Property Management Application Using Salesforce

1.INTRODUCTION

1.1 overview

A professional or a business that deal with the day to day responsibility of real estate is called a property manager. In this lesson, we will explore the role of a property manager in real estate.

1.2 Purpose

- Property manager: when real estate is neglected it is susceptible to damage and loss. To maintain homes and businesses,owners of real estate hire

property managers. In this lesson, we will explore the role of property managers in real estate.

- Property management Firms: for varies reason, property owners are hiring property management firms. Some Landlords may havve many rental properties and deal with the tenants.
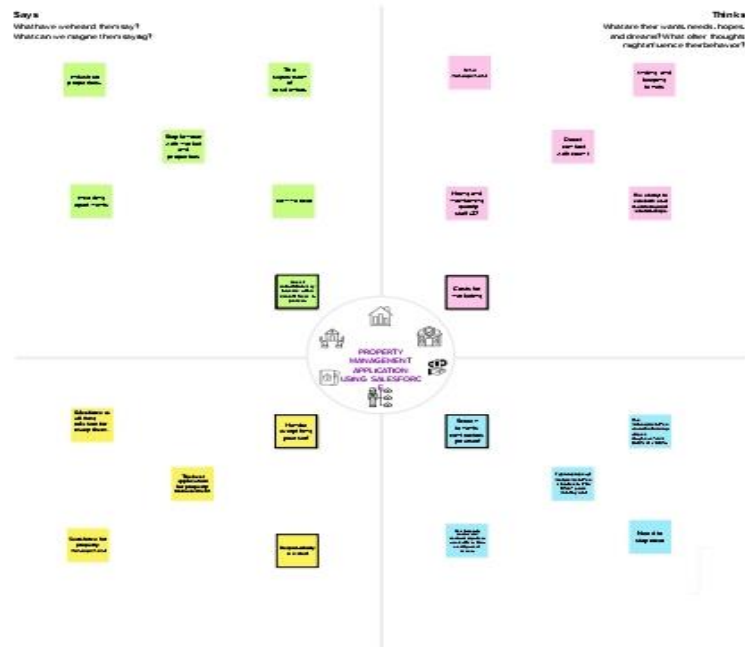
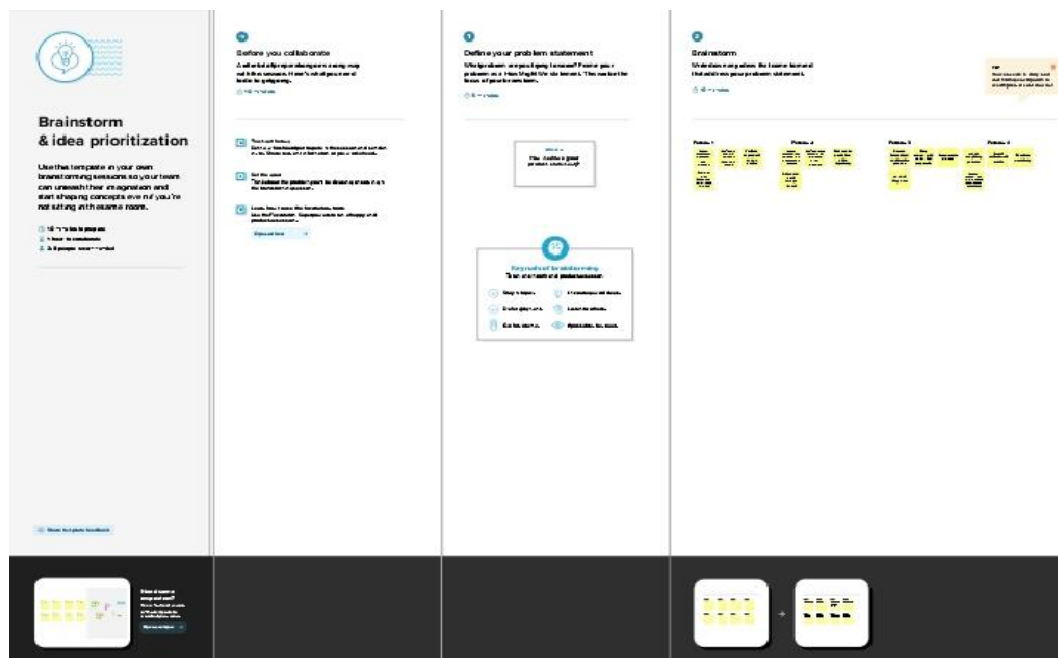## 2. Problem Definition & Design Thinking

2.1 Empathy Map

2.2 Ideation & Brainstorming Map

3 RESULT

3.1 Data Model

Object name	Field in the object		
Buy	Field label	Data type	
	Buy Name	Text(80)	
	Owner	Lookup(User, Group)	
Energy Audit	Field label	Data type	
	Account	Lookup(Account)	
	Energy Audit Name	Text(80)	
	Owner	lookup(User, Group)	
Loan	Field label	Data type	
	Loan Name	Text(80)	

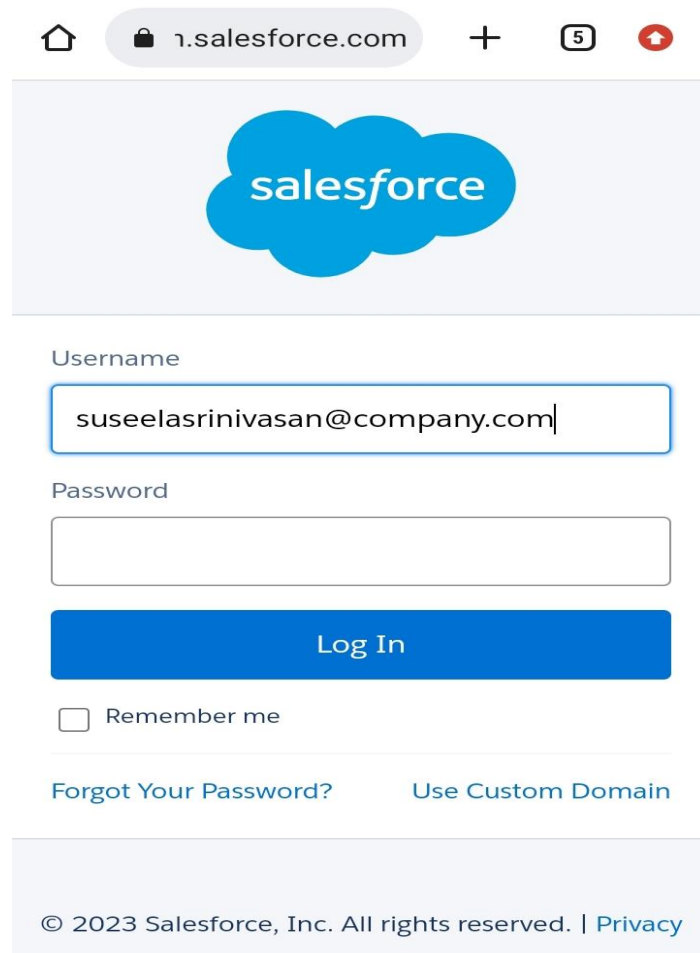|	Owner	Lookup(User, Group)
Offer	Field label	Data type
	Contact	Lookup(Contact)
	Offer Name	auto Number
	Property	Master-Detail(Property)
Property	Field label	Data type
	Owner	Lookup(User, Group)
	Property Name	Text(80)

Property   Management

ACTIVITY AND SCREENSHORTS:

1.Creating Developer Account:

Creating a developer org in salesforce.

Go to Link Click on sign up. On the sign up form, enter the following details
First name & Last name, Email, Role : Developer, Company : College Name, County : India
Postal Code : pin code ,Username : should be a combination of your name and company

This need not be an actual email id, you can give anything in the formatusername@organization.comClick on sign up after filling these.

2.Create Custom Object

3 .Create Tab

4 . The Lightning App

5.Create Fields

6.Create Profile

7.New User

8.Create The Permission Sets
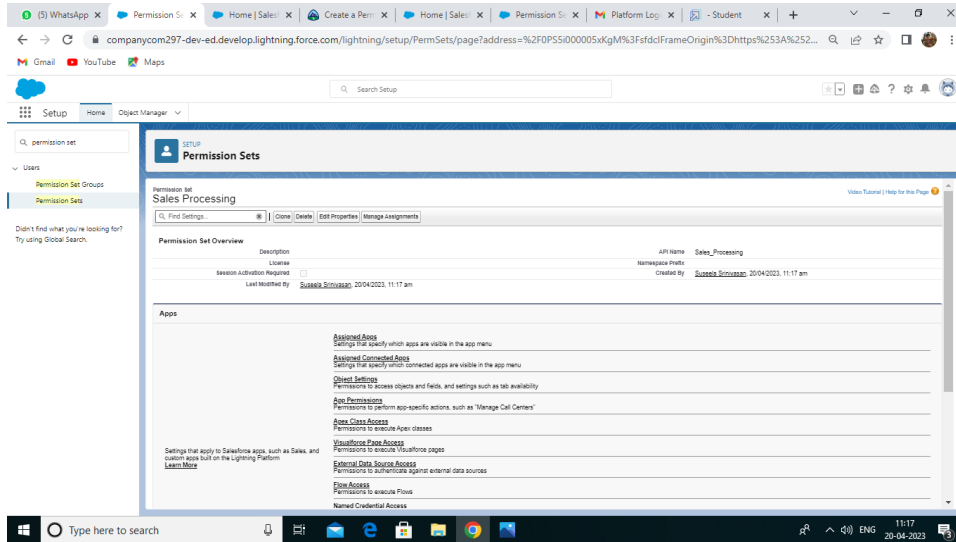
9.Setup For OWD

10.Create Report

11.Dashboards
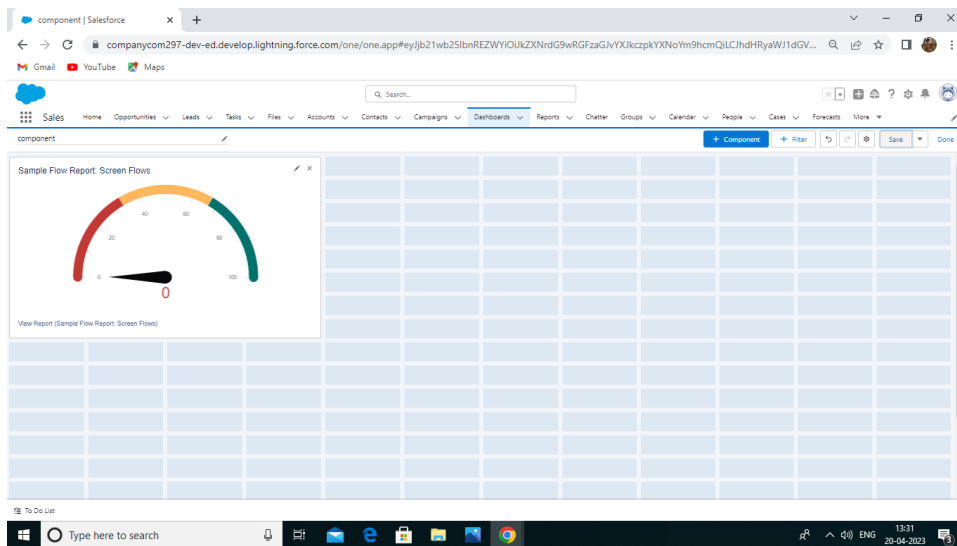
4 Trailhead Profile Public URL

Team lead - https://trailblazer.me/id/ssrinivasan157

Team Member1 – https://trailblazer.me/id/skamaraj13

Team Member2 – https://trailblazer.me/id/sswathi70

Team Member3 - https://trailblazer.me/id/ppriya337

5 ADVANTAGES & DISADVANTAGE

Advantages:

1. A major advantage of a property management system in a hotel is having access to all of your information in one place, whether you're onsite, at home or out of town.

2. The number one job of an employee in the hospitality industry is to provide excellent customer service to guests. When employees spend hours on routine tasks such as reservation management, scheduling, housekeeping assignments, maintenance requests and other manual administrative tasks, guest services can suffer.
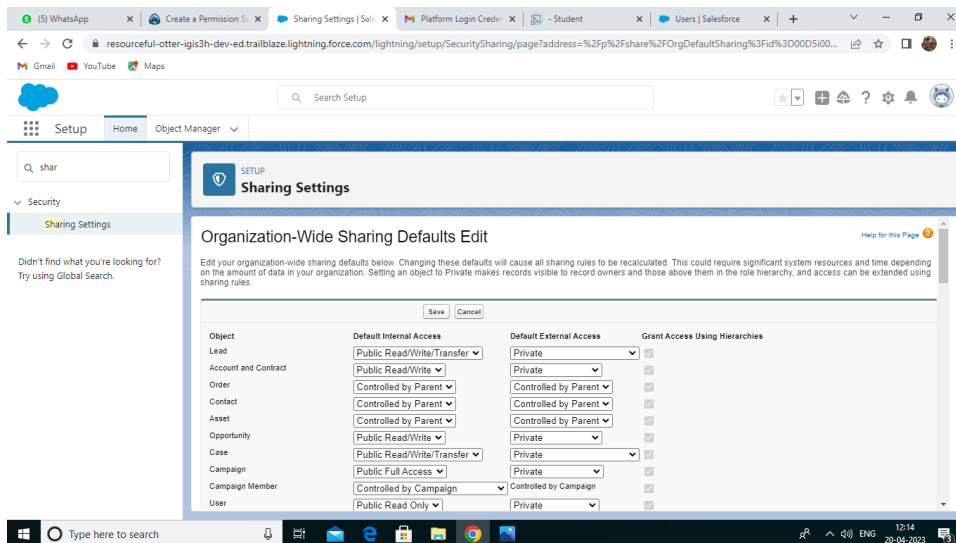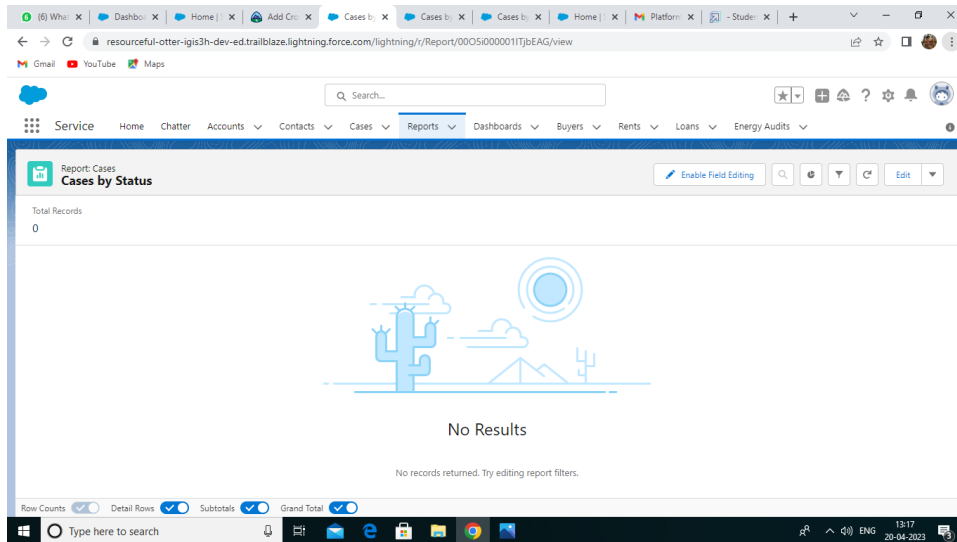
3. No one wants to arrive at their hotel after a long day of traveling only to be greeted with an awkward or burdensome check-in process. A property management system provides a single, efficient check-in procedure, requiring each of your employees to follow the same streamlined process.

Disadvantages:

1. Property management systems allow you to connect every aspect of your business through one application. However, this may make it more difficult to use other third-party products that may be more useful to your business, such as payroll or accounting programs.

2. For larger hotels, relying on property management software that claims to do everything can be a hassle and may actually require you to purchase other products or services. Software products usually perform one to three core functions very well. For instance, your chosen property management system may do a very good job of collecting and organizing bookings, assigning staff and keeping an up-to-date, rotating log of maintenance requests.

Conclusion:

In conclusion, Property Management System (PMS) software is very crucial for all the Hotels. Especially Opera PMS constitutes the most appropriate PMS software for Hilton Athens. It is user friendly, connects with Central Reservation System (CRS), Point of Sale (POS) etc. and provides all the tools the hotel needs in order to operate effectively.