

Vivek Kumar Pradhan

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Career Objective

To work in a professional and challenging environment, effectively and closely with the team at the management level in developing newer technologies for the optimum performance of the company.

Work Experience

Current Organisation

Micro Technologies (India) Limited.

Job Description

International Business Development Assistant Manager

(June 2011-till date)

Developing Strategic Alliances for Business Prospects.

Developing relations with the key personnel for Business Partnership.

Strategic plan for targeting right region and clients.

Co-ordinate with Functional Heads for solutions addressing current & future needs of Business.

Managing International Business Developments projects ranging from US\$ 50,000 to 10 Million.

Handled exhibitions for enhancing International Business.

Achievements:

Successfully developed and enhanced business for Africa, Middle East, Bangladesh, Nepal, Costa Rica, South Africa Achieved Special Service Award from the Company for giving consistent service, thereby, influencing the young brunch of the company.

Achievements:

Earned 95% customer satisfaction record by registering the appreciation from almost every client.

Earned company's recognition award several times for most innovative ideas.

Previous Organisation

Sarth Radhika Delicious Foods Pvt. Ltd.(FMCG)

Job Description

Marketing Manager & Develop Team

March 2010 -January 2011

Development the sale,

Make distributor & develop the sale

Make ice cream parlor development dealer's point

Achieve the sales target through sales executive.
Appointment of Distributors

Previous Organisation

Firstsource Solution Limited

Job Description

Customer Service Associate

November 2008-February 2010

To explain to the customer the various benefits of the product.
To Explain the How does product work, installation process

Previous Organisation

HDFC Bank

Job Description

May 2008-September 2008

Senior Sales Executive

To explain to the customer the various benefits of the product.
To help the customer to complete documentation and application.
To verify the authenticity of the document and identity the customer.
To ensure that all mandatory fields are entered properly.

Academic Qualifications

PGDBA in International Business from Academy Of Management Studies Dehradun 2008
B.Com from B.S.K College (Vinoba Bhave University) in 2005

Strengths and Capabilities

Can effectively lead from front and be a team builder.
Creative & Innovative.
Dedicated and Confident.
Organised & People's Person

Personal Details

Date of Birth: 09 February 1983.
Gender: Male.
Marital Status: Married.
Languages Known: English, Hindi and Bengali

Permanent Address

**Sector -5, SS 2, Room No-175
Koparkhairne Navi Mumbai
Maharashtra**

**Date.....
Vivek Kumar Pradhan**

Place.....
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