



# REVENUE INSIGHTS HOSPITALITY DOMAIN

BY SURENDRA PRAJAPAT

Filter by City

All

Filter by room class

All

Filter by room cate...

All

May, 22   June, 22   July, 22   W 19   W 20   W 21   W 22   W 23   W 24   W 25   W 26   W 27   W 28   W 29   W 30   W 31

Revenue

1.69bn



0.00

Occupancy %

57.79%



0.00

RevPAR

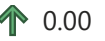
7,337



0.00

ADR

12.70K



0.00

DSRN

2,528



0.00

Realisation %

70.14%

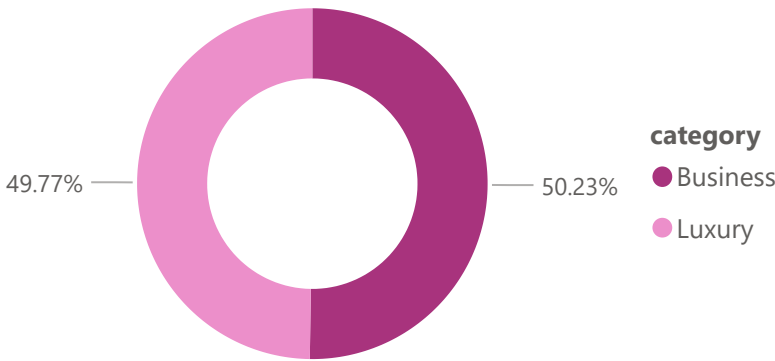


-0.03%

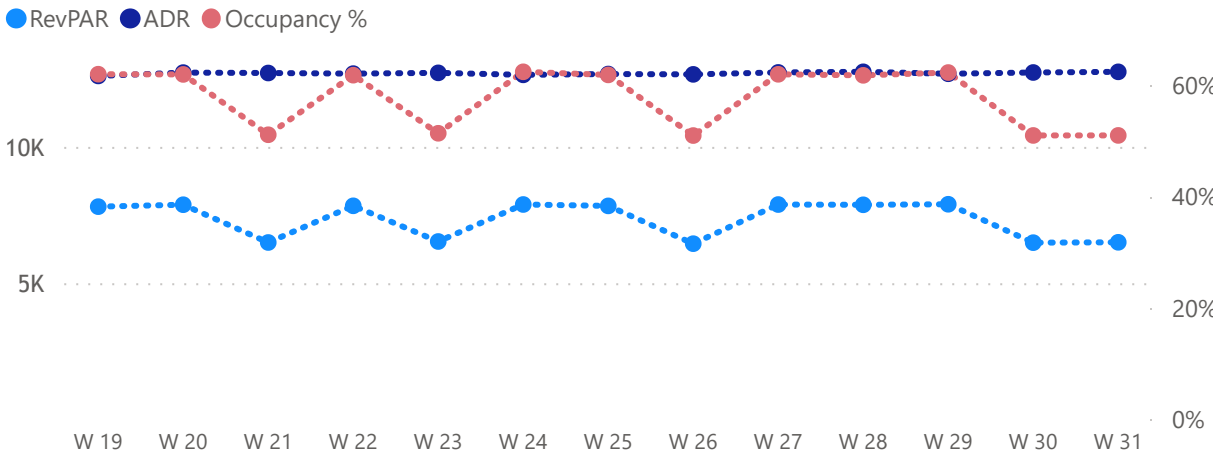
% values in bottom are Week on Week Change

| Day Type | RevPAR   | Occupancy % | ADR       | Realisation % |
|----------|----------|-------------|-----------|---------------|
| WEEKEND  | 7,971.63 | 62.64%      | 12,725.49 | 70.59%        |
| WEEKDAY  | 7,082.53 | 55.85%      | 12,682.41 | 69.94%        |
| Total    | 7,336.56 | 57.79%      | 12,695.75 | 70.14%        |

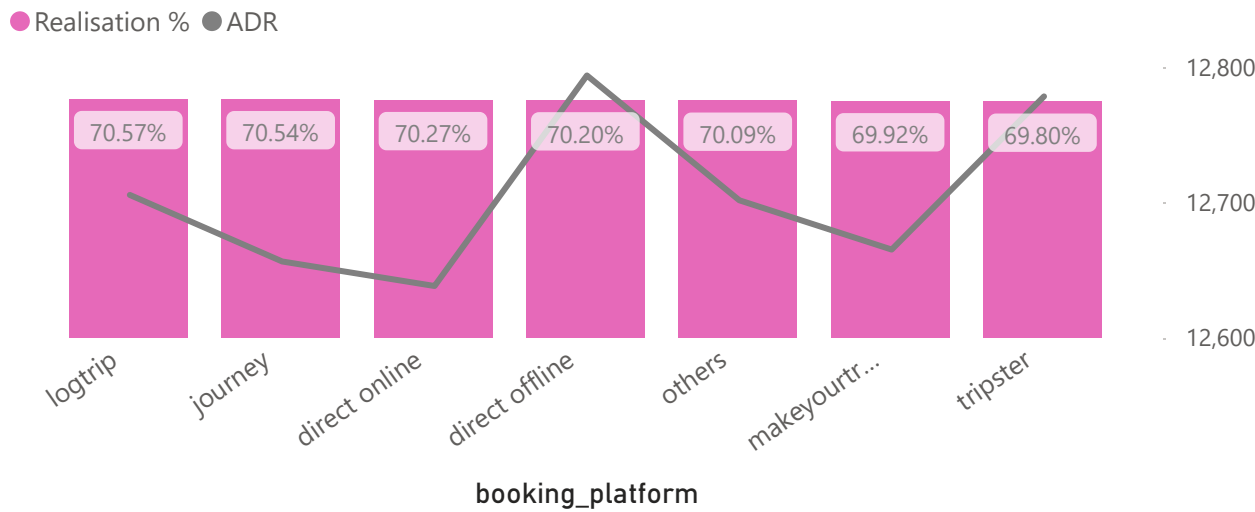
% Revenue by category



Trend by Key Metrix



Realisation % and ADR by booking\_platform

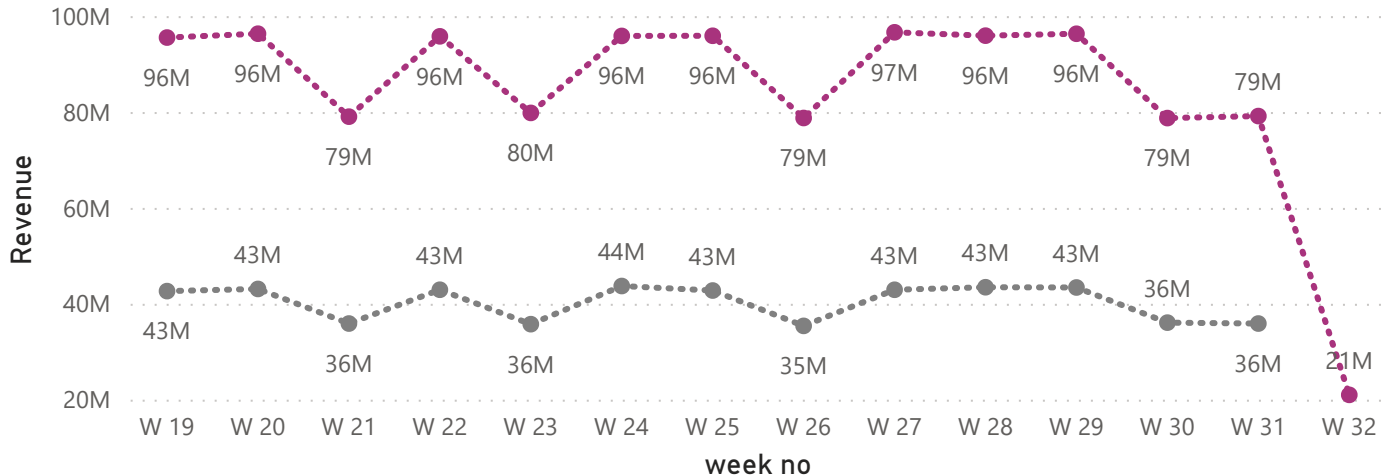


| property_id | property_name | city      | Revenue | RevPAR | ADR    | Occupancy % | DBRN  | DSRN  | DURN  | Realisation % | Cancellation % | Average Rating |
|-------------|---------------|-----------|---------|--------|--------|-------------|-------|-------|-------|---------------|----------------|----------------|
| 16558       | Atliq Grands  | Delhi     | 36M     | 7,525  | 11,436 | 65.81%      | 34    | 52    | 24    | 70.01%        | 25.08%         | 4.25           |
| 16559       | Atliq Exotica | Mumbai    | 117M    | 10,629 | 16,141 | 65.85%      | 80    | 121   | 56    | 70.39%        | 24.63%         | 4.32           |
| 16560       | Atliq City    | Delhi     | 54M     | 6,281  | 11,714 | 53.61%      | 51    | 95    | 36    | 71.20%        | 24.03%         | 3.01           |
| 16561       | Atliq Blu     | Delhi     | 57M     | 8,612  | 13,115 | 65.66%      | 48    | 73    | 33    | 69.85%        | 25.56%         | 4.28           |
| 16562       | Atliq Bay     | Delhi     | 56M     | 6,254  | 11,712 | 53.40%      | 52    | 98    | 36    | 69.34%        | 25.24%         | 3.07           |
| 16563       | Atliq Palace  | Delhi     | 88M     | 8,269  | 12,480 | 66.25%      | 78    | 117   | 54    | 70.02%        | 25.19%         | 4.27           |
| 17558       | Atliq Grands  | Mumbai    | 74M     | 7,953  | 14,839 | 53.60%      | 55    | 102   | 38    | 69.91%        | 25.67%         | 3.05           |
| 17559       | Atliq Exotica | Mumbai    | 93M     | 10,107 | 15,293 | 66.09%      | 67    | 101   | 47    | 70.81%        | 24.04%         | 4.32           |
| 17560       | Atliq City    | Mumbai    | 87M     | 7,763  | 14,629 | 53.07%      | 65    | 123   | 45    | 69.51%        | 25.12%         | 3.04           |
| 17561       | Atliq Blu     | Mumbai    | 73M     | 9,447  | 14,271 | 66.19%      | 56    | 85    | 39    | 70.14%        | 24.41%         | 4.30           |
| 17562       | Atliq Bay     | Mumbai    | 51M     | 6,803  | 15,167 | 44.86%      | 37    | 83    | 26    | 69.60%        | 25.44%         | 2.37           |
| 17563       | Atliq Palace  | Mumbai    | 100M    | 10,592 | 16,016 | 66.13%      | 69    | 104   | 49    | 70.67%        | 24.38%         | 4.29           |
| 17564       | Atliq Seasons | Mumbai    | 65M     | 7,397  | 16,597 | 44.57%      | 43    | 97    | 31    | 70.59%        | 24.81%         | 2.30           |
| 18558       | Atliq Grands  | Hyderabad | 46M     | 5,514  | 10,331 | 53.38%      | 49    | 91    | 34    | 69.73%        | 25.07%         | 3.06           |
| 18559       | Atliq Exotica | Hyderabad | 47M     | 4,061  | 9,111  | 44.57%      | 57    | 128   | 40    | 70.57%        | 24.33%         | 2.33           |
| 18560       | Atliq City    | Hyderabad | 60M     | 6,068  | 9,185  | 66.07%      | 72    | 109   | 51    | 70.91%        | 24.13%         | 4.26           |
| Total       |               |           | 1688M   | 7,337  | 12,696 | 57.79%      | 1,461 | 2,528 | 1,025 | 70.14%        | 24.84%         | 3.62           |

RevPAR - Revenue per available room | DSRN - Daily sellable room nights | ADR - Average Daily Rate | DBRN - Daily Booked Room Nights | DURN - Daily Utilized Room Nights

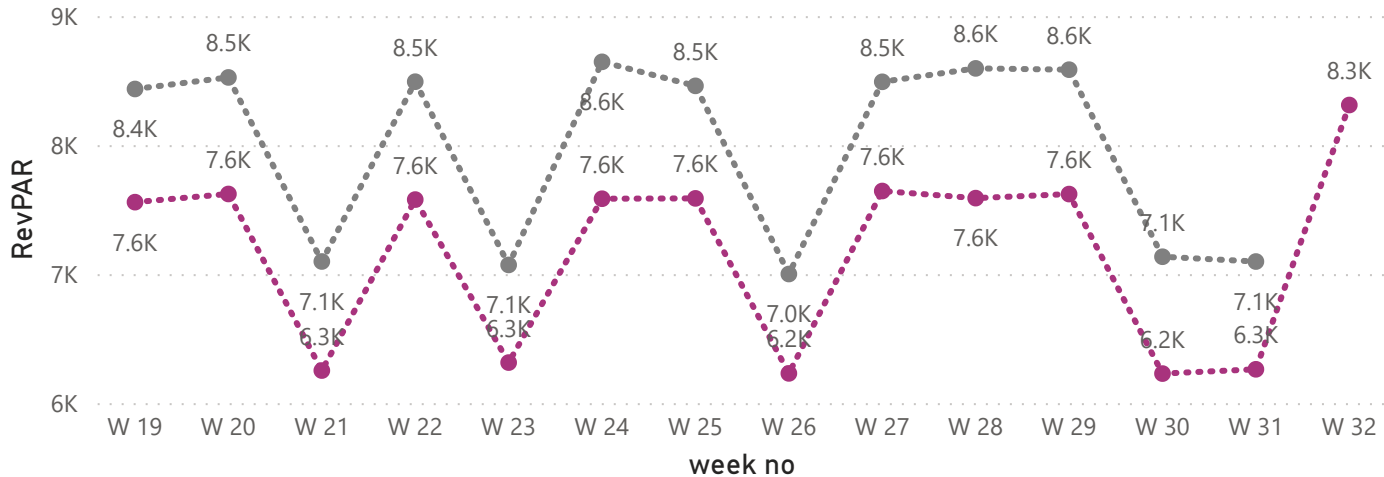
## Revenue by week no and Day Type

Day Type ● WEEKDAY ● WEEKEND

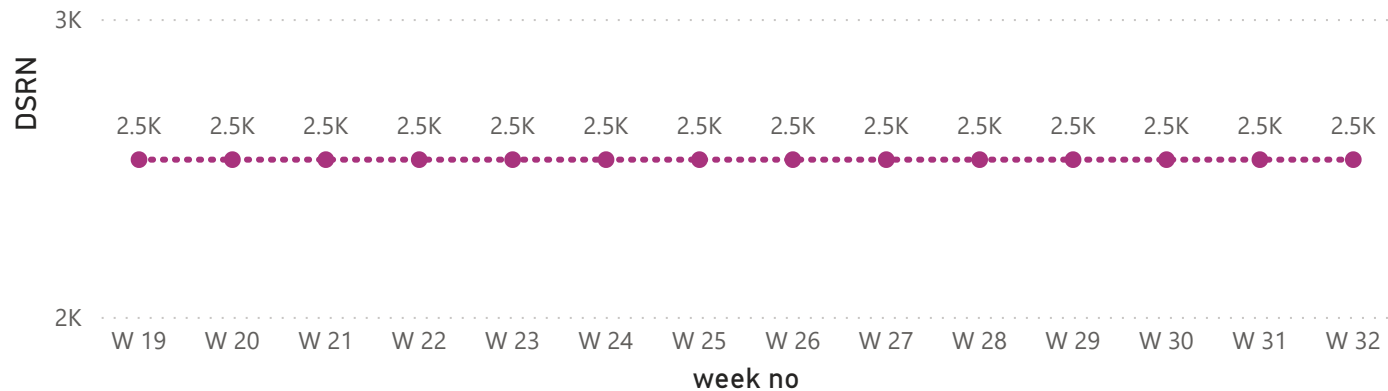


## RevPAR by week no and Day Type

Day Type ● WEEKDAY ● WEEKEND

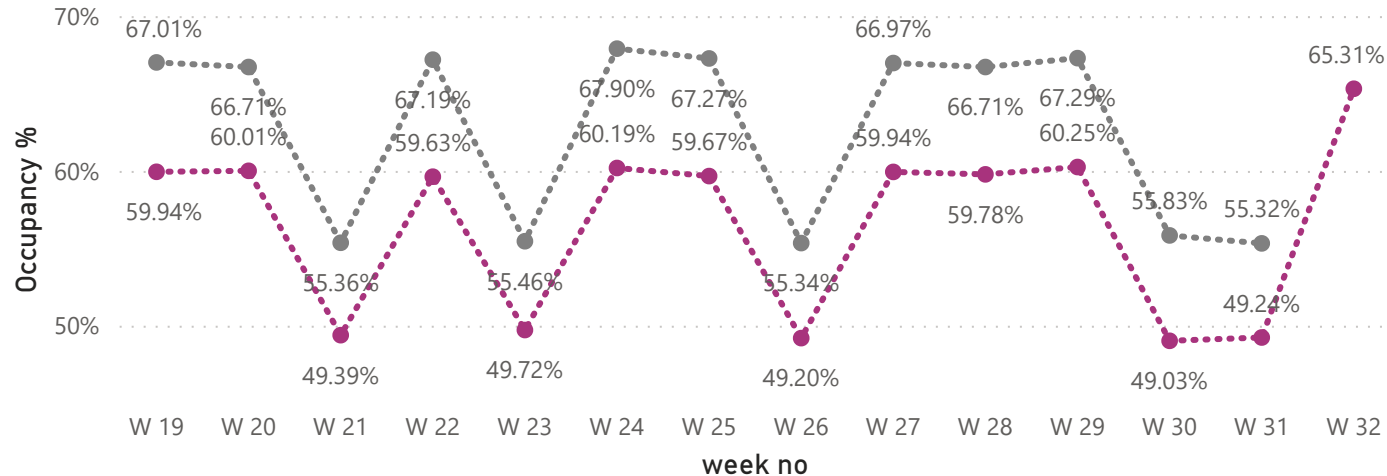


## DSRN by week no

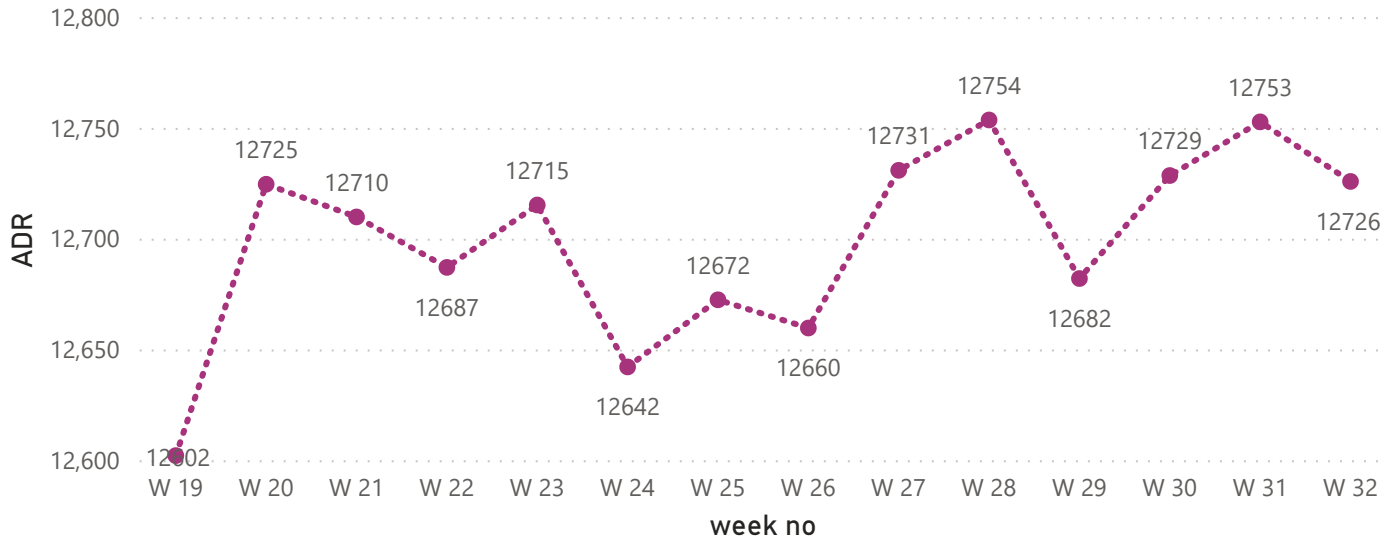


## Occupancy % by week no and Day Type

Day Type ● WEEKDAY ● WEEKEND



## ADR by week no



## Realisation % by week no and Day Type

Day Type ● WEEKDAY ● WEEKEND

