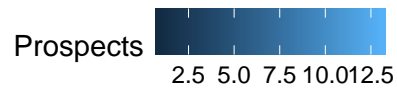
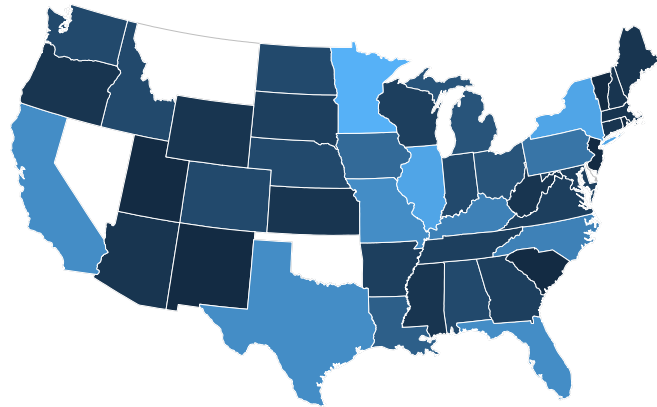
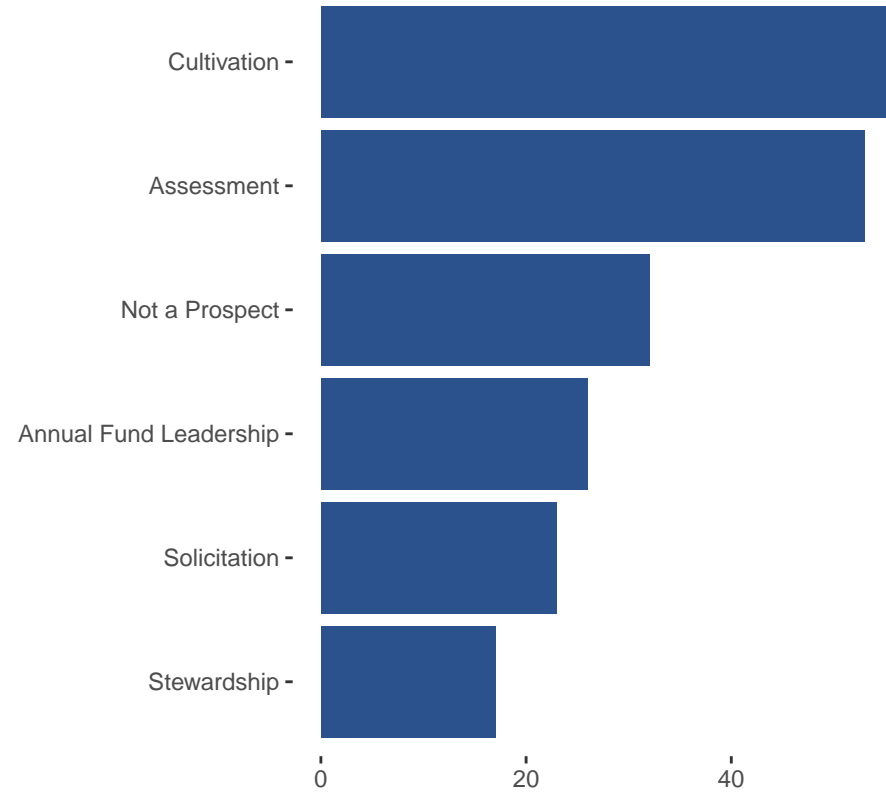


Gift Officer Report: Dunston, Sarah

2018-04-16



State	Prospects	Percent
Minnesota	13	6.31%
Illinois	12	5.83%
New York	12	5.83%
California	10	4.85%
Florida	10	4.85%
Missouri	10	4.85%
Texas	10	4.85%



Status	Prospects	Percent
Annual Fund Leadership	26	12.6%
Assessment	53	25.7%
Cultivation	55	26.7%
Not a Prospect	32	15.5%
Solicitation	23	11.2%
Stewardship	17	8.25%