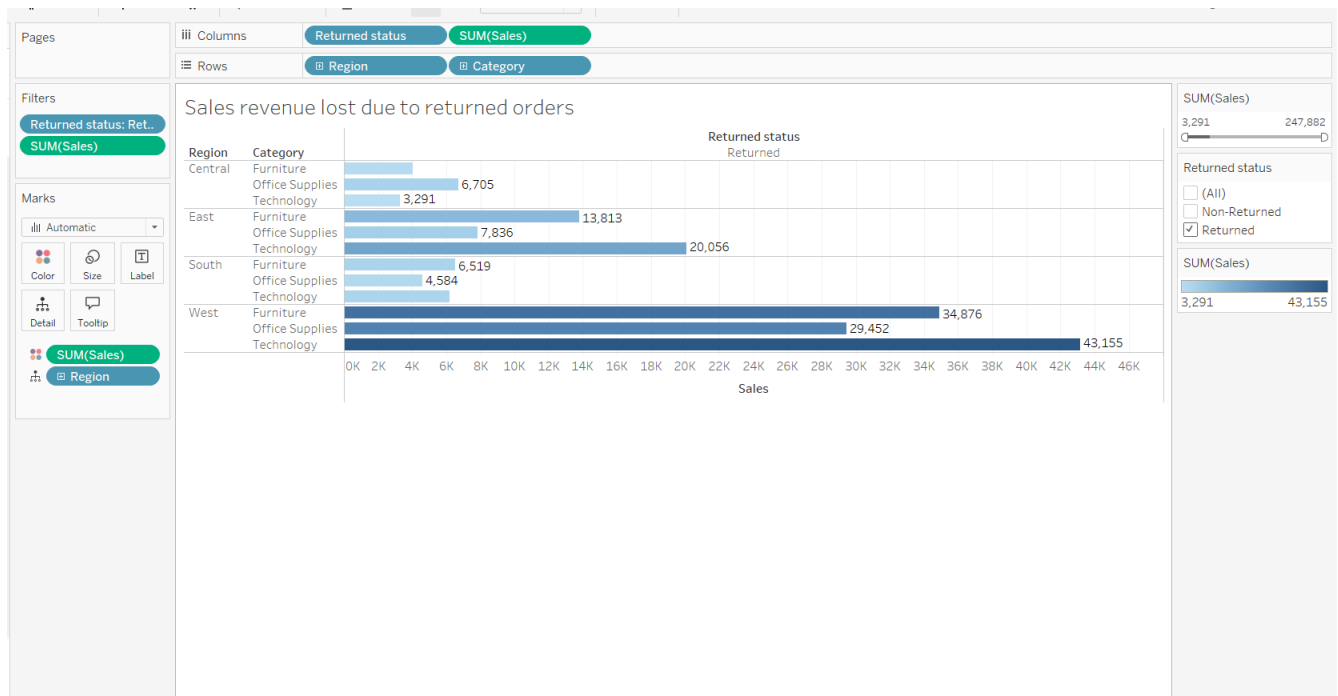


Perform the first six questions by using Sample Superstore database and question 7 by Orders and Targets.

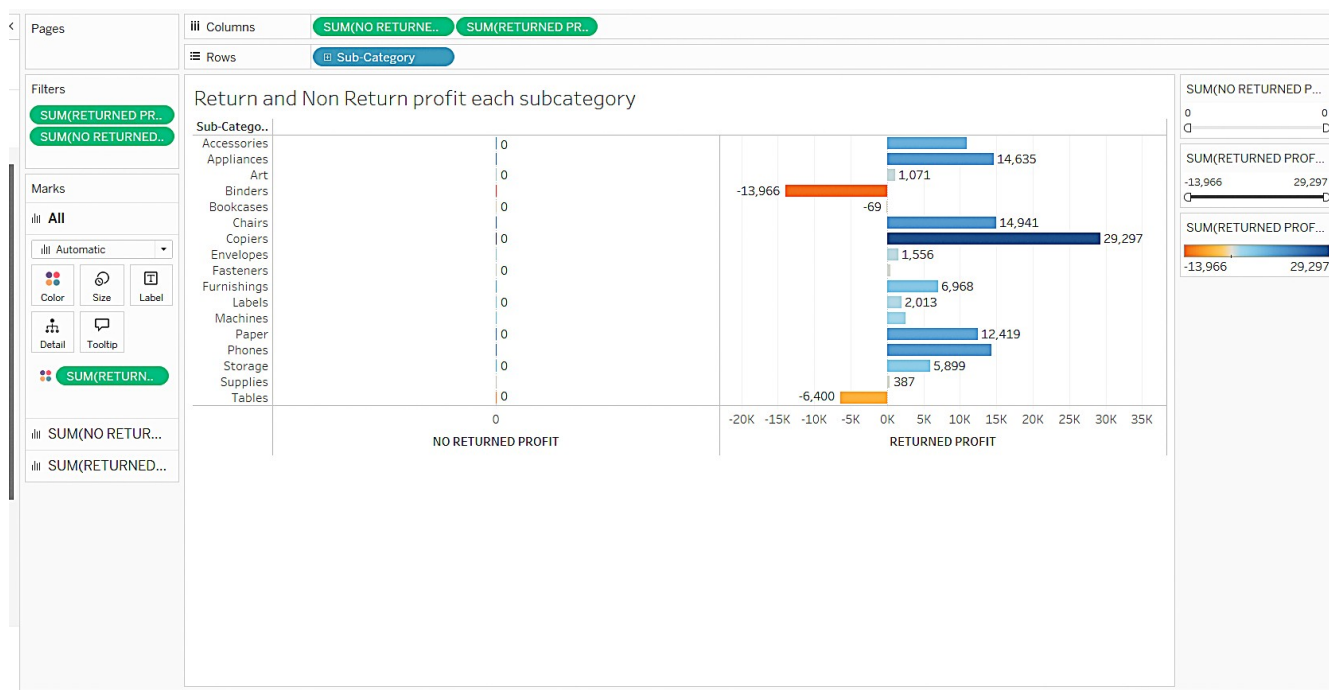
1. Determine how much sales revenue was lost due to returned orders. Display the total sales for returned orders, broken down by Region and Category.



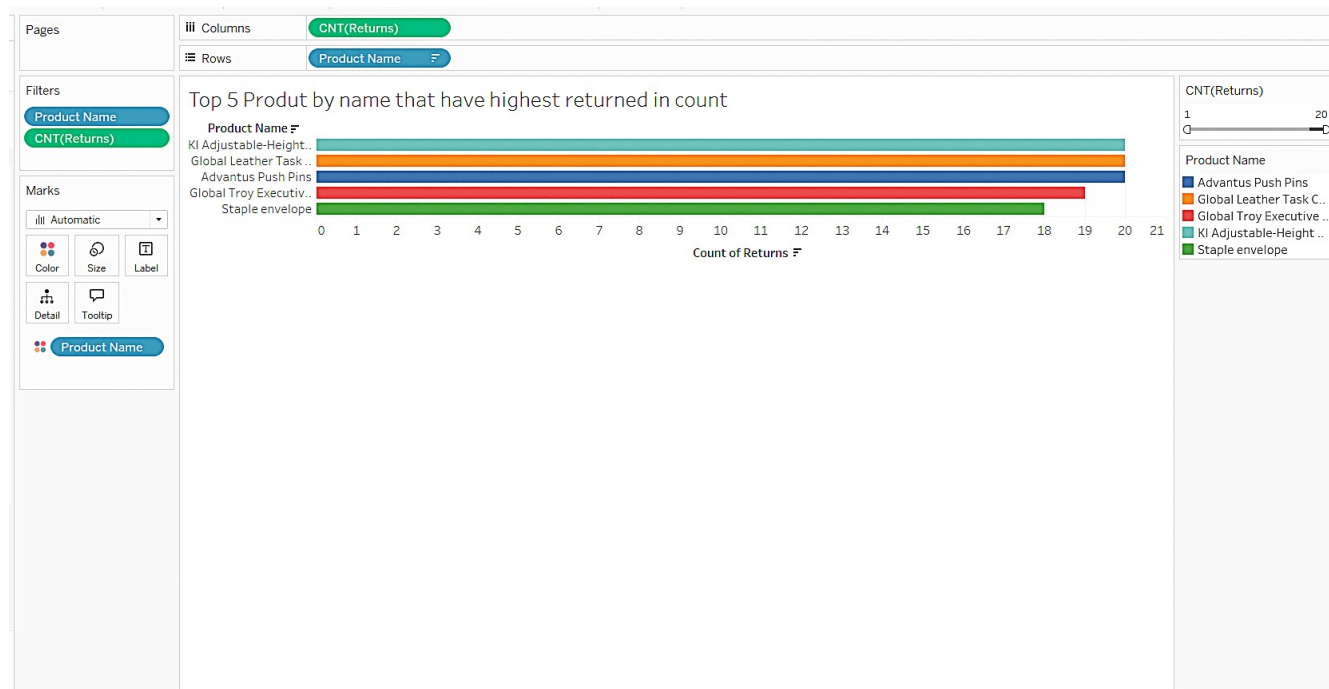
Ans:- There is sales revenue lost due to return minimum(Central) is Technology, maximum is Technology(west)

2. Create a bar chart that shows the total sales for returned and non-returned orders.

Ans:- Binder is non return profit whereas Copier is high return profit

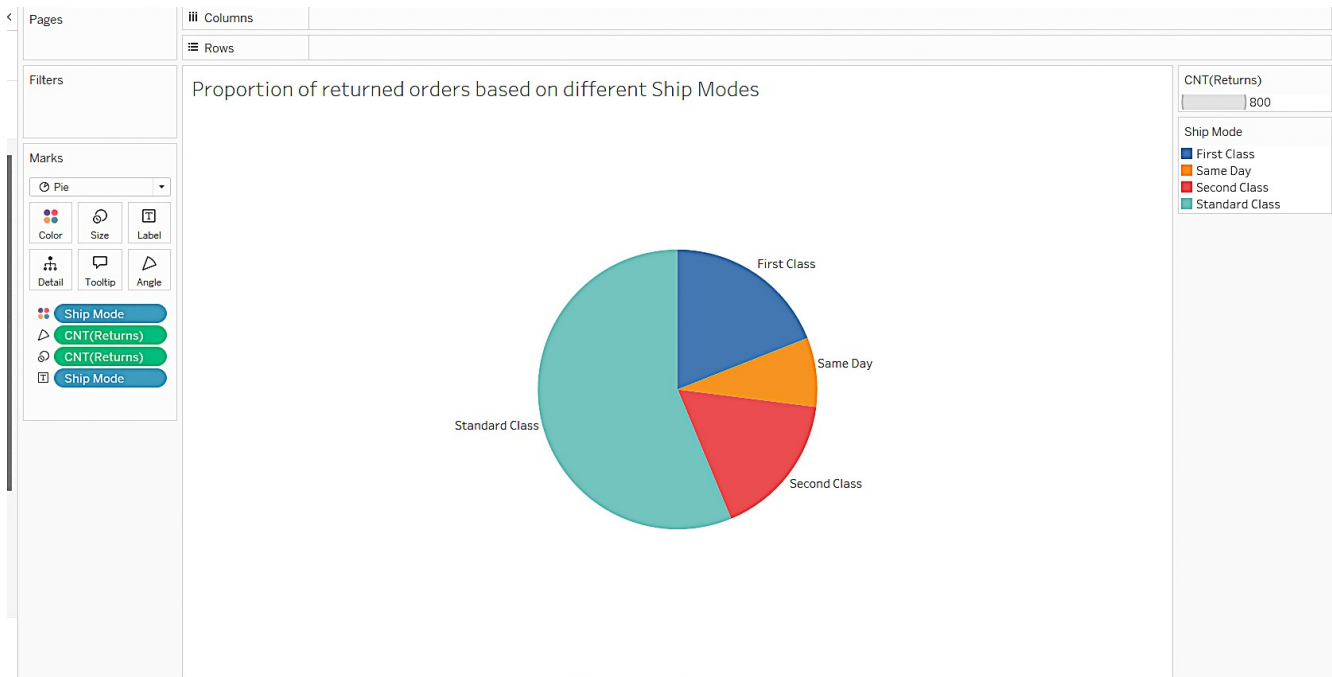


3. Display a table showing the Top 5 Products (by product name) that have the highest number of returned orders.

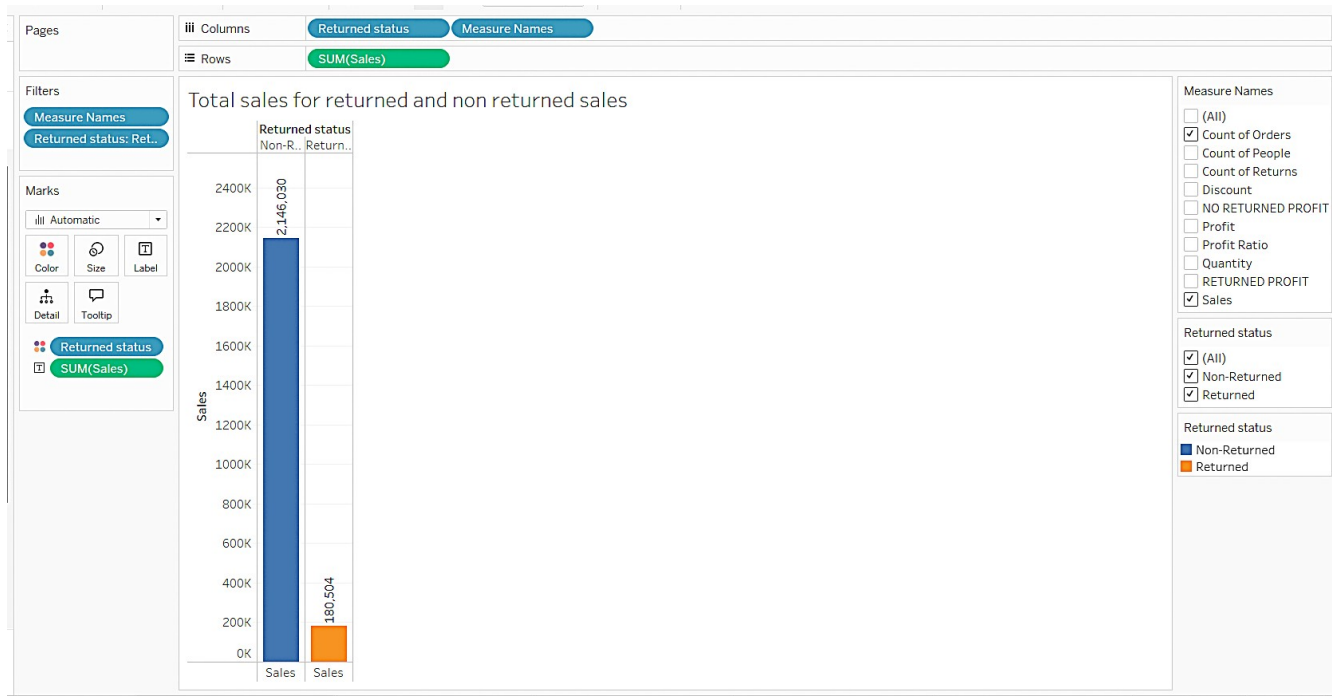


Ans:- Product name that have above figure that have high 5 return.

#### 4. Show a pie chart that represents the proportion of returned orders based on different Ship Modes (e.g., First Class, Standard Class).

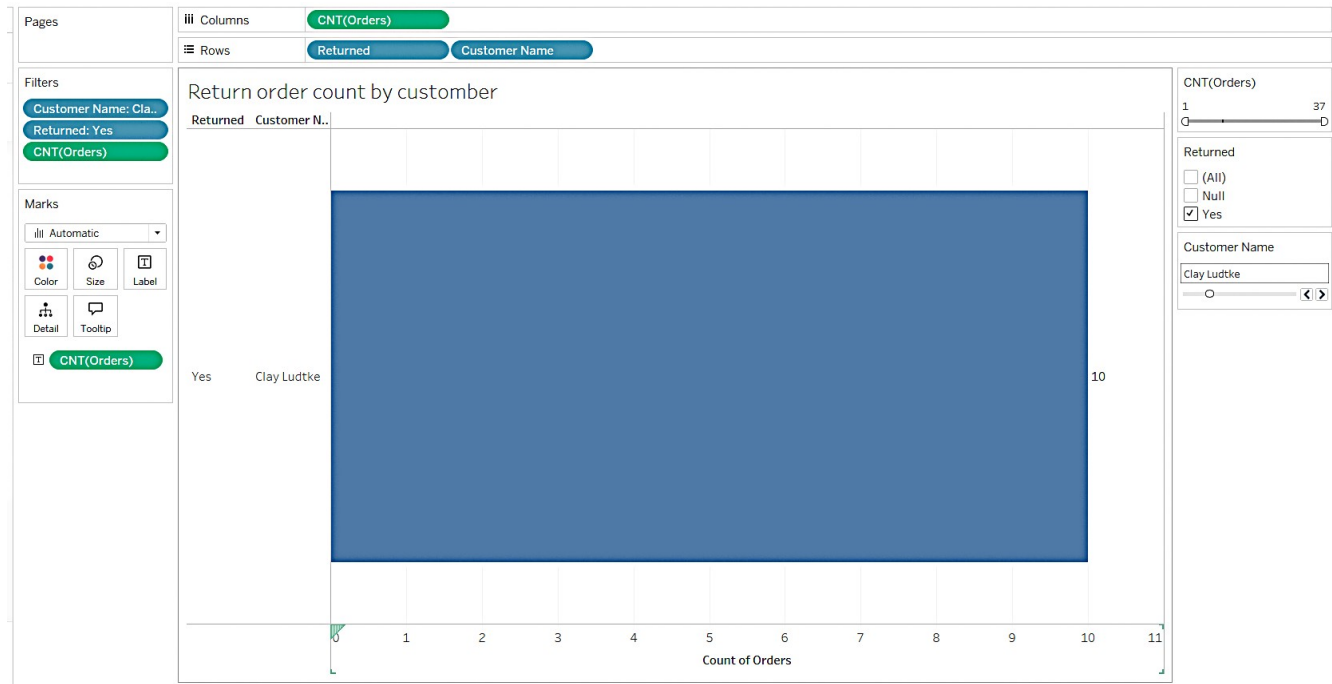


#### 5. Calculate how returned orders have impacted profits for each Sub-Category. Show the total profit from returned orders and non-returned orders.



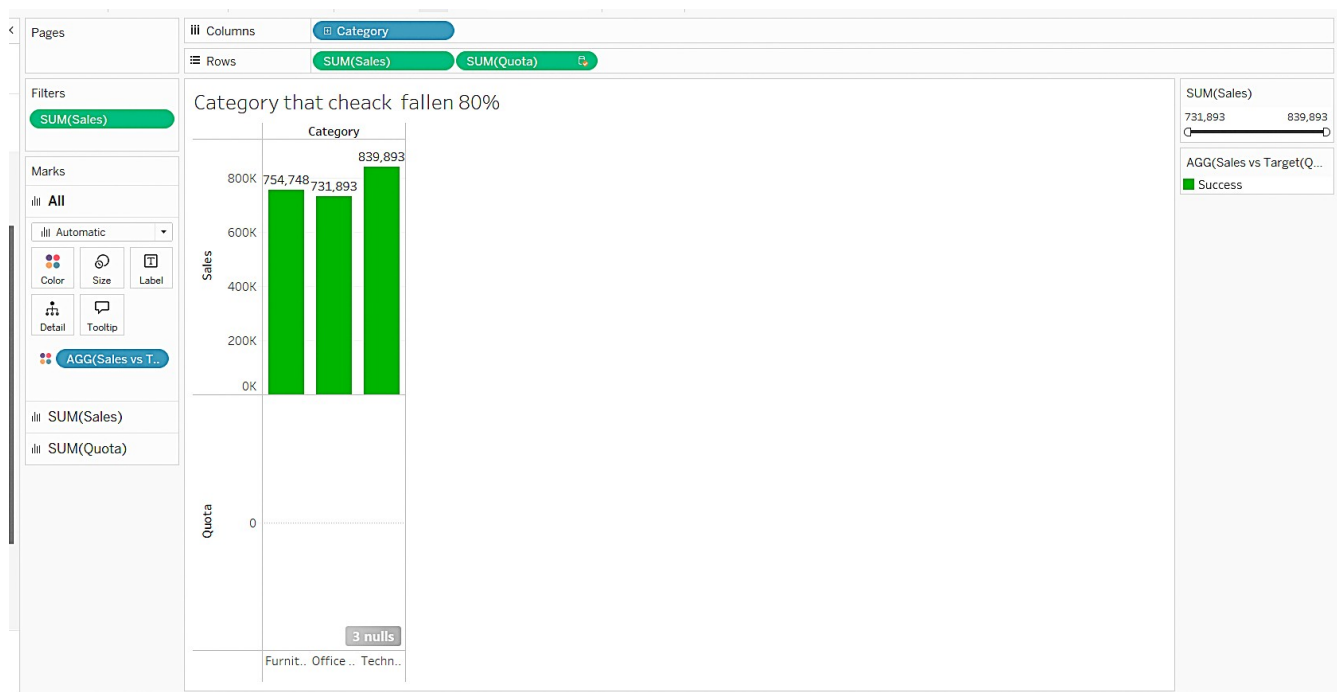
**Ans:- Non return is more in sales than return items.**

**6. Find the total number of returned orders and their corresponding customer names. Display the list of customer names with their total number of returns. If a customer has no returns, they should not appear in the list.**



**Ans:- In this garph no return is display of specific customer Clay Ludka that have 10 return order.**

**7. Identify the categories where the sales have fallen below 80% of the target. Highlight these categories in red using conditional formatting.**



**Ans:- All the category that have success in 80% above no any fallen below 80 %.**