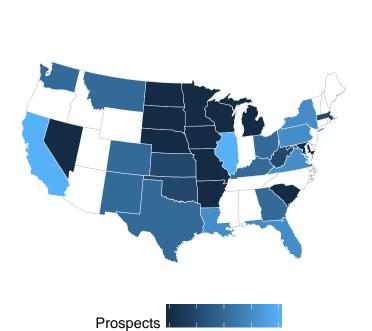
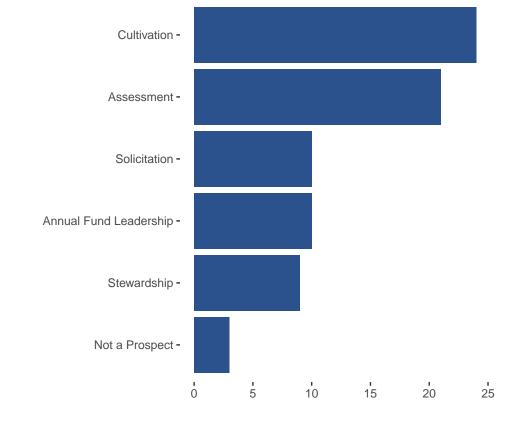
## Gift Officer Report: Reese, Acie 2018-04-16



1 2 3 4 5



| State        | Prospects | Percent |
|--------------|-----------|---------|
| California   | 5         | 6.49%   |
| Illinois     | 5         | 6.49%   |
| Florida      | 4         | 5.19%   |
| Louisiana    | 4         | 5.19%   |
| New York     | 4         | 5.19%   |
| Pennsylvania | 4         | 5.19%   |
| Virginia     | 4         | 5.19%   |

| Status                 | Prospects | Percent |
|------------------------|-----------|---------|
| Annual Fund Leadership | 10        | 13%     |
| Assessment             | 21        | 27.3%   |
| Cultivation            | 24        | 31.2%   |
| Not a Prospect         | 3         | 3.9%    |
| Solicitation           | 10        | 13%     |
| Stewardship            | 9         | 11.7%   |