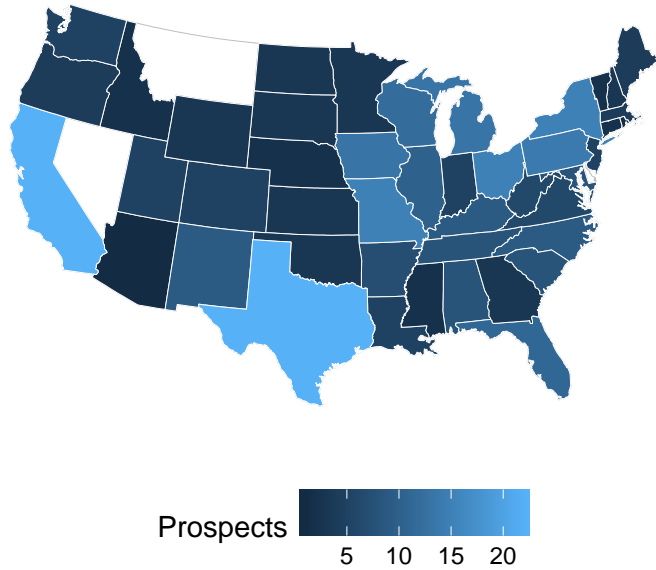
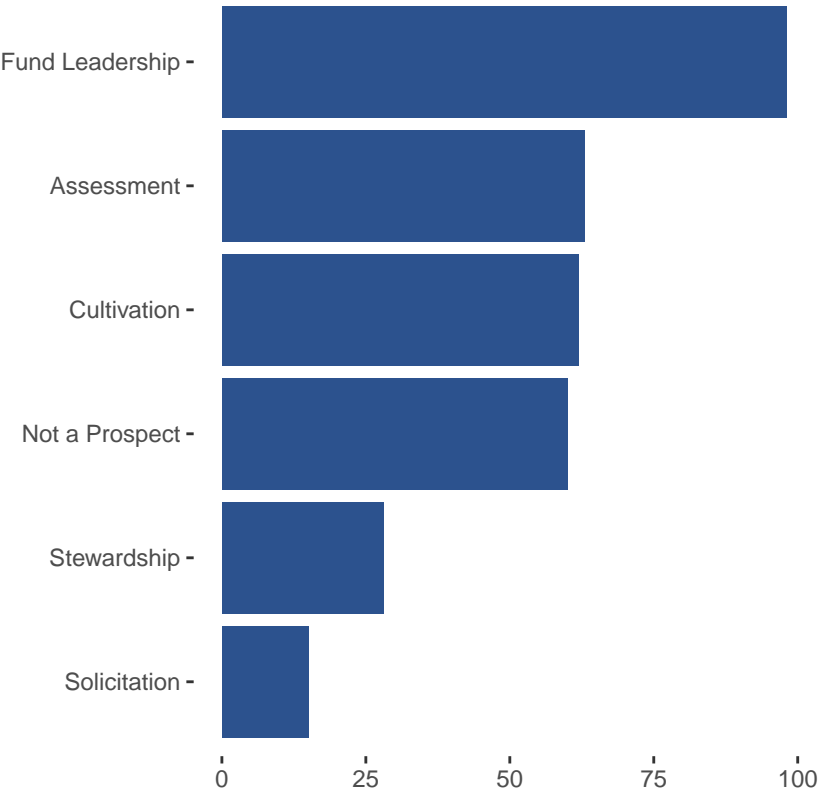


Gift Officer Report: Lenahan, Cycrena

2018-04-16



State	Prospects	Percent
California	22	6.75%
Texas	22	6.75%
Missouri	15	4.6%
New York	15	4.6%
Ohio	15	4.6%
Pennsylvania	14	4.29%
Iowa	13	3.99%



Status	Prospects	Percent
Annual Fund Leadership	98	30.1%
Assessment	63	19.3%
Cultivation	62	19%
Not a Prospect	60	18.4%
Solicitation	15	4.6%
Stewardship	28	8.59%