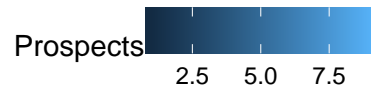
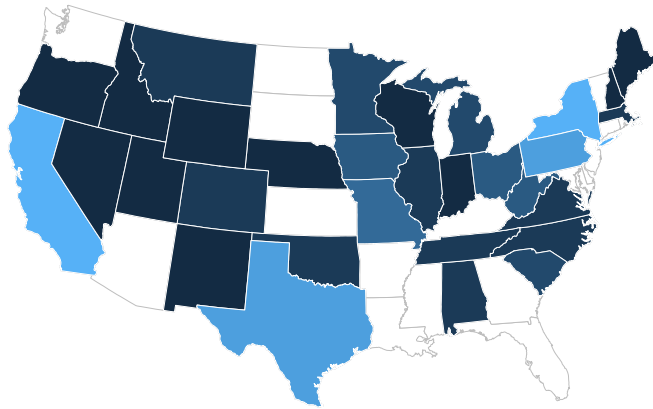
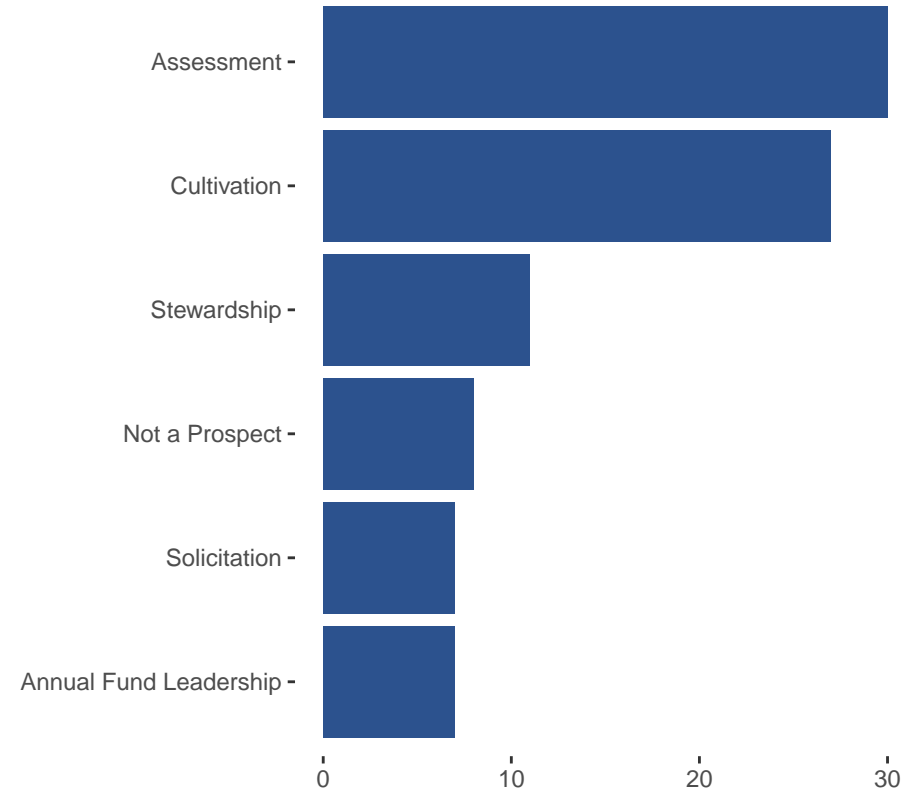


Gift Officer Report: Spencer, Ruby

2018-04-12



State	Prospects	Percent
California	9	10%
New York	9	10%
Pennsylvania	8	8.89%
Texas	8	8.89%
Missouri	5	5.56%
Iowa	4	4.44%
Ohio	4	4.44%



Status	Prospects	Percent
Annual Fund Leadership	7	7.78%
Assessment	30	33.3%
Cultivation	27	30%
Not a Prospect	8	8.89%
Solicitation	7	7.78%
Stewardship	11	12.2%