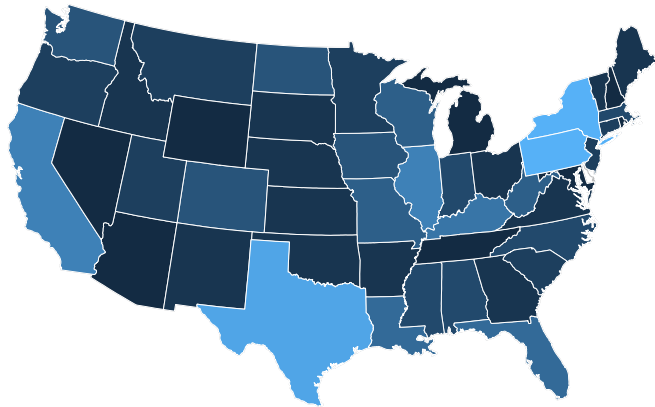


# Gift Officer Report: Thomas, Jubilari

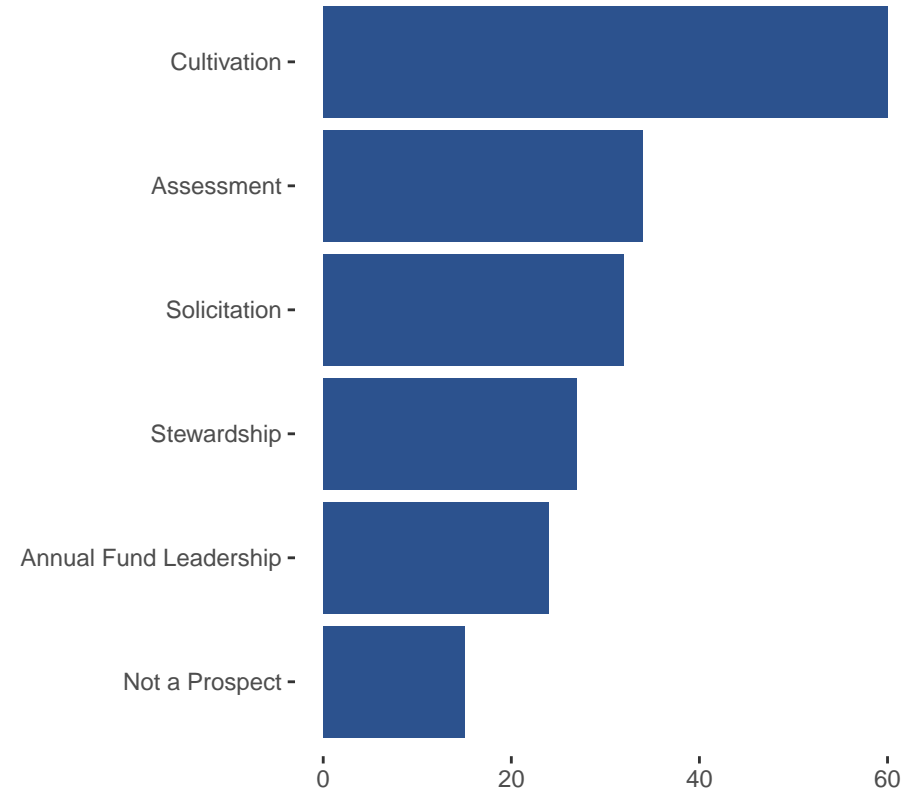
2018-04-16



Prospects

2.5	5.0	7.5	10.0	12.5
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State	Prospects	Percent
New York	13	6.77%
Pennsylvania	13	6.77%
Texas	12	6.25%
California	9	4.69%
Illinois	9	4.69%
Kentucky	8	4.17%
Florida	7	3.65%



Status	Prospects	Percent
Annual Fund Leadership	24	12.5%
Assessment	34	17.7%
Cultivation	60	31.2%
Not a Prospect	15	7.81%
Solicitation	32	16.7%
Stewardship	27	14.1%