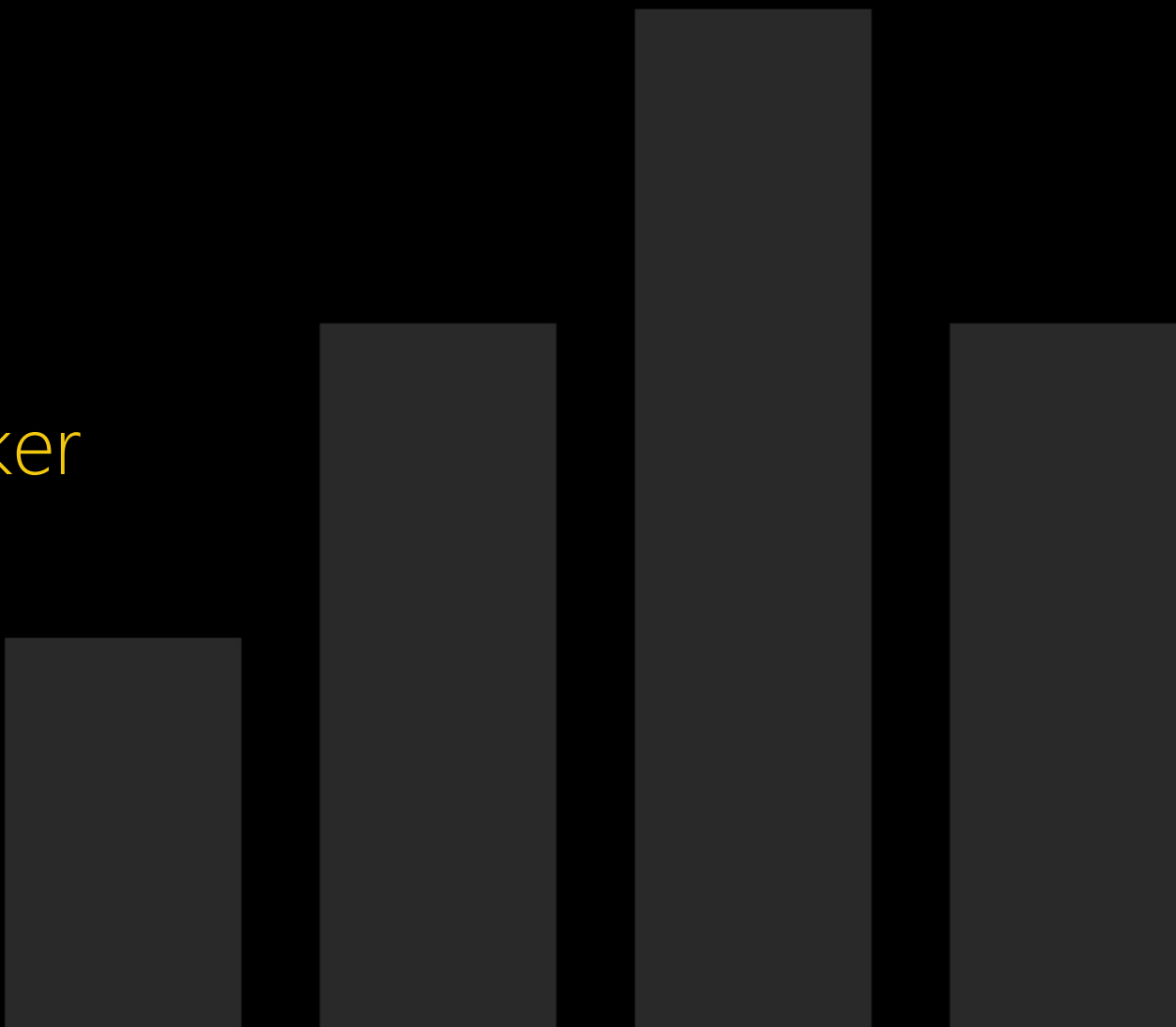


Formulary Tracker

Last data refresh:

Downloaded at:



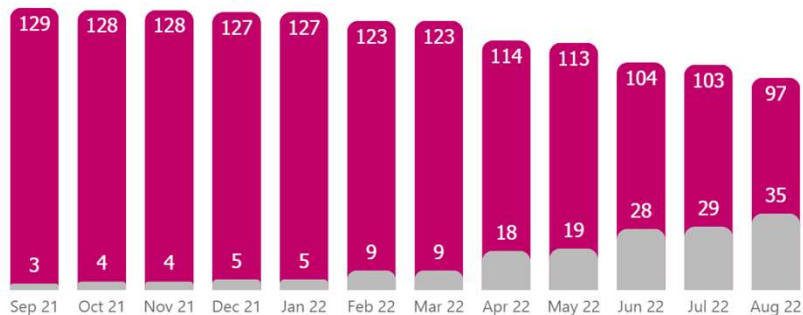
97

Product B not on formulary

35

Product B on formulary

Product B On Formulary per Month



View Product A Sales ☒ View Product B Sales

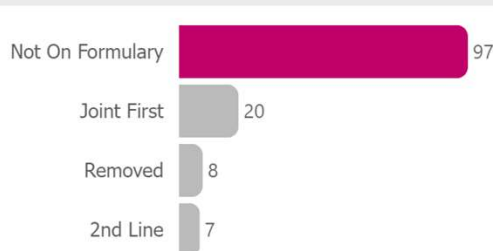
Product B Sales



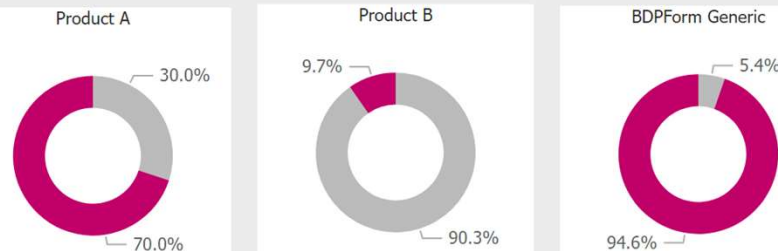
Number of PCOs by Product B Formulary Inclusion



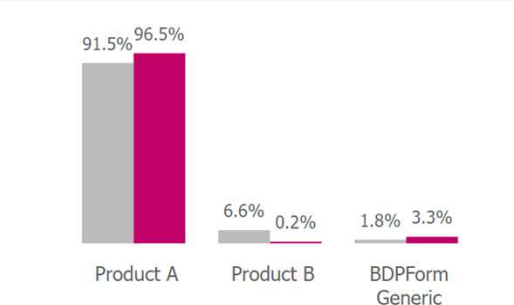
Number of PCOs by Product A Formulary Status



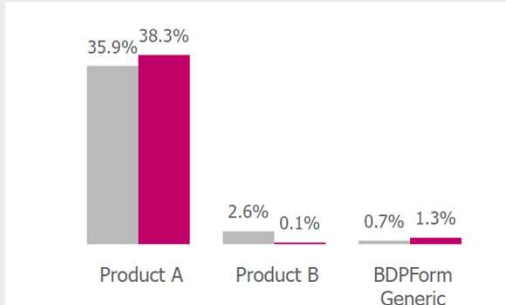
BDP/Form MAT Sales Contribution % by Product B Formulary Inclusion



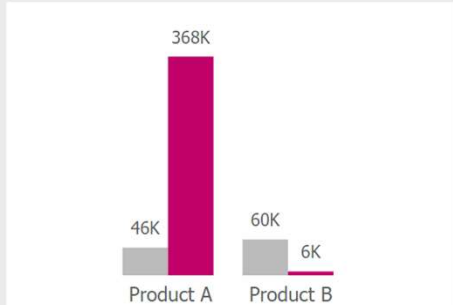
BDP/Form MS % by Product B Formulary Inclusion



R3F MS % by Product B Formulary Inclusion



Abs Growth by Product B Formulary Inclusion



Growth % by Product B Formulary Inclusion



PCO Name

All

Product B On Formulary

All

PCO Name	Product B (current)	Product A (current)	Product A (MAT Sales)	Product B (MAT Sales)	Product A (MAT Sales Contribution %)	Product B (MAT Sales Contribution %)	Product A (MAT Growth %)	Product B (MAT Growth %)
Aneurin Bevan	On Formulary	Joint First	89,576	3,011	1.1%	4.5%	1.0%	0.0%
Barnsley	On Formulary	Joint First	46,174	37	0.6%	0.1%	4.5%	0.0%
Betsi Cadwaladr Uni	On Formulary	Joint First	140,322	7	1.8%	0.0%	3.3%	0.0%
Cardiff & Vale Uni	On Formulary	Joint First	45,542	8	0.6%	0.0%	4.2%	0.0%
Cheshire	On Formulary	Removed	81,138	3,772	1.0%	5.7%	2.5%	0.0%
Cwm Taf	On Formulary	Joint First	55,288	29	0.7%	0.0%	7.5%	0.0%
Derby Derbyshire	On Formulary	Removed	224,562	1,108	2.8%	1.7%	2.8%	0.0%
Devon	On Formulary	Removed	184,225	1,906	2.3%	2.9%	6.5%	0.0%
Dumfries & Galloway	On Formulary	Joint First	22,862	6,235	0.3%	9.4%	-19.3%	0.0%
East & North Herts	On Formulary	2nd Line	35,979	58	0.5%	0.1%	16.7%	0.0%
East Riding Of Yorkshire	On Formulary	Joint First	51,084		0.6%		4.2%	
Gloucestershire	On Formulary	2nd Line	69,182	50	0.9%	0.1%	0.5%	0.0%
Halton	On Formulary	Removed	26,664	3	0.3%	0.0%	8.0%	0.0%
Hampshire, S'pton & IOW	On Formulary	2nd Line	256,529	137	3.2%	0.2%	4.1%	0.0%
Herts Valleys	On Formulary	2nd Line	28,386	261	0.4%	0.4%	23.7%	0.0%
Hull	On Formulary	Joint First	46,168		0.6%		6.7%	
Kernow	On Formulary	Joint First	105,582	128	1.3%	0.2%	-2.6%	0.0%
Total			7,899,210	66,436	100.0%	100.0%	5.5%	6643500.0%

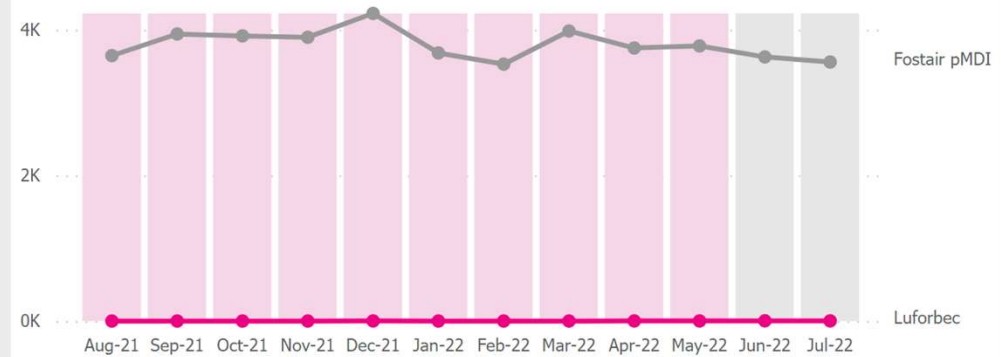
Geography

All

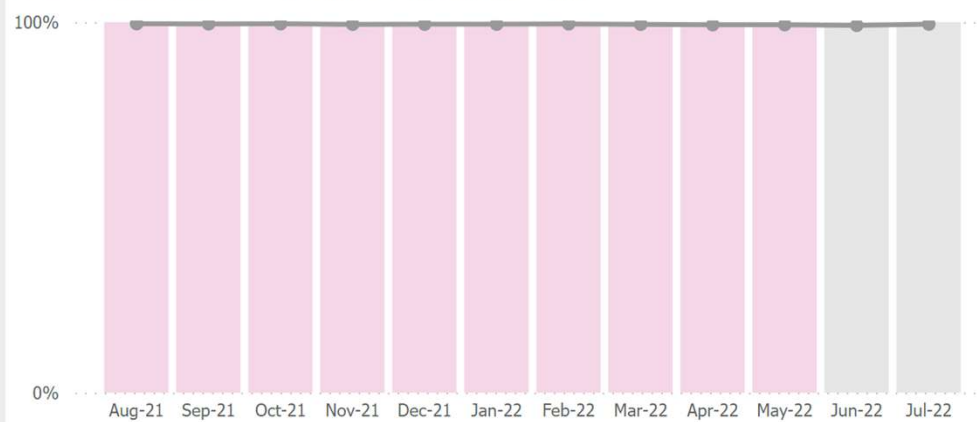
PCO Name

Cardiff & Vale Uni

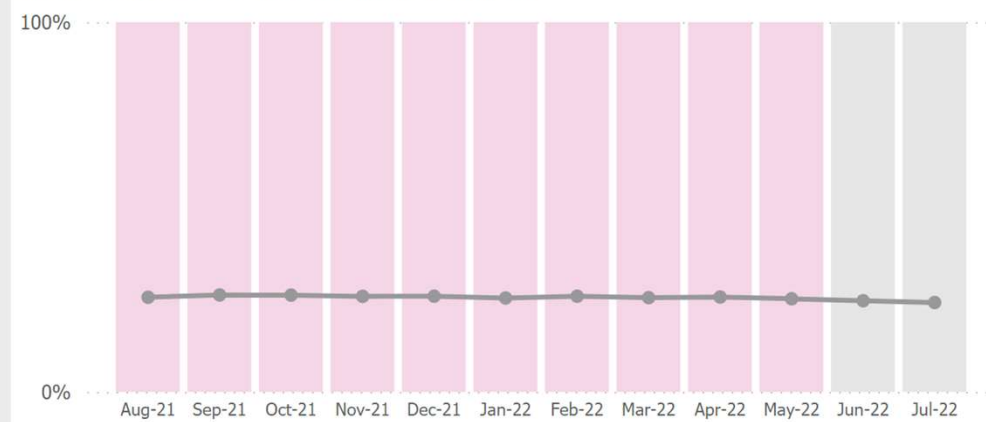
MAT Sales vs Product B Formulary Inclusion



Product A BDPForm MS% vs Product B Formulary Inclusion



Product A R3F MS% vs Product B Formulary Inclusion



Product B Formulary Status



Product B Sales MAT



July 2022

Active Date



Select Y Axis

Sales

Geography

All

PCO

All



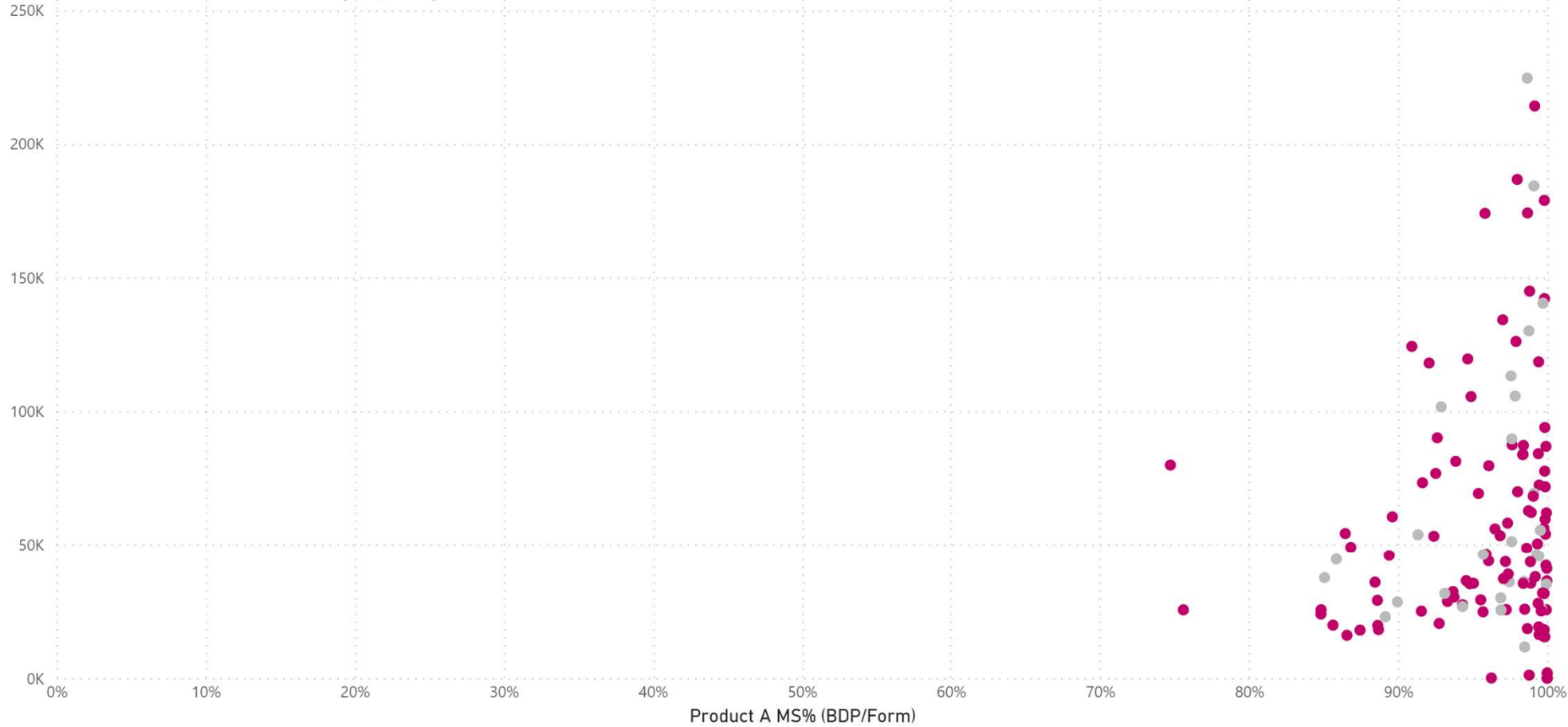
Aneurin Bevan
Sub ICB
88,708
Sales MAT Prev Yr (Fo...

On Formulary
Product B Status
3,011
Sales MAT (Product B)

89,576
Sales MAT (Product A)



Product A MAT Sales vs Product A MS% (BDP/Form)



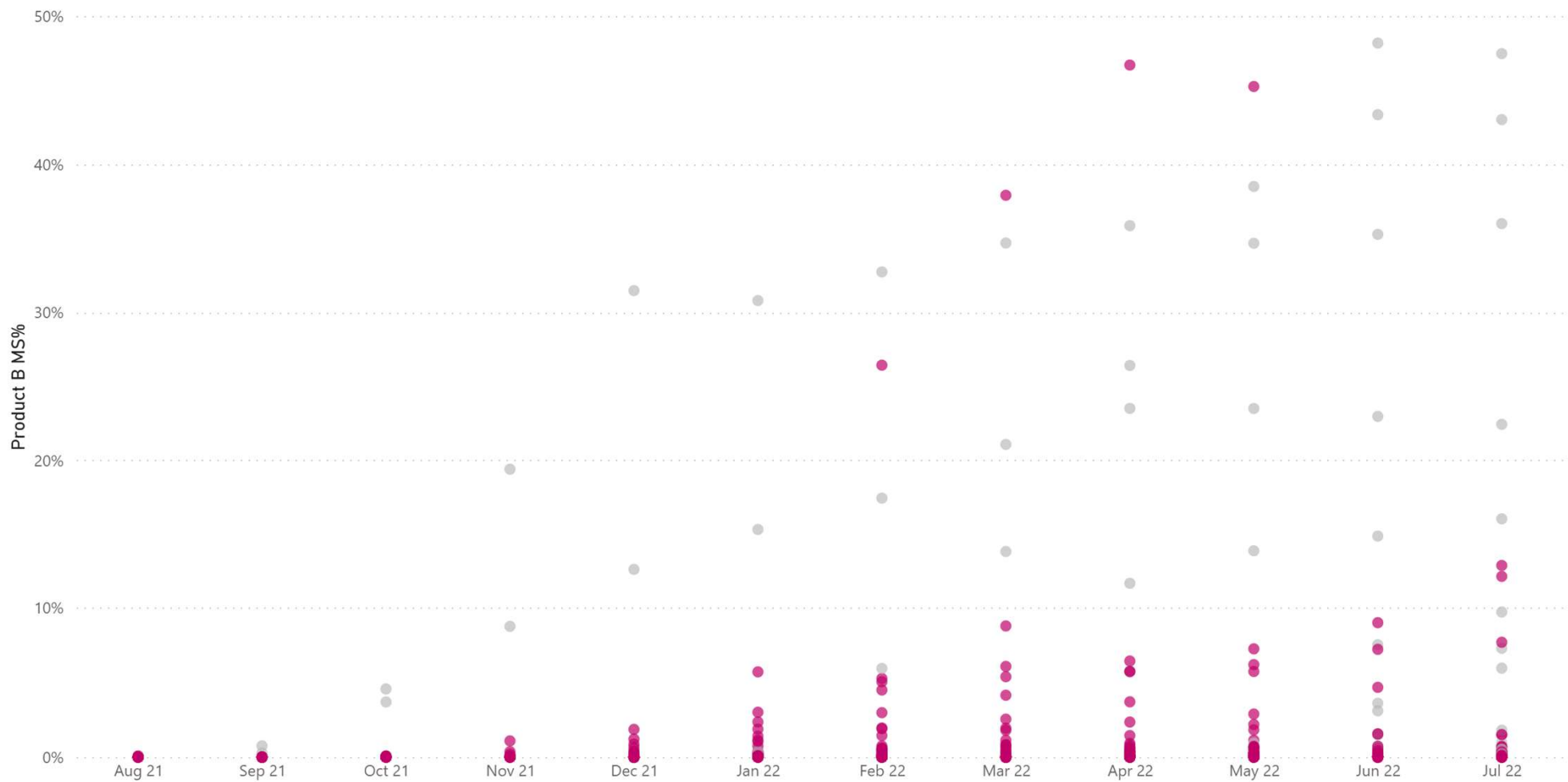
Select PCO

All



Geography

All



Select Y Axis

Product B Growth

Aneurin Bevan

Sub ICB

On Formulary

Product B Status

89,576

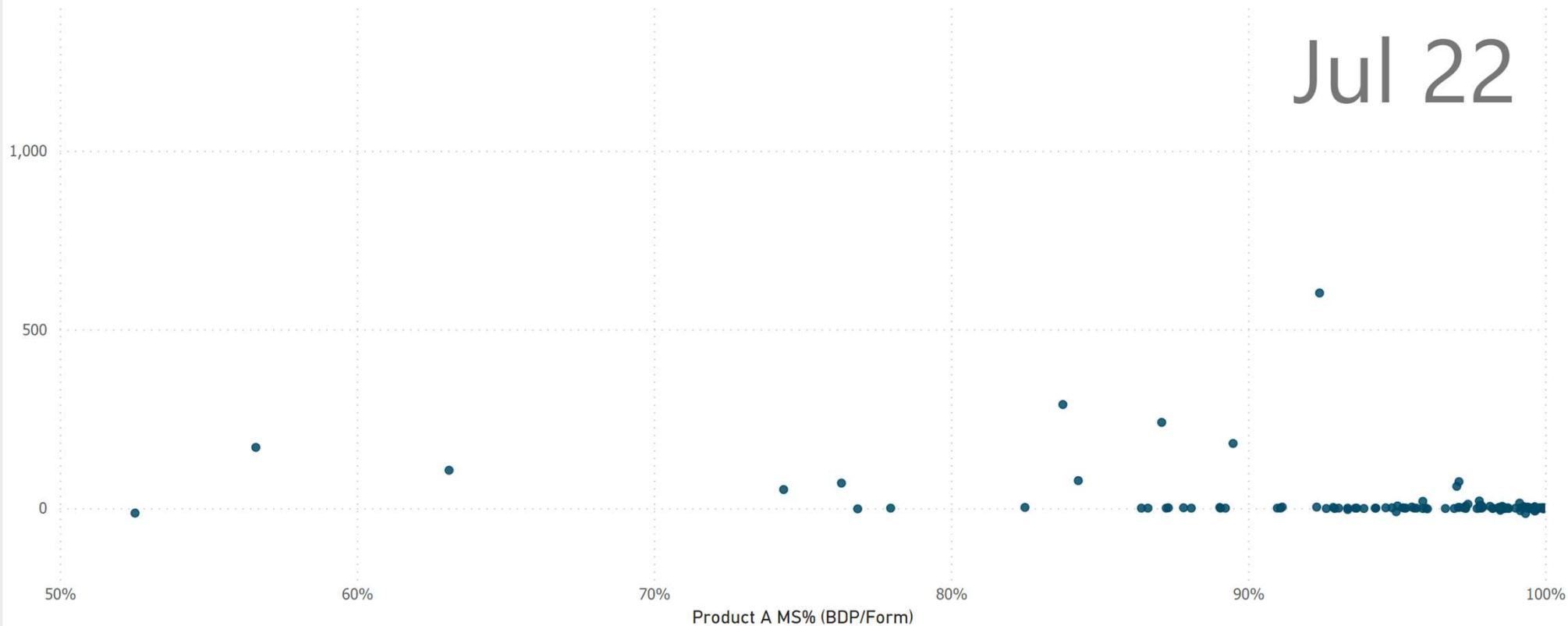
Product A Sales (MAT)

3,011

Product B Sales (MAT)

Product B MAT Growth vs Product A MS% (BDP/Form)

Jul 22



Product A MS% (BDP/Form)