## FML ASSIGNMENT 4

#### Sushma Palancha

2023-11-12

#### Reading the required libraries

```
library(flexclust)
## Loading required package: grid
## Loading required package: lattice
## Loading required package: modeltools
## Loading required package: stats4
library(cluster) #Generic Utility Functions
library(tidyverse) #Data manipulation
## -- Attaching core tidyverse packages ----- tidyverse 2.0.0 --
## v dplyr 1.1.3 v readr 2.1.4
## v forcats 1.0.0 v stringr 1.5.0
## v ggplot2 3.4.3 v tibble 3.2.1
## v lubridate 1.9.2
                       v tidyr
                                  1.3.0
## v purrr
             1.0.2
## -- Conflicts ----- tidyverse_conflicts() --
## x dplyr::filter() masks stats::filter()
## x dplyr::lag()
                   masks stats::lag()
## i Use the conflicted package (<a href="http://conflicted.r-lib.org/">http://conflicted.r-lib.org/</a>) to force all conflicts to become error
library(factoextra) #Used for clustering algorithms and visualization
## Welcome! Want to learn more? See two factoextra-related books at https://goo.gl/ve3WBa
library(FactoMineR)
library(ggcorrplot) #Visualizing a correlation matrix using ggplot2
```

Question A:#Use only the numerical variables (1 to 9) to cluster the 21 firms. Justify the various choices made in conducting the cluster analysis, such as weights for different variables, the specific clustering algorithm(s) used, the number of clusters formed, and so on.

```
getwd()
## [1] "/Users/palanchasushma/Documents/FML/FML ASSIGNMENT 4"
pharma<- read.csv("Pharmaceuticals.csv") #Reading the Dataset</pre>
pharma1 <- pharma[ ,3:11] #Considering only numercial values i.e., 3-11 columns from csv file
head(pharma1)
     Market_Cap Beta PE_Ratio ROE ROA Asset_Turnover Leverage Rev_Growth
## 1
          68.44 0.32
                         24.7 26.4 11.8
                                                     0.7
                                                             0.42
                                                                        7.54
## 2
           7.58 0.41
                         82.5 12.9
                                                     0.9
                                                             0.60
                                                                        9.16
                                     5.5
## 3
           6.30 0.46
                                                             0.27
                                                                        7.05
                         20.7 14.9 7.8
                                                    0.9
## 4
          67.63 0.52
                         21.5 27.4 15.4
                                                    0.9
                                                             0.00
                                                                       15.00
## 5
          47.16 0.32
                         20.1 21.8 7.5
                                                    0.6
                                                             0.34
                                                                       26.81
## 6
          16.90 1.11
                         27.9 3.9 1.4
                                                    0.6
                                                             0.00
                                                                       -3.17
##
     Net_Profit_Margin
## 1
                  16.1
## 2
                   5.5
## 3
                  11.2
## 4
                  18.0
## 5
                  12.9
## 6
                   2.6
summary(pharma1)
##
      Market_Cap
                          Beta
                                          PE Ratio
                                                             ROE
##
          : 0.41
                                              : 3.60
    Min.
                     Min.
                             :0.1800
                                       \mathtt{Min}.
                                                       Min.
                                                              : 3.9
   1st Qu.: 6.30
##
                     1st Qu.:0.3500
                                       1st Qu.:18.90
                                                       1st Qu.:14.9
                     Median :0.4600
                                       Median :21.50
##
   Median: 48.19
                                                       Median:22.6
   Mean
          : 57.65
                     Mean
                            :0.5257
                                       Mean
                                              :25.46
                                                       Mean
                                                              :25.8
    3rd Qu.: 73.84
                     3rd Qu.:0.6500
                                       3rd Qu.:27.90
                                                       3rd Qu.:31.0
##
##
    Max.
           :199.47
                     Max.
                             :1.1100
                                       Max.
                                              :82.50
                                                       Max.
                                                               :62.9
##
         ROA
                    Asset_Turnover
                                       Leverage
                                                       Rev_Growth
   Min.
           : 1.40
                    Min.
                            :0.3
                                    Min.
                                           :0.0000
                                                     Min.
                                                             :-3.17
   1st Qu.: 5.70
                    1st Qu.:0.6
                                    1st Qu.:0.1600
                                                     1st Qu.: 6.38
##
##
   Median :11.20
                    Median:0.6
                                    Median :0.3400
                                                     Median: 9.37
##
  Mean
           :10.51
                    Mean
                            :0.7
                                    Mean
                                           :0.5857
                                                     Mean
                                                            :13.37
##
    3rd Qu.:15.00
                    3rd Qu.:0.9
                                    3rd Qu.:0.6000
                                                     3rd Qu.:21.87
##
    Max.
           :20.30
                    Max.
                            :1.1
                                    Max.
                                           :3.5100
                                                     Max.
                                                             :34.21
##
   Net_Profit_Margin
##
   Min.
           : 2.6
   1st Qu.:11.2
##
## Median :16.1
## Mean
          :15.7
   3rd Qu.:21.1
```

##

Max.

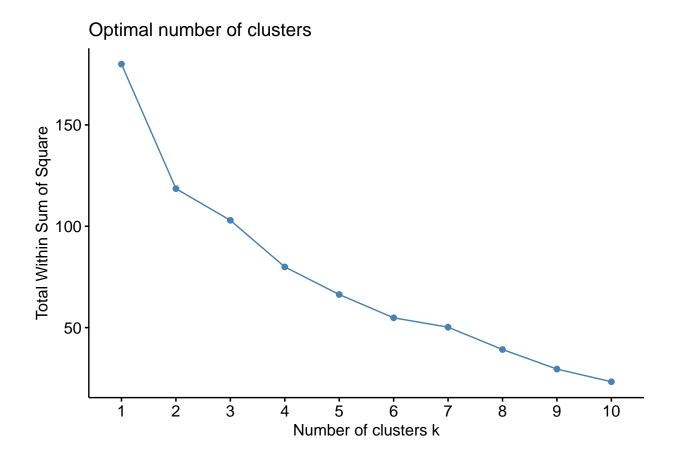
:25.5

Normalizing the data frame with scale method:

```
pharma2 <- scale(pharma1)
row.names(pharma2) <- pharma[,1]
distance <- get_dist(pharma2)
corr <- cor(pharma2)</pre>
```

Elbow Method to determine the number of clusters to do the cluster analysis:

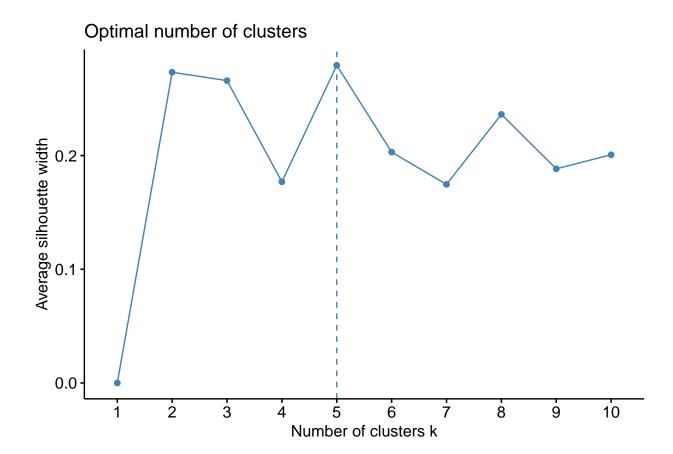
```
fviz_nbclust(pharma2, kmeans, method = "wss")
```



By seeing the above graph from Elbow method, Graph is not clear to choose k=2 or 3 or 4 or 5.

Silhouette method for determining no of clusters:

```
fviz_nbclust(pharma2, kmeans, method = "silhouette")
```



By seeing the graph from silhouette method, I can see sharp rise at k=5.So, considering the silhouette method.

## Selecting K-Means

## 1 -0.46807818 0.4671788

## 2 -0.27449312 -0.7041516

## 3 -0.14170336 -0.1168459

## 4 0.06308085 1.5180158

## 5 1.36644699 -0.6912914

```
set.seed(69)
k5 <- kmeans(pharma2, centers = 5, nstart = 25) # k = 5, number of restarts = 25
#Visualizing the output
#Centroids
k5$centers
                                                          ROA Asset_Turnover
##
     Market_Cap
                       Beta
                               PE_Ratio
                                               ROE
## 1 1.69558112 -0.1780563 -0.19845823
                                        1.2349879
                                                    1.3503431
                                                                   1.1531640
## 2 -0.03142211 -0.4360989 -0.31724852 0.1950459
                                                    0.4083915
                                                                   0.1729746
## 3 -0.43925134 -0.4701800 2.70002464 -0.8349525 -0.9234951
                                                                   0.2306328
## 4 -0.76022489 0.2796041 -0.47742380 -0.7438022 -0.8107428
                                                                  -1.2684804
## 5 -0.87051511 1.3409869 -0.05284434 -0.6184015 -1.1928478
                                                                  -0.4612656
##
        Leverage Rev_Growth Net_Profit_Margin
```

0.591242521

0.556954446

-1.416514761

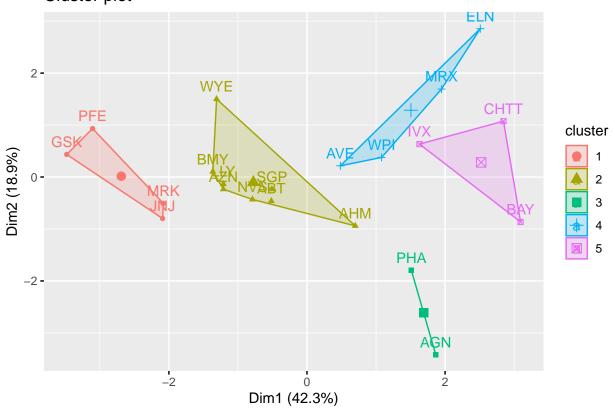
-0.006893899

-1.320000179

## Visualizing Clustering Results

```
fviz_cluster(k5, data = pharma2)
```

# Cluster plot



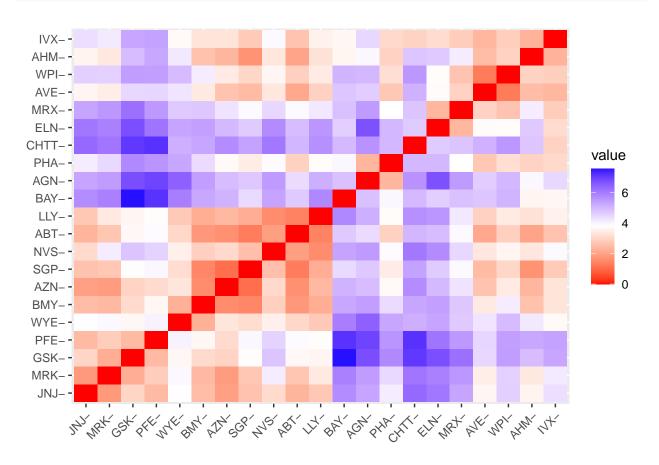
k5

```
## K-means clustering with 5 clusters of sizes 4, 8, 2, 4, 3
##
## Cluster means:
##
     Market Cap
                      Beta
                              PE_Ratio
                                              ROE
                                                         ROA Asset_Turnover
## 1 1.69558112 -0.1780563 -0.19845823
                                       1.2349879
                                                   1.3503431
                                                                  1.1531640
## 2 -0.03142211 -0.4360989 -0.31724852 0.1950459
                                                  0.4083915
                                                                  0.1729746
## 3 -0.43925134 -0.4701800 2.70002464 -0.8349525 -0.9234951
                                                                  0.2306328
## 4 -0.76022489 0.2796041 -0.47742380 -0.7438022 -0.8107428
                                                                 -1.2684804
## 5 -0.87051511 1.3409869 -0.05284434 -0.6184015 -1.1928478
                                                                 -0.4612656
       Leverage Rev_Growth Net_Profit_Margin
## 1 -0.46807818  0.4671788
                                 0.591242521
## 2 -0.27449312 -0.7041516
                                 0.556954446
## 3 -0.14170336 -0.1168459
                                -1.416514761
## 4 0.06308085 1.5180158
                                -0.006893899
## 5 1.36644699 -0.6912914
                                -1.320000179
##
## Clustering vector:
  ABT AGN AHM AZN AVE BAY BMY CHTT ELN LLY GSK IVX JNJ MRX MRK NVS
```

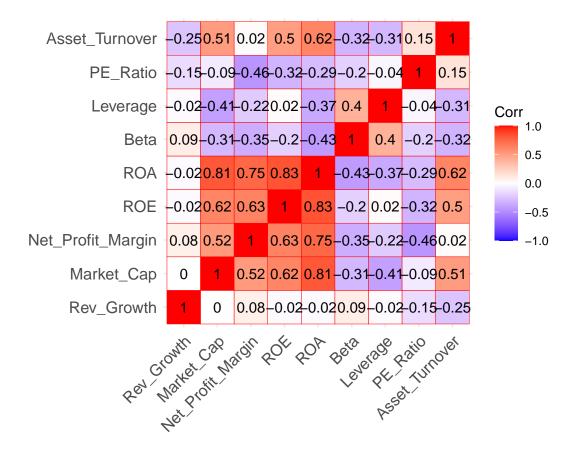
```
5 4 2 1 5 1 4 1
##
##
   PFE PHA SGP WPI
                      WYE
##
          3
##
## Within cluster sum of squares by cluster:
## [1] 9.284424 21.879320 2.803505 12.791257 15.595925
  (between_SS / total_SS = 65.4 %)
##
## Available components:
##
## [1] "cluster"
                    "centers"
                                  "totss"
                                                "withinss"
                                                              "tot.withinss"
## [6] "betweenss"
                    "size"
                                  "iter"
                                                "ifault"
```

## Distance Matrix Computation and Visualization

```
distance<- dist(pharma2, method = "euclidean")
fviz_dist(distance)</pre>
```



```
corr<-cor(pharma2)
ggcorrplot(corr,outline.color = "red",lab = TRUE,hc.order = TRUE,type = "full")</pre>
```



I can see there are 5 clusters and the center is defined after 25 restarts which is determined in kmeans.

```
#K-Means Cluster Analysis- Fit the data with 5 clusters
fit<-kmeans(pharma2,5)
#Finding the mean value of all quantitative variables for each cluster
aggregate(pharma2,by=list(fit$cluster),FUN=mean)
##
    Group.1 Market_Cap
                            Beta
                                   PE_Ratio
                                                 ROE
                                                            ROA
          1 0.07576815 -0.5350964 -0.3338536 0.3627072 0.4765127
## 1
## 2
          2 -0.90905697 1.4110965 -0.2613021 -0.7063477 -1.1114156
          ## 3
          4 1.14422955 -0.1780563 -0.1550295 0.4245789 0.9494460
## 4
          5 1.75995500 -0.1001567 -0.2858266 1.8862982 1.7355802
## 5
                    Leverage Rev_Growth Net_Profit_Margin
##
    Asset_Turnover
    -7.687760e-02 -0.1737009 -0.86809028
## 1
                                               0.7982409
    -1.014784e+00 1.0319661 0.27018076
                                              -0.6941793
## 3 -2.442491e-16 -0.2991312 0.36829509
                                              -0.8069490
## 4
     1.230042e+00 -0.5875356 0.04848824
                                               0.1480374
## 5 9.225312e-01 -0.4296811 0.93534886
                                               1.1360419
```

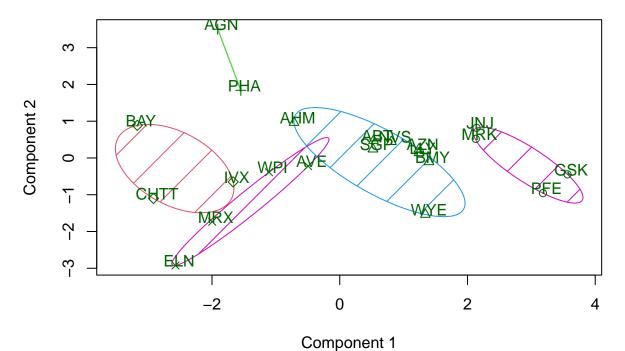
```
pharma3<-data.frame(pharma2,fit$cluster)
pharma3</pre>
```

```
##
                                  PE_Ratio
                                                   ROE
                                                              ROA Asset_Turnover
        Market_Cap
                          Beta
## ABT
        0.1840960 -0.80125356 -0.04671323 0.04009035
                                                                   -5.121077e-16
                                                        0.2416121
## AGN
        -0.8544181 -0.45070513 3.49706911 -0.85483986 -0.9422871
                                                                    9.225312e-01
        -0.8762600 -0.25595600 -0.29195768 -0.72225761 -0.5100700
## AHM
                                                                    9.225312e-01
## AZN
        0.1702742 -0.02225704 -0.24290879 0.10638147
                                                        0.9181259
                                                                    9.225312e-01
## AVE
        -0.1790256 -0.80125356 -0.32874435 -0.26484883 -0.5664461
                                                                  -4.612656e-01
        -0.6953818 2.27578267 0.14948233 -1.45146000 -1.7127612
                                                                   -4.612656e-01
## BAY
## BMY
       -0.1078688 -0.10015669 -0.70887325 0.59693581 0.8617498
                                                                    9.225312e-01
  CHTT -0.9767669 1.26308721 0.03299122 -0.11237924 -1.1677918
                                                                  -4.612656e-01
## ELN
        -0.9704532 2.15893320 -1.34037772 -0.70899938 -1.0174553
                                                                   -1.845062e+00
## LLY
         0.2762415 -1.34655112
                                0.14948233
                                           0.34502953
                                                        0.5610770
                                                                   -4.612656e-01
## GSK
         1.0999201 -0.68440408 -0.45749769
                                           2.45971647
                                                                    1.383797e+00
                                                        1.8389364
## IVX
        -0.9393967
                   0.48409069 -0.34100657 -0.29136529 -0.6979905
                                                                   -4.612656e-01
## JNJ
         1.9841758 -0.25595600 0.18013789 0.18593083
                                                        1.0872544
                                                                    9.225312e-01
## MRX
        -0.9632863
                   -1.845062e+00
## MRK
        1.2782387 -0.25595600 -0.40231769 0.98142435
                                                        0.8429577
                                                                    1.845062e+00
## NVS
        0.6654710 -1.30760129 -0.23677768 -0.52338423
                                                        0.1288598
                                                                   -9.225312e-01
## PFE
        2.4199899 0.48409069 -0.11415545 1.31287998
                                                        1.6322239
                                                                    4.612656e-01
## PHA
        -0.0240846 -0.48965495 1.90298017 -0.81506519 -0.9047030
                                                                   -4.612656e-01
## SGP
       -0.4018812 -0.06120687 -0.40231769 -0.21181593
                                                        0.5234929
                                                                    4.612656e-01
  WPI
        -0.9281345 -1.11285216 -0.43297324 -1.03382590 -0.6979905
                                                                   -9.225312e-01
       -0.1614497 0.40619104 -0.75792214 1.92938746 0.5422849
  WYE
                                                                   -4.612656e-01
##
##
          Leverage Rev_Growth Net_Profit_Margin fit.cluster
## ABT
       -0.21209793 -0.52776752
                                       0.06168225
                                                            1
                                                            3
## AGN
        0.01828430 -0.38113909
                                      -1.55366706
## AHM
        -0.40408312 -0.57211809
                                      -0.68503583
                                                            3
## AZN
        -0.74965647
                     0.14744734
                                       0.35122600
                                                            4
                                                            3
## AVE
       -0.31449003
                    1.21638667
                                      -0.42597037
        -0.74965647 -1.49714434
                                      -1.99560225
                                                            2
## BAY
## BMY
        -0.02011273 -0.96584257
                                       0.74744375
                                                            1
## CHTT
        3.74279705 -0.63276071
                                      -1.24888417
                                                            2
                    1.88617085
                                                            2
## ELN
        0.61983791
                                      -0.36501379
## LLY
        -0.07130879 -0.64814764
                                       1.17413980
                                                            1
## GSK
        -0.31449003
                     0.76926048
                                       0.82363947
                                                            5
                                                            2
## IVX
         1.10620040
                     0.05603085
                                      -0.71551412
  JNJ
        -0.62166634 -0.36213170
                                       0.33598685
                                                            4
                                                            2
## MRX
        0.44065173
                     1.53860717
                                       0.85411776
##
  MRK
        -0.39128411
                     0.36014907
                                      -0.24310064
                                                            4
## NVS
       -0.67286239 -1.45369888
                                       1.02174835
                                                            1
## PFE
       -0.54487226
                     1.10143723
                                       1.44844440
                                                            5
                                                            3
## PHA
        -0.30169102 0.14744734
                                      -1.27936246
## SGP
        -0.74965647 -0.43544591
                                       0.29026942
                                                            1
                                                            3
## WPI
        -0.49367621 1.43089863
                                      -0.09070919
## WYE
         0.68383297 -1.17763919
                                       1.49416183
```

```
view(pharma3)
```

```
clusplot(pharma2,k5$cluster, main="Clusters" ,shade=TRUE ,color = TRUE, labels = 3,lines = 0)
```

## **Clusters**

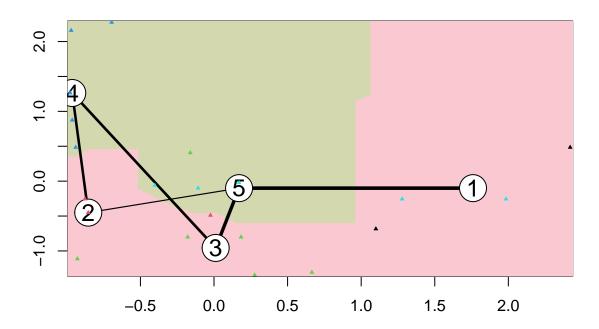


These two components explain 61.23 % of the point variability.

#### Manhattan Method

```
set.seed(69)
k51 = kcca(pharma2, k=5, kccaFamily("kmedians"))
## kcca object of family 'kmedians'
##
## call:
## kcca(x = pharma2, k = 5, family = kccaFamily("kmedians"))
## cluster sizes:
##
## 1 2 3 4 5
## 2 3 6 5 5
clusters_index <- predict(k51)</pre>
dist(k51@centers)
                     2
                               3
                                        4
##
            1
## 2 5.796625
## 3 3.847926 3.569392
## 4 5.559563 3.121363 3.249042
## 5 2.925045 3.649894 1.859338 3.521639
```

```
image(k51)
points(pharma2, col=clusters_index, pch=17, cex=0.5)
```



# QuestionB:#Interpret the clusters with respect to the numerical variables #used in forming the clusters.

```
pharma1 %>% mutate(Cluster = k5$cluster) %>% group_by(Cluster) %>% summarise_all("mean")
## # A tibble: 5 x 10
##
     Cluster Market_Cap Beta PE_Ratio
                                         ROE
                                               ROA Asset_Turnover Leverage
##
       <int>
                  <dbl> <dbl>
                                 <dbl> <dbl> <dbl>
                                                             <dbl>
                                                                      <dbl>
                                                                      0.22
## 1
           1
                 157.
                        0.48
                                  22.2 44.4 17.7
                                                             0.95
## 2
           2
                                                             0.738
                                                                      0.371
                  55.8 0.414
                                  20.3
                                        28.7 12.7
## 3
           3
                  31.9 0.405
                                  69.5
                                                             0.75
                                                                      0.475
                                       13.2 5.6
## 4
                  13.1 0.598
                                  17.7
                                        14.6
                                              6.2
                                                             0.425
                                                                      0.635
## 5
           5
                   6.64 0.87
                                  24.6 16.5
                                              4.17
                                                             0.6
                                                                      1.65
## # i 2 more variables: Rev_Growth <dbl>, Net_Profit_Margin <dbl>
```

Cluster 1:High mean values in certain variables suggest a specific profile for Cluster 1.

Cluster 2:Unique characteristics are indicated by mean values in Cluster 2.

Cluster 3:Patterns in mean values differentiate Cluster 3 from others.

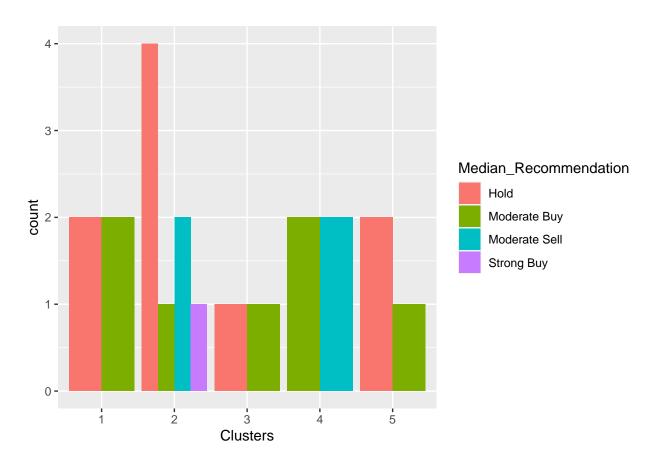
Cluster 4:Distinct attributes are reflected in the mean values of Cluster 4.

Cluster 5:Specific patterns in mean values define the characteristics of Cluster 5.

Is there a pattern in the clusters with respect to the numerical variables

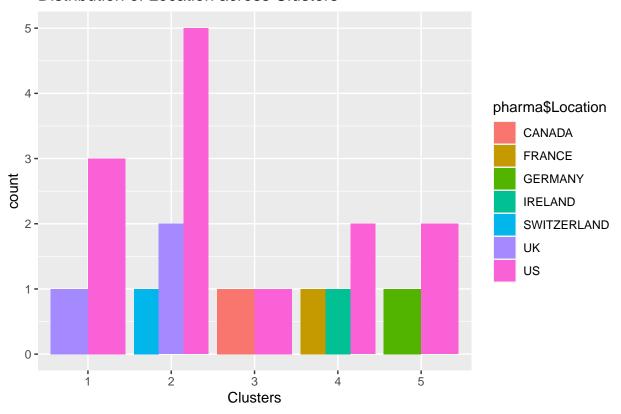
#(10 to 12)? (those not used in forming the clusters)

```
pharma3 <- pharma[10:12] %>% mutate(Clusters=k5$cluster)
ggplot(pharma3, mapping = aes(factor(Clusters), fill =Median_Recommendation))+geom_bar(position='dodge'
```

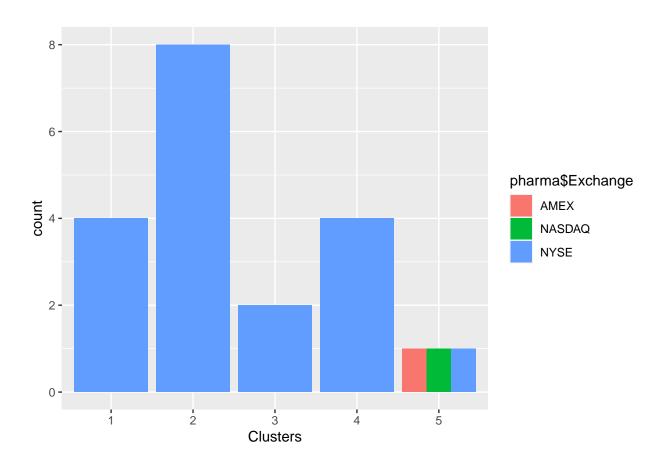


```
ggplot(pharma3, aes(x = factor(Clusters), fill =pharma$Location)) +
  geom_bar(position = 'dodge') +
  labs(x = 'Clusters') +
  ggtitle('Distribution of Location across Clusters')
```

# Distribution of Location across Clusters



ggplot(pharma3, mapping = aes(factor(Clusters),fill=pharma\$Exchange))+geom\_bar(position = 'dodge')+labs



Cluster 1: It has the highest PE\_Ratio and needs to be held as per the media recommendations.

Cluster 2: It has the highest market\_Cap and has Good Leverage value. And they can be moderately recommended.

Cluster 3: It has lowest asset\_turnover, and lowest beta. But media recommendations are highly positive.

Cluster 4: The leverage ratio is high, they are moderately recommended.

Cluster 5: They have lowest revenue growth, highest assest turnover and highest net profit margin.

They are recommended to be held for longer time.

Question C:#Using any or all of the variables in the dataset, give each cluster a suitable name.

Cluster 1: Balanced Performers: The name of this cluster implies that the companies within it have respectable and consistent financial indicators. It suggests a well-rounded performance in all areas of finances.

Cluster 2-Steady Growing Contenders: As suggested by their name, these businesses exhibit steady development, which makes them a moderately risk-free but dependable choice for holding or investing. It exhibits both stability and room for expansion.

Cluster 3: Dynamic Opportunity Firms: As suggested by the name, companies in this cluster may offer a variety of investment options, which are marked by higher risk (sell) as well as possible growth (buy). It alludes to performance dynamism and variety.

Cluster 4-Stable Investment Picks: This moniker highlights companies that exhibit strong financial performance and stability, which makes them desirable for long-term investment and purchase.

Cluster 5: Long-term Value Holders: As implied by the name, companies in this cluster are good investments since they have the ability to generate long-term value. They are probably distinguished by high asset turnover and moderate but steady revenue growth.