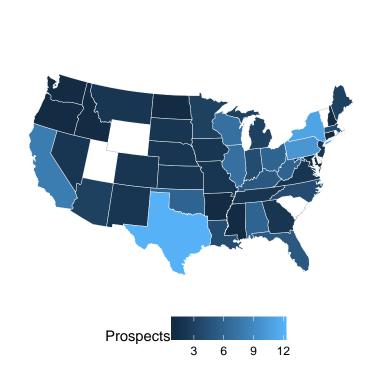
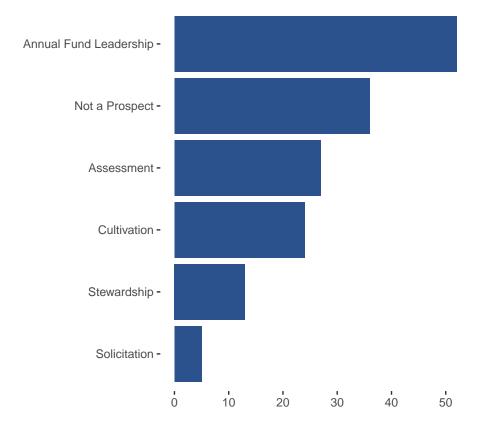
## Gift Officer Report: Rodriguez, Nathan

2018-04-12





| State        | Prospects | Percent |
|--------------|-----------|---------|
| Texas        | 12        | 7.64%   |
| New York     | 11        | 7.01%   |
| Pennsylvania | 10        | 6.37%   |
| California   | 8         | 5.1%    |
| Illinois     | 7         | 4.46%   |
| Wisconsin    | 7         | 4.46%   |
| Alabama      | 6         | 3.82%   |

| Status                 | Prospects | Percent |
|------------------------|-----------|---------|
| Annual Fund Leadership | 52        | 33.1%   |
| Assessment             | 27        | 17.2%   |
| Cultivation            | 24        | 15.3%   |
| Not a Prospect         | 36        | 22.9%   |
| Solicitation           | 5         | 3.18%   |
| Stewardship            | 13        | 8.28%   |