



# SURYA

## Sales Representative

### Contact

**Phone**

9486435397

**Email**

suryadhanush1817@gmail.com

**Address**

35, Gandhi puram,  
coimbatore 641 001

### Education

**Bachelor of Computer Application**

Hindustan College of Arts and Science  
2023-2026

### Skills

- Sales Strategies
- Negotiation Skills
- Problem-Solving
- Time Management
- Presentation Skills
- Networking
- Market Research

### Language

- English
- Tamil

### Professional Experience

**Inside Sales Representative**

Arowwai Industries | 38, Anna Nagar, Chennai

2020

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2023

- Developed and executed sales strategies, resulting in a 25% increase in annual revenue. Managed a portfolio of 50+ clients, achieving a 95% customer retention rate.
- Conducted market research to identify new business opportunities and target prospects.

**Sales Associate**

Arowwai Industries | 35, Anna Nagar, Chennai

2017

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2019

- Prospected and qualified leads through cold calling, email campaigns, and networking events.
- Increased sales by 20% by implementing effective upselling and cross-selling strategies.
- Maintained up-to-date knowledge of product features and benefits to provide accurate information to clients.
- Collaborated with the marketing team to develop targeted sales materials and promotional offers.
- Provided exceptional customer service, addressing inquiries and resolving issues in a timely manner.

### References

**Bailey Dupont**

Wardiere Inc. / CEO

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**Harumi Kobayashi**

Wardiere Inc. / CEO

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