

## AtliQ Hardwares

market	All
region	All
division	All
customer	All
F Y	2019

### P & L

#### By Quarters and Months

All values are in USD

Values	Quarters				
	Q1			Q2	
	Sep	Oct	Nov	Dec	Jan
Net Sales	6.5M	8.0M	10.7M	11.4M	6.5M
COGS	3.8M	4.7M	6.3M	6.7M	3.9M
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M
GM %	40.87%	41.97%	41.49%	41.39%	40.87%

market	All
region	All
division	All
customer	All
F Y	2020

### P & L

#### By Quarters and Months

All values are in USD

Values	Quarters				
	Q1			Q2	
	Sep	Oct	Nov	Dec	Jan
Net Sales	17.1M	20.6M	28.7M	29.9M	17.1M
COGS	10.6M	12.8M	18.1M	18.9M	10.7M
Gross Margin	6.5M	7.8M	10.6M	11.0M	6.5M
GM %	37.77%	37.78%	37.04%	36.81%	37.75%

market	All
region	All
division	All
customer	All
F Y	2021

### P & L

#### By Quarters and Months

All values are in USD

Values	Quarters				
	Q1			Q2	
	Sep	Oct	Nov	Dec	Jan
Net Sales	44.8M	54.6M	74.3M	78.1M	44.8M
COGS	28.4M	34.7M	47.4M	49.8M	28.4M
Gross Margin	16.4M	19.9M	27.0M	28.3M	16.4M
GM %	36.65%	36.52%	36.29%	36.26%	36.68%

# AtliQ Hardwares

## Net Sales Comparison

21 vs 20	162.06%	164.68%	159.10%	161.05%	161.40%
20 vs 19	164.63%	156.58%	167.27%	161.45%	162.75%

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# AtliQ Hardwares

Note : Do not modify the pivot table  
Net Sales Comparison is not the part of pivot table

Q2	Q3		Q4		
Feb	Mar	Apr	May	Jun	Jul
6.1M	6.4M	6.3M	6.5M	6.2M	6.5M
3.5M	3.8M	3.7M	3.8M	3.6M	3.8M
2.6M	2.7M	2.6M	2.6M	2.6M	2.7M
41.94%	41.45%	41.39%	40.79%	42.00%	41.48%

Q2	Q3		Q4		
Feb	Mar	Apr	May	Jun	Jul
15.9M	2.1M	7.8M	9.9M	14.9M	16.1M
9.9M	1.3M	4.8M	6.2M	9.3M	10.2M
6.0M	0.8M	2.9M	3.7M	5.5M	5.9M
37.74%	36.68%	37.73%	37.49%	37.27%	36.68%

Q2	Q3		Q4		
Feb	Mar	Apr	May	Jun	Jul
41.8M	44.0M	43.5M	44.4M	41.5M	44.0M
26.5M	28.0M	27.7M	28.1M	26.4M	28.0M
15.3M	16.0M	15.8M	16.3M	15.1M	16.0M
36.53%	36.37%	36.33%	36.63%	36.45%	36.37%

# AtliQ Hardwares

162.49%	1981.59%	461.21%	347.02%	178.64%	173.93%
162.02%	-67.07%	22.73%	53.05%	140.65%	148.00%

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Q4 Aug	Grand Total
6.3M	87.5M
3.7M	51.2M
2.6M	36.2M
41.39%	41.43%

Q4 Aug	Grand Total
16.5M	196.7M
10.5M	123.4M
6.1M	73.3M
36.79%	37.28%

Q4 Aug	Grand Total
43.0M	598.9M
27.4M	380.7M
15.6M	218.2M
36.26%	36.43%

# AtliQ Hardwares

160.31%	304.5%
162.03%	224.8%