

# **Tabular Playground Series – Sept 2022**

## **Objective:**

Predicting sales for four items from two competing stores in six different countries is a challenge. Our goal is to find the book sales in 2021.

## **Inference:**

The training data contains 6 columns, [row\_id, date, country, store, product, num\_sold].

**Features of matrix:** [row\_id, date, country, store, product].

**Label:** [num\_sold].

## **Values:**

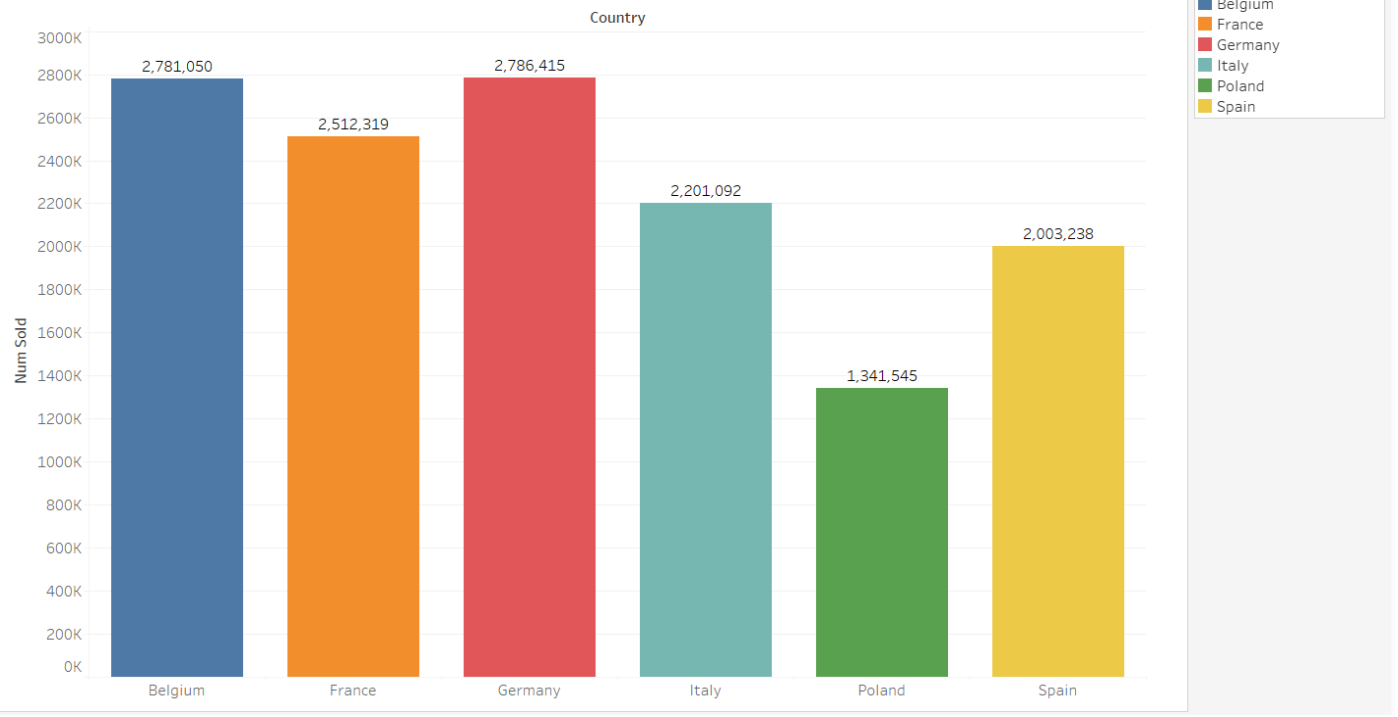
- row\_id – ranges between [0 to 70127]. Increments by 1.
- date – have data from 2017 to 2020. Contains 4 years of data.
- country – [Belgium, France, Germany, Italy, Poland, Spain].
- store – [KaggleMart, KaggleRama].
- Product – [Kaggle Advanced Techniques, Kaggle for Kids: One Smart Goose, Kaggle Getting Started, Kaggle Recipe Book].
- num\_sold – minimum: 19, maximum: 986.

The Goal is to predict the num\_sold attribute, for each combination of [date, country, store, product] in 2021.

Therefore, total number of combinations =  $365 * 6 * 2 * 4 = 17520$  Rows.

## Visualization Charts of Training Set Using Tableau:

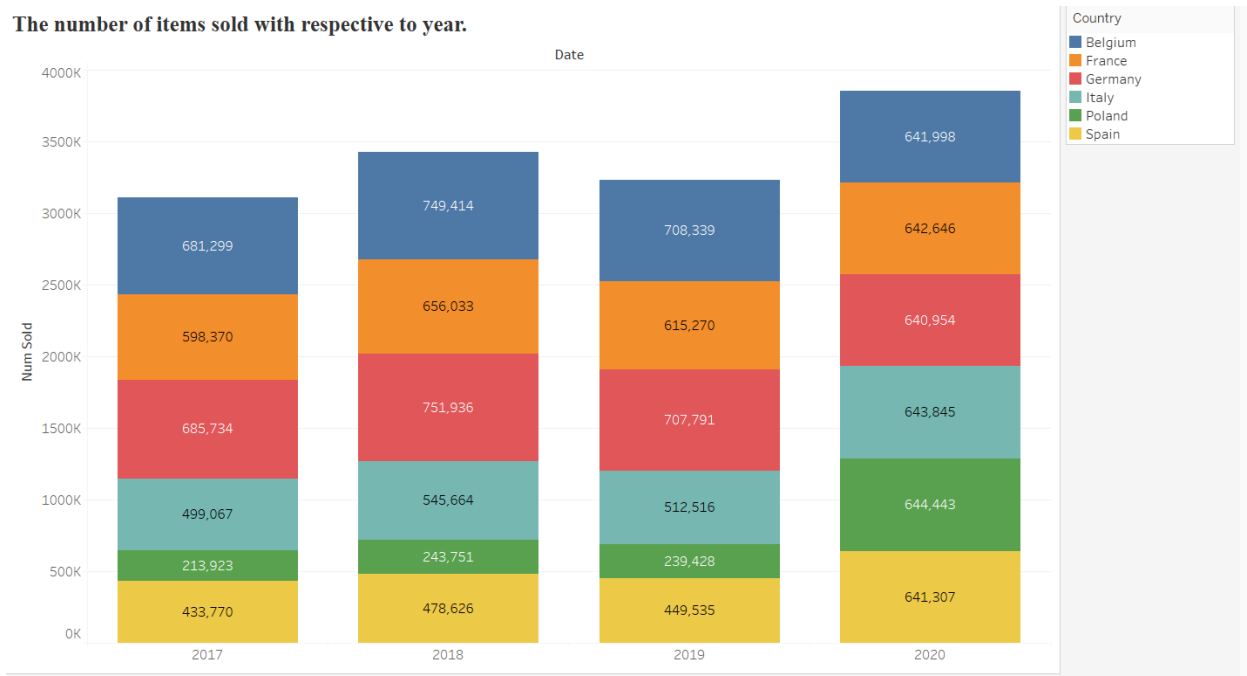
The number of items sold in respective countries.



### Inference:

- The maximum number of products sold among all the countries: Germany.
- The minimum number of products sold among all the countries: Poland.
- Belgium is second leading seller among six countries, the difference between Belgium and Germany is just **5365** products.

The number of items sold with respect to year.



### Inference:

- The maximum number of products sold among all the years: 2020.
- The minimum number of products sold among all the years: 2017.
- The products sold in 2017 and 2019 differed slightly.

### **In 2017,**

- The maximum number of products sold among all the countries: Germany.
- The minimum number of products sold among all the countries: Poland.

### **In 2018,**

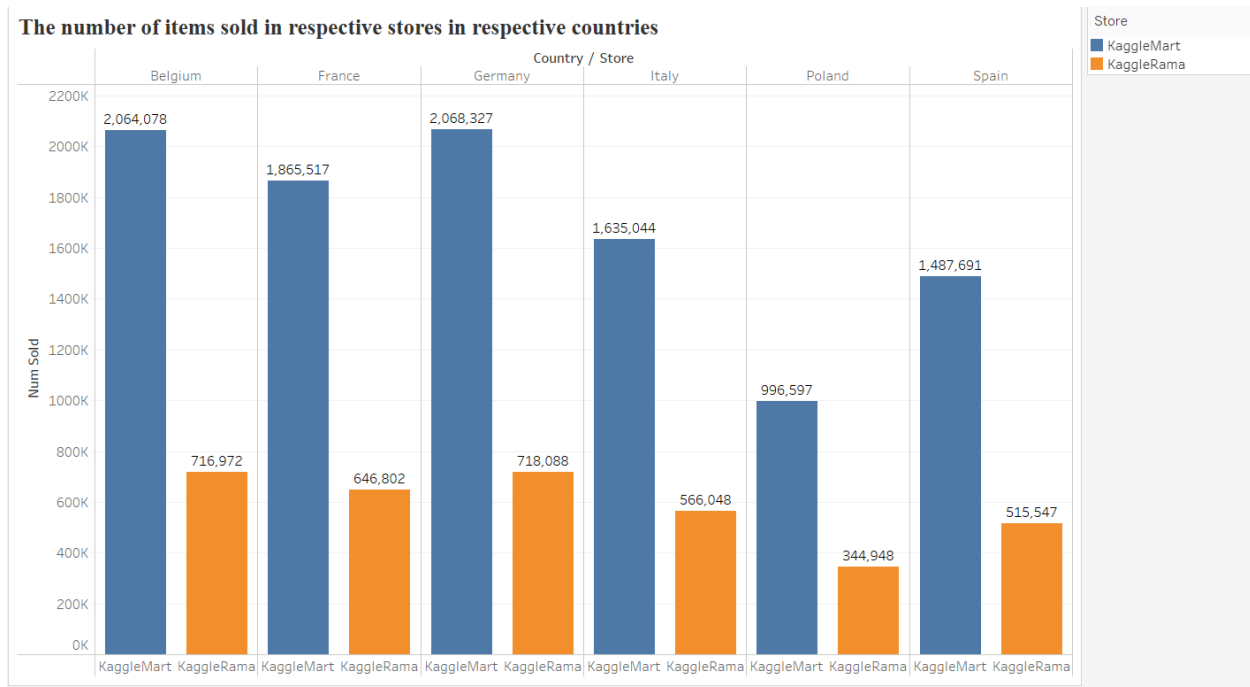
- The maximum number of products sold among all the countries: Germany.
- The minimum number of products sold among all the countries: Poland.

### **In 2019,**

- The maximum number of products sold among all the countries: Belgium.
- The minimum number of products sold among all the countries: Poland.

### **In 2020,**

- The maximum number of products sold among all the countries: Poland.
- The minimum number of products sold among all the countries: Germany.



### Inference:

- In all countries KaggleMart sold high number of products.

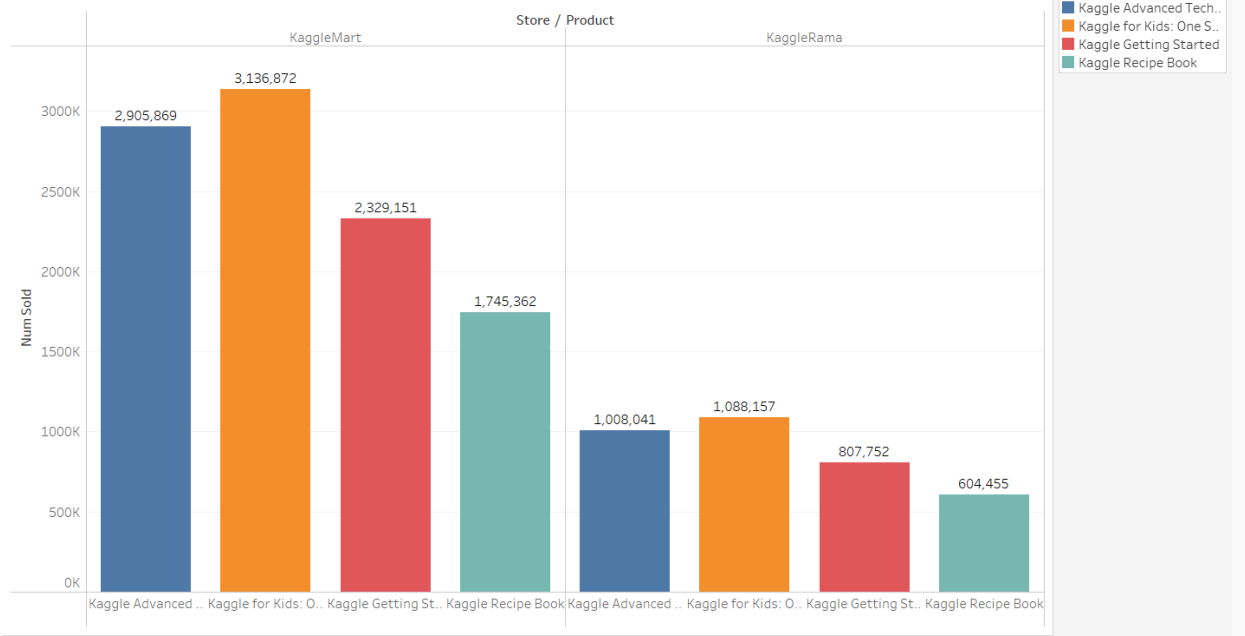
### **In KaggleMart,**

- The maximum number of products sold among all the countries: Germany.
- The minimum number of products sold among all the countries: Poland.
- The products sold in Germany and Belgium differed slightly.

### **In KaggleRama,**

- The maximum number of products sold among all the countries: Germany.
- The minimum number of products sold among all the countries: Poland.
- The products sold in Italy and Spain differed slightly.

Number of items Sold in each store



## Inference:

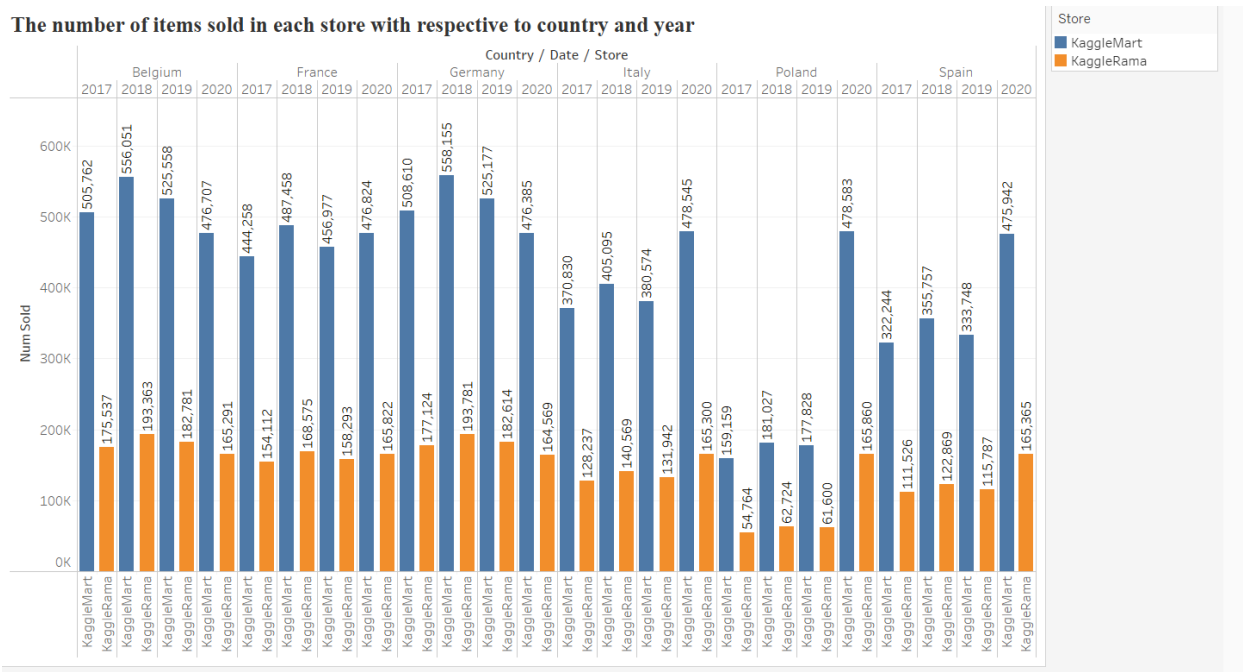
### In KaggleMart,

- The maximum number of products sold among all the stores: Kaggle for Kids.
- The minimum number of products sold among all the stores: Kaggle Recipe Book.

### In KaggleRama,

- The maximum number of products sold among all the stores: Kaggle for Kids.
- The minimum number of products sold among all the stores: Kaggle Recipe Book.
- Overall, the Maximum number of products sold: **Kaggle for Kids**. And the Minimum number of products sold: **Kaggle Recipe Book**.

The number of items sold in each store with respective to country and year



## Inference:

In every year and in every country, the store **KaggleMart** sells higher number of products than **KaggleRama**.

### In Belgium,

- The maximum number of products sold among all the years: 2018.
- The minimum number of products sold among all the years: 2020.

### In France,

- The maximum number of products sold among all the years: 2018.
- The minimum number of products sold among all the years: 2017.

### In Germany,

- The maximum number of products sold among all the years: 2018.
- The minimum number of products sold among all the years: 2020.

### In Italy,

- The maximum number of products sold among all the years: 2020.
- The minimum number of products sold among all the years: 2017.

**In Poland,**

- The maximum number of products sold among all the years: 2020.
- The minimum number of products sold among all the years: 2017.

**In Spain,**

- The maximum number of products sold among all the years: 2020.
- The minimum number of products sold among all the years: 2017.

### Code Walkthrough:

- The total number of unique values exists in both the training and valuation sets.

train_data.nunique()		test_data.nunique()	
row_id	70128	row_id	17520
date	1461	date	365
country	6	country	6
store	2	store	2
product	4	product	4
num_sold	699		
dtype: int64		dtype: int64	

- The total number of missing values in both the training and evaluation sets is null.

```
train_data.isnull().sum()
```

```
row_id      0
date        0
country     0
store       0
product     0
num_sold    0
dtype: int64
```

```
test_data.isna().sum()
```

```
row_id      0
date        0
country     0
store       0
product     0
dtype: int64
```

---



- In the given dataset, out of 6 attributes (except row\_id in features of matrix remaining is categorical variables), so we can't perform outlier treatment.
- In the training set, the number of distinct values and their counts,

```

row_id:
0      1
46750  1
46756  1
46755  1
46754  1
..
23381  1
23382  1
23383  1
23384  1
70127  1
Name: row_id, Length: 70128, dtype: int64

```

```

date:
2017-01-01    48
2019-09-10    48
2019-09-08    48
2019-09-07    48
2019-09-06    48
..
2018-05-01    48
2018-04-30    48
2018-04-29    48
2018-04-28    48
2020-12-31    48
Name: date, Length: 1461, dtype: int64

```

```

country:
Belgium      11688
France       11688
Germany      11688
Italy         11688
Poland        11688
Spain         11688
Name: country, dtype: int64

store:
KaggleMart    35064
KaggleRama    35064
Name: store, dtype: int64

product:
Kaggle Advanced Techniques      17532
Kaggle Getting Started          17532
Kaggle Recipe Book              17532
Kaggle for Kids: One Smart Goose 17532
Name: product, dtype: int64

num_sold:
81      404
89      402
100     402
85      402
108     392
...
735      1
863      1
878      1
583      1

```

While encoding, only the columns are increased, the number of rows remains the same.

OneHotEncoding is used for multi classified value attributes. (product, country, date\_year)

LabelEncoding is used for binary classified value attributes. (store).

- Now to train the model, the Categorical variables must be encoded,

```
[ ] features.info()

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 70128 entries, 0 to 70127
Data columns (total 15 columns):
#   Column                                     Non-Null Count  Dtype
---  -
0   row_id                                     70128 non-null  int64
1   store                                     70128 non-null  int64
2   Belgium                                  70128 non-null  uint8
3   France                                   70128 non-null  uint8
4   Germany                                  70128 non-null  uint8
5   Italy                                    70128 non-null  uint8
6   Poland                                   70128 non-null  uint8
7   Spain                                    70128 non-null  uint8
8   Kaggle Advanced Techniques               70128 non-null  uint8
9   Kaggle Getting Started                   70128 non-null  uint8
10  Kaggle Recipe Book                       70128 non-null  uint8
11  Kaggle for Kids: One Smart Goose         70128 non-null  uint8
12  date_year                                70128 non-null  int64
13  date_month                               70128 non-null  int64
14  date_day                                 70128 non-null  int64
dtypes: int64(5), uint8(10)
memory usage: 3.3 MB
```

The datatype of the attributes, which is uint8 is encoded by OneHotEncoder and LabelEncoder.

And the total number of records is 70128.

No missing values exist in the current dataset.

**Once the data is structured, the model must be trained.**

### **Model Selection:**

The best model is selected based on accuracy and precision, once the model is trained.

Both the linear and Non-linear models are used.

Linear Models – Linear Regression, Lasso, Ridge, Elastic Net.

Non-Linear Models – SVM, Decision tree, KNN.

- Ensemble Models – RandomForestRegressor, GradientBoostingRegressor, AdaBoostRegressor, XGBoost.

Since it's a time series dataset, the **time series models are ideal** to use. But the above non-linear models, produce high accuracy in these types of datasets.

**To identify overfitting models, both the test and training score of a model are calculated,**

```
LR  train_score : 1.0
LR  test_score  : 0.785
LASSO train_score : 1.0
LASSO test_score : 0.78
EN   train_score : 0.0
EN   test_score  : 0.421
RIDGE train_score : 1.0
RIDGE test_score : 0.784
KNN  train_score : 0.0
KNN  test_score  : -0.074
SVR  train_score : -0.0
SVR  test_score  : -0.099
CART train_score : 1.0
CART test_score  : 0.959
```

```
Random Forest Regression train_score : 0.9961715920825585
Random Forest Regression test_score : 0.972488330231572
Gradient Boosting train_score : 0.9371293031692036
Gradient Boosting test_score : 0.9348297560866013
AdaBoost train_score : 0.6766351576856138
AdaBoost test_score : 0.6649375612924965
XG Boost train_score : 0.9375111055754723
XG Boost test_score : 0.9352209902829728
```

Linear Regression, LASSO, RIDGE, CART produces 100 percent accuracy while training and Elastic Net, KNN, SVR produces 0 percent accuracy while training the model,

**Therefore LR, LASSO, RIDGE, CART – Overfitting Models.**

**And EN, KNN, SVR – Underfitting Models.**

So, to overcome overfitting, the process to be undergone,

- Regularization
- Early Stopping
- Pruning
- Feature Selection
- Dimensionality Reduction

The following regularization models (Lasso, Ridge, and Elastic Net) didn't have any effect on the dataset.

The correlation values among the attributes are worse.

**Therefore, the GradientBoostingRegressor produces 93.7 percent in training and 93.4 in test dataset. (Performance is good).**

### **CROSS VALIDATION RESULTS:**

	cv1	cv2	cv3	cv4	cv5	cv Mean	CV Std
<b>RandomForest</b>	97.051019	96.824744	96.908023	96.971288	96.966448	96.944304	0.083990
<b>CART</b>	95.479062	95.499117	95.552154	95.401433	95.539189	95.494191	0.059669
<b>GradientBoost</b>	93.816742	93.375232	93.607759	93.539964	94.248076	93.717555	0.336180
<b>XGBoost</b>	93.977169	93.480061	93.194602	93.530952	94.316207	93.699798	0.444103
<b>LR</b>	78.972158	78.259157	78.059923	78.468293	79.453097	78.642525	0.566224
<b>RIDGE</b>	78.815281	78.148371	77.891220	78.336917	79.275963	78.493550	0.552758
<b>LASSO</b>	78.553726	77.757840	77.353207	77.942425	78.925047	78.106449	0.629676
<b>AdaBoost</b>	67.404809	64.800945	65.401299	65.255587	69.709504	66.514429	2.047013
<b>EN</b>	42.419547	41.696163	41.480107	42.150720	42.797383	42.108784	0.533384
<b>SVR</b>	-10.417274	-11.854640	-11.254716	-9.803148	-10.437033	-10.753362	0.803134
<b>KNN</b>	-17.781942	-17.141717	-16.095553	-16.351463	-18.850194	-17.244174	1.117503

Since the training and model selection are completed, the accuracy and precision must be configured for the test dataset.

And the **test dataset must be configured the same as the training set**, to predict the target. Since the dimensions or the datatypes have been mismatched, the error is thrown.

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 17520 entries, 0 to 17519
Data columns (total 15 columns):
 #   Column                                     Non-Null Count  Dtype
---  -
 0   row_id                                   17520 non-null  int64
 1   store                                   17520 non-null  int64
 2   Belgium                                17520 non-null  uint8
 3   France                                 17520 non-null  uint8
 4   Germany                                17520 non-null  uint8
 5   Italy                                  17520 non-null  uint8
 6   Poland                                 17520 non-null  uint8
 7   Spain                                  17520 non-null  uint8
 8   Kaggle Advanced Techniques              17520 non-null  uint8
 9   Kaggle Getting Started                  17520 non-null  uint8
10   Kaggle Recipe Book                     17520 non-null  uint8
11   Kaggle for Kids: One Smart Goose        17520 non-null  uint8
12   date_year                               17520 non-null  uint8
13   date_month                             17520 non-null  int64
14   date_day                               17520 non-null  int64
dtypes: int64(4), uint8(11)
memory usage: 735.8 KB
```

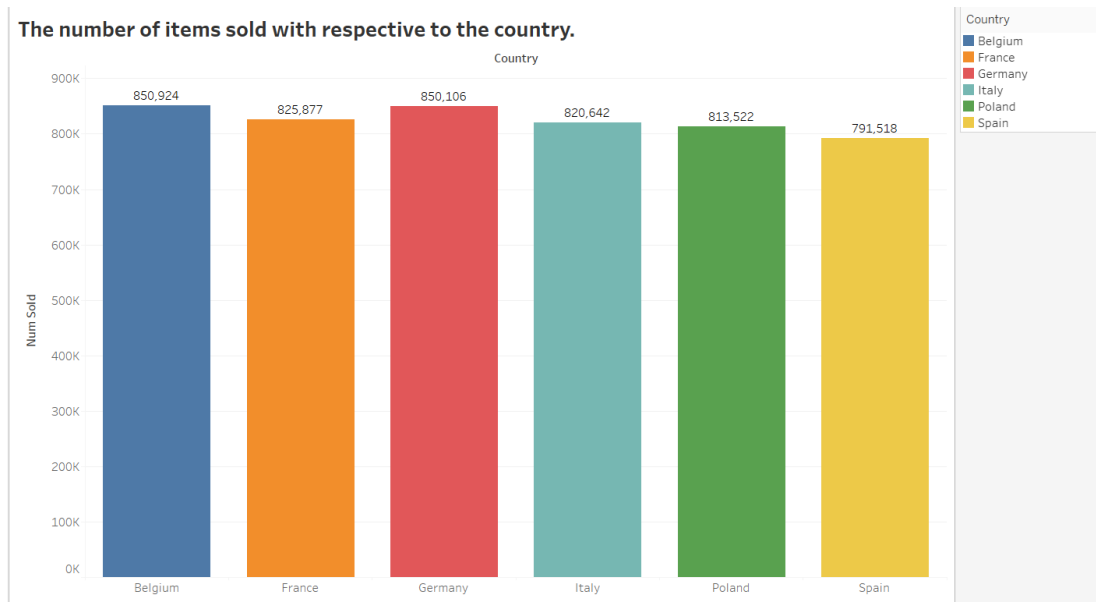
**The dimensions and the order remain the same as the training set.**

**Prediction:**     **Test set size: (17520,2)**

	row_id	date	country	store	product	num_sold
0	70128	2021-01-01	Belgium	KaggleMart	Kaggle Advanced Techniques	499
1	70129	2021-01-01	Belgium	KaggleMart	Kaggle Getting Started	404
2	70130	2021-01-01	Belgium	KaggleMart	Kaggle Recipe Book	342
3	70131	2021-01-01	Belgium	KaggleMart	Kaggle for Kids: One Smart Goose	543
4	70132	2021-01-01	Belgium	KaggleRama	Kaggle Advanced Techniques	207

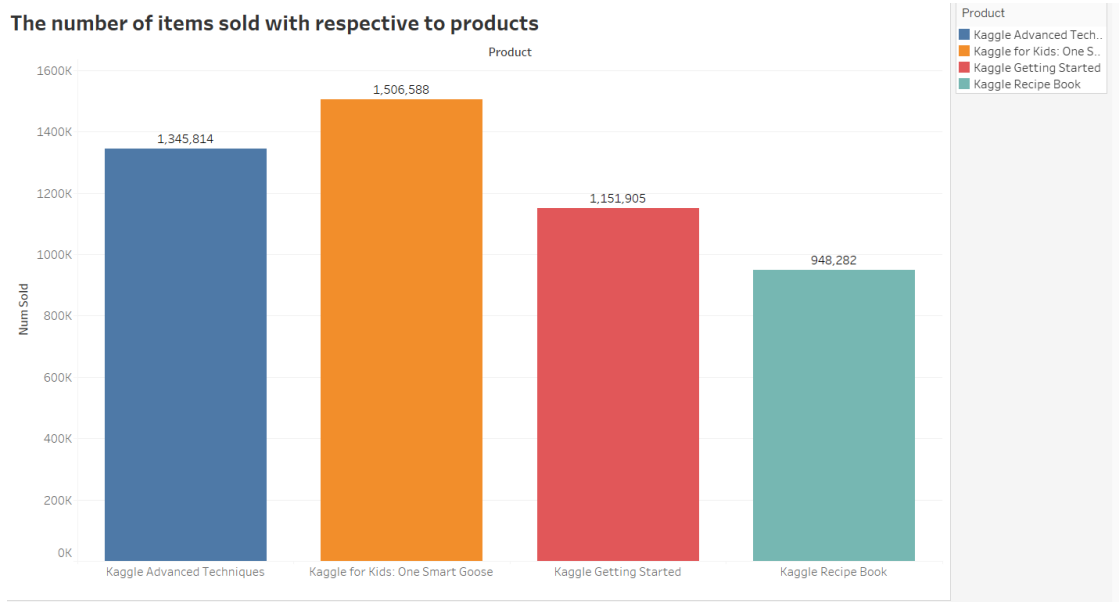
**Inference:** Therefore, the number of Kaggle Advanced Techniques in KaggleMart sold in Belgium on 1 Jan 2021 is 499.

## Visualization:



## Inference:

The maximum number of items sold among all countries: Belgium



## Inference:

The maximum number of items sold among all products: Kaggle for kids.

The number of items sold with respective to the store.



**Inference:**

The maximum number of items sold among all store: KaggleMart.