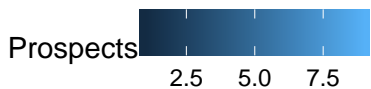
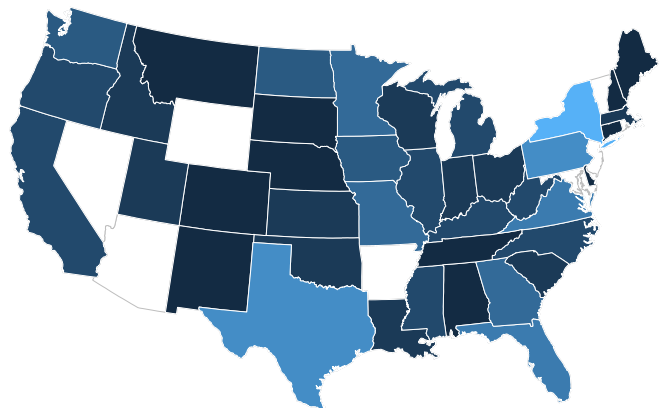
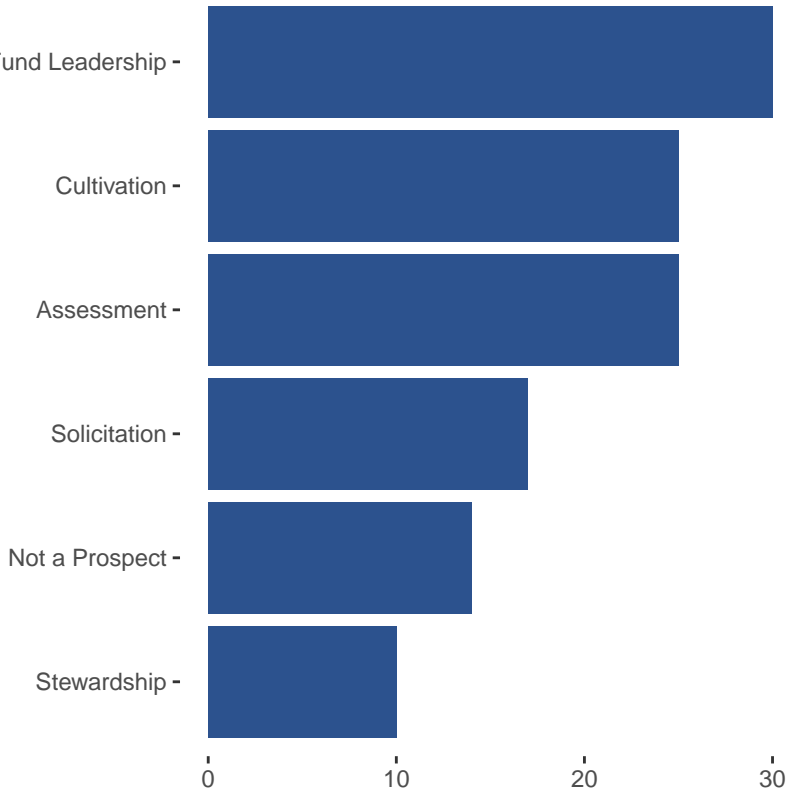


# Gift Officer Report: Redbird, Ian

2018-04-12



State	Prospects	Percent
New York	9	7.44%
Pennsylvania	7	5.79%
Texas	7	5.79%
Florida	6	4.96%
Virginia	6	4.96%
Georgia	5	4.13%
Minnesota	5	4.13%



Status	Prospects	Percent
Annual Fund Leadership	30	24.8%
Assessment	25	20.7%
Cultivation	25	20.7%
Not a Prospect	14	11.6%
Solicitation	17	14%
Stewardship	10	8.26%