

# Suraj Ponnoju

9573215496, suraj.ponnoju@gmail.com

Plot No: 145, Ho.no: 34-107/1; Vivekanandapuram Colony; Sainikpuri, Secunderabad, TG, India

Permanent address (from Jan '23): 2-4-1204/6/7: Vidya Nagar, Hanamkonda, Warangal, Telangana, 506001

## Experience

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### StateStreet HCL Services Private Limited, Coimbatore

December 2019 - September 2022

SME/Specialist (Security Pricing/Valuation - Back Office)

- **Trade life cycle (custodian level):** Performed security valuations and pricing service for the buy-side portfolios. Interacted with portfolio managers and internal support departments in writing guidelines (PSA) pricing methodology per their requirements. Predominantly worked on equities and FI.
- **Vendor usage:** Extensively used and well versed with most of the vendors such as Bloomberg, Reuters (Eikon,Datascope), ICE (IDC), IHSMarkIT, PricingDirect (JPM).
- **Supported:** as a specialist for multiple teams simultaneously. Mentored new-joiners. Efficiently on-boarded new clients.

### Independent organic agriculture venture, Hyderabad

Jan 2019 - September 2019

- Worked with organic agriculture enthusiasts raising organically cultivated rice using System of Rice Intensification (SRI) methodology. Apart from staple rice, I also worked on producing organic vegetables and greens. Objective was to tap the expensive organic produce market. Managed projects with an annual budget of ₹ 30 Lakhs. Supported the supply channels for the consumer base.

### Cognizant Technology Solutions, Madhapur, HYD (Senior Researcher)

March 2016 - July 2018

- **Content collection/verification:** briefly worked in a data collection, visualization and management team for a client (leading search engine company). Ensured the accuracy of gathered details and the way the information was injected in the CRM tools, as it directly reflects in products (front-end) which is heavily relied on by the consumers.
- **Stake-holder management:** was part of an evaluation team that handled ad-hoc and specific projects directly from the client and various stakeholders.

### Shore Infotech India Private, LTD, Madhapur, HYD (Senior Research Analyst)

January 2011 - April 2015

June 2012 - April 2015 (Senior Analyst - Global Priority Team), January 2011 - May 2012 (Associate - North American Team)

- **Buy-side profiling:** Extensively researched and profiled investment advisors, hedge funds, mutual fund managers, pensions, endowments and fund of fund investors. Diligently profiled the investment management staff i.e., CIOs, portfolio managers, analysts and traders of all asset-classes.
- **Communication/cold calling:** Conversated and built relationships with money managers (predominantly based out of the U.S., Canada and English-speaking European money managers) to find out their investment approach/region bias, AUM, strategy. Generated scouting reports which gives a clarity to the sell-side universe.
- **Secondary research:** identifying and collecting information with accuracy from various sources like government regulatory filings (ADV, EDGAR, FDIC, FSA and State registries) (SEC filings), fund factsheets, annual reports, financial publications and Bloomberg to maintain accurate information on investment strategy for approximately 70 buy-side firms.

## Skills

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Business analytics, SQL, MS office products, VBA, Macros, Python (basic), financial modeling, trade life cycle

## Education

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Bachelor of Commerce (69.8%), Bharath University (Currently BIHER), Chennai, June 2011