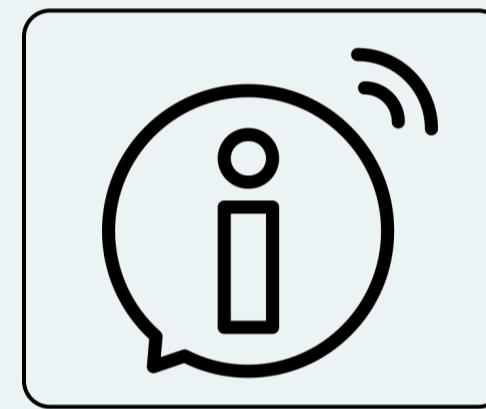




Business Insights 360



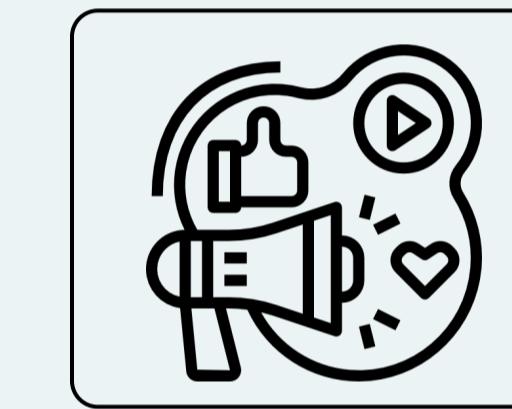
Info



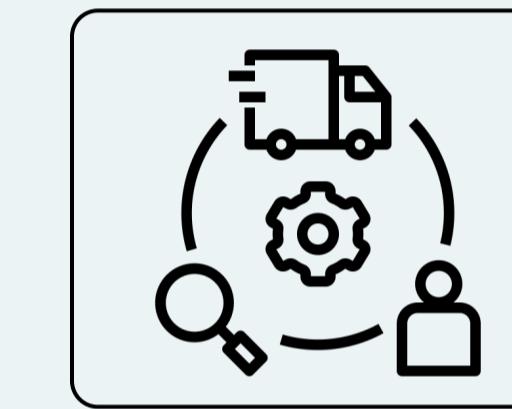
Finance View



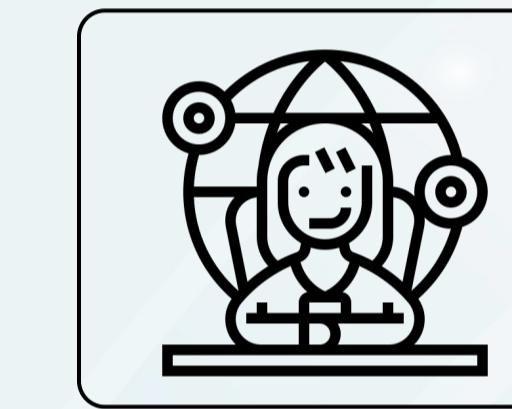
Sales View



Marketing View



Supply Chain View



Executive View



Support

Download **user manual** and get to know the key information of this tool.

Get **P & L statement** for any customer / product / country or aggregation of the above over any time period and More..

Analyze the performance of your customer(s) over key metrics like Net Sales, Gross Margin and view the same in **profitability / Growth matrix**.

Analyze the performance of your product(s) over key metrics like Net Sales, Gross Margin and view the same in **profitability / Growth matrix**.

Get **Forecast Accuracy**, **Net Error** and risk profile for product, segment, category, customer etc.

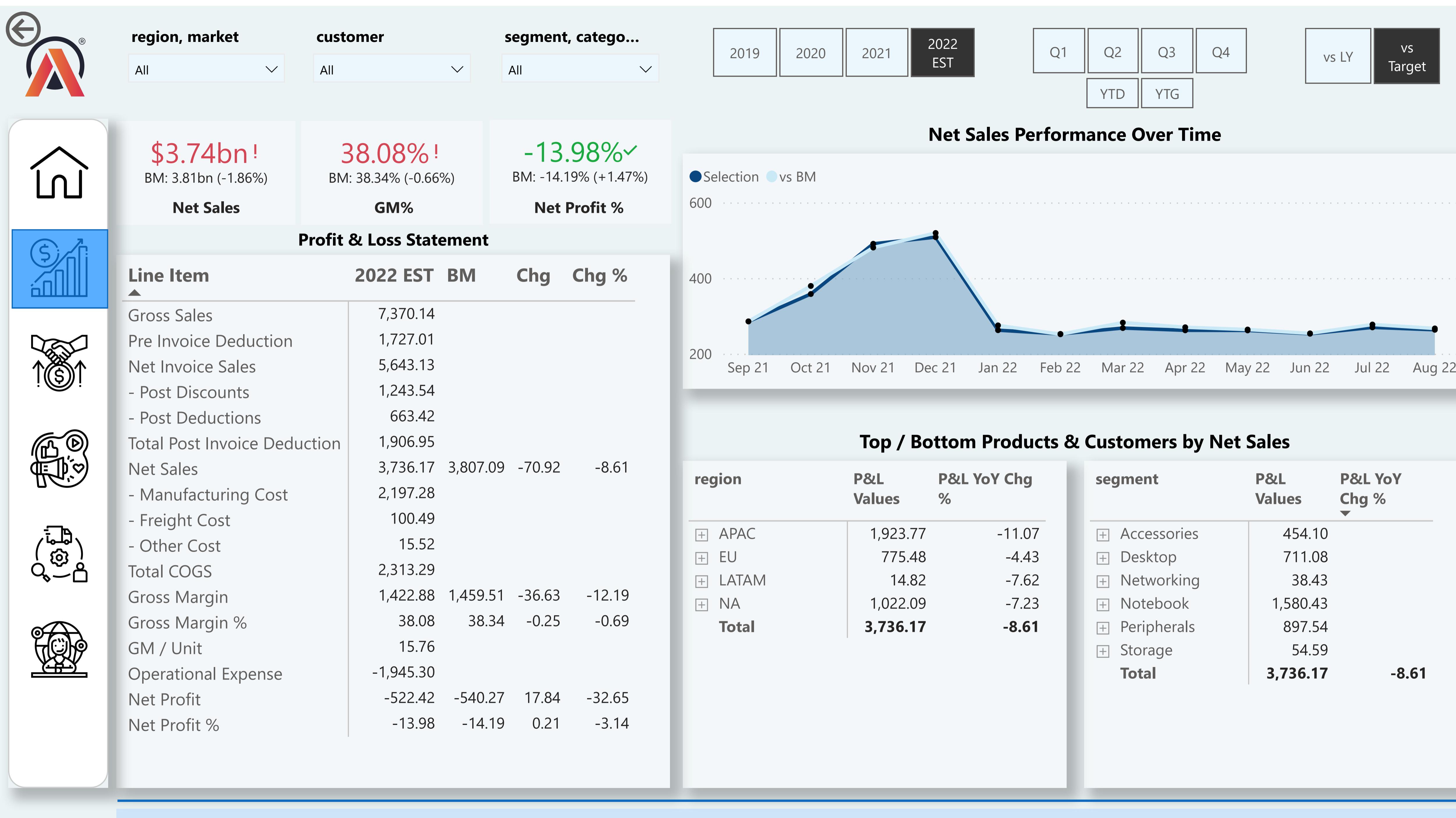
A **top level dashboard** for executives consolidating top insights from all dimensions of business.

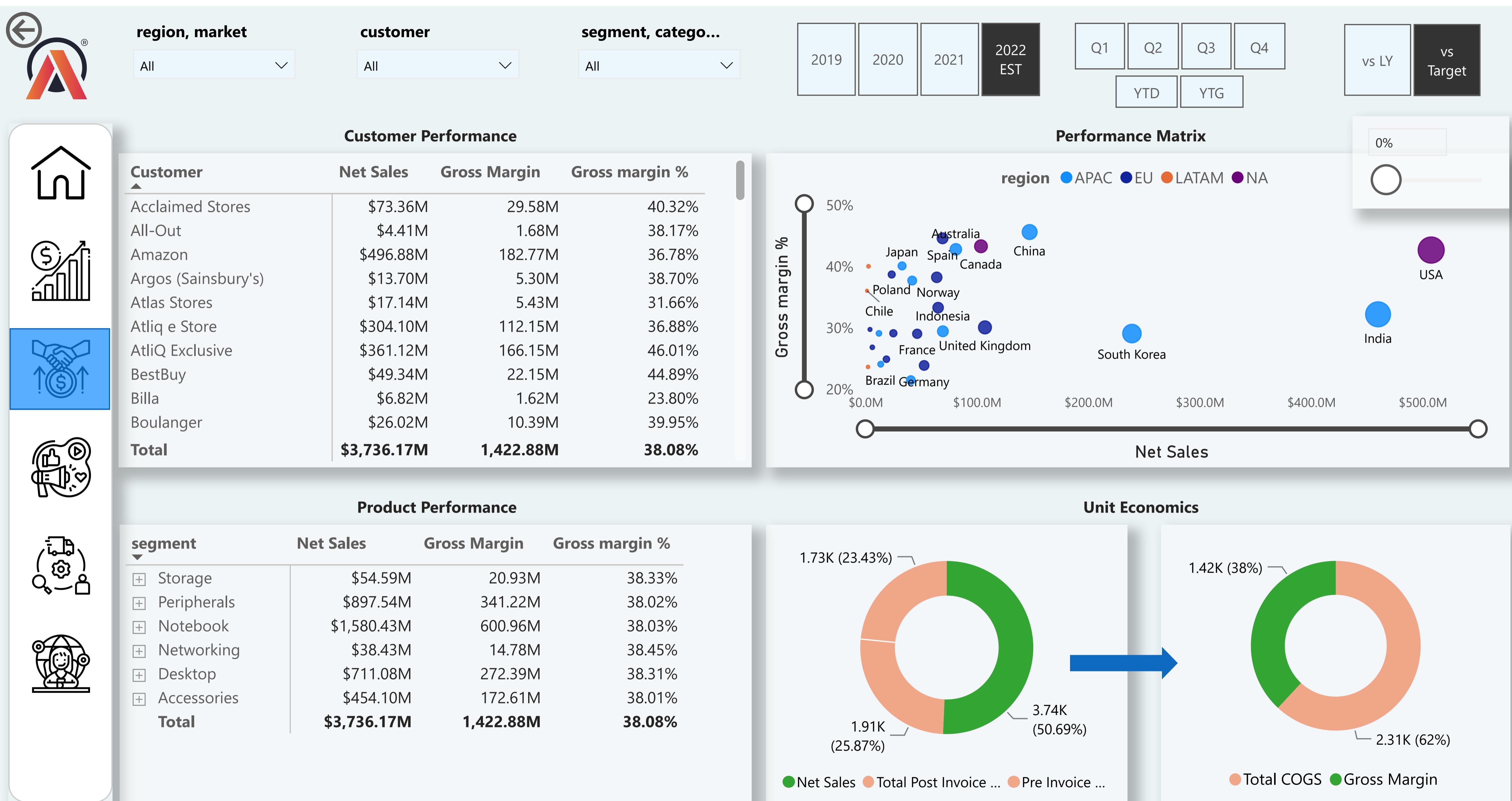
Get your **issues resolved** by connecting to our support specialist.

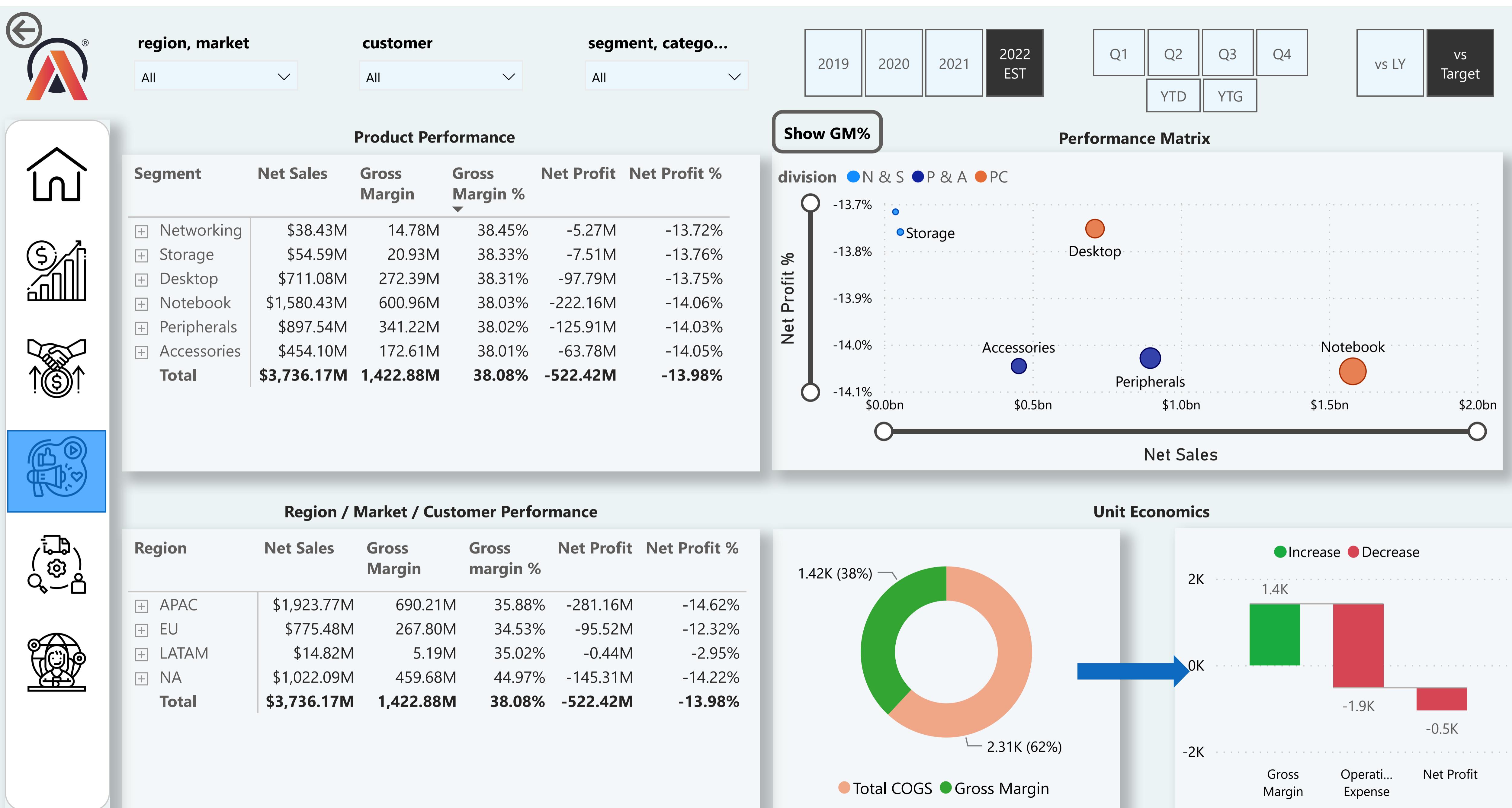
| Fiscal Year | Sum of forecast_quantity |
|--------------|--------------------------|
| 2018 | 4132052 |
| 2019 | 11422467 |
| 2020 | 21264488 |
| 2021 | 49412868 |
| 2022 | 86823329 |
| Total | 173055204 |

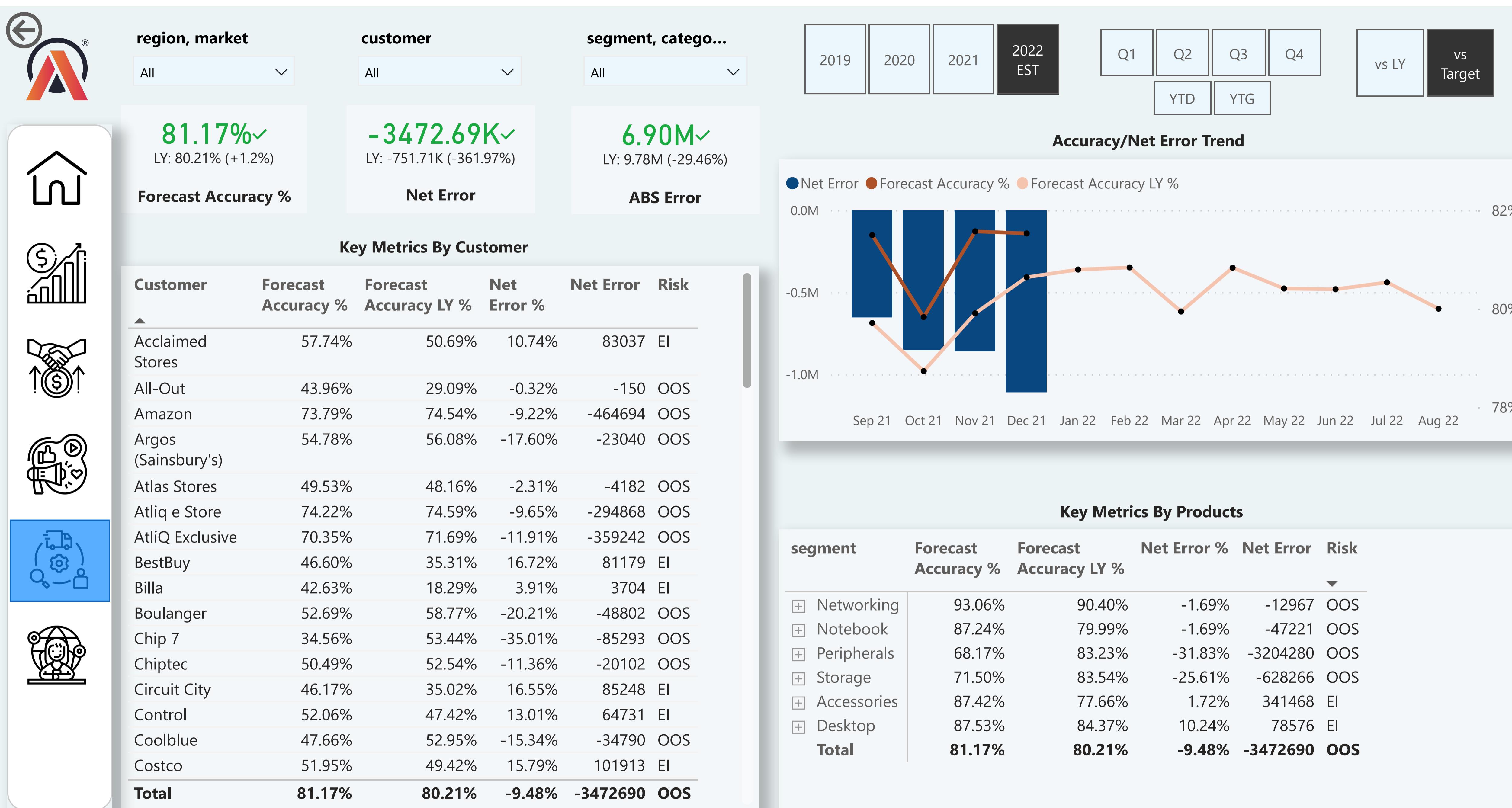
| Fiscal Year |
|-------------|
| 2018 |
| 2019 |
| 2020 |
| 2021 |
| 2022 |

| | 2018 | 2019 | 2020 | 2021 | 2022 | Total |
|--------------------------------------|----------|-----------|-----------|-------------|-------------|--------------------|
| gross_sales_amount | ₹ 58.32M | ₹ 209.06M | ₹ 535.95M | ₹ 1,664.64M | ₹ 7,370.14M | ₹ 9,838.11M |
| net_invoice_sales_amt | ₹ 44.40M | ₹ 161.62M | ₹ 411.25M | ₹ 1,272.13M | ₹ 5,643.13M | ₹ 7,532.54M |
| post_invoice_deductions_amount | ₹ 10.66M | ₹ 29.72M | ₹ 95.85M | ₹ 281.64M | ₹ 1,243.54M | ₹ 1,661.40M |
| post_invoice_other_deductions_amount | ₹ 4.63M | ₹ 20.53M | ₹ 47.43M | ₹ 166.65M | ₹ 663.42M | ₹ 902.65M |
| net_sales_amount | ₹ 29.11M | ₹ 111.37M | ₹ 267.98M | ₹ 823.85M | ₹ 3,736.17M | ₹ 4,968.48M |

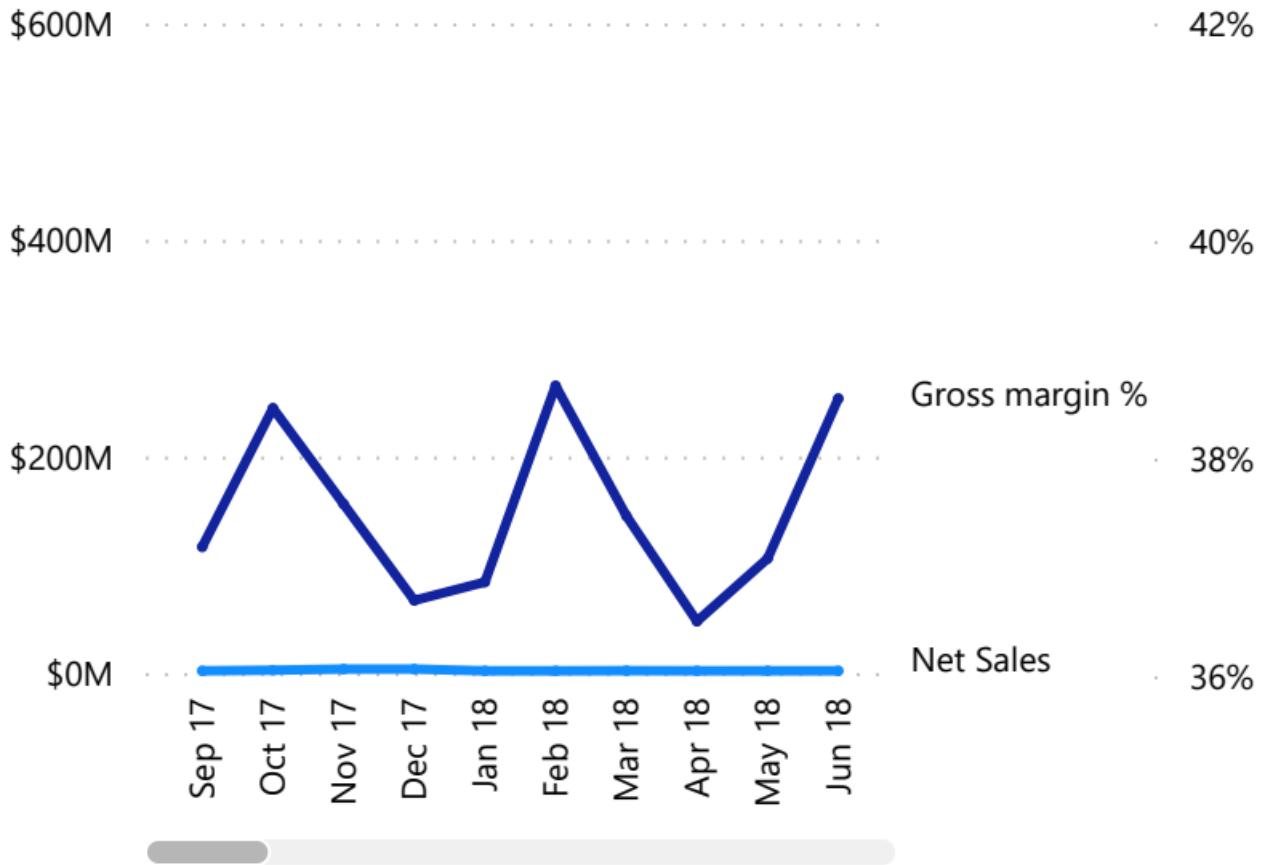


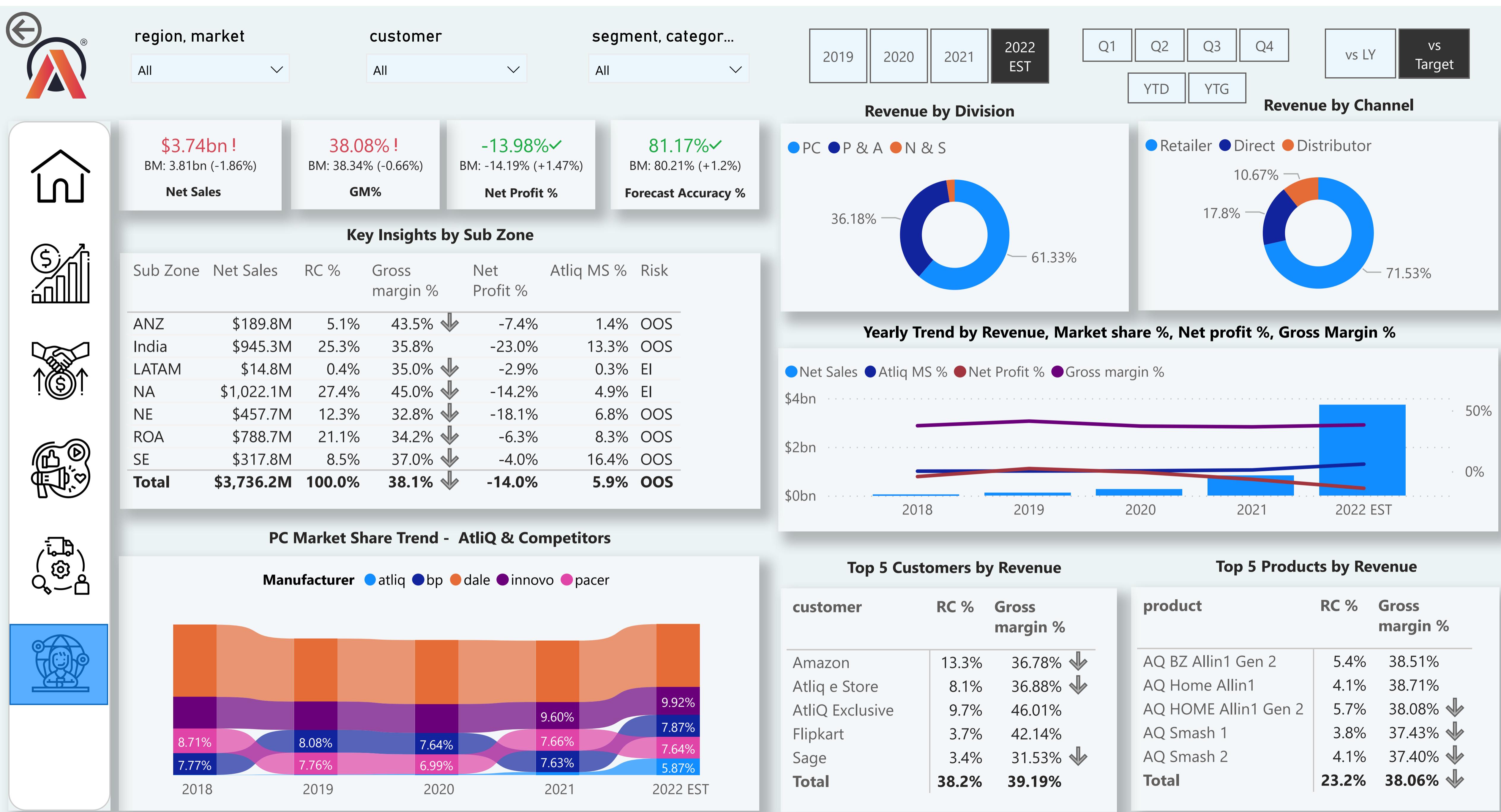






NS & GM % for

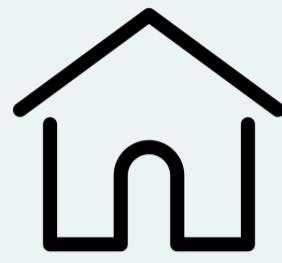




BM : Benchmark , LY : Last Year, EI : Excess Inventory, OOS : Out Of Stock



Business Insights 360 Support



Get an issue resolved

Provide Feedback

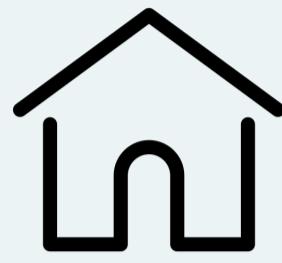
Add new requests

check out the
contingency plan

New to Power BI ?



Business Insights 360 Key Info



- All the system data in the tool is refreshed in every month on 5th working day.
- System data such as Forecast, Actuals and Historical forecast is received from global database.
- Non system such as Target, Operational Expense and Market Share are refreshed on request.
- For FAQs click [here](#).
- Download live Excel version [here](#).