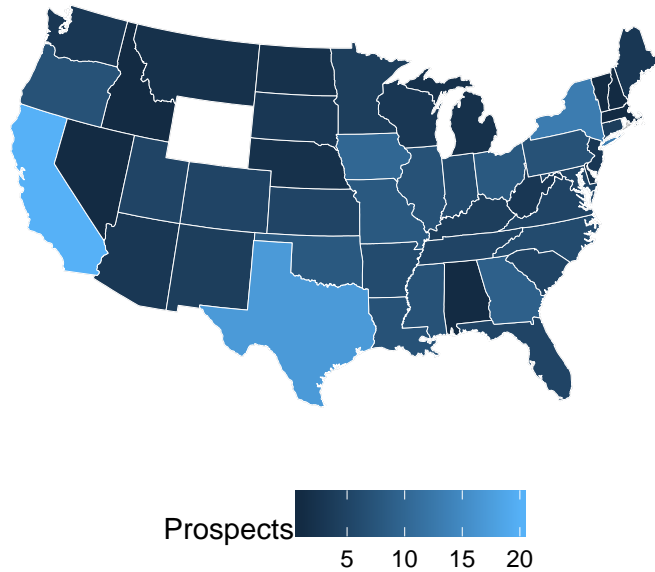
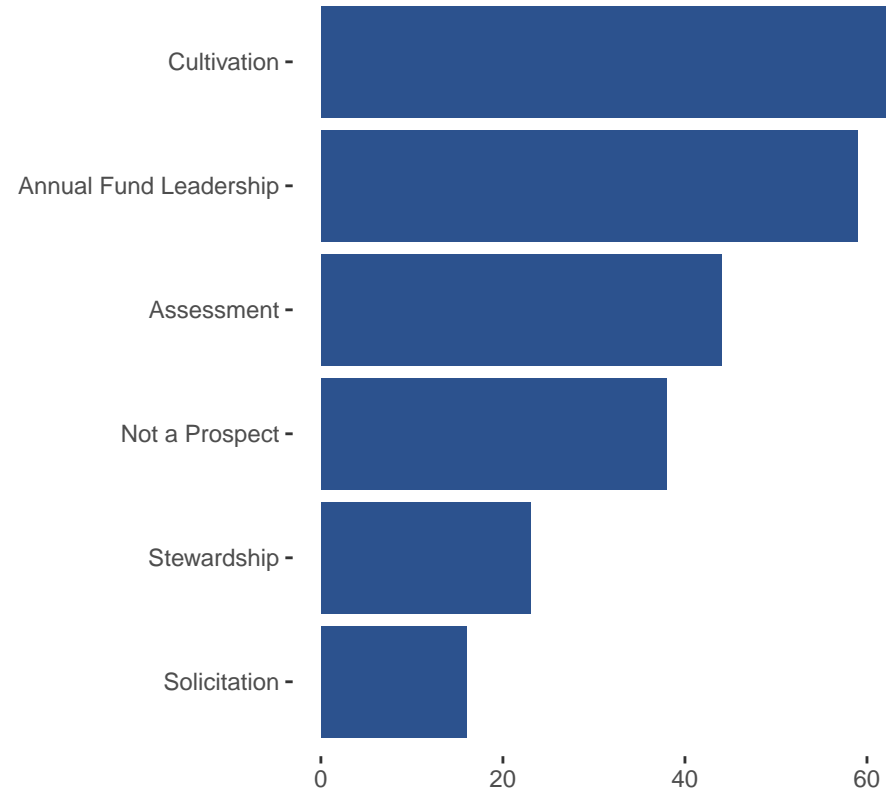


Gift Officer Report: Stone, Derek

2018-04-12



State	Prospects	Percent
California	20	8.26%
Texas	17	7.02%
New York	13	5.37%
Iowa	10	4.13%
Georgia	9	3.72%
Missouri	8	3.31%
Ohio	8	3.31%



Status	Prospects	Percent
Annual Fund Leadership	59	24.4%
Assessment	44	18.2%
Cultivation	62	25.6%
Not a Prospect	38	15.7%
Solicitation	16	6.61%
Stewardship	23	9.5%