Supermarket Sales Dashboard

Summary

Key Performance Indicators(KPI's)

● Total Sales : 322.97K

• Gross Income : 15.38K

Average Rating : 6.97

• Total Quantity Sold : 5510

Visuals Card : Card Visuals for each KPI

Sales Trends Over Time

Line Chart Showing:

- Sum of Total Sales Over Date
- Sum of Gross Income Over Date

• **Key Insight:** Sales and Gross Income show multiple peaks throughout the year

Sales Breakdown By Category

Bar Chart:

Avg Sales by Product Line

Donut Chart:

Total Sales by Payment Method

• **Top Product Line:** Sports and travel, Home and Lifestyle

Filters and Slicers

Slicers Used:

- Month
- Branch (A, B, C)
- Customer Type (Member, Normal)
- City (Mandalay, Naypyidaw, Yangon)
- Gender (Male, Female)

Added interactivity with slicers to allow stakeholder driven insights

Insights and Recommendations

- Maintain Stock for high performing Product lines (e.g. Sports and Travel)
- Optimize Payment processes around most used methods (e.g. cash and credit cards)
- Use Customer type insights for targeted marketing
- Explore peak sales dates to align promotions

Thank you