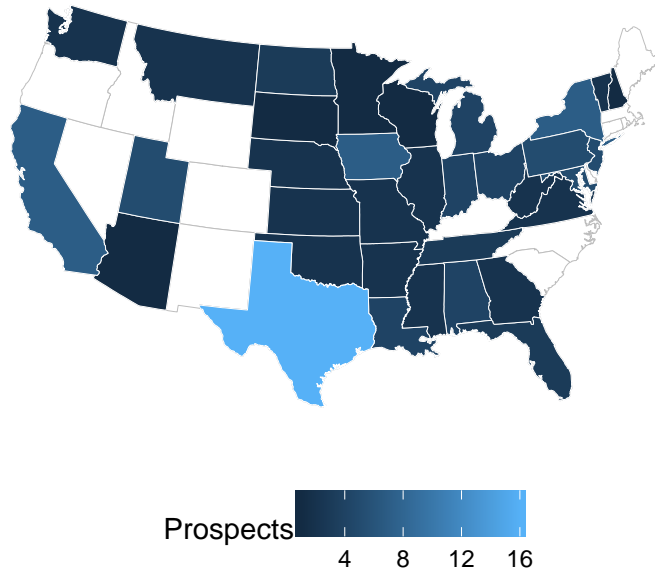
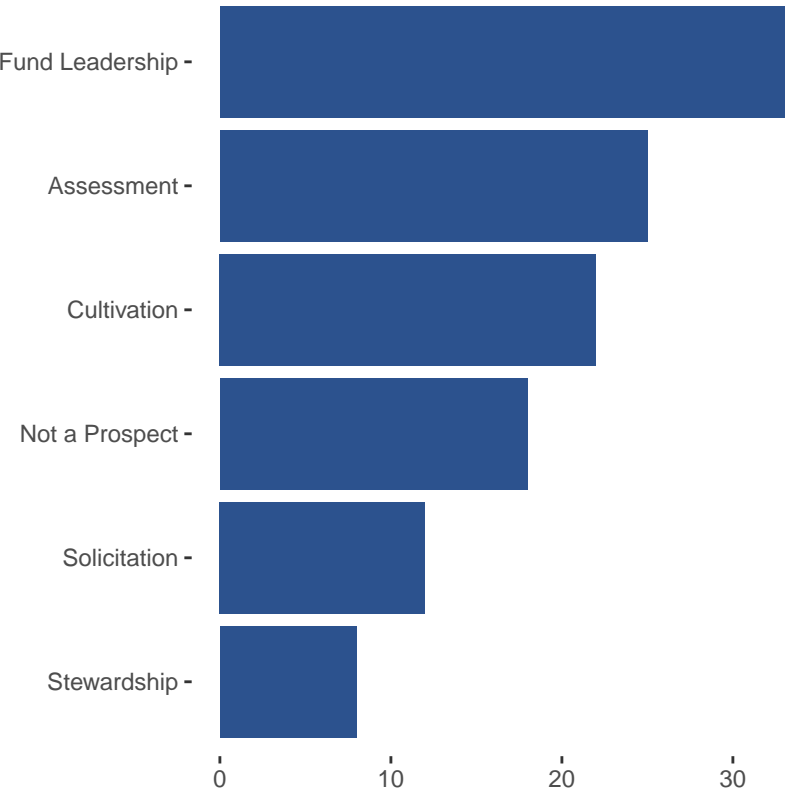


# Gift Officer Report: al-Abdou, Tharwa

2018-04-12



State	Prospects	Percent
Texas	16	13.6%
California	7	5.93%
Iowa	7	5.93%
New York	7	5.93%
Maryland	5	4.24%
New Jersey	5	4.24%
Pennsylvania	5	4.24%



Status	Prospects	Percent
Annual Fund Leadership	33	28%
Assessment	25	21.2%
Cultivation	22	18.6%
Not a Prospect	18	15.3%
Solicitation	12	10.2%
Stewardship	8	6.78%