Lab-5

Date: 18.09.2024

Perform the first six questions by using Sample Superstore database and question 7 by Orders and Targets.

- 1. Determine how much sales revenue was lost due to returned orders. Display the total sales for returned orders, broken down by Region and Category.
- 2. Create a bar chart that shows the total sales for returned and non-returned orders.
- 3. Display a table showing the **Top 5 Products** (by product name) that have the highest number of returned orders.
- 4. Show a pie chart that represents the proportion of returned orders based on different **Ship Modes** (e.g., First Class, Standard Class).
- 5. Calculate how returned orders have impacted profits for each Sub-Category. Show the total profit from returned orders and non-returned orders.
- 6. Find the total number of returned orders and their corresponding customer names. Display the list of customer names with their total number of returns. If a customer has no returns, they should not appear in the list.
- 7. Identify the categories where the sales have fallen below 80% of the target. Highlight these categories in red using conditional formatting.