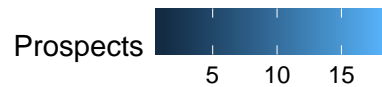
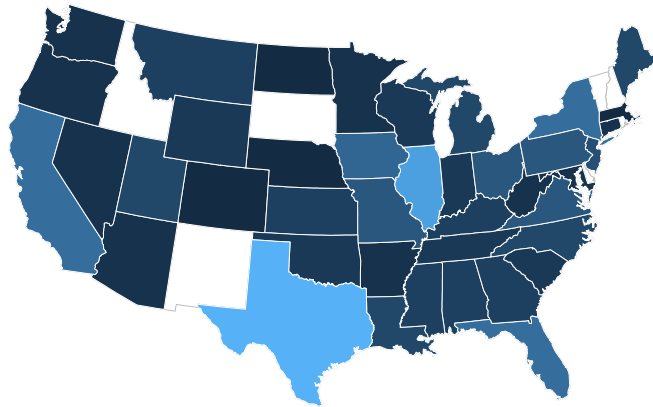
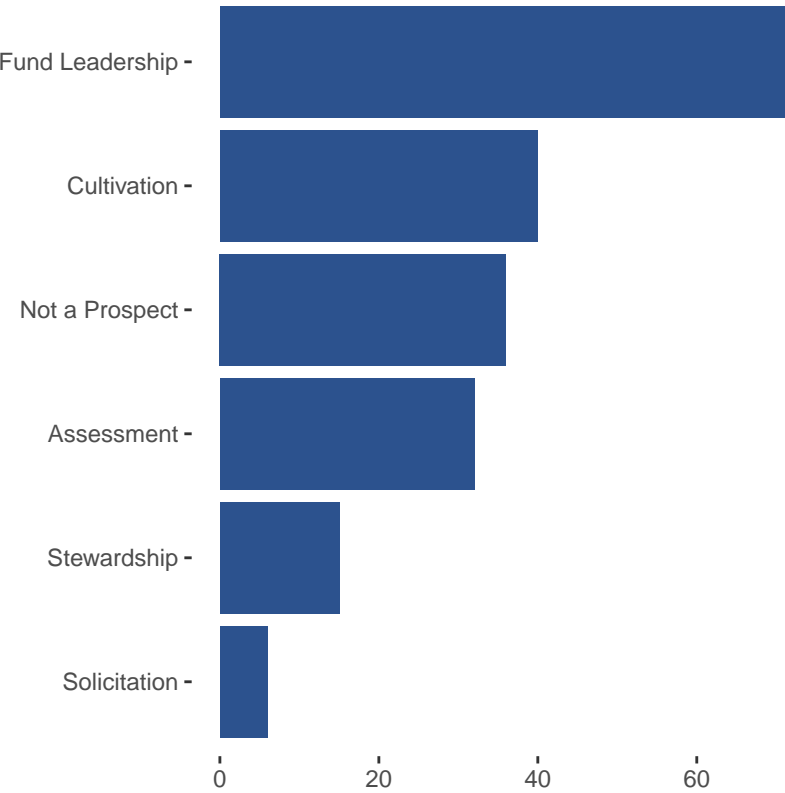


Gift Officer Report: Velarde, Amber

2018-04-16



State	Prospects	Percent
Texas	18	9%
Illinois	16	8%
California	10	5%
Florida	10	5%
New York	10	5%
Iowa	9	4.5%
Missouri	7	3.5%



Status	Prospects	Percent
Annual Fund Leadership	71	35.5%
Assessment	32	16%
Cultivation	40	20%
Not a Prospect	36	18%
Solicitation	6	3%
Stewardship	15	7.5%