## **AtliQ Hardwares**



**FILTERS** 

F.Y

region All
market All
division All
customer All

P & L

**By Fiscal Years** 

All values are in USD.

Note: Do not modify the pivot table.

Quarters

2019

			Q2		Q3				<b>Q</b> 4		<b>Grand Total</b>		
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Net_Sales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
Total COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
GM%	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

region All Market All division All customer All F.Y 2020

P & L

By Fiscal Years

All values are in USD.

Quarters

			Q2				<b>Q</b> 4		Grand Total					
Metrics	Sep	Oct	-	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Net_Sales	1	7.1M	20.6M	28.7M	29.9M	17.1M	15.9N	2.1M	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
Total COGS	1	0.6M	12.8M	18.1M	18.9M	10.7M	9.9N	1.3M	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
Gross Margin		6.5M	7.8M	10.6M	11.0M	6.5M	6.0N	0.8M	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
GM%	3	37.8%	37.8%	37.0%	36.8%	37.8%	37.7%	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%	37.3%

region All

## **AtliQ Hardwares**



market All division All customer All

F.Y

P & L

**By Fiscal Years** 

All values are in USD.

Quarters

2021

	Q1			Q2			Q3			<b>Q</b> 4			Grand Total
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Net_Sales	44.8M	54.6M	74.3M	78.1M	44.8M	41.8M	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
Total COGS	28.4M	34.7M	47.4M	49.8M	28.4M	26.5M	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	380.7M
Gross Margin	16.4M	19.9M	27.0M	28.3M	16.4M	15.3M	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M
GM%	36.7%	36.5%	36.3%	36.3%	36.7%	36.5%	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%	36.4%
Net Sales Comparison													
21 vs 20	162.1%	164.7%	159.1%	161.0%	161.4%	162.5%	1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%	204.5%
20 vs 19	164.6%	156.6%	167.3%	161.5%	162.8%	162.0%	-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%	124.8%