TACTIC 2 Social media—paid media(Weibo&Wechat&ASO)

STRATEGY&TACTICS





WeChat Moments' Ads

- Targeting potential audience precisely
- Building brand awareness



ASO: APP Store Optimization

- Promoting Zhihu pro application
- Improving search results on App Store

TACTIC 3 Co-branding—TV Shows STRATEGY&TACTICS





SUPER BRAIN

- TOP 5 of TV Show ratings
- Similar targeting audience
- Similar value proposition
- Improving brand awareness through mass media
- Building brand equity