



PETOSKEY MONTESSORI CHILDREN'S HOUSE & ELEMENTARY SCHOOL

MANAGEMENT AGREEMENT RENEWAL PROPOSAL

THE GREATEST GIFTS WE CAN GIVE OUR CHILDREN ARE THE
ROOTS OF RESPONSIBILITY AND THE WINGS OF INDEPENDENCE

~ MARIA MONTESSORI

TABLE OF CONTENTS

- History, Mission, Vision, Values
- Current PMCH Revenue Sources & Enrollment
- Current PSP Elementary Funding
- School Performance
- Proposed Renewal Addendum
- Future Plans
- New Building Concept
- Closing



MISSION, VALUES, VISION & HISTORY OF PMES

MISSION

We are a Montessori based school and child care program committed to fostering a safe, nurturing environment for children to develop a respect for self, others and their environment while fueling their innate passion for learning.

VALUES

- Lifelong Learning
- Stewardship
- Integrity
- Compassion
- Independence

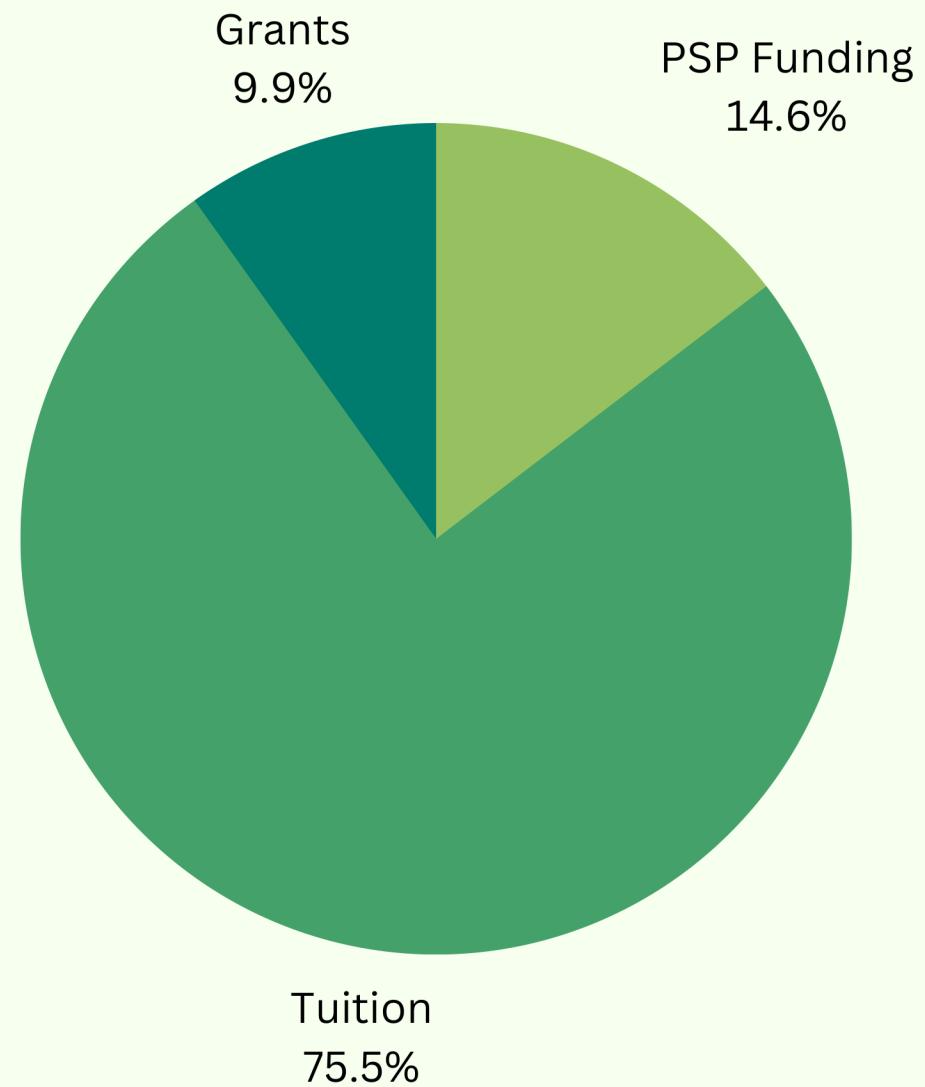
VISION

To inspire our school community to develop an inquisitive mindset that will set them on a journey of lifelong learning, critical thinking and inclusive collaboration as they discover and embrace their authentic selves.

HISTORY OF PETOSKEY MONTESSORI ELEMENTARY SCHOOL

In the spring of 1997, the Public Schools of Petoskey accepted a proposal and signed an agreement with the Petoskey Montessori Children's House Elementary class stating that its students would be part of the Public School System. Thus, the Petoskey Montessori Elementary School (PMES) was created.

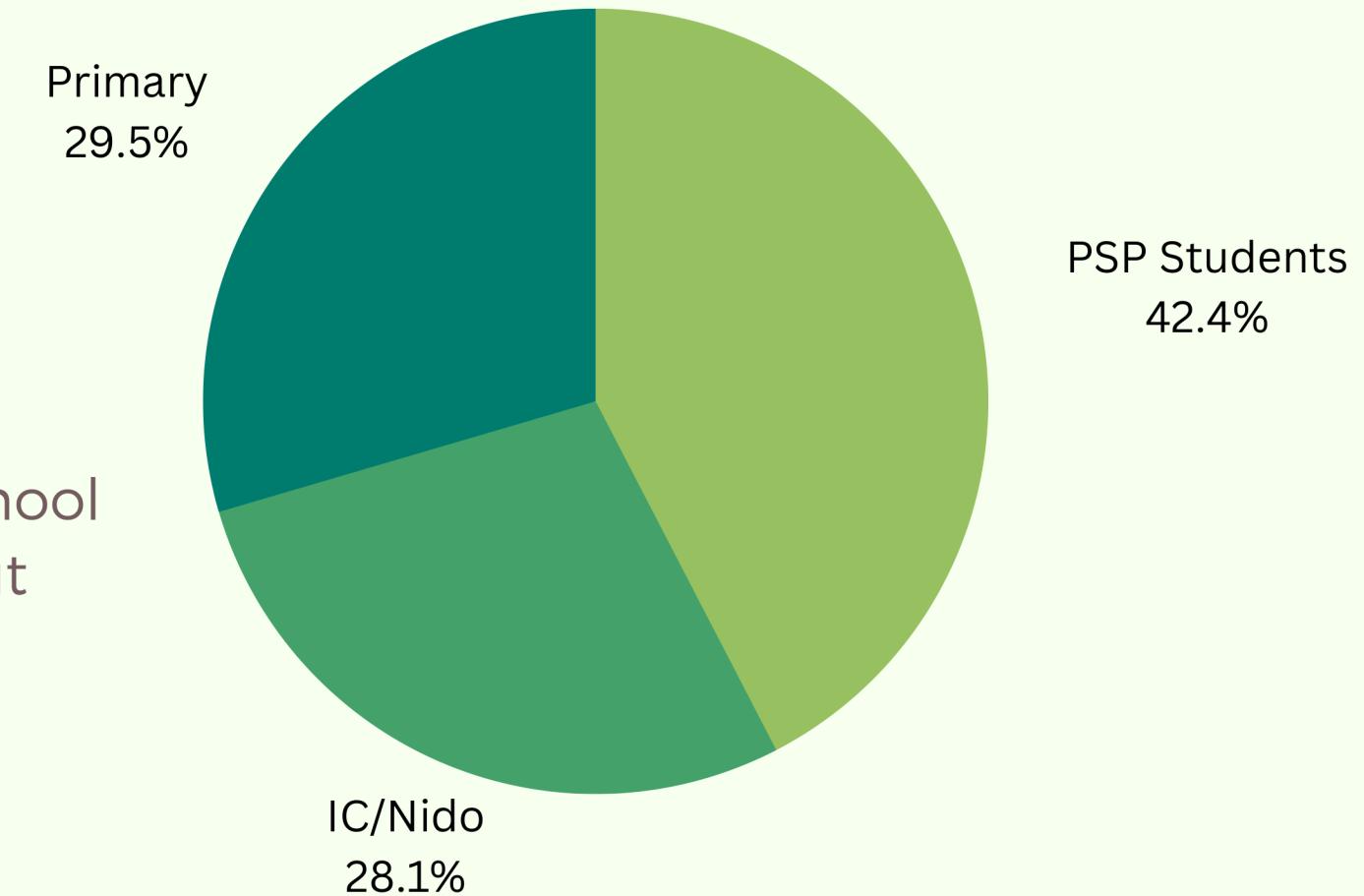
PETOSKEY MONTESSORI CHILDREN'S HOUSE REVENUE MODEL



REVENUE SOURCES

Petoskey Montessori Children's House revenue currently comes from three primary sources:

- Public Schools of Petoskey
- Tuition
- Grants

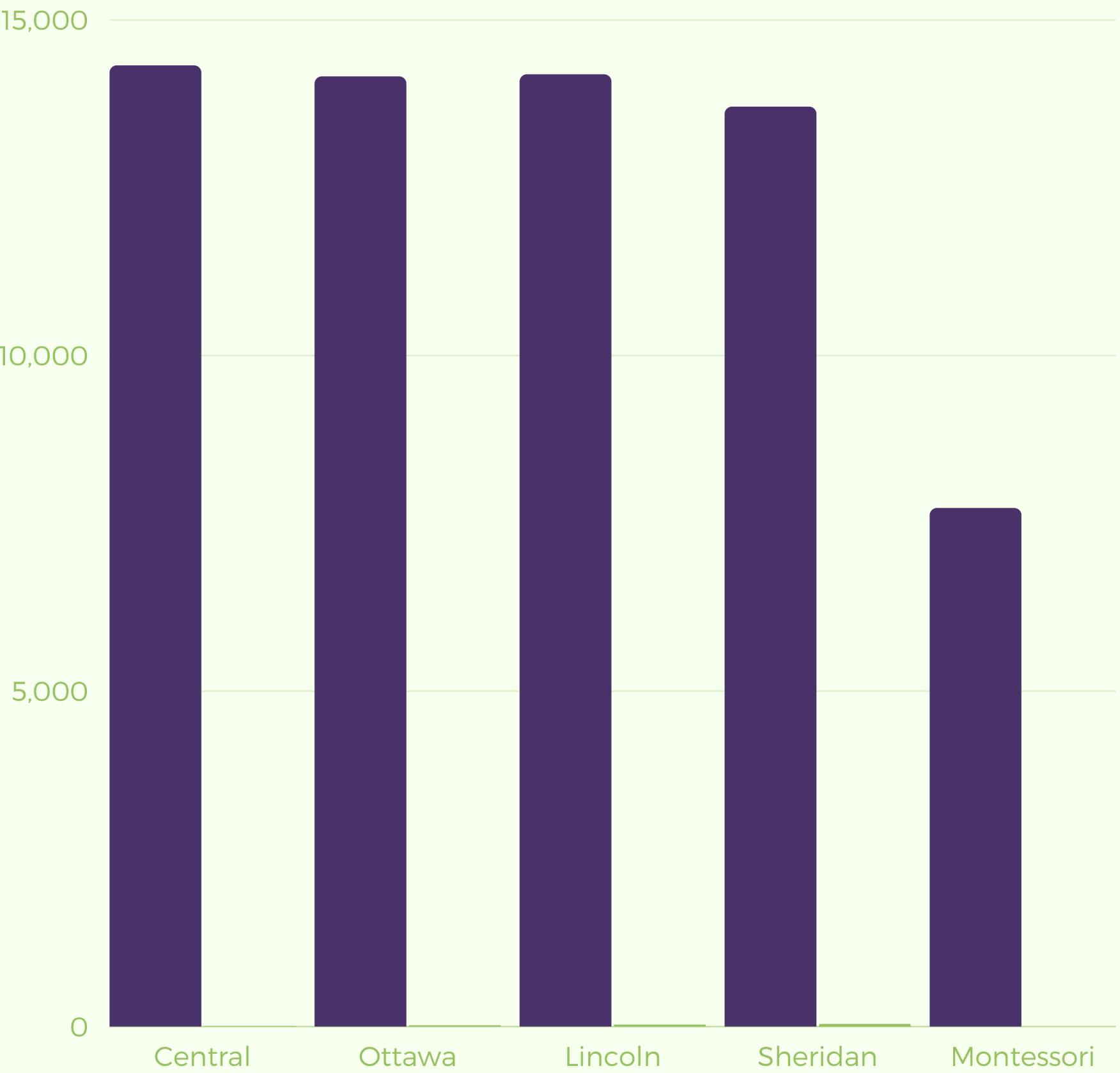


ENROLLMENT

Petoskey Montessori Elementary School makes up 15% of annual revenue, but enrollment constitutes 42% of the student population.

PUBLIC SCHOOLS OF PETOSKEY ELEMENTARY FUNDING

Based on the 2022-2023 1st Amended Budget, PSP is projected to spend nearly twice as much per student at Ottawa, Lincoln, Sheridan & Central Elementary Schools than they spend per student at Petoskey Montessori Elementary School.



THE STUDENTS OUR SOLE PURPOSE

The current funding model for PMES is not providing an equitable opportunity to a full education as was intended by the original management agreement. We were not included in many of the Covid funds, including the Early Literacy allocations, which only perpetuates the status quo.

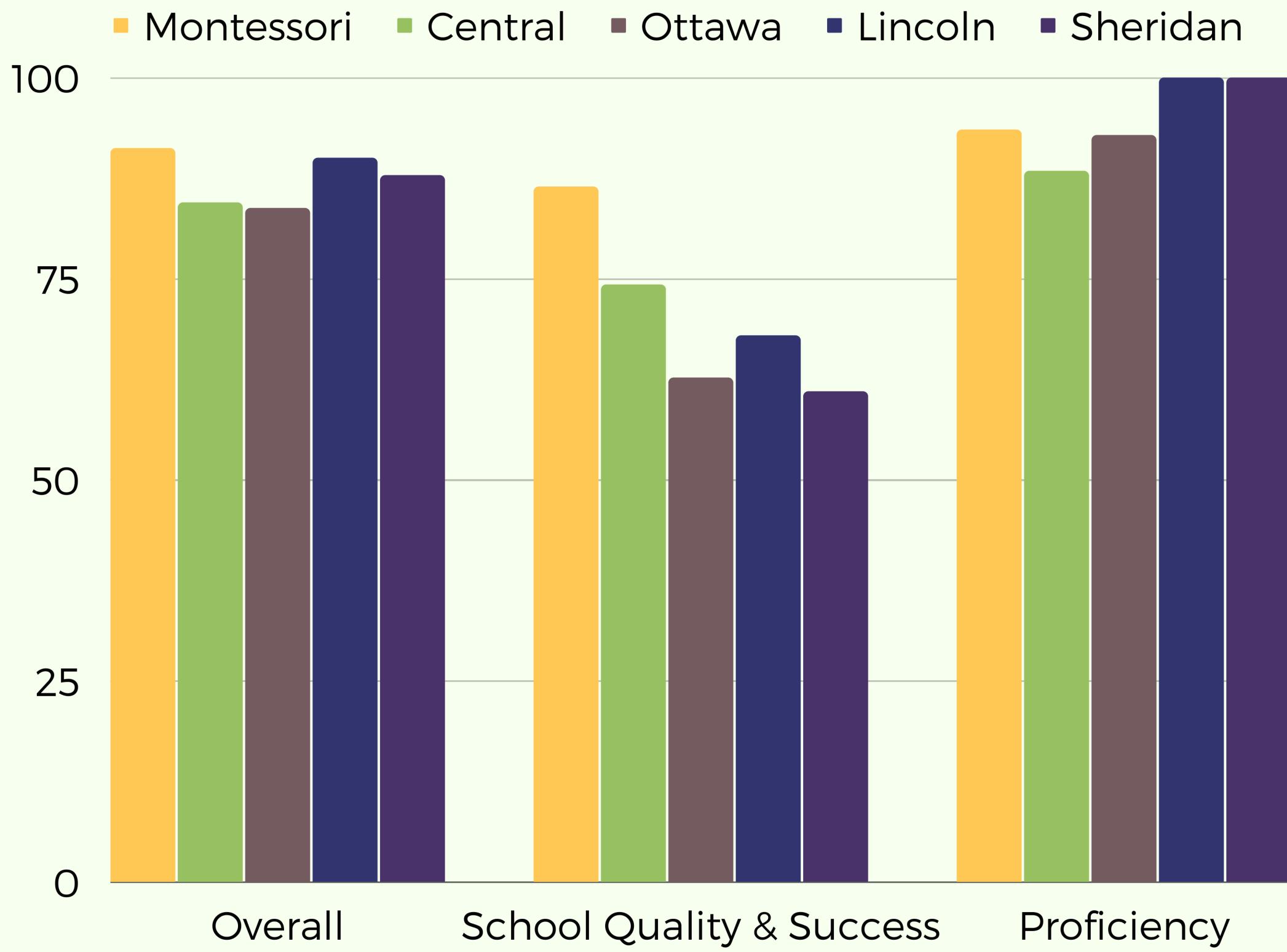
Testimonies from families whose children attended PMES only emphasize the effect PMES has had on its students and the community in general, and the importance of its solvency.



SCHOOL PERFORMANCE

Michigan School Index Reports

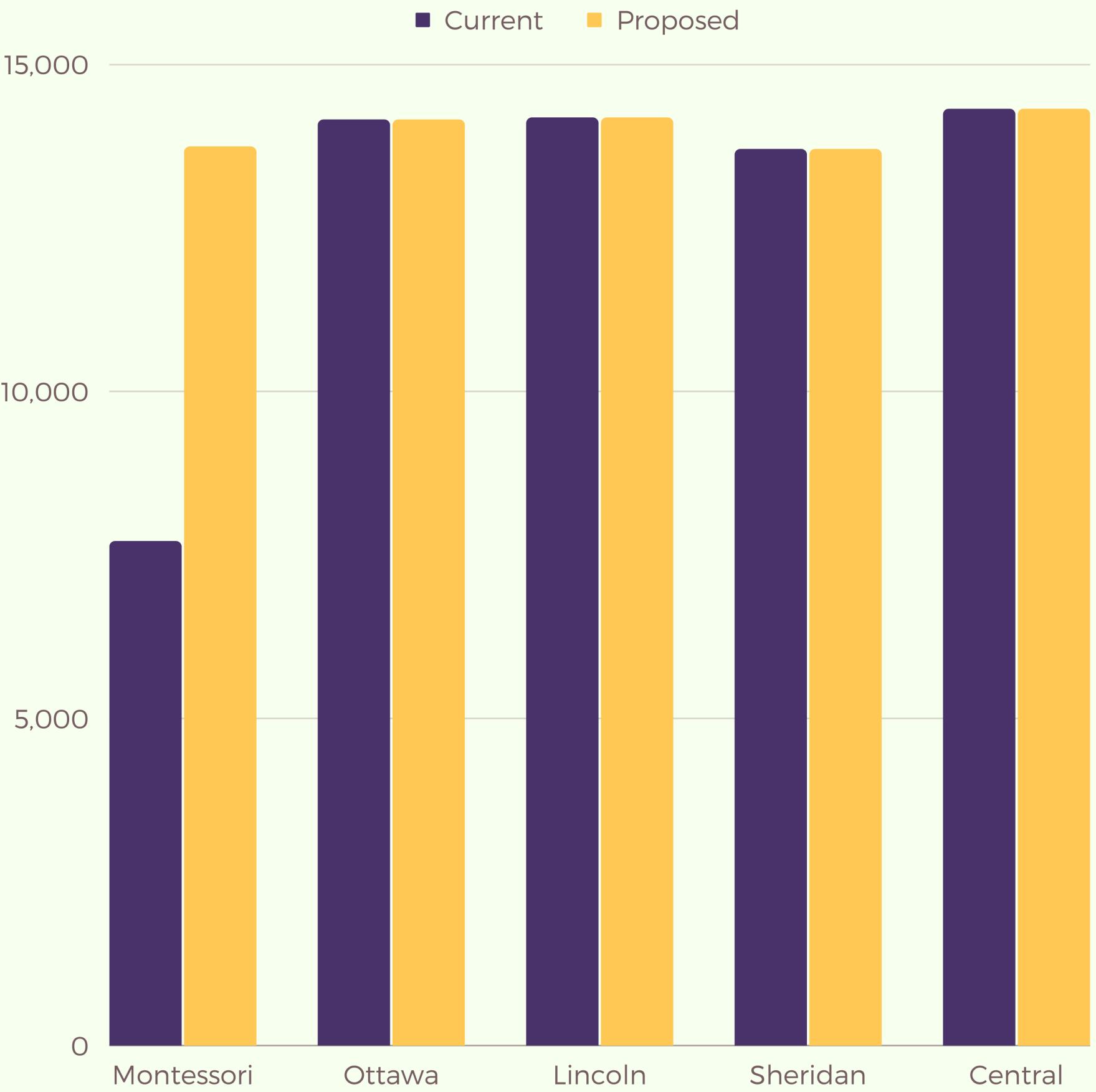
Petoskey Montessori Elementary School performed at or above the other elementary schools in the district in Overall and School Quality and Student Success metrics, and on par with them for Proficiency.



PROPOSED ADDENDUM

Lease includes rent and operating expenses based on the pro-rata share of occupancy

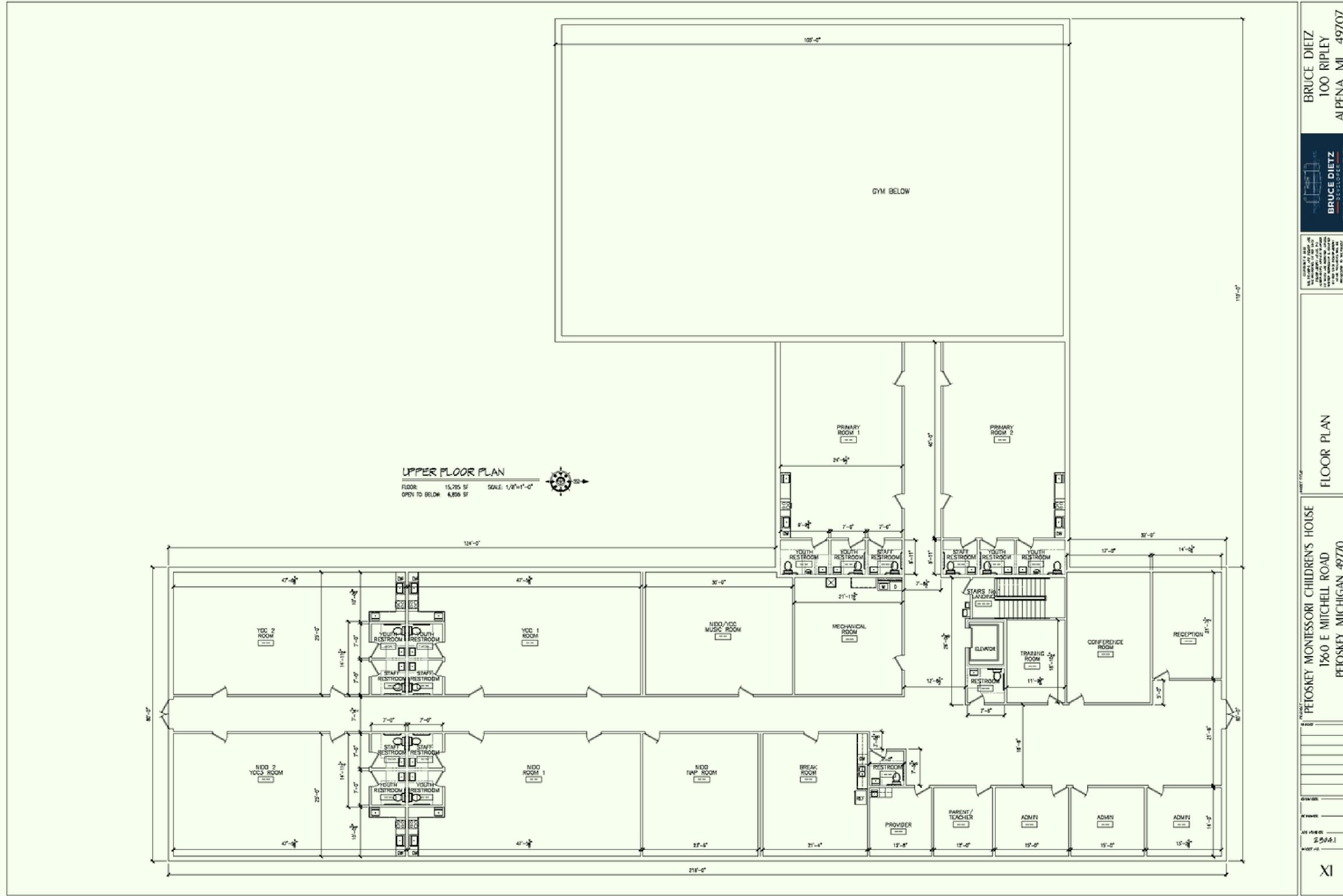
- **Rent:** Projected \$17,250 annually (\$15 psf @ 1150 sqft)
- **Facility Maintenance Costs:** includes pro-rata share of mortgage, insurance, and facility maintenance costs:
 - Maintenance & Repairs: \$10,000
 - Insurance: \$3,800
 - Mortgage: \$9,500
 - Utilities: \$3,000
 - Contracted Services (Janitorial, Snow, etc): \$8,500
- **Staffing:** Full time teaching assistant for the elementary classroom; Pro-rata share of the salaries for the Primary Lead and administrative staff
 - Projected \$80,000
- **Management Fee:** Waive management fee
- **Approximately \$14,000 per PMES pupil, matching the \$14,000 per pupil at other 4 elementary schools**
- **Projected increase for PSP: < \$150,000**



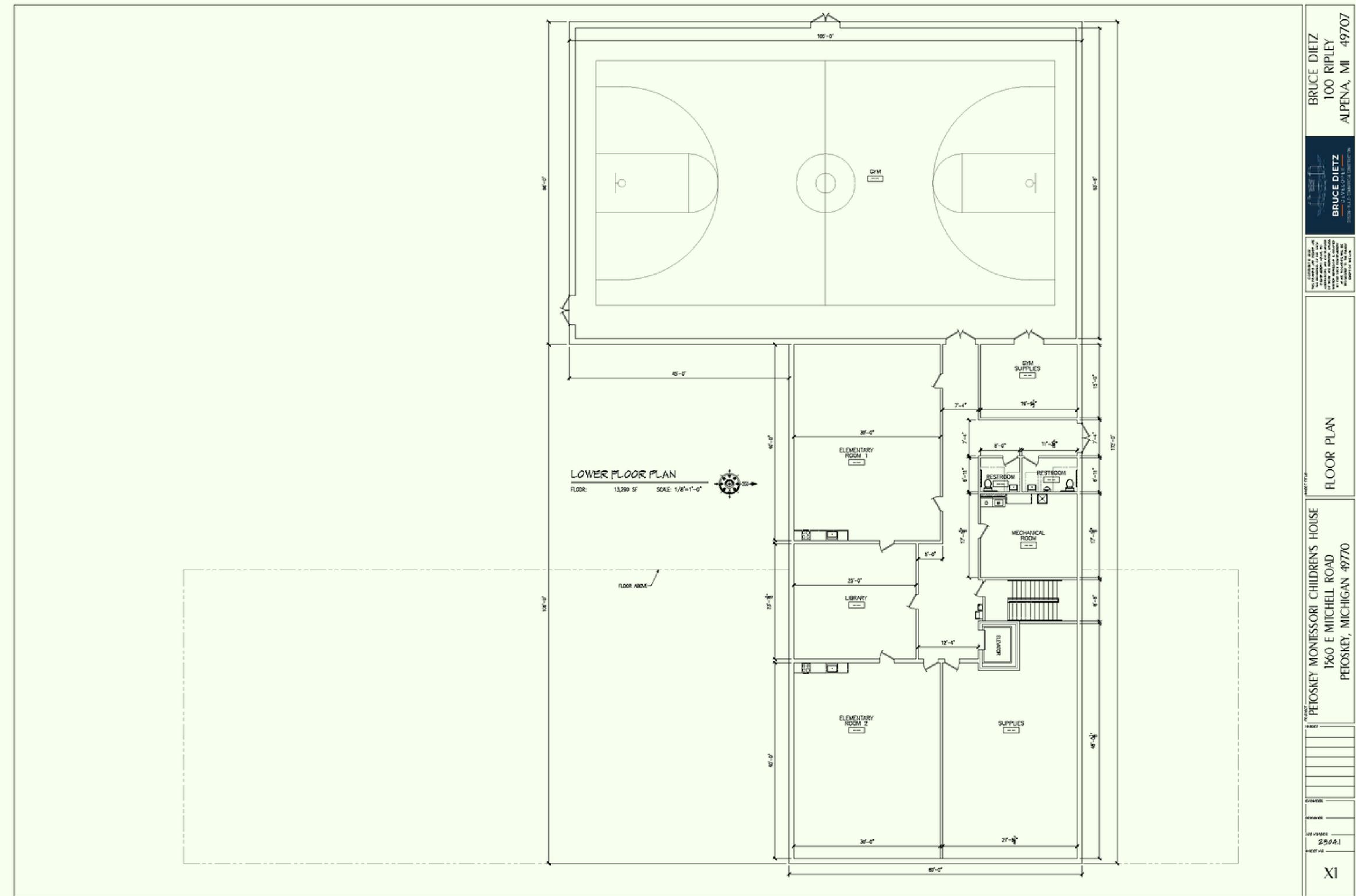
FUTURE PLANS

- A new facility for PMCH & PMES
 - Expand capacity for childcare
 - Safer learning environment
 - Updated infrastructure
- Continued partnership with PSP
- Playground equipment for IC/Nido and Primary children through grant applications
- Additional fundraising efforts
- Additional Montessori training offered to all employees

NEW PMCH BUILDING CONCEPT



NEW PMCH BUILDING CONCEPT



CLOSING

We seek your renewed partnership to ensure PMCH & PMES remain solvent in order to continue to provide current and future students the opportunity of a Montessori education.

