



Sequence, Inc.



September 2016

NATIONWIDE QUALITY & COMPLIANCE SERVICE PROVIDER

ISSUE HIGHLIGHTS

A Vision of Success

"A higher standard of success through professional consulting services and innovative technologies."

That's the Sequence Vision statement, as recently developed by our senior leadership team. But what does it mean... a "higher standard of success"? How do we define success, much less a higher standard of success? Take a minute and google 'how do you define success' and compile the results into a single definition. Go ahead, I dare you. And when you're done come back and we can talk about it together. Ok... I'm going to assume you didn't complete that assignment. Because if you received the same results from Google that I did, you'd grow old trying to narrow it all down to a single statement. What's key in understanding success is that each individual has the ability to define their own version... 'what does success mean to me?'

Let's examine how success can be defined for us at Sequence. As the senior leadership team brainstormed, discussed ideas, and developed the phrase 'a higher standard of success', we began to realize that the statement can be applied in multiple ways. Our role as a consulting services provider striving to ensure our clients success is the initial thought to most who read the vision statement. However, the individual success of each Sequence employee is an equally important component of our vision. And then finally, there is the overall success of the company itself.

As consultants, for us to deliver a higher standard of success to our clients, we have to first understand how THEY define success.

What are they trying to achieve? What is a successful outcome for their project? As we already discovered, this doesn't look the same for every individual or every company, so each client will define it differently. The process of understanding their version of success begins at the onset of the Sequence relationship. As the Sequence Business Development team builds a relationship with a new client, or pursues a new opportunity with an existing client, they will begin to develop an understanding of how that particular client defines success. Once they have that understanding, they can apply their many years of experience to provide solutions with an approach that not only meets, but elevates the client's version of success. The professional consultants in the Sequence business units will maintain that approach throughout the engagement, to ensure we stay focused on the client's vision of success. Focusing on our clients by understanding and elevating their standard of success is what will make us great, and fulfill that component of our vision.

Not only does each individual client have their own unique definition of success, so does each individual member of the Sequence team. How do you define success in your own life? A lot of people, particularly in the United States culture, have bought into the idea that success means money and power. My experience tells me that most folks who pursue that vision of success are the most stressed and unhappiest of people. Stephen Covey once said,

Continued, page 2



Sequence Is Growing!

New employees since the start of 2016.
Page 2



Sequence Offers New Services

Development of new services such as Calibration, Data Architecture & Microbiology Testing has arrived
Page 3



Social Media, "Our Digital World"

Sequence is now active on LinkedIn and Facebook.
Page 4

"If you carefully consider what you want to be said of you in the funeral experience, you will find your definition of success." Happiness, peace, and the knowledge that when I reach the end of life's journey I have made a positive impact on someone... that comes much closer to defining a successful life for me than does fame, or having a large house, or a luxury car collection... or any other material forms of wealth or power. I encourage you to take the time to carefully consider what success means to you. Then talk to your team lead or manager about your vision of success in your professional and personal life and explore what Sequence can do to help you achieve it.

A third component of the Sequence vision of 'a higher standard of success' is the success of the company itself. Talk to a lot of business leaders about the success of their business and you will get inundated with talk of gross sales, operating expenses, gross margins, and variable cost percentage... just to name a few boring financial metrics. I don't know about you, but that's slightly less exciting than watching Richard Petty parallel park. Certainly financial performance is important to a

business, because finances are the sustenance required to remain a viable business. But that is a pretty incomplete view of success. Defining business success solely on financial performance would be like me defining personal success by the fact that I had a turkey sandwich for lunch. The turkey sandwich was a necessity, but having it didn't make me successful... it just made me full for a few hours.

So then what does success look like for Sequence? I believe Sequence will be truly and completely successful when each and every client enjoys success as a direct result of the services they receive from us. Sequence will be truly and completely successful when each and every member of the Sequence team feels that Sequence has done everything possible to contribute to their personal and professional success. And finally, when we have achieved those two things, while maintaining healthy and positive financial performance, then we will have fulfilled our vision of "A higher standard of success".



Jeff Price, VP of Business Operations

New 2016 Employees!

Name	Position	Start Date
Millner, Michael L	Consultant I	01/01/2016
Ramey, William G.	Senior Accountant	01/04/2016
Muller, Peter Hiott	Consultant I	01/11/2016
Everett, Stephanie M.	Senior Consultant	01/18/2016
Grant, Mitchell	Specialist	01/18/2016
Hobgood, Scott	Senior Consultant	01/18/2016
Boudreaux, Gwyn	Principal Consultant	02/08/2016
Whalen, Kevin	Senior Consultant	02/29/2016
Burchell, Christopher	Recruiter	03/07/2016
Lynch, Gregory	Senior Consultant	03/28/2016
Michael, John Sheldon	Consultant II	03/28/2016
Browner, William Matthews	Director	04/01/2016
Williams, Shelby	Consultant I	04/05/2016
Harris, Joshua	Consultant I	04/18/2016
Johannes, Matthew	Senior Consultant	05/09/2016
Backshall, Adam	Intern	05/16/2016
Gwynn, Ethan	Intern	05/16/2016
Price, Jason	Intern	05/16/2016
Siersma, Angelo	Intern	05/16/2016
Hookway, David	Principal Consultant	05/26/2016
Brown, Carrie Anne	Human Resources Manager	05/31/2016
Grandy, Amanda	Consultant I	05/31/2016
Holland, Kevin	Specialist	06/01/2016
Irby, Daniel Alan	Integrator	06/01/2016
Davis, Roderick	Senior Consultant	06/06/2016
German, Amber Louise	Consultant I	06/06/2016
Miller, Mitchell R.	Consultant I	06/06/2016
Thomason, Jason Edward	Consultant II	06/06/2016
Connor-Reynolds, Mary L.	Senior Consultant	06/20/2016
Quade, Christopher F.	Consultant I	06/27/2016
Kolluru, Vinay	Senior Consultant	07/01/2016
Overman, Casey	Principal Consultant	07/01/2016
Morgan, Reginald D.	Consultant II	07/05/2016
Phillips, Larn	Senior Consultant	07/05/2016
Waters, Cindy Leggett	Senior Consultant	07/05/2016
Deal, Donna Lynn	Senior Consultant	07/06/2016
Alexander, Marcus	Senior Consultant	07/11/2016
Hamel, Patrick	Specialist	07/11/2016
Adler, Madison	Marketing Coordinator	07/18/2016
Broedel, Bryan	Senior Consultant	07/18/2016
Tedla, Adonay	Senior Consultant	07/18/2016
Johnson, Chris	Intern	07/19/2016
Knowlton, Paul	Senior Consultant	08/01/2016
McChargue, Richard	Senior Consultant	08/01/2016

Interesting Tidbit...



It may sound new or futuristic, but industrial biotechnology has been around since humans began mass producing beer 10,000 years ago. It was all made possible with a species of yeast called *Saccharomyces cerevisiae*, which translates to "sugar fungi of beer", that is still used today.

Total Sequence Employee Count:

156

LabGuard 3D Information

Sequence and bioMerieux, one of our long-time customers and partners, have expanded upon their current relationship and decided to bring a new monitoring platform and set of service offerings to our Monitoring team! The monitoring platform is known as Labguard 3D, and it brings a ton of new business opportunities for Sequence! As I'm sure you're beyond excited about this news (right?!), please see below for some of the answers to your many questions:

- **What is Labguard 3D?**

Labguard 3D is bioMerieux's monitoring solution monitoring physical parameters critical to maintaining customers' product, samples, and materials. The system saves time, energy, and money, and helps customers meet their regulatory requirements and maintain their quality standards. Labguard 3D includes, but is not limited to, the following:

- Hardware
- Software
- Validation
- Monitoring

- **What role will Sequence play?**

Sequence will play a significant role! On behalf of bioMerieux, we are now the sole provider of Labguard 3D in North America. This not only brings with it a plethora of new customers, but it also builds upon the service offerings provided with our current monitoring platform! With Labguard 3D, Sequence's service offerings will expand beyond remote monitoring, troubleshooting, and alarm investigations/trending; they will now also include the following on-site activities:

- Installations
- Calibrations
- Customer training
- IQ/OQ/PQ execution

We are currently in the process of finalizing our own, internal Sequence Validation Package for validating our system installed in Building 2500 (if you ever want more information or a demo, let Kevin Bryant know!), as well as SOPs and training documents. It has been an interdepartmental effort, with excellent contributions from the IT Quality Services, QA, Metrology, Business Development, Lab Compliance, and Monitoring business units, as each group's expertise is critical to providing the best service possible! In particular, Matt Johannes and Larn Phillips have done excellent work in putting together the validation documents!

- **What does this mean for you?**

Whether you are in the Monitoring team or not, this is excellent news! Why? As you all know, Sequence not only prides itself on providing exceptional service to our current customers, but we also strive to find avenues to new clients, or to additional work with current clients. Due to the scope of Sequence's involvement with Labguard 3D, we have greatly increased our potential for finding new customers! Additionally, since multiple areas (e.g., labs, manufacturing areas, warehouses, server rooms, etc...) and equipment (e.g., incubators, refrigerators, freezers, etc...) require monitoring to ensure they are maintaining the appropriate conditions, we will now have the opportunity to interact with various departments/personnel within a customer site, all of whom might have additional information which could become leads for more work! Also, those of us who are currently at client sites could bring in more business by explaining to customers what Labguard 3D is and how it might benefit their current/future needs!

- Kevin Bryant



Calibration, Data Architecture & Microbiology Testing

Laboratory Calibration Services

Sequence, Inc. has developed a suite of calibration services that are solely focused on providing calibration expertise to laboratory personnel. Our calibration program is supported by a comprehensive quality management system developed with a focus on educating our clients about the requirements for a typical calibration process and what options are available to meet compliance standards. We do not base our business on a quick in and out philosophy, but rather developing a mutually beneficial partnership where we add value to your laboratory's process and compliance.

Program Development:

Sequence Inc. has a vast knowledge and understanding of what a regulated laboratory needs in order to become fully compliant with cGMP, cGLP, and ISO requirements. Sequence staff can perform the following tasks in order to bring our clients into a compliant state.

Deliverables include:

- Customized compliance audit for existing laboratory instrumentation and equipment
- Development of an asset management program
- Laboratory asset birth certificate and dedicated calibration/user manual controls

- Laboratory asset labeling
- Author/revise instrumentation and equipment operational, calibration, maintenance, and administrative SOPs

Calibration Capabilities:

Sequence has constructed an in-house state of the art calibration laboratory at our corporate headquarters in order to perform mail-in calibration services for hand held devices as an economical benefit to our nationwide clientele. Sequence, Inc. has also developed a dedicated team of calibration specialists that can service instrumentation and equipment at our clients' facilities if the mail-in system is not a feasible option. Please see below for our available calibration capabilities

- | | | |
|----------------------|----------------------|-----------------------|
| • Pipettes | • Thermocouples | • Conductivity Meters |
| • Stability Chambers | • Data Loggers | • Thermocyclers |
| • Heat Blocks | • Refrigerators | • IRTD's |
| • pH Meters | • Critical Vortexers | • Monitoring Hardware |
| • Hygrometers | • Water Baths | • Freezers |
| • Balances | • Stopwatches | • Incubators /Ovens |
| • Ultra Low Freezers | • Digital Displays | • Dry Wells |
| • Centrifuges | • Sonicators | • Thermometers |
| | | • Chart Recorders |

QUICK INSIGHT

It's difficult to get a drug approved for market -- so difficult, in fact, that just one drug out of approximately every 5,000 to 10,000 tested in preclinical trials will ever make it to market, according to Medscape.



Microbiology Testing Services

Sequence, Inc. offers cGMP-compliant laboratory services to support your microbiological testing needs. Our dedicated laboratory staff are experts in utilizing the latest technology and rapid methodology in order to provide you with accurate and compliant results within the turnaround times you expect. At Sequence, Inc., we can provide you with testing that is personalized to your specific needs at prices that won't break your budget.

Our Testing Services Include:

Microbial Identifications

Sequence, Inc. can support all of your identification needs using cutting edge MALDITOF technology to obtain species-level identifications. Let our fully trained and knowledgeable staff help you get a handle on the organisms isolated within your facility's manufacturing processes.

Qualified Instrumentation:

- VITEK® MS
- VITEK® 2 Compact

VITEK® MS SuperSpectra Generation

Do you need to add organisms to your VITEK® MS database? Our expert staff can also help you customize your MS RUO database.

Bioburden Detection

Using the bioMérieux BacT/ALERT® 3D instrument platform, Sequence, Inc. is able to utilize the most advanced, innovative microbial growth and detection technology to save you time in the detection of microbial contamination in your samples.

Software Management Data Architecture

Sequence Data Architecture provides guidance for the rollout of a sustainable framework to support your analytics needs. Our Hadoop expertise delivers Data Aggregation and Data Model design to your organization at the appropriate Volume and Velocity for real and near time analytics. Leverage our experience in integrating multi-site and enterprise data sets to Cloud and on-premises Data Lakes to support business understanding through Data Visualization. By utilizing Sequence experience with the delivery of validated and controlled solutions, you will be secure in the answers that were previously just beyond reach.

Our Data Architecture team is experienced in Design, Implementation, Validation and Analytics Support on Cloud Solutions such as Amazon AWS, Microsoft Azure, as well as On-Premises Hadoop and Data Warehousing

Services we provide include but are not limited to the following:

- Data Asset Road Mapping for Use Case Optimization
- Software Selection guidance
- Data Volume and Velocity determination
- Big Data Governance development
- Data Delivery configuration for visualization ingestion
- Statistical model data delivery
- Visualization customizations for Tableau, Pentaho, Spotfire, MiniTab, SAS, JMP, Excel, Sharepoint, and other visualization tools

At Sequence, Inc., we are involved from development to production support for your data architecture and analytical needs. Combine data stores to perform extensive analysis and help improve yield and lower costs without an impact on your production systems while delivering a High Available and Scalable solution. In addition, our consultants have years of experience in Process Manufacturing environments and provide additional understanding to support the needs for product delivery. Let Sequence leverage the infrastructure you already own to transform your data into an asset that delivers enhanced data visibility to you.



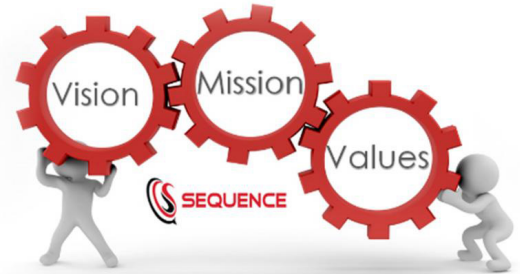
Kevin Bryant



Reliability

"Prior to joining Sequence, I worked in a Quality Control Microbiology laboratory. There was never a shortage of work, and more often than not, there was more work than one person could handle. However, I was fortunate enough to have a very reliable group of coworkers on whom I could depend. There were many times where one or two of us would find ourselves still performing testing until as late as 8:00

or 9:00 PM. Since we worked first shift, by this time, we were more prone to losing focus and making errors. We could always rely on one another, though, to help out and do small things like review our documentation, help with performing part of the task, or just stand there and talk/joke with us so we knew we weren't alone. While Sequence does an excellent job of being reliable for our clients, I think it's just as important that we continue to be able to rely on one another!"



Patrick Hamel



Excellence

"While playing at the collegiate soccer level I learned that my initial expectation (or dream) of 'excellence' was to be the starting goal keeper. After identifying the uncontrollable variables, the reality of my initial dream had a good chance of not culminating within my first two seasons. This led me to rearrange my ambition to a more achievable excellence, focusing on the things I could control like practice performance, leadership qualities, communication skills and work ethic. All of which would ensure I step closer to my original goal. Similar to Sequence's story, we all have a grand expectation for the excellence we want to reach but some times it's more attainable if we focus on excelling in all the areas we can control first, then inevitably excellence will be reached! If we focus on achieving excellence in our personal, team and departmental goals, Sequence will be the standard of excellence throughout the validation and compliance industry."

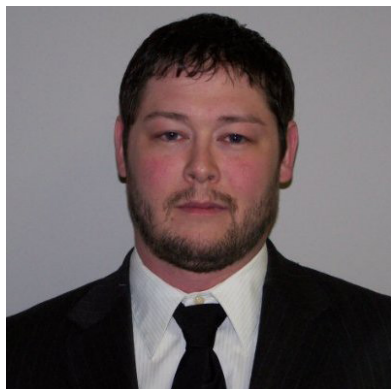
Mark Edwards



Integrity

"Integrity - also means how well something is put together, the Sequence team at Patheon understands the importance of sticking together and are unified by our many common goals. One of which is 'together we will all stand, for if divided we will all fall.'"

John Hartman



Humility

"One of my first projects working with Sequence was at bioMerieux in Durham (NC). Sequence had a large group working on a Warning Letter Remediation project. Because of the environment and site culture... well... I can say it was one of my least favorite projects I have worked on in my consulting experience. There was little project support from the client and the site in general.

The project was originally planned for six months. After the second extension and approaching the 12 month point on the site, I was ready to leave. I was fed up, frustrated and plain not happy. I was tired of the drive to and from the site, and ready to give up and just leave the project all for personal reasons.

Well, some of you know that my wife Kristi is a Clinical Nurse Specialist (CNS) at a large hospital system.

In her role, she deals with any number of different nursing specialties and roles. bioMerieux makes the BacT Alert Test System at the Durham site. It is a tissue sample product that is used to support diagnoses of any number of issues/infections/bacteria, etc. Hospitals use it regularly to diagnose patients. So, my wife knew where and what I was working on, mostly because she got to hear how unhappy I was on a daily basis. One day, she sent me a release describing a new process on how and when the existing BacT Alert test kits that the hospital had in stock could be used only when it became extremely critical. There were patients going without a critical diagnosis tool, therefore, delaying treatment because of the site I was working on. In her email to me, she stated one thing....'You need to get this right.'

It was that moment that I realized the impact I was having on the process and patient care. I was busy being cranky, because I was not working on a 'exciting' or 'new' project. I was working on something difficult and tasking...but something that mattered. It reminded me of what it is we do for work, and that it does matter. My struggles with the project were nothing compared to patients not getting the correct diagnosis and treatment. It humbled me, to remember the big picture. It reminded me I was one small piece of the big picture and that the picture was bigger than me."

A HIGHER STANDARD
OF SUCCESS
through professional
consulting services and
innovative technologies.



VISION

SEQUENCE

MISSION

TO SERVE
OUR CLIENTS
with expertise, integrity,
and the highest
professional standards.

Social Media, “Our Digital Home”

Sequence needs YOUR help. The beginning of our company’s social media journey is reliant on its employees too. Here are some steps for you to help make our Social Media flourish:

LinkedIn

1. Make sure that you are following the Sequence, Inc. LinkedIn Page from your personal account. Including adding Sequence, Inc. as your “current work place.” (Currently, only 117 employees are connected to the page).

2. Information, articles and employment opportunities will be posted daily! Here’s how YOU can help:

First, search for the Sequence LinkedIn Page, then “like” and “share” any post you can. When this happens, your connections are able to see the information, leading to more people interacting with us! This chain of events is the only way we can have effective social media to our target audiences.

Click [here](#) to go to our page!



Sequence Inc. - Quality and Compliance Services

Pharmaceuticals
51-200 employees

Summary

Aug. 2014 - Aug. 2016

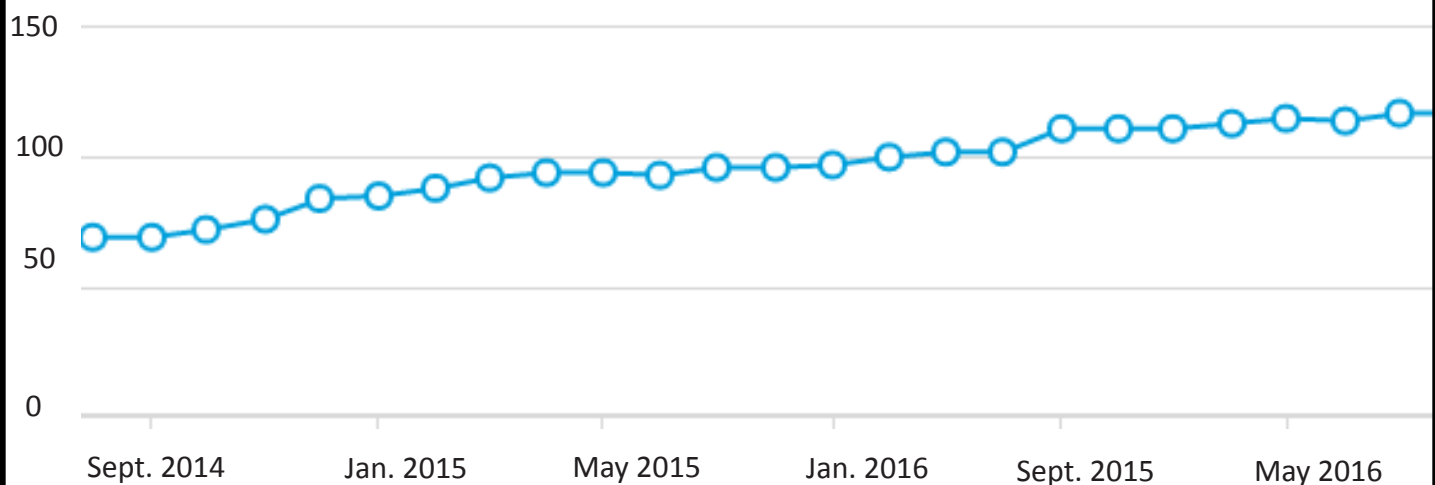
▲ 70%
Growth Employee
Count

2.6 Year
Average Tenure



Sequence has been nominated for the Pinnacle Award from the Raleigh Chamber of Commerce for the 14th year in a row!

Employee Growth on LinkedIn



Accomplishments



Mark Levanites

Northeast Business Development Regional Manager and Sr Consultant

Congratulations are in order for Mark, who has been nominated to the ISPE Board!



"It's official. The 3 years of ISPE Product Show has paid off."

Tiffany Coleman

Midwest Business Development Regional Manager

Tiffany has been published into the July/August edition of ISPE!



Photo Credit: Wife, Patricia Murphy

Upcoming Birthdays!

September Birthdays

Christina Mitchell, **11th**
Madison Adler, **14th**
Robert Cleveland, **15th**
Matthew Johannes, **15th**
Bryan Broedel, **18th**
Forrest Brown, **18th**
Mary Connor-Reynolds, **20th**
Kevin Holland, **20th**
Brittany Doyle, **22nd**
William Hill, **22nd**
Angelo Siersma, **27th**

October Birthdays

Donna Cowan, **3rd**
Elise Krankoski, **3rd**
Joseph Strecher, **4th**
Reginald Morgan, **7th**
Coy Triplett, **8th**
Regan Sigler, **11th**
John Michael, **13th**
Christopher Vore, **15th**
Peter Muller, **21st**
Ethan Gwynn, **24th**
Christopher Wallace, **24th**
Roderick Davis, **28th**
Samir Patel, **30th**
Oaklie Hibbard, **31st**
Phillip Waters, **31st**

Sequence Family Picnic

*PLEASE JOIN US FOR THE
FIRST ANNUAL SEQUENCE, INC
FAMILY PICNIC*

Sunday June 5, 2016
2:00 PM until 6:00 PM

HILL RIDGE FARMS



Upcoming Events!

The following are highlights of upcoming events where Sequence will attend and display:

- [LogiPharma](#), Sept. 19-21
- 14th Annual [Cold Chain Event](#), Sept. 27-29, Boston, MA
- [ISPE Product Show](#), Oct. 4-5, Boston, MA





Employee Spotlight

Name: Carrie Brown

Company Job Title: Human Resources Generalist for Sequence since 5/31/2016

Originally from Ohio, lived in NC then CA back to NC then from 2006 – 2015 I lived in Colorado and had my two beautiful sons, Gabriel age 8 and Gavin age 6. We moved back to NC in 2015 to be closer to family.

Tell us something that no one at Sequence knows about you.

I have been sky diving twice.

Do you have a favorite quote or joke?

A warm smile is the universal language of kindness.

- William Arthur Ward

Believe in yourself and all that you are. Know that there is something inside you that is greater than any obstacle. - Christian D. Larson

What do you listen to on your daily commute to and from work?

I listen to the radio mostly oldies but can be anything from 50's to present

If I gave you an elephant, where would you hide it?

I wouldn't hide it I would find it a home and a family.

Who is your celebrity crush?

Ryan Reynolds or John Cusack

If you could be any animal on the planet, what would you be and why?

A Sea turtle because they have a long life and can explore the oceans.

What inspires you?

Family and seeing the positive in life

Who would win a fight between Superman, Batman and Spiderman?

Superman

What is your favorite place to eat?

Namoli's NY Pizzeria

What is your favorite show?

Grimm

If you weren't at work right now, what would you be doing?

For everyday life – cleaning and laundry

Otherwise reading, playing sports (if my knee agrees with me), traveling around the world

What is your favorite vacation spot?

To just get away - the mountains to hike, swim and relax but if cost was no object United Kingdom to explore the countries and history plus visit family.

Do you have any pets? Which kind?

Yes a dog, English Setter Mix and 2 bearded dragons



2016 NC Mid-Market Fast 40 Awards

BUSINESS
NORTH CAROLINA

 **Cherry Bekaert** ^{LLP}
Your guide forward

would like to congratulate your company
on being ranked among the
TOP 40 FASTEST GROWING MID-MARKET
companies in North Carolina.



SAVE THE DATE:

September 20, 2016 - 10:30am – 1:30pm

As a North Carolina Mid-Market Fast 40 winner, your organization is invited by Business North Carolina magazine and Cherry Bekaert LLP to our Mid-Market Fast 40 awards ceremony on **TUESDAY, SEPTEMBER 20**.

Invitations will be mailed out in August to a representative from your company for the luncheon and awards to be held at the Pinehurst Resort. We would love to have one or two representatives from each winning company in attendance.

GOLF

A golf outing, hosted by Cherry Bekaert LLP, will follow the awards ceremony. More information to follow. For details, contact Amanda Keefer at akeefer@cbh.com.

LOCATION

St. Andrews Room
in the Main Clubhouse

Pinehurst Resort
1 Carolina Vista Drive
Pinehurst, NC 28374

All Aboard Sweden

... Well for James Buck

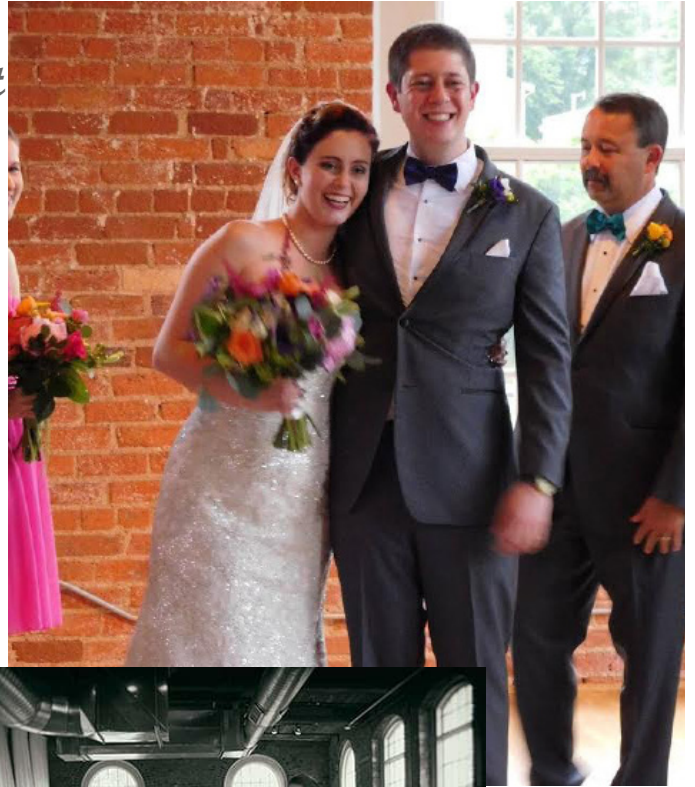
"While I was in Sweden I stayed in Stockholm for a weekend where I went to the Palace. I didn't realize they had a king but they do. So I walked all over Stockholm to eat and explore. I was told to go to the Vasa Museum. There was a ship in the 1600's that sank and in the 1900's they excavated it, preserved it, and put it in a museum. I couldn't get past the fact that the ship sank on its first voyage, 1500 meters from shore because at the last minute someone demanded it had more guns. The guns resulted in it sinking while everyone was still watching from shore. I seemed to be the only person that really harped on how bad that seems to be.

While working I was staying in Sodertalje. It has some nice views but is a much smaller city. AstraZeneca has two manufacturing sites in Sodertalje Gartuna and Snackviken. These sites produce tablets for a variety of heart conditions as well as many other things, and they also produce inhalers for respiratory conditions."



Wedding Time!

*Mitchell & Cassie Grant
May 20th, 2016*



*William & Alicia Ramey
May 7, 2016*



Employee Spotlight



Name: Cindy Waters

I'm from "little" Washington NC. Went to ECU, got into the co-op program at Burroughs Wellcome in 1991 for Systems Validation, mostly IT work with Gwen Duncan. Stayed at the Greenville Site for 25 years, moving up the corporate ladder, project to project. Automation, Equipment, Bulk Chemicals, Oral/ Solid Dosage, Steriles, Facilities and Utilities, Quality Assurance, Validation Oversight and up to management of the Systems and Facilities Validation group. I graduated with an AAS in Computer Programming from Pitt Community College and got a BSBA in Management from Mount Olive College. I've trained or worked with a large number of Sequence Staff and I'm very excited and motivated to be a part of the Sequence Family. My Daughter, Caroline Woolard, recently graduated ECU with a degree in Nutritional Science and is working at Vidant and a Local Chiropractor while doing an online Master's program and getting work experience. I now live in Pinetown, NC with my husband, Steve Waters who is a Sergeant at the Washington Police Department.

If I gave you an elephant, where would you hide it? At home in Pinetown, NC, 33 acres once farmed, surrounded by woods and the dismal. No, I'd take it to the 6 acres at church, build a neat set or habit around it, and raise donations to get it in a zoo, to be properly provided for. Oh, was that a joke?

beat either of them on wit and because they have superpower weaknesses.

Who is your celebrity crush? "The Rock", Dwayne Johnson. He's handsome, great smile, great serious look and he does anything he sets his mind to not just acting, well talented and can speak with facial gestures rather than words. My eyebrow gestures and looks can also do the same for me.



What is your favorite place to eat? Any Mexican Restaurant, the more authentic the better.

What is your favorite show? My Favorite TV shows are tied with the original NCIS, and GRIMM (Detectives).

If you could be any animal on the planet, what would you be and why? A Mountain Lioness. She's graceful, nurturing, watches and waits with well planned hunting attacks. She's fearless, independent, strong and frightful, but at the same time gentle, nurturing to her children. She knows what battles to go for and/or accepts defeat and praises victories with rewards. Then starts everything over the next day knowing the same efforts needed to move on in life.

Tell us something that no one at Sequence knows about you. That is really hard, because I've worked with so many of the staff, both in the early years, prior to sequence and the latter as a client of sequence, hiring many in Greenville NC.

The Pharma Validation industry of talent is actually small and most people know one another by some way or form of work. I consider so many of Sequence as family and we've boated, wakeboarded, fished, gone to each other's home, etc. Maybe no one remembers that I sing with a Ladies Quartet at church. I also won Eastern Division of Teen Talent in a Musical Ensemble (playing saxophone) and Art with Acrylic Painting (My softer non-tech side).

What inspires you? Sequence growing as a company is the most inspiring to me lately. The company has so many new specialties and is growing with leaps and bounds. Working with old coworkers and seeing their accomplishments motivates me. If I need personal motivation at home, I watch "Legally Blond"; I know most of the words by heart. The funny but practical movie, reminds me I can do anything I set my mind to, even when people are out to get you, or think you're not technically minded enough, just because you're a girl. I was "Daddy's girl" and a "country girl," taught to work hard and play hard.

Do you have a favorite quote or joke? Proverbs 3:5,6, "Trust in the Lord with all your heart ..., seek his will and He will tell you which path to take."

Who would win a fight between Superman, Batman and Spiderman? Batman of course, I married him. On our first date, He had a pager, and 2 phones, an investigator with Washington NC Police Department. One was the Bat phone, he would have disappear if the bat phone rang; we were both Batman fans growing up. He's been Batman ever since. Batman has no special hero powers or weaknesses; he just does what is right and has all the right bat equipment for the job. He could

What do you listen to on your daily commute to and from work? Varies on my mood, nothing, Bluegrass, Jazz, Country, Pop, a little of it all.

If you weren't at work right now, what would you be doing? I would be doing anything on or near the water.

What is your favorite vacation spot? US- Ocracoke or Baja MX -Cabo

Do you have any pets? Which kind? My puppy 6-pack (Chihuahuas) security team + 2 Main Coon Kittens, Pest control team. That's not counting the wildlife, deer and wild turkeys that roam in the yard daily.

What's to come for Internal Training?



“Please attend the training at 1 o'clock containing a 50 page Powerpoint”

Having heard only these words, I'm guessing your enthusiasm for this training might be limited. But wait! Sequence is now working hard to change your impression of training!

“I am excited to change the negative perception associated with training. We are building a program that will enable Sequence to produce the training it needs, and deliver it in a manor best suited for learning.” – Matt Brawner

Within the last month a lot of progress has been made in building the Sequence training program:

- **Vision & Goals** – A visual map of Sequence University is in development and aligns the program with our company vision and goals. The vision for the program goes far beyond maintaining knowledgeable personnel. Maintaining our culture, and an ability to quickly produce ‘value-adding’ consultants, are key objectives that will assure our success in the future.
- **Custom for Sequence** – Our training program is being custom built for Sequence. For example, the training development process must take into account the time constraints and opportunity cost of our Subject Matter Experts (SMEs). We have identified a process that enables SMEs to share their knowledge across a greater variety of content types (Eg. Video, E-Learning, Presentation) with a minimal time contribution. Internal sharing of knowledge is critical to providing our clients with high value consultants equipped with Sequence's collective experience, rather than simply providing one consultant's experience.
- **Best Training Practice** – Communications continue with training leaders across industries to identify and incorporate the best practices into our training program. Within the IT industry in particular, processes commonly used to quickly transfer knowledge from time constrained coding SMEs also applies to transferring knowledge from our SMEs.

While a lot of work still remains in building our training program and Sequence University, we are on track to deliver a program that gives Sequence a unique competitive advantage. We look forward hearing your thoughts as we move forward. Together we will make Sequence, and her employees even more successful!

Refer Someone Today!

Will this individual will make a great addition to Sequence, Inc. family?

Find the Employee Referall Form [HERE!](#)

FACT:

Ten per cent of the salt mined in the world each year is used to de-ice the roads in America.

Recent Industry News

Novo Nordisk's diabetes med Victoza chops cardiovascular risks by 13%

Earlier this year, Novo Nordisk's Victoza became the second diabetes drug to lower cardiovascular risks in a clinical trial. Now, we know by just how much.

In a strictly embargoed batch of data, Victoza took a 13% bite out of the combined risk of heart attack, stroke and death from cardiovascular causes, among patients who came into the trial with established cardiovascular disease. That composite endpoint, known as MACE, was the LEADER trial's primary measure.

The placebo-controlled study assessed a range of other endpoints, and Victoza delivered statistically significant reductions on some of those as well, with a 22% lower risk of cardiovascular death; a 15% lower risk of death, period; and a 22% lower risk of advanced diabetic kidney disease. The MACE was driven by decreases in heart attacks and strokes as well as CV death.

The study results show "that liraglutide can safely improve outcomes beyond the core treatment of type 2 diabetes," lead investigator John Buse of the University of North Carolina School of Medicine said as the results were announced.

The drug "reduced the risk of the most serious complications associated with type 2 diabetes, including the risk of death," Buse added.

For the full story, refer to: <http://www.fiercepharma.com/node/342336>

Bluetooth-enabled insulin pen is world's first

German diabetes specialist Emperra has launched the first wireless insulin pen that transfers data to a patient's blood glucose diary via Bluetooth. The CE-marked device is launching in Germany with an eye toward an FDA approval in 2016.

The pen, called Esysta, gives patients and doctors the ability to map out blood glucose levels and dosing regimens in real time either in person or from remote locations without multiple connections.

The pen can be used by patients with either Type 1 or Type 2 diabetes.

"The smart insulin pen and corresponding software appeal to patients and doctors who prefer state-of-the-art technical solutions and who have recognized that the digitalization of diabetes management is a simple and reliable solution," Emperra CEO Christian Krey said in a release.

- here's the [release](#)



Biogen (BIIB) Unveils Name for New Standalone Hemophilia-Focused Company: Bioverativ

Biogen (BIIB)'s new hemophilia drug spinoff company has a new name—[Bioverativ](#). The new company will be a publicly traded entity and Biogen has plans for it to roll out in early 2017, the company said in a press release this morning.

Bioverativ will be focused on the discovery, research, development and commercialization of treatments for hemophilia and other blood disorders. The company will launch with two approved hemophilia drugs, Alprolix and Electate, which generated \$500 million in revenue in 2015. Analysts have projected the two drugs could ultimately hit \$1 billion in annual revenue. Both drugs were approved in 2014 for the treatments of hemophilia B and A, respectively.

Additionally, Biogen has also worked on delivery systems for hemophilia drugs. In December, Biogen struck a deal with startup Arsia Therapeutics, Inc. to develop a better system for delivering drugs subcutaneously, or under the skin, for hemophilia patients. The two companies are looking to develop a better delivery system than the current method of delivering the medication intravenously. One of the benefits of such a new delivery system would be hemophilia patients could administer the treatments at home, rather than having to go to a hospital or doctor's office.

For the full story, refer to: <http://www.biospace.com/News/biogen-unveils-name-for-new-standalone-hemophilia/428791/source=TopBreaking>



UPDATED: BMS loses its lung cancer lead to Merck as Opdivo data comes up short

In a dramatic seesaw effect today, Bristol-Myers Squibb (\$BMY) watched its share price plunge 20% while competitor Merck & Co.'s (\$MRK) soared 10% after BMS said its cancer wonder drug Opdivo had failed to meet goals for use as a first-line treatment for lung cancer.

Opdivo and Merck's Keytruda have been battling for market share in a variety of cancer forms, but the first-line use in lung cancer, which kills more people in the U.S. than any other cancer, is seen as very important for the immuno-oncology drugs, with the possibility of adding billions of dollars in annual sales. It is seen as so important by investors that the news swept away nearly \$25 billion in market value for New York-based BMS in premarket trading before pressure on its shares eased.

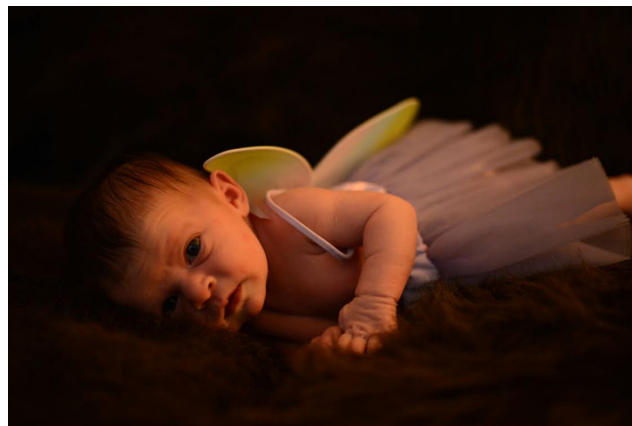
Bristol-Myers tried to make the best of a bad situation by immediately hustling out a statement about how proud it was of Opdivo. It pointed out that while it missed its endpoints for a broad population in lung cancer in a late-phase trial, it is also being tested along with its drug Yervoy for PD-L1 positive patients and with Yervoy or chemo for PD-L1 negative patients.

For the full story, refer to: <http://www.fiercepharma.com/node/349796>

Let's Welcome the New Sequence Family Members!



*Lennox Elizabeth
Ross
February 22nd*



*Robert Reid Irons
June 20th*



Who will have the best record at the end of the season?



NCSU, **UNC**, **ECU** or
Duke?

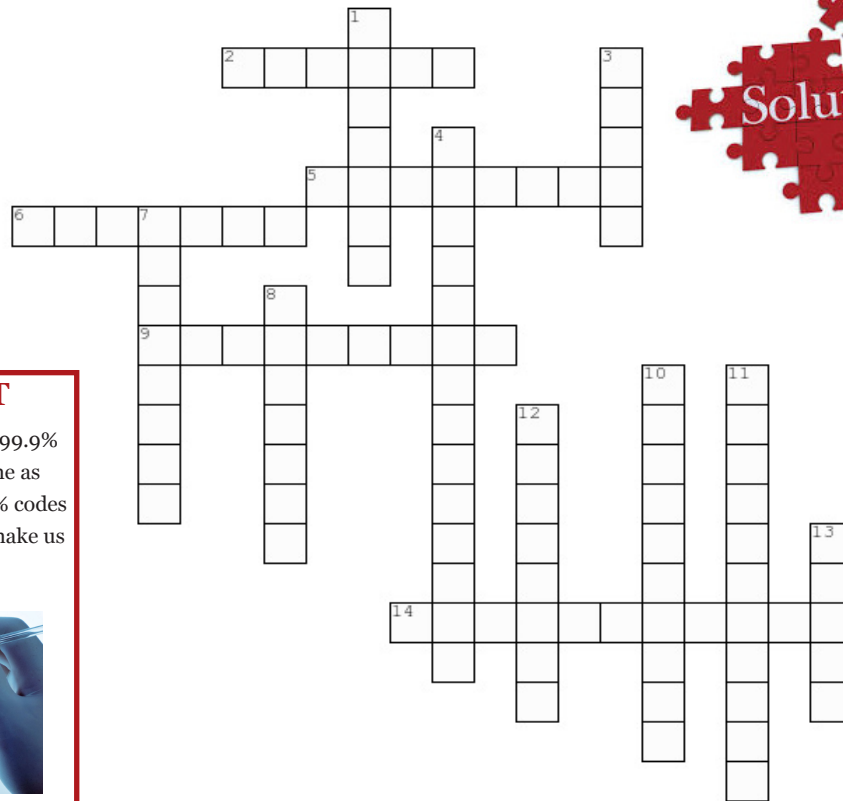
"I know who I'm
voting for"

Vote [Here!](#)



How Well Do You Know the Sequence Website?

Complete the crossword below



QUICK INSIGHT

You aren't that special. About 99.9% of your DNA is exactly the same as everyone else's. The other 0.1% codes for all of the differences that make us unique.



Across

2. _____ = A higher standard of success through professional consulting services and innovative technologies.
5. What award has Sequence won for 7 years in a row?
6. Leading manufacturers in the Pharmaceutical, Bio-tech, Medical Device and _____ industry.
9. The 3rd value that has been revealed...
14. Sequence provides _____ & Technical Services.

Down

1. _____ = to serve our clients with expertise, integrity, and the highest professional standards.
3. Who was Sequence's first client?
4. _____ are central to an efficiently managed regulatory compliance organization.
7. _____ ensures your facility is operating at optimal capacity, identifying issues that may cause a disruption in the production process.
8. Leading manufacturers in the Pharmaceutical, Bio-tech, Medical Device and _____ industry.
10. The fourth value that has been revealed
11. One of the 4 values that has been revealed so far
12. The second value that has been revealed
13. How many values does Sequence have

