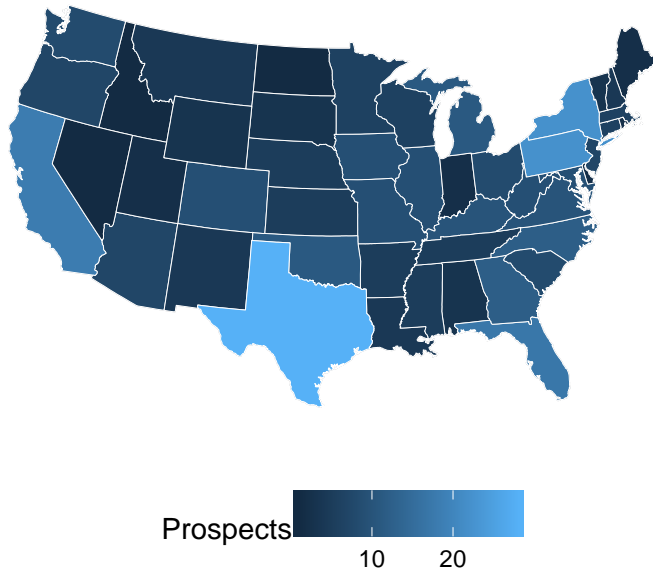
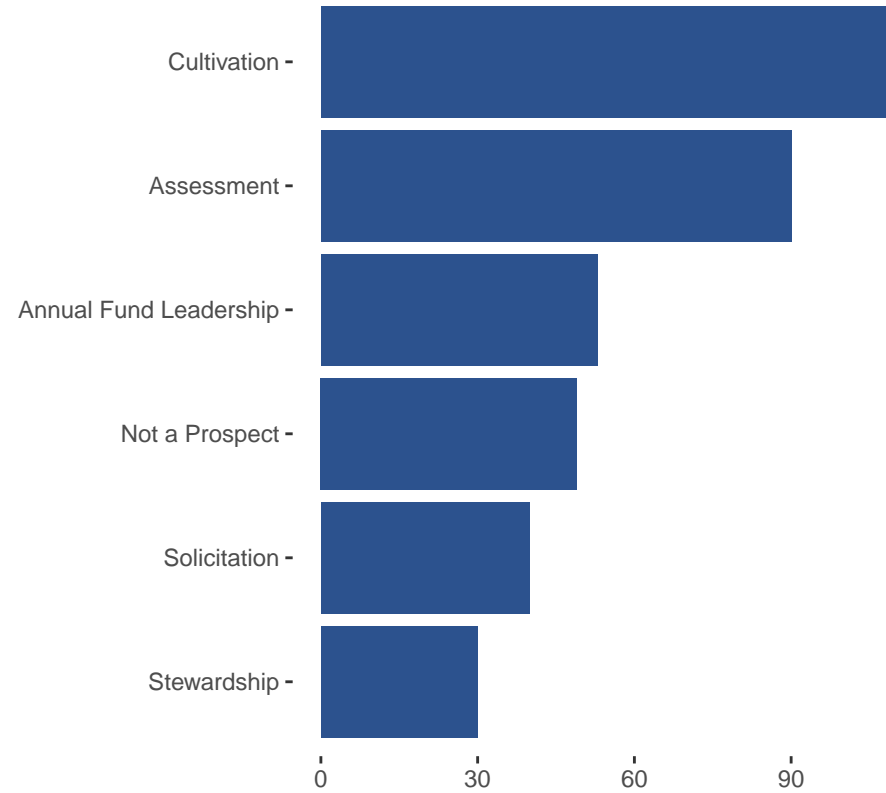


# Gift Officer Report: el-Salehi, Ziyaad

2018-04-12



State	Prospects	Percent
Texas	28	7.57%
New York	22	5.95%
Pennsylvania	22	5.95%
California	18	4.86%
Florida	17	4.59%
Georgia	12	3.24%
North Carolina	12	3.24%



Status	Prospects	Percent
Annual Fund Leadership	53	14.3%
Assessment	90	24.3%
Cultivation	108	29.2%
Not a Prospect	49	13.2%
Solicitation	40	10.8%
Stewardship	30	8.11%