```
In [1]: import pandas as pd import numpy as np from collections import Counter from collections import defaultdict import torch from torch.utils.data import Dataset, DataLoader import networkx as nx import torch.nn as nn

In [2]: raw_data = pd.read_csv("./path - 副本.csv", header=0)
```

#### Find out all devices

Scan all paths and find all device types through the "eval" function.

```
In [3]: Phone = "Phone"
    PC = "PC"
    TV = "TV"
    Tablet = "Tablet"
    Unknown = "Unknown"
    Robot = "Robot"

In [4]: for _ in range(len(raw_data)):
        try:
            eval(raw_data.loc[_, 'path'])
        except NameError:
            print(raw_data.loc[_, 'path'])
```

#### process raw data

Process raw data for next steps.

```
In [5]: def fun(row):
    return [_[1]for _ in eval(row)]

In [6]: processed = raw_data['path'].apply(fun)

In [7]: processed_data = pd.concat([processed, raw_data[['impressions', 'cost', 'sales']]], axis
```

## Try to learn about path data

Use the Counter() function to calculate the number of occurrences of each string

```
In [8]: device_list = []
    for path in processed_data['path']:
        device_list += path

    device_count = Counter(device_list)

    for device, count in device_count.items():
        print(f"'{device}' appears {count} times.")

'Phone' appears 254615 times.
```

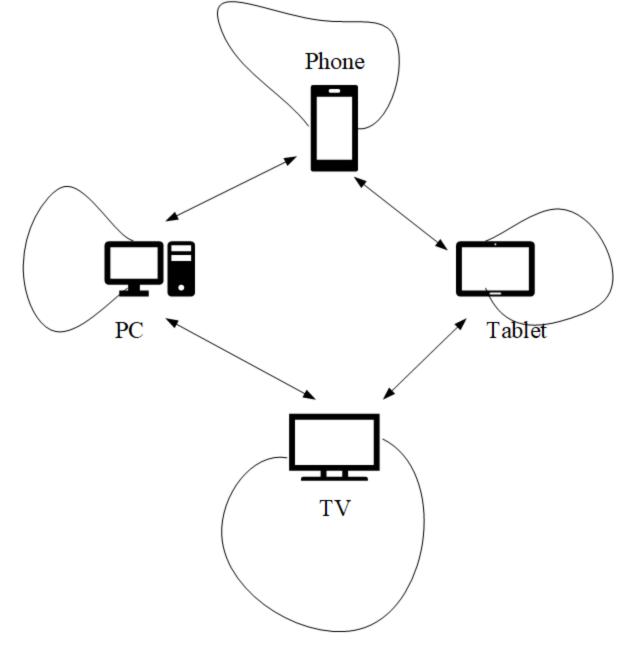
```
'PC' appears 268162 times.
'TV' appears 1233 times.
'Tablet' appears 15945 times.
'Unknown' appears 32 times.
'Robot' appears 3 times.
```

Compared to 'Phone', 'PC', 'TV' and 'Tablet', I drop "Unknown" and "Robot".

#### find Out Notnull Data

In [9]: notnull = processed data[processed data['sales'].notnull()] In [10]: notnull.head(10) Out[10]: path impressions sales cost 22 [PC, PC, Phone, Phone, Phone, Phone, Phone, Ph... 384 1.12180 10.26 [Phone, Phone, P 0.55064 42.40 29 180 **52** [Phone, Phone, Pho 378 1.17496 70.28 [Phone, Phone, P 360 1.08703 78.71 66 [Phone, Phone, P 5544 14.50251 259.35 76 [Phone, Phone, PC, PC, Phone] 8960 23.57667 146.65 78 [PC, PC, PC, Phone, Phone, PC, Phone] 896 2.42499 19.83 [Phone, Phone, P 1200 3.38102 74.68 [Phone, Phone, PC, PC, PC, Phone, Phone, Phone... 4.08448 168 1359 382.86 [Phone, Phone, P 22154 58.13893 1936.04

### **Build Global Weight Graph**



As shown in the picture, we build the global graph through the following steps:

- 1. Read one path from all paths one by one, for example, ['Phone', 'PC', 'TV', 'Tablet'].
- 2. Scan the selected path from left to right, if there are no edges between two devices, add an edge to their node and set the weight of this edge as 1/k. K is the distance between the relative positions of these two devices in the selected path. For example, k of (Phone, PC) is 1, k of (Phone, TV) is 2, k of (Phone, Tablet) is 3; k of (PC, TV) is 1, k of (PC, Tablet) is 2; k of (TV, Tablet) is 1.
- 3. if there is a edge between two devices, revise the weight to "weight + 1/k"

The function of a global graph is to calculate the weight of jumps between different devices.

if x in ['Unknown', 'Robot'] or y in ['Unknown', 'Robot']:

```
dist = abs(j - i)
                     if G.has edge(x, y):
                        G[x][y]['weight'] += 1.0 / dist
                     else:
                         G.add edge(x, y, weight=1.0 / dist)
In [13]: def norm graph(Graph):
             # 将边的权重进行归一化
             data = []
             for edge in Graph.edges:
                 data.append(Graph[edge[0]][edge[1]]['weight'])
            min value = np.min(data)
            max value = np.max(data)
            # 归一化数据
            normalized data = (data - min value) / (max value - min value)
            for i, edge in enumerate(Graph.edges):
                 Graph[edge[0]][edge[1]]['weight'] = normalized data.tolist()[i]
             return Graph
        for in range(len(processed data)): # 全局图
In [14]:
            tmp = processed data.iloc[]['path']
            update graph(tmp)
         \# G = norm graph(G)
In [15]: # 访问节点和边
         print('Nodes:', G.nodes)
        print('Edges:', G.edges)
         for edge in G.edges:
            print(f"{edge[0]}->{edge[1]}: {G[edge[0]][edge[1]]['weight']}")
        Nodes: ['Phone', 'PC', 'TV', 'Tablet']
        Edges: [('Phone', 'Phone'), ('Phone', 'PC'), ('Phone', 'Tablet'), ('Phone', 'TV'), ('P
        C', 'PC'), ('PC', 'Phone'), ('PC', 'Tablet'), ('PC', 'TV'), ('TV', 'TV'), ('TV', 'Phon
        e'), ('TV', 'PC'), ('Tablet', 'Tablet'), ('Tablet', 'PC'), ('Tablet', 'Phone'), ('Table
        t', 'TV')]
        Phone->Phone: 758868.5344321659
        Phone->PC: 106112.70489348203
        Phone->Tablet: 4677.257512029583
        Phone->TV: 91.99173881673882
        PC->PC: 749674.1689984788
        PC->Phone: 97787.71073565212
        PC->Tablet: 3641.1637615032164
        PC->TV: 11.95000000000001
        TV->TV: 3423.234911820899
        TV->Phone: 107.34087301587303
        TV->PC: 25.326190476190472
        Tablet->Tablet: 33232.01981385865
        Tablet->PC: 3244.2430981819175
        Tablet->Phone: 3949.7183252263126
        Tablet->TV: 1.0
```

## calculate weight for every path

continue

```
In [16]: def cal_weights(test):
    weights = 0.0
    for i in range(len(test)-1):
        x, y = test[i], test[i+1]
        if x in ['Unknown', 'Robot'] or y in ['Unknown', 'Robot']:
        continue
```

```
weights += G[x][y]['weight']
             return weights
In [17]: add weights to data = notnull['path'].apply(cal weights)
         encoded_data = pd.concat([add_weights_to_data, notnull[['impressions', 'cost', 'sales']]
In [18]:
         train test = encoded data
In [19]:
In [20]:
         train test.head(5)
Out[20]:
                   path impressions
                                       cost
                                             sales
         22 2.285465e+07
                                    1.12180
                                            10.26
                               384
         29 2.069335e+07
                                    0.55064 42.40
         52 1.157773e+07
                               378
                                    1.17496 70.28
         66 9.273545e+06
                                    1.08703 78.71
         70 1.904760e+08
                              5544 14.50251 259.35
In [21]:
         import numpy as np
         corr matrix = np.corrcoef(train test.values.T)
         print(corr matrix)
         [[ 1.
                 -0.06320757 -0.06226848 -0.04197209]
                              0.99707325 0.635811881
          [-0.06320757 1.
          [-0.06226848 0.99707325 1.
                                                 0.654783431
          [-0.04197209 0.63581188 0.65478343 1.
In [22]: train_test[['path', 'impressions', 'cost']]
Out[22]:
                      path impressions
                                          cost
            22 2.285465e+07
                                  384
                                        1.12180
            29 2.069335e+07
                                        0.55064
                                  180
            52 1.157773e+07
                                  378
                                       1.17496
            66 9.273545e+06
                                        1.08703
                                  360
            70 1.904760e+08
                                 5544
                                       14.50251
         20433 5.463853e+07
                                51246 142.05175
         20454 1.689901e+07
                                        1.65165
         20456 7.006134e+06
                                       1.65842
                                  588
         20459 7.658890e+06
                                 1068
                                        2.84601
```

1452 rows × 3 columns

**20471** 1.819425e+06

1668

4.70001

```
In [23]: from sklearn.tree import DecisionTreeRegressor
    from sklearn.model_selection import train_test_split
    from sklearn.metrics import r2_score, mean_absolute_error, mean_squared_error
    from sklearn.tree import DecisionTreeRegressor
```

```
from sklearn.ensemble import RandomForestRegressor
         from sklearn.svm import SVR
        X = train test[['path', 'impressions', 'cost']]
         y = train test['sales']
        X train, X test, y train, y test = train test split(X, y, test size=0.2, random state=42
        model = DecisionTreeRegressor(random state=0)
        model.fit(X train, y train)
        y pred = model.predict(X test)
         score = r2 score(y test, y pred)
        print("DecisionTreeRegressor R2 score: {:.6f}".format(score))
         score = mean absolute error(y test, y pred)
        print("DecisionTreeRegressor MAE score: {:.6f}".format(score))
         score = mean squared error(y test, y pred)
        print("DecisionTreeRegressor MSE score: {:.6f}".format(score))
         # 创建随机森林回归器对象
        rf = RandomForestRegressor(n estimators=100, random state=42)
         # 使用训练集训练模型
        rf.fit(X train, y train)
        y pred = rf.predict(X test)
        score = r2 score(y test, y pred)
        print("RandomForestRegressor R2 score: {:.6f}".format(score))
        score = mean absolute error(y test, y pred)
        print("RandomForestRegressor MAE score: {:.6f}".format(score))
        score = mean squared error(y test, y pred)
        print("RandomForestRegressor MSE score: {:.6f}".format(score))
        DecisionTreeRegressor R2 score: 0.946723
        DecisionTreeRegressor MAE score: 161.732680
        DecisionTreeRegressor MSE score: 135941.945116
        RandomForestRegressor R2 score: 0.967057
        RandomForestRegressor MAE score: 130.889527
        RandomForestRegressor MSE score: 84058.444086
In [24]: # from sklearn.model selection import GridSearchCV
         \# svr = SVR()
         # param grid={
              'kernel': ['linear', 'poly', 'rbf', 'sigmoid', 'precomputed'],
                      'C': [1.0, 5.4],
                       'epsilon': [0.0001, 0.001, 0.01, 0.1, 1, 2],
                       'gamma': [0.0001, 0.001, 0.01, 0.1]
         # grid = GridSearchCV(
         # estimator=svr,
              param grid=param grid,
                  cv=3, scoring='r2', verbose=3, n jobs=-1)
         # grid.fit(X train,y train)
         # #print the best parameters from all possible combinations
         # print("best parameters are: ", grid.best params )
         # new svr = grid.best estimator
         # y pred = new svr.predict(X test)
         # score = r2 score(y test, y pred)
         # print("new SVR R2 score: {:.6f}".format(score))
```

# Generate pseudo label for null

```
null .head(5)
In [26]:
Out[26]:
                                                                                                                                                                                                                         cost sales
                                                                                                                                                          path impressions
                                                                                                                                                                                                     90 0.26882
                                0 [Phone, Phone, Phon
                                                                                                                                                                                                                                           NaN
                                                      180 0.47130
                                                                                                                                                                                                                                           NaN
                                2
                                                  [Phone, PC, PC, Phone, PC, PC, PC, PC, PC, PC, ...
                                                                                                                                                                                                     36 0.10622
                                                                                                                                                                                                                                           NaN
                               3
                                                  [PC, PC, Phone, PC, Phone, PC, PC, PC, PC, PC, ...
                                                                                                                                                                                                     60 0.14821
                                                                                                                                                                                                                                           NaN
                                                 [PC, Phone, Phone, PC, PC, PC, PC, PC, ...
                                                                                                                                                                                                     36 0.10069
                                                                                                                                                                                                                                           NaN
                                convert = null ['path'].apply(cal weights)
In [27]:
                                convert data = pd.concat([convert , null [['impressions', 'cost']]], axis=1)
In [28]:
                                convert data['sales'] = model.predict(convert data)
In [29]:
                                convert_data.head(10)
In [30]:
Out[30]:
                                                                path impressions
                                                                                                                               cost
                                                                                                                                                    sales
                                0 2.066577e+07
                                                                                                          90 0.26882 148.47
                                1 3.169022e+07
                                                                                                        180 0.47130
                                                                                                                                                   29.63
                               2 1.015357e+07
                                                                                                          36 0.10622
                                                                                                                                                  11.46
                               3 1.914966e+07
                                                                                                          60 0.14821
                                                                                                                                                  11.64
                                4 5.683103e+06
                                                                                                          36 0.10069
                                                                                                                                                  47.04
                                5 9.315298e+06
                                                                                                           32 0.05849
                                                                                                                                                  11.59
                                6 8.630853e+06
                                                                                                           30 0.09980
                                                                                                                                                  12.99
                                7 9.440668e+06
                                                                                                           34 0.07915
                                                                                                                                                     9.42
                                8 1.689901e+07
                                                                                                        450 1.41547 177.82
                                9 6.441972e+06
                                                                                                           39 0.11653
                                                                                                                                                   24.86
```

In [25]: | null\_ = processed\_data[processed data['sales'].isnull()]

#### **Use ALL Data**

```
combined df = pd.concat([convert data, encoded data], ignore index=True)
In [31]:
        print(combined df.head(10))
                  path impressions cost
                                           sales
        0 2.066577e+07
                                90 0.26882 148.47
        1 3.169022e+07
                               180 0.47130 29.63
        2 1.015357e+07
                               36 0.10622
                                             11.46
        3 1.914966e+07
                                60 0.14821
                                             11.64
        4 5.683103e+06
                                36 0.10069
                                            47.04
        5 9.315298e+06
                                32 0.05849 11.59
        6 8.630853e+06
                                30 0.09980
                                            12.99
        7
          9.440668e+06
                                34 0.07915
                                             9.42
                               450 1.41547 177.82
        8 1.689901e+07
        9 6.441972e+06
                               39 0.11653
                                            24.86
```

```
In [32]: combined_df = combined_df.sample(frac=1, random state=42)
        print(combined df.head(10))
                       path impressions cost sales
        17234 2.141544e+07 62 0.27239 148.47
        10257 7.978097e+06
                                     30 0.10318 12.99
        19466 7.792586e+06
12368 5.422142e+06
                                  1651 5.07538 62.70
                                    30 0.09339 47.04
        960 6.512176e+06
                                    28 0.07925 47.04
        13911 1.240259e+07
                                    63 0.19956 21.57
        7348 4.290737e+06
                                    22 0.07389 47.04
        4702 1.616015e+07
                                    52 0.11978 11.64
        15176 7.200840e+06
                                    28 0.09709 45.42
        15793 1.232319e+07
                                    60 0.13200 21.57
In [33]: X = combined df[['path', 'impressions', 'cost']]
        y = combined df['sales']
        X train, X test, y train, y test = train test split(X, y, test size=0.2, random state=42
        model.fit(X train, y train)
        y pred = model.predict(X test)
        score = r2 score(y test, y pred)
        print("DecisionTreeRegressor R2 score: {:.6f}".format(score))
        score = mean absolute error(y test, y pred)
        print("DecisionTreeRegressor MAE score: {:.6f}".format(score))
        score = mean squared error(y test, y pred)
        print("DecisionTreeRegressor MSE score: {:.6f}".format(score))
        rf = RandomForestRegressor(n estimators=100, random state=42)
        rf.fit(X train, y train)
        y pred = rf.predict(X test)
        score = r2 score(y test, y pred)
        print("RandomForestRegressor R2 score: {:.6f}".format(score))
        score = mean absolute error(y test, y pred)
        print("RandomForestRegressor MAE score: {:.6f}".format(score))
        score = mean squared_error(y_test, y_pred)
        print("RandomForestRegressor MSE score: {:.6f}".format(score))
        DecisionTreeRegressor R2 score: 0.924883
        DecisionTreeRegressor MAE score: 12.072347
        DecisionTreeRegressor MSE score: 7917.808732
        RandomForestRegressor R2 score: 0.950680
        RandomForestRegressor MAE score: 9.974221
        RandomForestRegressor MSE score: 5198.611499
In [34]: # from sklearn.model selection import GridSearchCV
         # RF = RandomForestRegressor(random state=42)
         # param grid={
             'n estimators': [10, 20, 50, 80, 100, 200, 500, 1000],
                      'max depth': [int(x) for x in np.linspace(10, 110, num = 11)],
                      'min samples split': [2, 5, 10],
                      'min samples leaf': [1, 2, 4]
         # grid = GridSearchCV(
         # estimator=RF,
                param grid=param grid,
                  cv=3, scoring='r2', verbose=3, n jobs=-1)
         # grid.fit(X train,y train)
         # #print the best parameters from all possible combinations
         # print("best parameters are: ", grid.best params )
```

```
# best = grid.best_estimator_
# y_pred = best.predict(X_test)
# score = r2_score(y_test, y_pred)
# print("new R2 score: {:.6f}".format(score))
```

In [ ]: