Dashboard
- 300s: Accounts Management
- 400s: Scenario Planning
- 500s: Scenario Editor/Logic Builder
- 600s: AI Strategy Builder Wizard
- 700s: Playbook Report View
- 800s: Settings & Notifications
- 900s: Audit Trail Report
- 1000s: Feature Request System
- 1050s: Calendar View

7. Value Proposition & Business Case

Core Problem Identified: “If the user doesn’t have 100% faith in the data in QuickBooks, this system has the trends and the raw data from bank statements to use and shows where the two systems are not in sync, but still gives the owner an operator an opportunity to have insights so that he can make better decisions that gives him the time and money to improve all aspects of the business.”

Tagline: “Organize the chaos. Trust your numbers. Grow with confidence.”

Three-Layer Solution:

1. **Independent Verification** - Bank statements as second source of truth
2. **Intelligent Reconciliation** - Visual status shows discrepancies
3. **Forward-Looking Intelligence** - Use validated data for planning

ROI Calculation:

- Time savings: 4 hours/week → 15 minutes/week
- Cost savings: \$10,000+/year in avoided mistakes
- Revenue opportunity: Better decisions = 5-10% revenue increase
- Total ROI: 10-25x return on investment

Target Market:

- Primary: Small business owners (500K–5M revenue)
- Secondary: Fractional CFOs and bookkeepers
- Tertiary: Accountants managing multiple clients

Revenue Potential:

- Year 1: 50K (100 users @ 50/month)
- Year 2: \$600K (1,000 users)
- Year 3: \$14M+ (20,000+ users)

8. Technical Architecture Confirmed

Frontend:

- React 19
- Tailwind CSS 4
- React Grid Layout (for customizable dashboard)
- Chart.js (for visualizations)
- Next.js

Backend:

- Express 4
- tRPC 11 (type-safe API)
- NextAuth.js (OAuth)
- Prisma ORM

Database:

- PostgreSQL (MySQL/TiDB)
- Row-level security
- Audit logging with triggers

Deployment:

- Vercel (confirmed)
- GitHub Actions CI/CD
- Automated testing with Vitest

AI/LLM:

- OpenAI GPT-4 or Grok
- Document OCR and analysis
- Math validation layer

9. Development Plan Finalized

6 Development Phases:

- 1. Phase 1:** Project Setup & Basic Authentication (1 week)
- 2. Phase 2:** QuickBooks Integration & Financial Data Engine (2 weeks)

3. **Phase 3:** AI Strategy Builder with Math Validation (2-3 weeks)
4. **Phase 4:** Logic Simulator & Validated Report Generator (2-3 weeks)
5. **Phase 5:** Automation, Audit Trail & Final UI (1-2 weeks)
6. **Phase 6:** Security Review, Testing & Deployment (1 week)

Total Timeline: 7-10 weeks (single-user MVP)

Future Phase (Deferred):

- Multi-user support
- Delegated access for tax professionals
- Mobile app
- Advanced AI delegation

10. Documentation Delivered

Created Today:

1. Financial Playbook Complete Documentation (with QC numbers)
2. Final Development Plan (Single-User)
3. Integration Feasibility Report
4. Delegated Access Specification
5. AI Strategy Builder Wizard Specification
6. Logic Simulator & Report Generator Specification
7. UI QC & AI Delegation Specification
8. Audit System Specification
9. Enhanced Sync Specification
10. Visual Status System Specification
11. Customizable Dashboard Specification
12. Feature Request System Specification
13. Value Proposition & Business Case
14. Complete Feature List
15. **MASTER PLAYBOOK COMPLETE** (consolidated)

11. Project Initialization

Completed:

- Project created: financial-playbook
 - GitHub repository: <https://github.com/SuperiorNetworks/financial-playbook> (private)
 - Dev server running: <https://3000-i58gxuxgsw3xb0fmqnp19-1807f537.manusvm.computer>
 - Tech stack configured: React 19, Express 4, tRPC 11, PostgreSQL
 - todo.md created with 90+ tracked tasks
 - Initial checkpoint saved
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Key Statistics

- **Total Features:** 90+
 - **Major Systems:** 13
 - **External Integrations:** 10
 - **UI Pages:** 10+
 - **Dashboard Widgets:** 9
 - **QC Numbered Elements:** 1000+
 - **Development Phases:** 6
 - **Estimated Timeline:** 7-10 weeks
 - **Documentation Pages:** 200+ (across all PDFs)
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🎯 Critical Design Decisions Made Today

1. **Single-User First** - Multi-user deferred to Phase 2 (simplifies MVP)
2. **QuickBooks as Source of Truth** - All QB data is READ-ONLY
3. **AI Math Validation** - All AI calculations verified by traditional code

4. **Visual Status System** - Traffic light (● ● ●) applied site-wide
 5. **Customizable Dashboard** - Drag-and-drop, resizable widgets
 6. **Google Calendar Integration** - Two-way sync for activities
 7. **Feature Request System** - Built-in feedback portal
 8. **Bank Statement Upload** - Independent verification source
 9. **Configurable Sync** - User controls frequency (hourly to daily)
 10. **Vercel Deployment** - Confirmed hosting platform
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Ready for Development

All Prerequisites Complete:

- Requirements gathered and documented
- Wireframes created with QC numbering
- Technical architecture defined
- Security review completed
- Integration strategy documented
- Value proposition articulated
- Development plan finalized
- Project initialized
- GitHub repository created
- todo.md tracking all tasks

Next Step: Begin Phase 1 development (Google OAuth 2.0 authentication and basic UI)

Master Documentation

All discussions, specifications, and decisions have been consolidated into:

MASTER_PLAYBOOK_COMPLETE.pdf

This single document contains:

- Executive summary
 - Complete value proposition
 - All 9 wireframes with QC numbers
 - All 13 system specifications
 - Technical architecture
 - Security analysis
 - Development plan
 - External integrations
 - QC numbering index
 - Everything discussed today
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Key Insights from Today's Session

1. **The Core Problem:** Business owners don't fully trust their QuickBooks data, but still need to make decisions.
 2. **The Solution:** Independent verification via bank statements + intelligent reconciliation + forward-looking planning.
 3. **The Value:** Organize the chaos, trust your numbers, grow with confidence.
 4. **The Approach:** Start simple (single-user), validate with real users (friends/family), then scale.
 5. **The Differentiator:** Visual status system makes data quality issues immediately visible and actionable.
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✓ Deliverables Summary

Today's Session Produced:

- 1 Master Playbook (200+ pages)

- 15 Specification documents
- 9 Complete wireframes
- 1 Development plan
- 1 Value proposition
- 1 Feature list (90+ items)
- 1 GitHub repository
- 1 Running dev server
- 1 todo.md (90+ tasks)
- 1 Ready-to-build project

Total Documentation: 200+ pages across all PDFs

Session Complete

The Financial Playbook project is now fully specified, documented, and ready for development. All brainstorming discussions have been captured, organized, and consolidated into actionable specifications.

Status: Ready to begin Phase 1 development whenever you give the go-ahead! 