## Adventure Works (product analysis)

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| Product Brand | Total Transactions | Total Profit | Profit Margin | Return Rate |
|---------------|--------------------|--------------|---------------|-------------|
| Hermanos      | 5,342              | \$21,753     | 58.64%        | 0.95%       |
| Ebony         | 5,238              | \$20,354     | 59.81%        | 0.96%       |
| Tell Tale     | 5,112              | \$19,982     | 58.05%        | 0.99%       |
| Tri-State     | 5,099              | \$19,980     | 58.91%        | 1.10%       |
| High Top      | 4,940              | \$19,810     | 60.42%        | 1.01%       |
| Nationeel     | <b>4,</b> 408      | \$18,617     | 60.44%        | 1.18%       |
| Best Choice   | <b>4</b> ,218      | \$18,355     | 60.64%        | 0.81%       |
| Horatio       | <b>4</b> ,195      | \$17,737     | 58.42%        | 1.26%       |
| Fast          | <b>4</b> ,097      | \$16,469     | 61.03%        | 1.07%       |
| High Quality  | 3,577              | \$16,139     | 59.98%        | 1.13%       |
| Denny         | 3,584              | \$16,015     | 58.02%        | 0.99%       |
| Red Wing      | 3,870              | \$15,870     | 59.36%        | 1.06%       |
| Fort West     | <b>4</b> ,108      | \$15,834     | 59.80%        | 0.97%       |
| Cormorant     | 3,744              | \$15,749     | 61.60%        | 0.87%       |
| Big Time      | 3,816              | \$15,560     | 60.20%        | 1.05%       |
| Imagine       | 3,634              | \$15,102     | 61.40%        | 1.06%       |
| Carrington    | 3,891              | \$14,883     | 59.52%        | 0.78%       |
| Sunset        | <b>3</b> ,953      | \$14,018     | 60.45%        | 1.03%       |
| Super         | 3,618              | \$13,868     | 60.59%        | 0.96%       |
| Golden        | 3,550              | \$13,256     | 58.72%        | 0.88%       |
| BBB Best      | 3,514              | \$12,991     | 62.12%        | 0.80%       |
| Plato         | 3,352              | \$12,748     | 63.55%        | 1.06%       |
| CDR           | 3,078              | \$12,062     | 58.98%        | 1.11%       |
| PigTail       | 3,467              | \$11,617     | 60.68%        | 1.04%       |
| Bravo         | 2,484              | \$11,027     | 59.15%        | 0.82%       |
| Landslide     | 3,270              | \$10,647     | 58.65%        | 0.98%       |
| Carlson       | 2,564              | \$10,534     | 61.20%        | 0.97%       |
| Pleasant      | 2,564              | \$10,187     | 60.18%        | 0.92%       |
| Just Right    | 2,558              | \$9,283      | 59.54%        | 0.83%       |
| Better        | 2,823              | \$9,179      | 61.15%        | 1.07%       |
| Total         | 1,13,668           | \$4,49,627   | 59.94%        | 1.00%       |

**Current Month Transactions** 

Goal: 17,339 (+5.69%)

**Current Month Profit** 

Goal: 67.87K (+5.61%)

**Current Month Returns** 

Goal: 482 (+2.9%)

Select all Canada

Mexico

USA

\$50K

Total Transactions by store\_city **NORTH AMERICA** EUROPE Atlantic Ocean AFRICA SOUTH AMERICA Indian AUSTR. Ocean **Bing** © 2021 TomTom, © 2021 Microsoft Corporation

Total Transactions and Total Ret.. USA Mexico





## **PERFORMANCE NOTES:**

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Harmanos made highest Total Profit of 21753.14

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Horatio product returns is highest with 1.2% return ratio

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**Plato** products Made Highest overall profit margin (63.55%)

| store_country | Total Revenue | Total Transactions | Total Returns | Total Profit |
|---------------|---------------|--------------------|---------------|--------------|
| Canada        | \$9,629       | 1,459              | 42            | \$5,798      |
| Mexico        | \$48,622      | 7,350              | 198           | \$28,976     |
| USA           | \$61,910      | 9,516              | 256           | \$36,909     |
| Total         | \$1,20,161    | 18,325             | 496           | \$71,682     |