

# IdeaBox Playbook version 1.0

March 17, 2015



# Background

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IdeaBox aims to further the innovative and collaborative culture within the Consumer Financial Protection Bureau (CFPB) by leveraging the intellect and creativity of employees stationed across the country. It provides an online platform for all agency employees, regardless of level or geography, to share and build ideas on how to further the agency's mission of improving the financial lives of consumers, as well as enhance the Bureau's operations. The staff leading IdeaBox reviews the ideas for impact and feasibility, incubates the best ones into action plans, and navigates them through decision-making channels for possible implementation.

In the spirit of openness and collaboration, this Playbook shares information on how the CFPB created the IdeaBox initiative and poses questions organizations may choose to consider when developing similar programs. To facilitate replication at other government agencies, we've also shared the software source code for the IdeaBox platform on [Github](#).

The content in this Playbook is illustrative and for discussion purposes only.

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# Section 1: Key Questions

- What are common questions to consider when building an innovation engine?
- How do you align the innovation engine with the organization's culture, planning process, and resource constraints?
- Scoping the project and launch

# Several key questions help determine the shape of an innovation initiative

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## Purpose

How will this initiative add value to the organization?

## Alignment with Planning

How do new projects arising from the initiative align with the existing planning process?

## Resource Constraints

How will resources be allocated to projects and which offices ultimately own those projects?

## Types and Methods of Idea Generation

What types of ideas are in the scope of the initiative, and how will they be solicited?

## Timing of Launch

Is this the best time to launch an initiative such as this one?

# Best practices research provided an understanding of the context and guided expected outcomes

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## Context

Best practices from the public and private sectors indicate that an innovation initiative can help to:

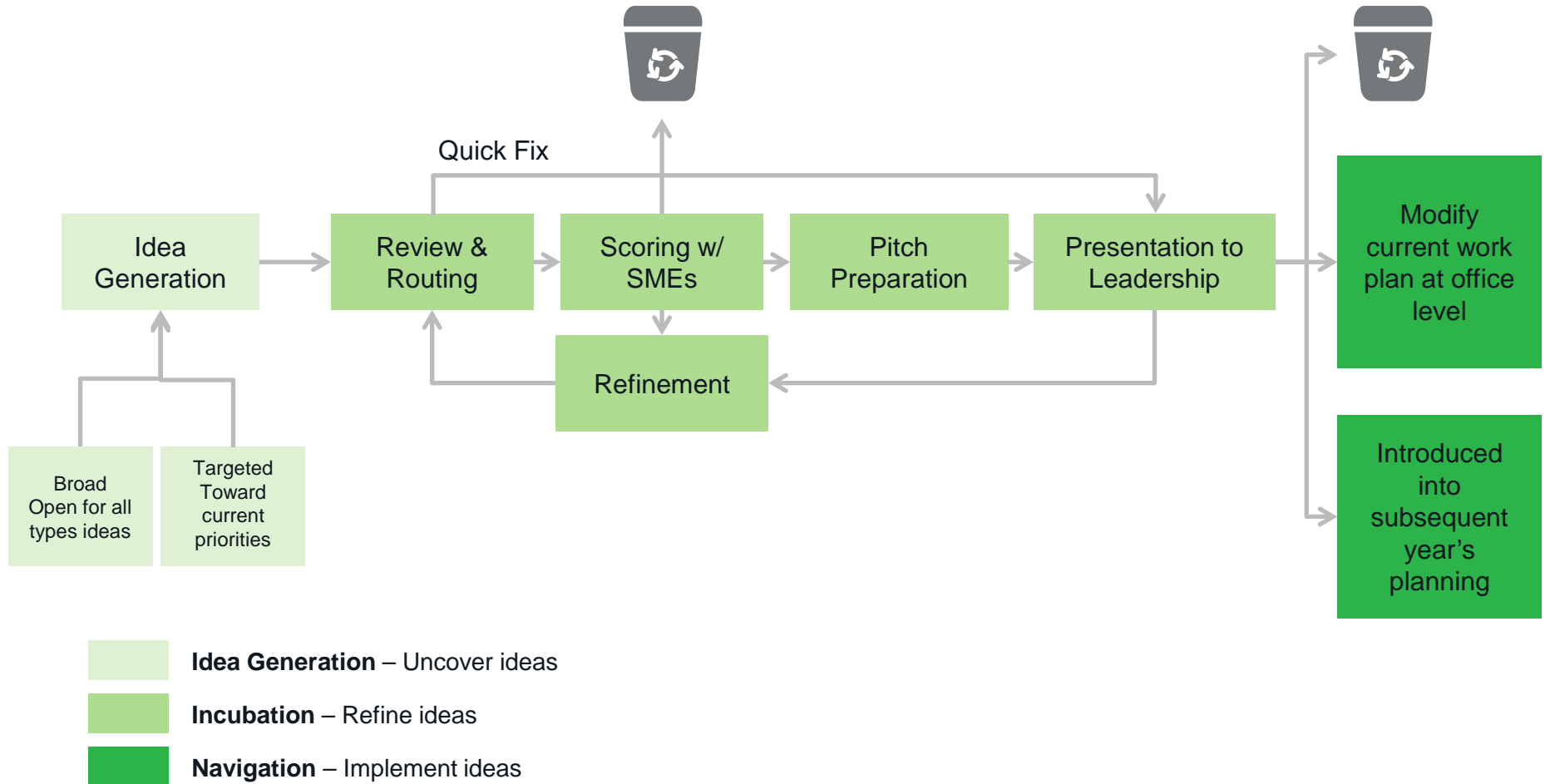
- Further an organization's culture of innovation and collaboration
- Engage geographically dispersed employees
- Help maintain agility and entrepreneurial spirit
- Continuously generate creative solutions

## Expected Outcomes

A grassroots, cross-functional team of individuals dedicated to driving three workstreams:

1. **Idea Generation** – Create opportunities for all staff to build and share ideas
2. **Incubation** – Refine ideas to make them actionable
3. **Navigation** – Drive ideas to facilitate implementation

# The innovation initiative should align with existing planning processes



# Question 1: Focus users on engagement or implementation of ideas?

Illustrative		Option 1 Employee Engagement	Option 2 Idea Implementation	Option 3 Both
Description	Pros	<ul style="list-style-type: none"> <li>Platform will be a place for conversation with colleagues from across the organization</li> <li>Encourage ideas without detailed plans</li> </ul>	<ul style="list-style-type: none"> <li>Platform will be a place for thoroughly developed idea postings</li> <li>Emphasize practical, impactful ideas</li> </ul>	<ul style="list-style-type: none"> <li>Encourage idea generation and conversations to develop those ideas further</li> <li>Communicate progress on implementation</li> </ul>
		<ul style="list-style-type: none"> <li>Easier for users to get involved</li> <li>Facilitate new professional connections and conversations</li> </ul>	<ul style="list-style-type: none"> <li>Fewer, more developed ideas</li> <li>Facilitates more in-depth consultations with subject-matter experts</li> </ul>	<ul style="list-style-type: none"> <li>Encourages active involvement and collaboration</li> <li>Potential for idea to be implemented</li> </ul>
		<ul style="list-style-type: none"> <li>Larger volume of ideas to manage</li> <li>Users may expect implementation of ideas</li> <li>Conversations may wander</li> </ul>	<ul style="list-style-type: none"> <li>More effort required to be an active user</li> <li>Less flexibility to develop ideas during consultations with subject-matter experts</li> </ul>	<ul style="list-style-type: none"> <li>Team members invest more time in communicating updates on idea implementation to spur further engagement</li> </ul>



## Question 2: Solicit ideas continuously or periodically?

Illustrative	Option 1 Continuous	Option 2 Periodic	Option 3 Both
Description	<ul style="list-style-type: none"> <li>Keep ideation platform open 24/7/365</li> <li>Ensures an additional outlet to share ideas with colleagues</li> </ul>	<ul style="list-style-type: none"> <li>Open and close ideation platform periodically (e.g. monthly, quarterly)</li> <li>Periodic opening may increase engagement and excitement</li> </ul>	<ul style="list-style-type: none"> <li>Keep ideation platform open 24/7/365 so staff always have an outlet</li> <li>Increase engagement with periodic challenges/competitions</li> </ul>
Pros	<ul style="list-style-type: none"> <li>Activity trends show current topics of interest for organization</li> <li>Ideas can discuss topics team has not considered</li> </ul>	<ul style="list-style-type: none"> <li>Engagement: Employees may be more likely to set aside time</li> <li>Time-bound responsibility for team</li> </ul>	<ul style="list-style-type: none"> <li>Enhanced engagement through challenges</li> <li>Open outlet to submit and share ideas</li> </ul>
Cons	<ul style="list-style-type: none"> <li>Ongoing responsibility for team to enter ideas into process</li> <li>Need to steer users towards submitting well-crafted solutions</li> </ul>	<ul style="list-style-type: none"> <li>Limited opportunities for staff to share ideas</li> </ul>	<ul style="list-style-type: none"> <li>Ongoing responsibility for team to enter ideas into process</li> </ul>

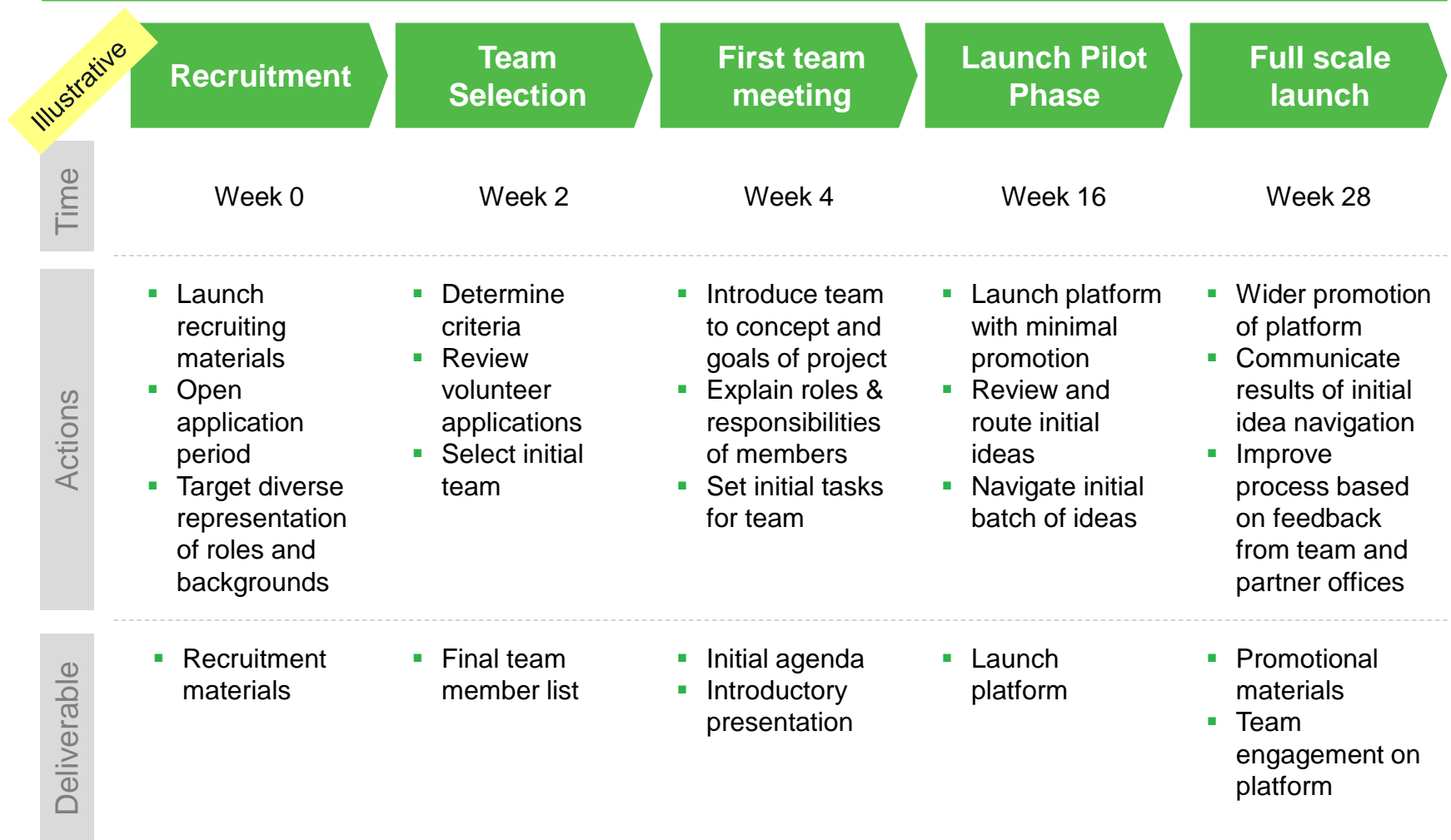
## Question 3: Focus idea generation on internal process or mission areas?

Illustrative	Option 1 Internal	Option 2 Mission	Option 3 Both
Description	<ul style="list-style-type: none"> <li>Limit idea generation to those that relate to improving internal processes, policies, and procedures</li> </ul>	<ul style="list-style-type: none"> <li>Limit idea generation to those that impact mission-focused work</li> </ul>	<ul style="list-style-type: none"> <li>Welcome all types of ideas that relate to both internal process improvements as well as those that are mission-focused</li> </ul>
Pros	<ul style="list-style-type: none"> <li>Opportunities to increase employee satisfaction</li> <li>“Liking” can serve as poll for impact of idea</li> </ul>	<ul style="list-style-type: none"> <li>Opportunities for more impact towards mission</li> </ul>	<ul style="list-style-type: none"> <li>Opportunities for to improve organization operation and further the overall mission</li> </ul>
Cons	<ul style="list-style-type: none"> <li>Ideas may be relevant only to certain offices</li> </ul>	<ul style="list-style-type: none"> <li>Ideas may take longer to implement due to additional complexity</li> </ul>	<ul style="list-style-type: none"> <li>Need to develop multiple paths for idea incubation and navigation</li> </ul>

## Question 4: Emphasize big ideas or small ideas?

Illustrative	Option 1 Big ideas	Option 2 Small ideas	Option 3 Both
Description	<ul style="list-style-type: none"> <li>Limit idea generation to only those that have a significant impact on the organization or the mission area</li> </ul>	<ul style="list-style-type: none"> <li>Limit idea generation to incremental improvements that are simple to implement</li> </ul>	<ul style="list-style-type: none"> <li>Keep idea generation open to all types of ideas regardless of their size, scope, or impact</li> </ul>
Pros	<ul style="list-style-type: none"> <li>Potential for positive impact with unconventional methods</li> <li>Further enthusiasm and empowerment</li> </ul>	<ul style="list-style-type: none"> <li>Quickly demonstrate value</li> <li>Easier to implement</li> </ul>	<ul style="list-style-type: none"> <li>Quick wins in the short term, major impact in longer term</li> </ul>
Cons	<ul style="list-style-type: none"> <li>Implementation may take longer and be more complex</li> </ul>	<ul style="list-style-type: none"> <li>Must be mindful of limited resources</li> </ul>	<ul style="list-style-type: none"> <li>Managing multiple incubation &amp; navigation paths across portfolio of ideas</li> </ul>

# A phased approach mitigates concerns regarding timing of launch



# Section 2:

## Building the Infrastructure

- Infrastructure overview
- Designing and building the team
- Designing and building the technology

# The innovation engine has two key infrastructure components; the team and the platform

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## The Team

- The innovation engine is staffed by a cross-functional team
- Team members come from all offices
- Team members were recruited using an open approach
- Team members navigate ideas toward implementation and deploy communications within the organization

## The Platform

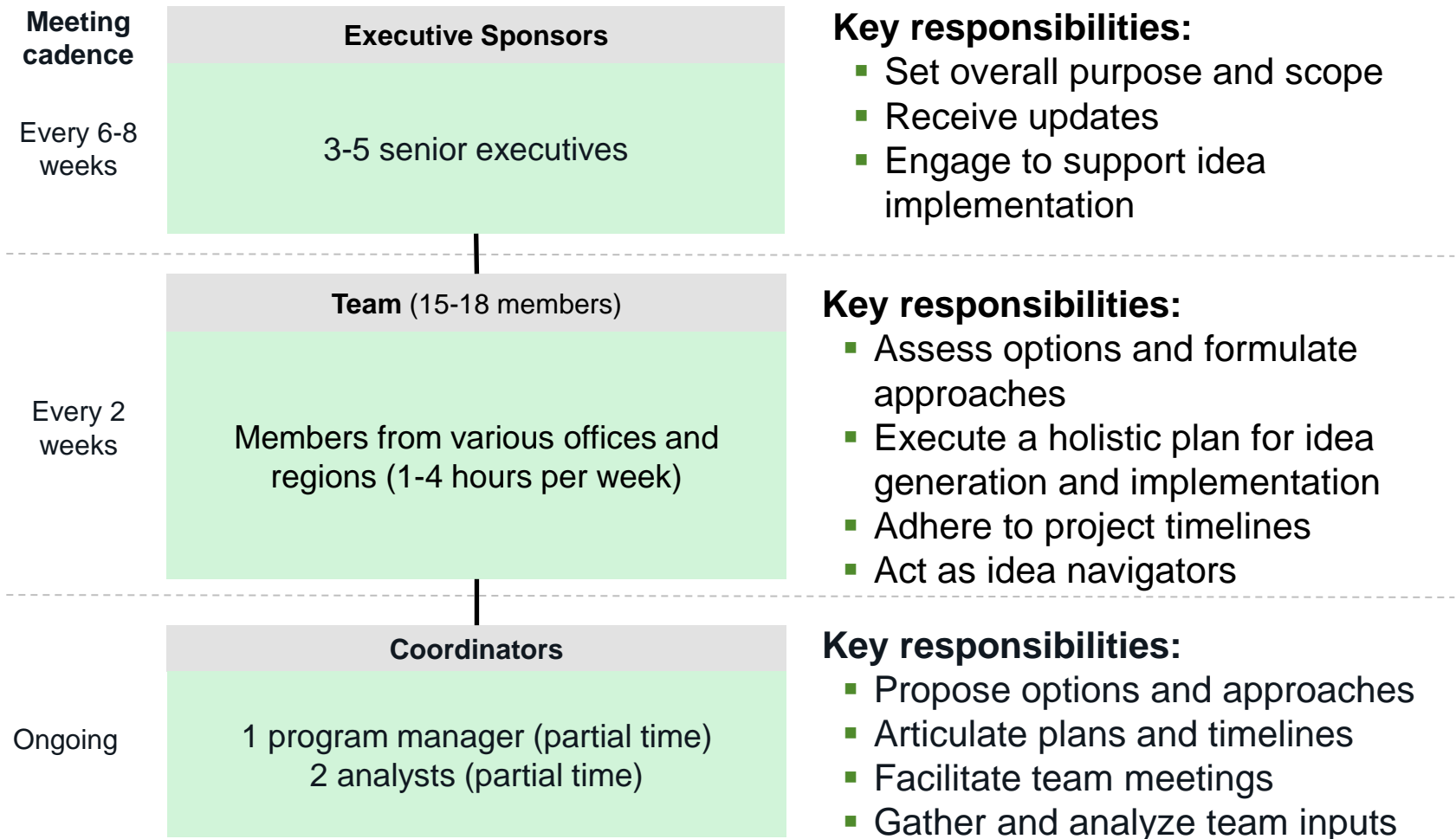
- IdeaBox, the CFPB's ideation platform, was developed in-house using an agile approach based on frequent user feedback
- CFPB has shared the source code for IdeaBox openly at <http://cfpb.github.io/ideabox/>

# Open recruitment process complemented with targeted communications created a diverse, enthusiastic team

Illustrative

	Option 1 Targeted approach	Option 2 Open approach	Option 3 Hybrid approach
Description	<ul style="list-style-type: none"> <li>Reach out to specific staff members who participated in previous organization-wide initiatives</li> </ul>	<ul style="list-style-type: none"> <li>Widespread communication within organization seeking team members through application process</li> </ul>	<ul style="list-style-type: none"> <li>Organization-wide outreach complemented with targeted communications to encourage applications</li> </ul>
Pros	<ul style="list-style-type: none"> <li>Team members have experience with these types of initiatives and can quickly start working</li> </ul>	<ul style="list-style-type: none"> <li>Participants can show enthusiasm and interest in application</li> <li>Diverse perspectives can improve operations</li> </ul>	<ul style="list-style-type: none"> <li>Focus on clearly interested participants</li> <li>Ability to engage experienced team members</li> </ul>
Cons	<ul style="list-style-type: none"> <li>May miss out on potentially strong candidates</li> </ul>	<ul style="list-style-type: none"> <li>Possibility of receiving too few or too many applicants</li> <li>If no one from a particular office applies, it will lack representation</li> </ul>	<ul style="list-style-type: none"> <li>More time-intensive process to recruit team and ensure representation of various offices</li> </ul>

# The innovation engine is managed by a cross-functional team with representatives from various offices and regions



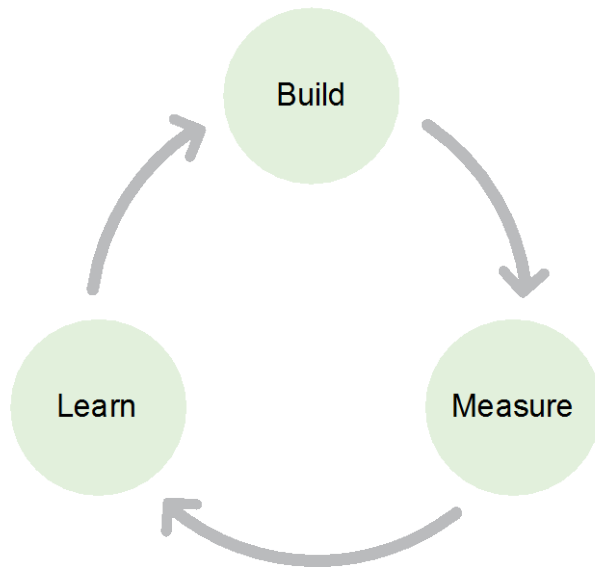


# The program and the technology was developed using 'lean' and 'agile' principles

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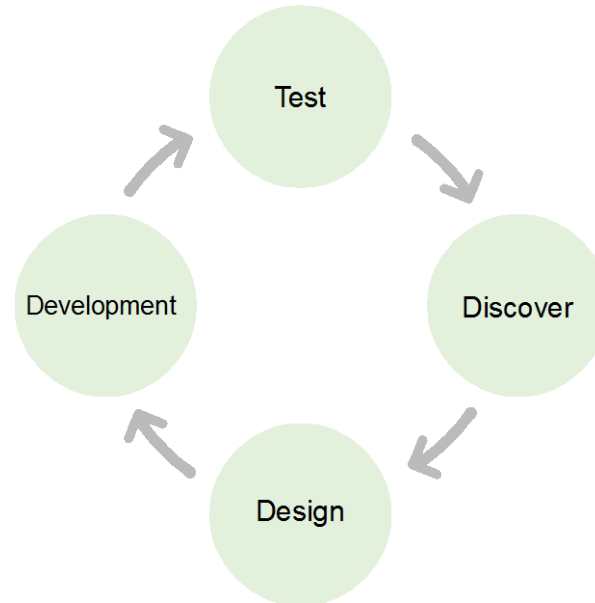
## Lean approach

to building the program  
and process



## Agile approach

to developing the software



# Technology team designed an internal ideation platform based on best practices

Part of the Intranet

1

Intranet

Staff

Social

Resources

Tools

cfpb

Hi, Monte Desai

Search

## IdeaBox

Help improve the work we do for consumers and the way we do it. IdeaBox is a place to collaborate with colleagues across the CFPB to build and share innovative ideas. All ideas and associated comments will be reviewed at least quarterly. [Read More](#)

Sorting

2

TRENDING

LIKES

RECENT

4

### Open Source IdeaBox

LIKES

Urban developing nations pride, natural resources thinkers who make change happen. Catalyze education, disrupt; political equity honor interconnectivity effectiveness, social. [Read more](#)

Liked

[0 Comments](#) | Suggested on Oct 16, 2014

3

### Collaborating with external agencies

LIKES

Efficiently unleash cross-media information without cross-media value. Quickly maximize timely deliverables for real-time schemas. [Read more](#)

Liked

[0 Comments](#) | Suggested on Oct 16, 2014

3

### Consumer Protecting

LIKES

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Proin vel dolor id massa iaculis lobortis ac sed dui. Maecenas rutrum elit eros, placerat faucibus lacus ultricies in. Proin suscipit ullamcorper libero. suscipit condimentum nulla praetium e [Read more](#)

Liked

Submit an Idea

CURRENT CHALLENGE:  
How to best use  
Idea Box

[View Challenge Ideas](#)

Browse by Challenge:

[View past Challenges](#)

Browse by Tag:

• INTERNAL (7)

• PROFESSIONAL  
DEVELOPMENT (6)


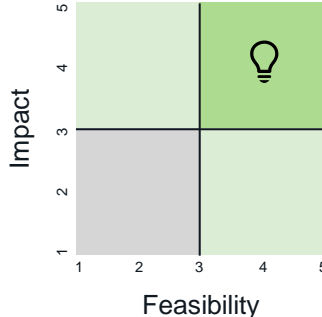
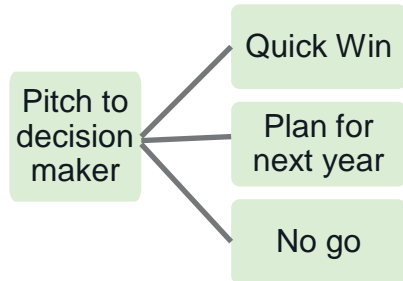
• CROSS-POLLINATION (4)

4 Tags



Consumer Financial  
Protection Bureau

# The overall process is built around user experience, collaboration, and transparency

	<b>Idea Generation</b> Creating opportunities for all employees share and build ideas	<b>Incubation</b> Refining ideas to improve them and make them actionable	<b>Navigation</b> Advancing ideas throughout implementation
User Experience	<ul style="list-style-type: none"> <li>Intuitive platform that is part of the intranet – no separate login required</li> </ul> 	<ul style="list-style-type: none"> <li>Users receive customized updates via comments on the idea's page</li> <li>Author is kept involved to prevent a 'black-box' feeling</li> </ul>	<ul style="list-style-type: none"> <li>Projects kept on-track by regular check-ins with offices &amp; updates to staff</li> <li>Idea contributors have a role in the project</li> </ul>
Collaboration	<ul style="list-style-type: none"> <li>Organic cross-pollination of ideas across offices and regions</li> <li>Ideas judged on merit and built upon by peers</li> </ul>	<ul style="list-style-type: none"> <li>Cross-functional team develops the idea for pitch to decision-makers</li> <li>Open discussion allows colleagues to identify flaws and suggest improvements</li> </ul>	<ul style="list-style-type: none"> <li>Interest in an idea creates momentum for continued implementation</li> <li>Involved users become resources for the project</li> </ul>
Transparency	<ul style="list-style-type: none"> <li>Names are attached to all ideas, comments, and likes</li> <li>Common pain-points are identified and escalated via "likes"</li> </ul>	<ul style="list-style-type: none"> <li>Scoring impact &amp; feasibility</li> </ul> 	<ul style="list-style-type: none"> <li>Clarity on outcomes</li> </ul> 

# Section 3: Harvesting Ideas

- Launch schedule and channels of communication
- Platform activity by program phase
- Focusing idea generation through “Challenges”

## Communications aim to engage four key audiences within the agency through targeted value propositions

Audience	Expected action	Value proposition	Value proposition details
<b>Staff</b>	Share and build ideas through collaboration	Have your ideas heard and shared	<ul style="list-style-type: none"> <li>▪ Contribute to innovation</li> <li>▪ Think about topics different from your everyday work</li> <li>▪ Build relationships with colleagues across the organization</li> </ul>
<b>Program Team</b>	Keep offices & teams engaged through implementation	Drive innovation within the organization	<ul style="list-style-type: none"> <li>▪ Further a culture of staff engagement and empowerment</li> <li>▪ Further develop skills in project management and execution</li> <li>▪ Gain cross-organization insight</li> </ul>
<b>Subject-matter experts</b>	Improve and advance ideas	Interact with ideas outside your normal routine and build more relationships across the organization	<ul style="list-style-type: none"> <li>▪ Cultivate innovative ideas</li> <li>▪ Build relationships with colleagues outside your office</li> <li>▪ Contribute expertise towards diverse ideas</li> </ul>
<b>Senior leaders</b>	Encourage implementation of ideas	Further the culture of innovation and collaboration	<ul style="list-style-type: none"> <li>▪ Create new opportunities to build and share innovative ideas</li> <li>▪ Engage the workforce</li> <li>▪ Connect with geographically dispersed colleagues</li> </ul>

# The team drives engagement through a variety of communication channels

Illustrative

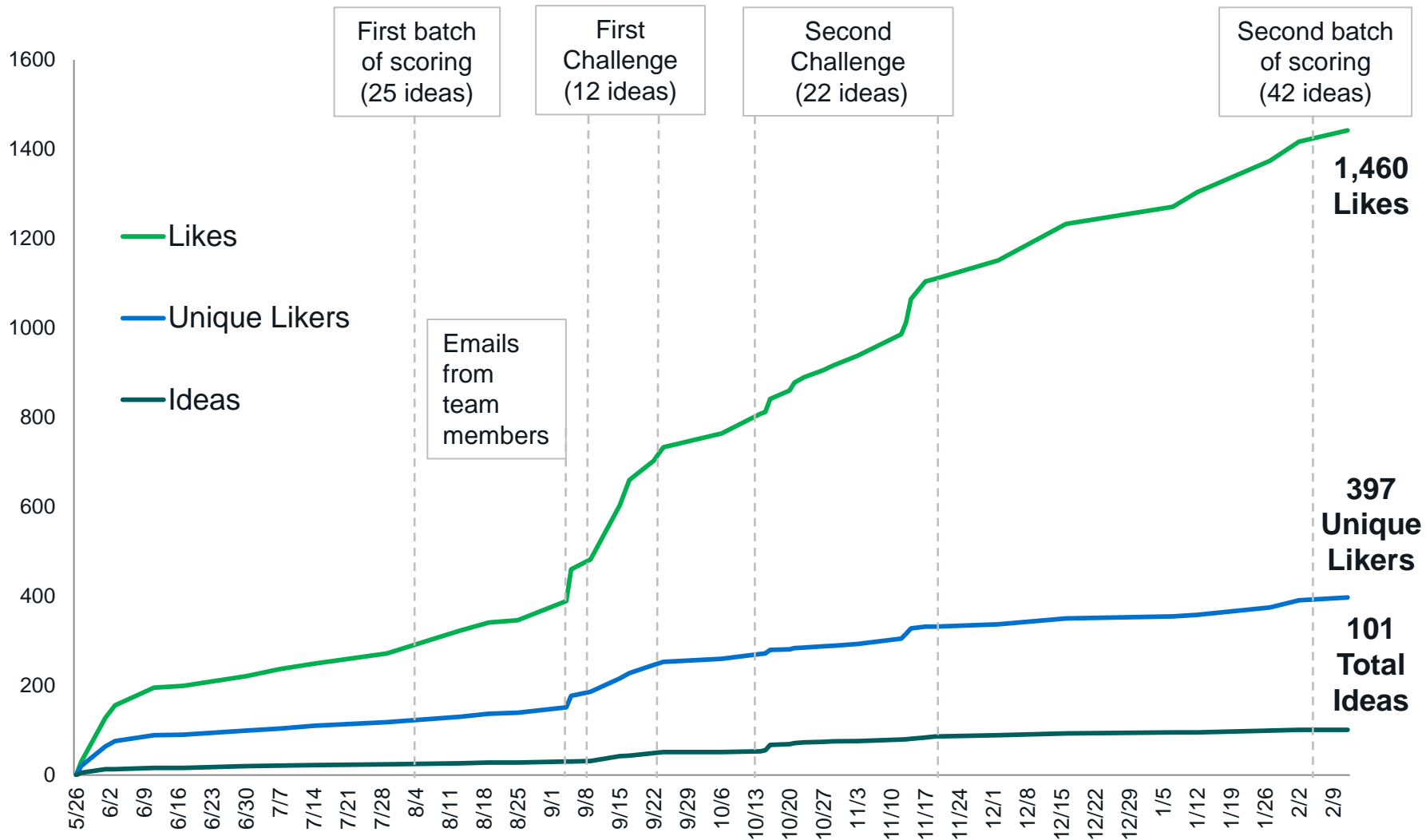
Phase:

Platform Launch

First Challenge

Communication Channel	Week	1	2	3	4	5	6	7	8	9	10
Email message to all employees			◆				◆				
Wiki page update			◆				◆				
Intranet news feed post w/link			◆				◆				◆
Internal blog					◆		◆				
Moderators advance conversations on the platform			◆	◆	◆	◆	◆	◆	◆	◆	
Announcement at team members' meetings			◆	◆			◆				
Intranet news story "Featured Idea"			◆	◆	◆	◆		◆	◆	◆	
"Challenges" box appears on platform							◆				
Flyers in buildings							◆	◆	◆	◆	
Progress update on wiki page						◆			◆		◆
Emails from team members								◆		◆	

The overall level of activity is closely linked to the level of promotion from the team



# The 'Challenge' feature is a resource for offices to generate diverse perspectives related to focus areas

## What is a Challenge?

- A question to target ideation towards a specific area
- A time-constrained campaign to drive engagement

## How would an office benefit from hosting a challenge?

- Generate a diverse range of solutions from colleagues across the organization

## What is the responsibility of a host office?

- Frame the challenge statement and scope
- Engage with users on platform to provide guidance
- Provide a response at the end of the challenge summarizing the decisions and reasoning on implementation of ideas

## How does the innovation team help?

- Design and deliver a communication campaign
- Assist with implementation planning

### Challenge Proposal Form (EXAMPLE)

#### Challenge Host

Office:

Contact name:

#### Challenge Details

Focus statement:

Challenge question:

Additional guidance:

Goals of Challenge:

Urgency of Challenge:



# Section 4:

## How to Initially Handle Ideas

- Principles and phases of scoring
- Sorting ideas into actionable buckets
- Scoring ideas for team prioritization

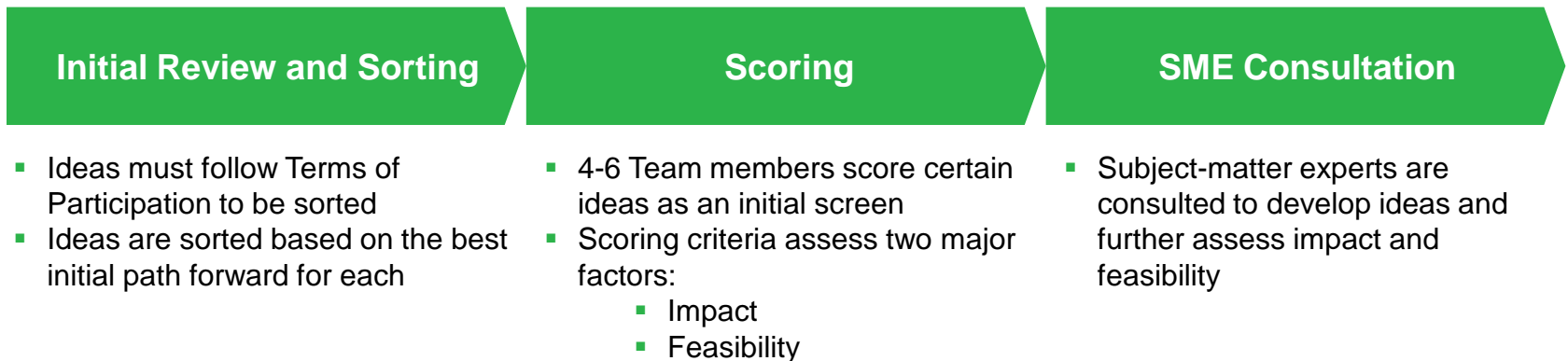
# The scoring and sorting process assesses ideas with an emphasis on transparency

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## Key Process Principles

- Ideas will be scored using uniform criteria
  - The team will be transparent about how ideas are sorted
  - Ideas will be scored separately by multiple team members
- 

## The Scoring and Sorting Process



Ideas are sorted into actionable categories to best manage and utilize the team's bandwidth

+	Team Involvement Level	Idea Type	Idea Description
	Greater Involvement	For scoring	Complex ideas that will be assessed for impact and feasibility and incubated by subject-matter-experts. After further incubation, the best ideas are pitched to appropriate leaders.
		Quick fix	Incremental improvement that can quickly generate value for the organization. Team advances the idea to appropriate leadership .
	Lighter Involvement	Matchmaking	Team connects idea contributors and subject-matter experts across the agency so they can develop the idea together. This process encourages transparency on decision-making.
		Grassroots	Idea contributors have used the platform to design implementation themselves. Team identifies resources available to such groups.
		Already exists	An idea that discusses an issue that is being addressed by an existing project. Team identifies the project and point of contact and connects them with idea contributors.

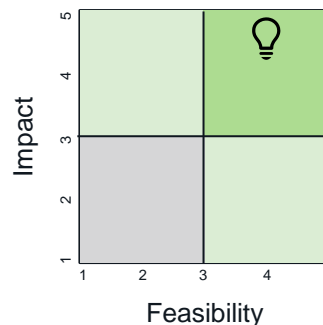
# The scoring rubric assesses critical variables that determine an idea's potential impact and feasibility

## Illustrative

Impact score	Score
The success of this idea is clearly measurable.	4
This idea would reach a significant number of citizens or employees.	5
The impact per citizen or employee of this idea would be significant.	4
This idea aligns with current priorities.	5
Average impact score	4.5

Feasibility score	Score
The idea does not appear to raise any significant authority, legal, security or privacy issues.	4
This idea requires little to no new technology.	5
This idea requires little to no funding or employee time.	4
This idea does not rely on the participation of outside entities.	3
Average feasibility score	4.0

Ranking for number of likes	7
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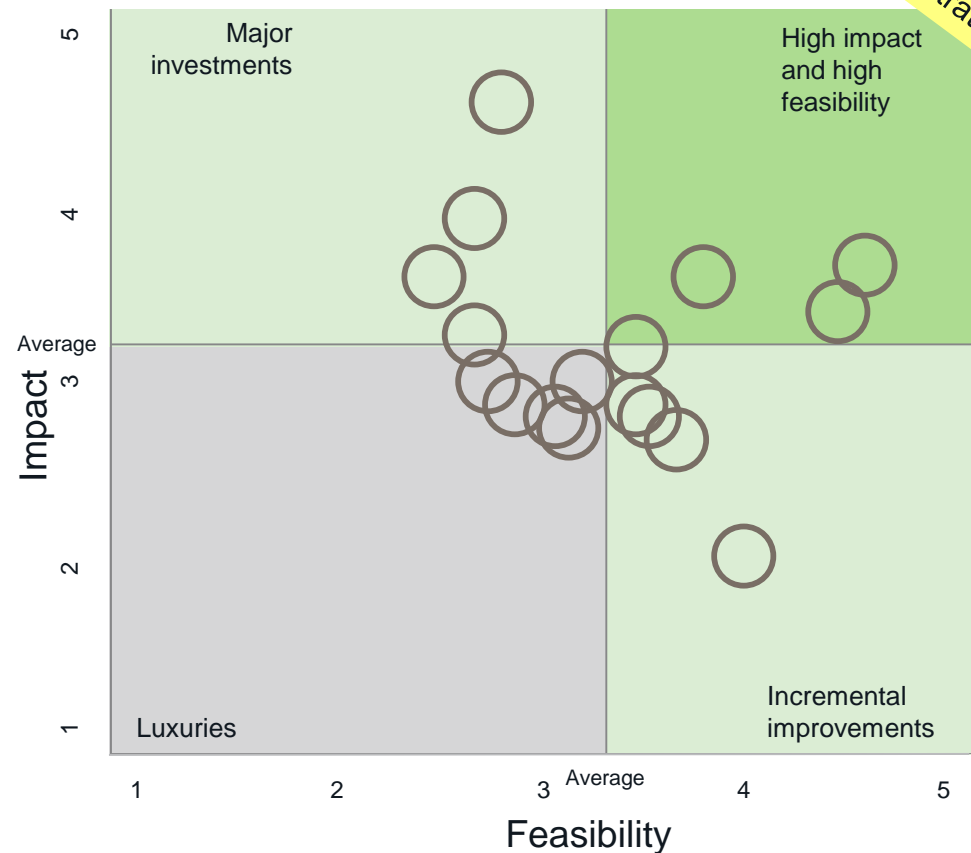


# The more complex ideas are scored for impact and feasibility to guide discussion of next steps for each

## What does scoring accomplish?

- Informs how the team might move an idea forward into navigation
- Standardizes, to the extent possible, initial evaluation
- Creates a documented metric to understand past decisions and improve team processes

## Ideas are scored for impact and feasibility



# Section 5:

## Incubation and Navigation

- The process of incubating an idea
- Navigators and pitching leaders

# Idea incubation takes place in a variety of forums

## Engagement on Platform

- Colleagues comment on idea to further develop them and propose alternatives
- Team members prompt further conversation by anticipating potential concerns and asking relevant questions
- Possible implementation routes becomes more readily understandable

## Team Scoring & Discussion

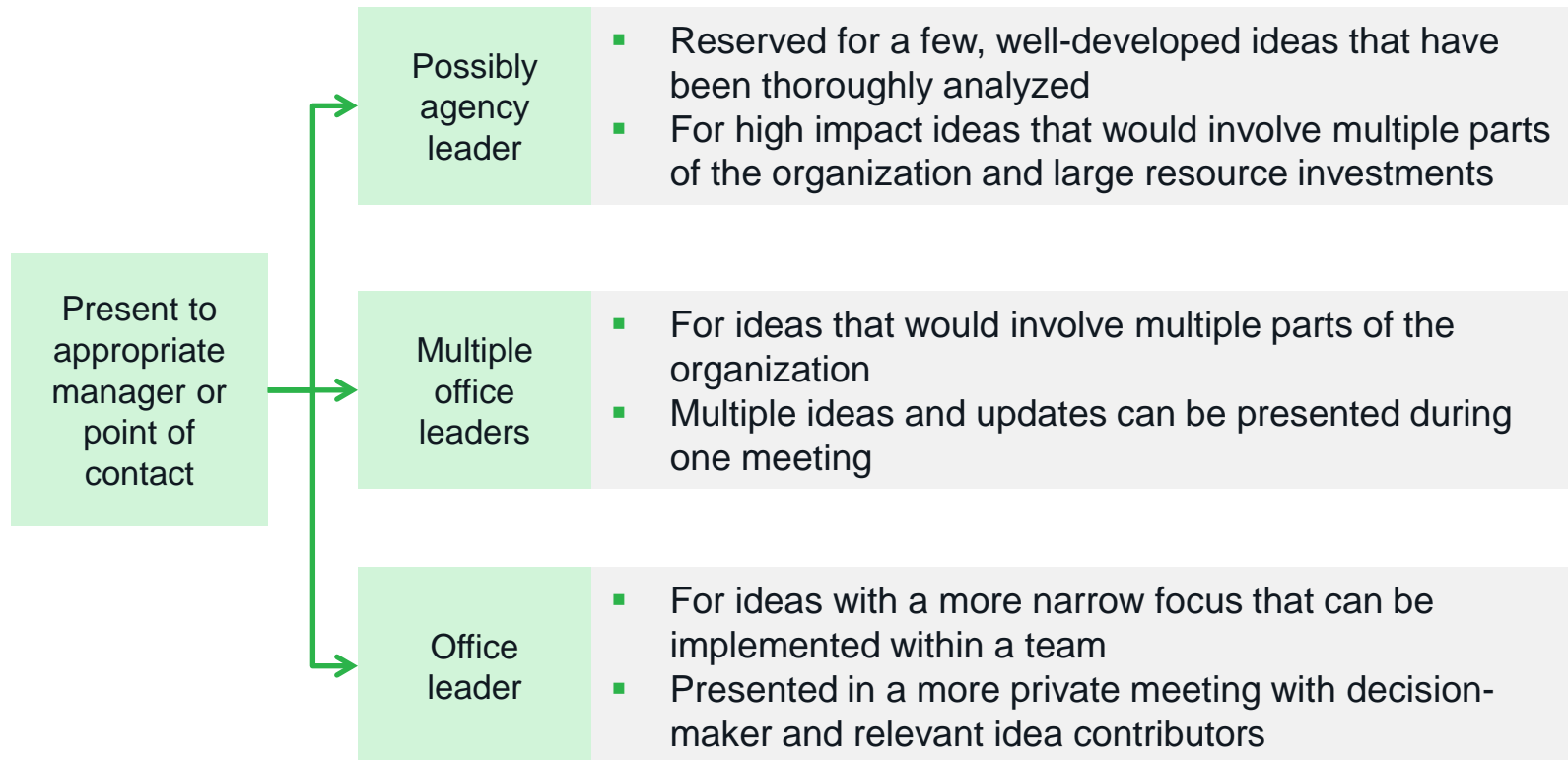
- The scoring process lends itself to team discussion about the development of ideas
- Scoring raises a set of questions that need to be addressed through SME consultation
- Combination of discussion and creating numerical assessments makes team members think deeply about an idea, and in turn, encourages them to improve an idea's potential impact and feasibility

## SME Consultation

- Relevant subject matter experts are consulted after engagement and scoring are complete
- SMEs provide insight to improve an idea or suggest alternatives
- The process is meant to be flexible and iterative
- As SMEs are consulted and an idea is developed, team members post updates on the idea's page to maintain transparency

After ideas are developed into preliminary plans, they will be pitched to the appropriate decision makers

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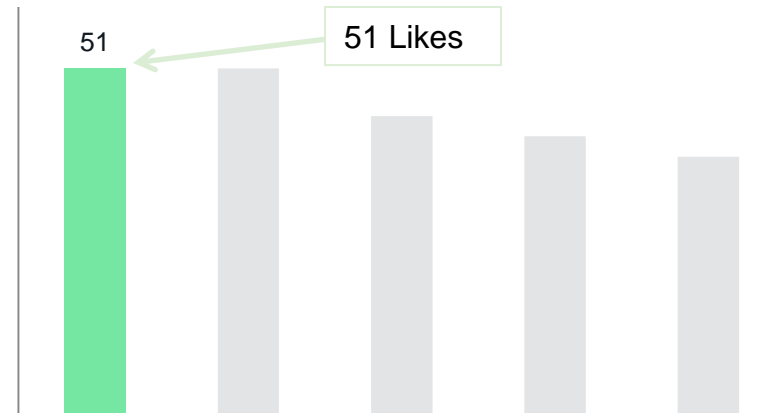
# The team summarizes the idea and the activity surrounding it

Illustrative

## Idea Summary

- Discuss original post and subsequent comments from colleagues
- Outline potential implementation paths
- Incorporate potential collaborators and stakeholders
- Identify related projects ongoing

## Feedback and Reactions



### Comments in Support:

- "I love this idea!"
- "This is an excellent idea...an opportunity for employees...to share their role and objectives in fulfilling the mission of the organization."

### Questions:

- "How would this idea relate to existing projects in that space?"
- "Perhaps this should start off as a small pilot project to assess and improve the approach."



# Thank you for reading the IdeaBox Playbook version 1.0.

For more information, contact Monte Desai at [monte.desai@cfpb.gov](mailto:monte.desai@cfpb.gov) or Peter Gross at [peter.gross@cfpb.gov](mailto:peter.gross@cfpb.gov).