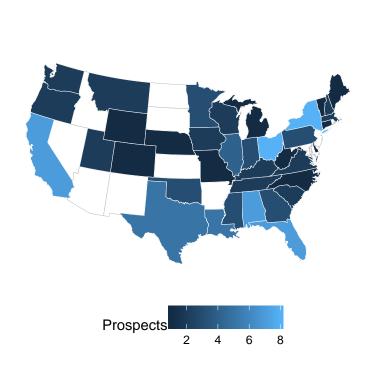
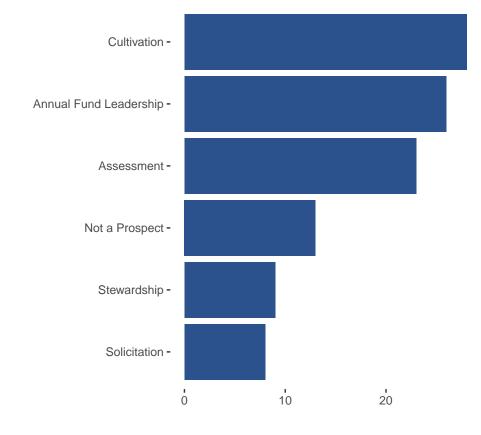
## Gift Officer Report: Pinto, Sierra

2018-04-12





| State      | Prospects | Percent |
|------------|-----------|---------|
| New York   | 8         | 7.48%   |
| Ohio       | 8         | 7.48%   |
| Alabama    | 7         | 6.54%   |
| California | 7         | 6.54%   |
| Florida    | 7         | 6.54%   |
| Louisiana  | 5         | 4.67%   |
| Texas      | 5         | 4.67%   |

| Status                 | Prospects | Percent |
|------------------------|-----------|---------|
| Annual Fund Leadership | 26        | 24.3%   |
| Assessment             | 23        | 21.5%   |
| Cultivation            | 28        | 26.2%   |
| Not a Prospect         | 13        | 12.1%   |
| Solicitation           | 8         | 7.48%   |
| Stewardship            | 9         | 8.41%   |