

```
In [1]: import pandas as pd
import pandas as pd
import numpy as np
import seaborn as sns
import plotly.express as px
import plotly.graph_objects as go
import sklearn
from sklearn.linear_model import LinearRegression
from sklearn import metrics
from sklearn.metrics import r2_score
```

```
In [2]: data=pd.read_csv("Advertising.csv")
```

```
In [3]: data
```

```
Out[3]:
```

|     | TV    | radio | newspaper | sales |
|-----|-------|-------|-----------|-------|
| 0   | 230.1 | 37.8  | 69.2      | 22.1  |
| 1   | 44.5  | 39.3  | 45.1      | 10.4  |
| 2   | 17.2  | 45.9  | 69.3      | 9.3   |
| 3   | 151.5 | 41.3  | 58.5      | 18.5  |
| 4   | 180.8 | 10.8  | 58.4      | 12.9  |
| ... | ...   | ...   | ...       | ...   |
| 195 | 38.2  | 3.7   | 13.8      | 7.6   |
| 196 | 94.2  | 4.9   | 8.1       | 9.7   |
| 197 | 177.0 | 9.3   | 6.4       | 12.8  |
| 198 | 283.6 | 42.0  | 66.2      | 25.5  |
| 199 | 232.1 | 8.6   | 8.7       | 13.4  |

200 rows × 4 columns

```
In [4]: data.head()
```

```
Out[4]:
```

|   | TV    | radio | newspaper | sales |
|---|-------|-------|-----------|-------|
| 0 | 230.1 | 37.8  | 69.2      | 22.1  |
| 1 | 44.5  | 39.3  | 45.1      | 10.4  |
| 2 | 17.2  | 45.9  | 69.3      | 9.3   |
| 3 | 151.5 | 41.3  | 58.5      | 18.5  |
| 4 | 180.8 | 10.8  | 58.4      | 12.9  |

In [5]: data.shape

Out[5]: (200, 4)

In [6]: data.info()

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 200 entries, 0 to 199
Data columns (total 4 columns):
 #   Column      Non-Null Count  Dtype
---  -
 0    TV          200 non-null    float64
 1   radio        200 non-null    float64
 2  newspaper    200 non-null    float64
 3   sales       200 non-null    float64
dtypes: float64(4)
memory usage: 6.4 KB
```

In [7]: data.describe()

Out[7]:

|              | TV         | radio      | newspaper  | sales      |
|--------------|------------|------------|------------|------------|
| <b>count</b> | 200.000000 | 200.000000 | 200.000000 | 200.000000 |
| <b>mean</b>  | 147.042500 | 23.264000  | 30.554000  | 14.022500  |
| <b>std</b>   | 85.854236  | 14.846809  | 21.778621  | 5.217457   |
| <b>min</b>   | 0.700000   | 0.000000   | 0.300000   | 1.600000   |
| <b>25%</b>   | 74.375000  | 9.975000   | 12.750000  | 10.375000  |
| <b>50%</b>   | 149.750000 | 22.900000  | 25.750000  | 12.900000  |
| <b>75%</b>   | 218.825000 | 36.525000  | 45.100000  | 17.400000  |
| <b>max</b>   | 296.400000 | 49.600000  | 114.000000 | 27.000000  |

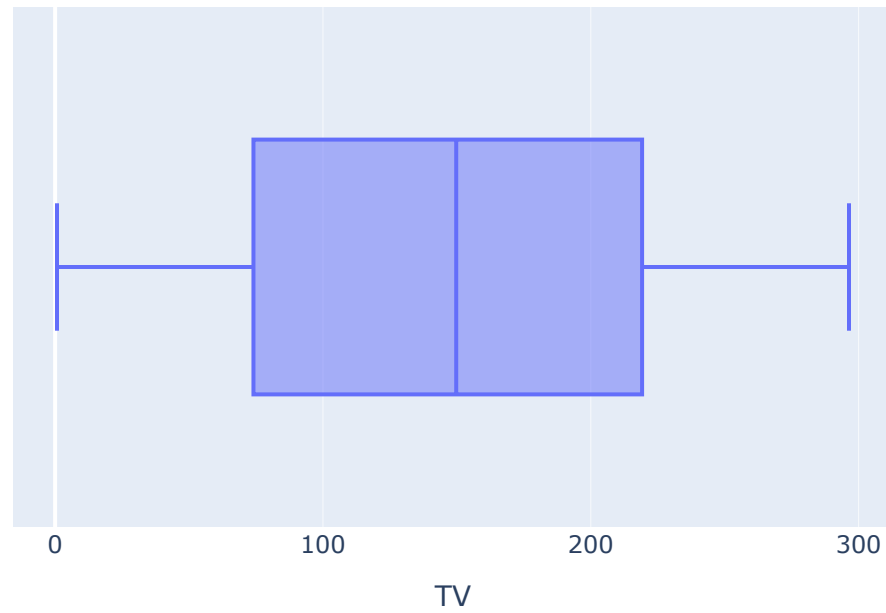
In [8]: data.nunique()

Out[8]: TV 190  
radio 167  
newspaper 172  
sales 121  
dtype: int64

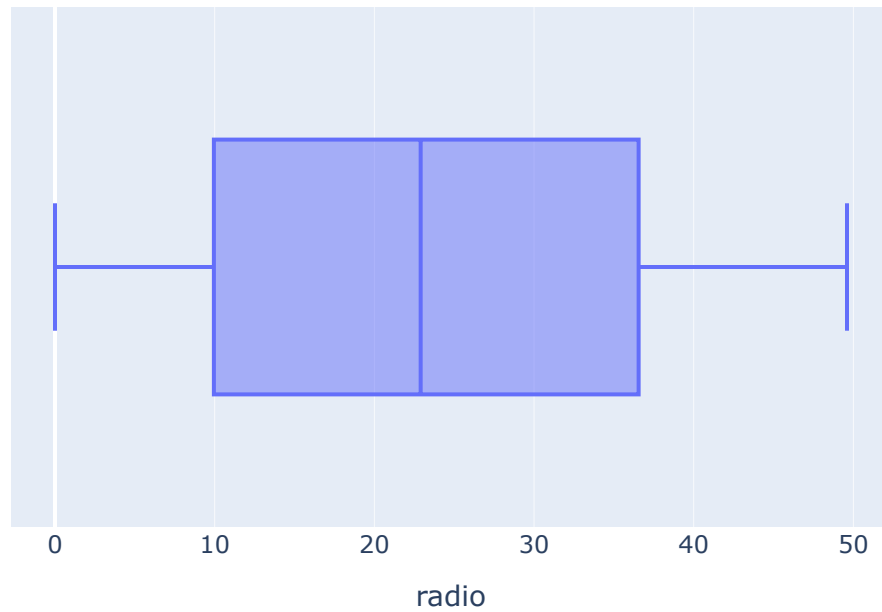
In [9]: data.isnull().sum()

Out[9]: TV 0  
radio 0  
newspaper 0  
sales 0  
dtype: int64

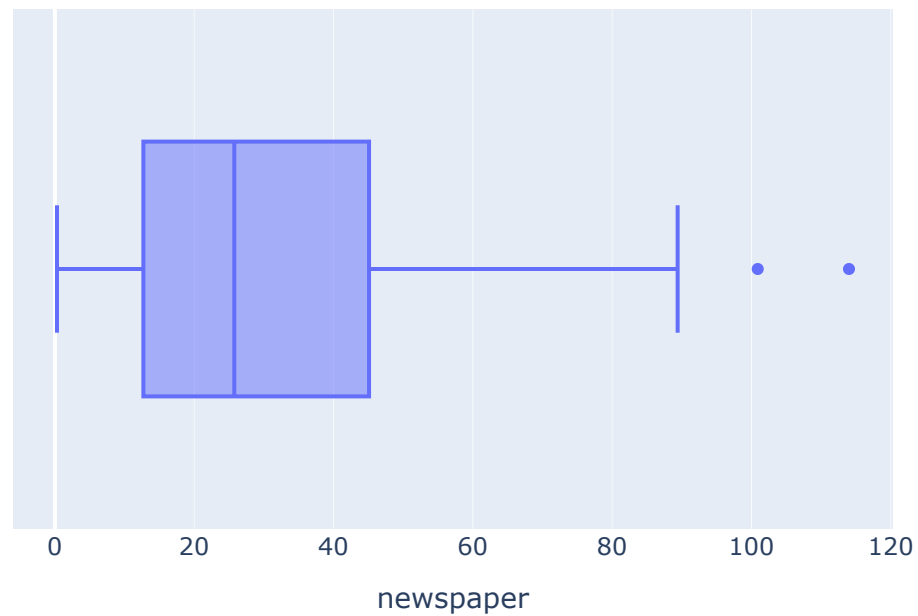
```
In [10]: fig=px.box(data_frame=data,x='TV')  
fig.update_layout(width=600,height=400)  
fig.show()
```



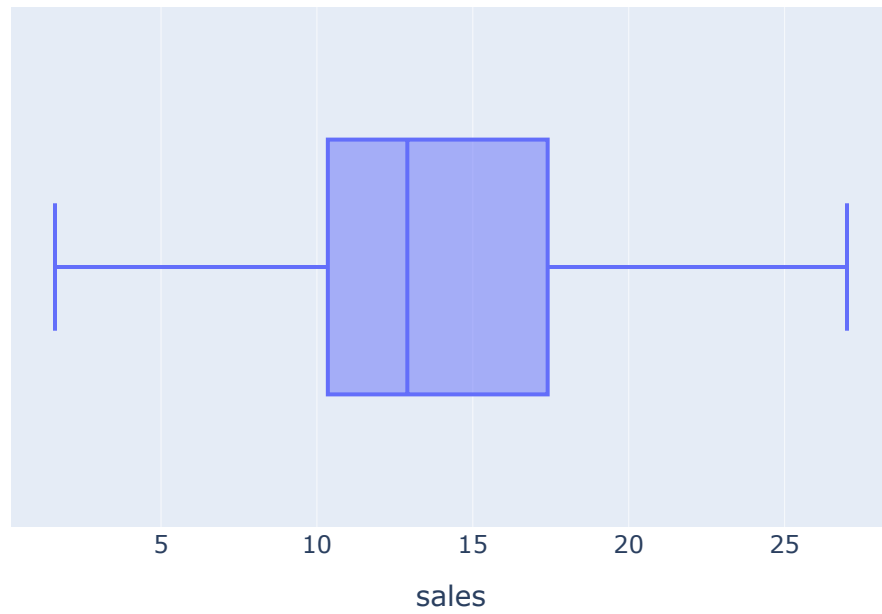
```
In [11]: fig=px.box(data_frame=data,x='radio')  
fig.update_layout(width=600,height=400)  
fig.show()
```



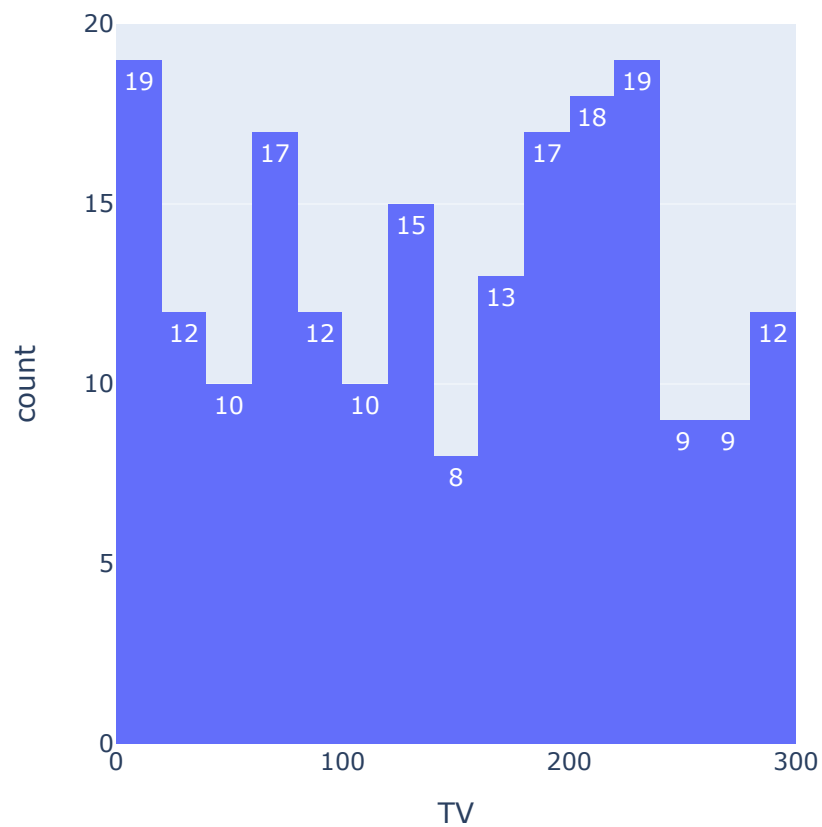
```
In [12]: fig=px.box(data_frame=data,x='newspaper')  
fig.update_layout(width=600,height=400)  
fig.show()
```



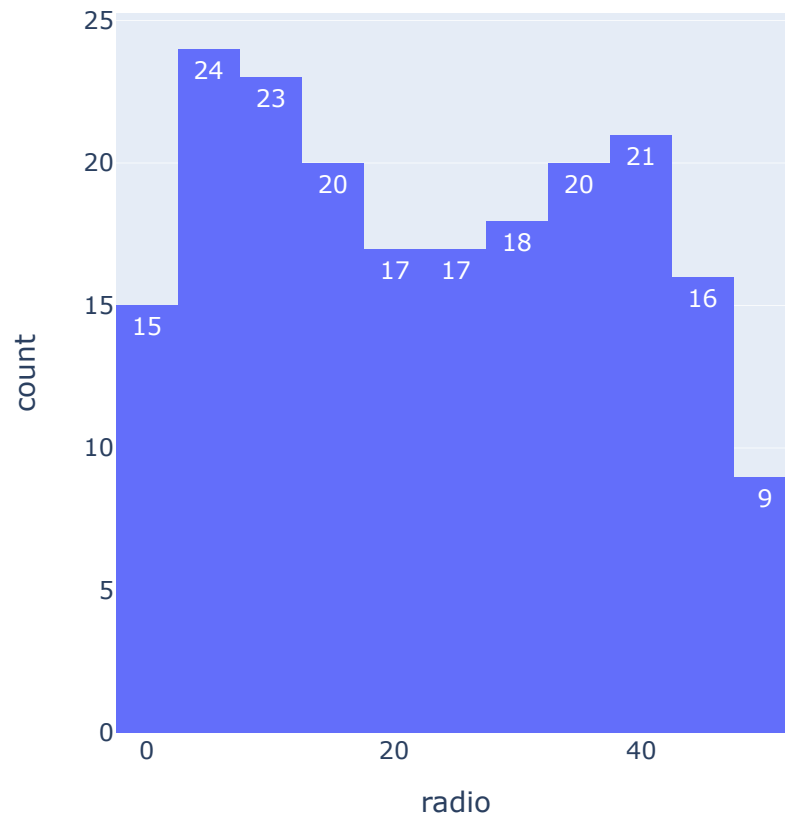
```
In [13]: fig=px.box(data_frame=data,x='sales')  
fig.update_layout(width=600,height=400)  
fig.show()
```



```
In [14]: fig=px.histogram(data_frame=data,x='TV',text_auto=True,nbins=20)  
fig.update_layout(width=500,height=500)  
fig.show()
```

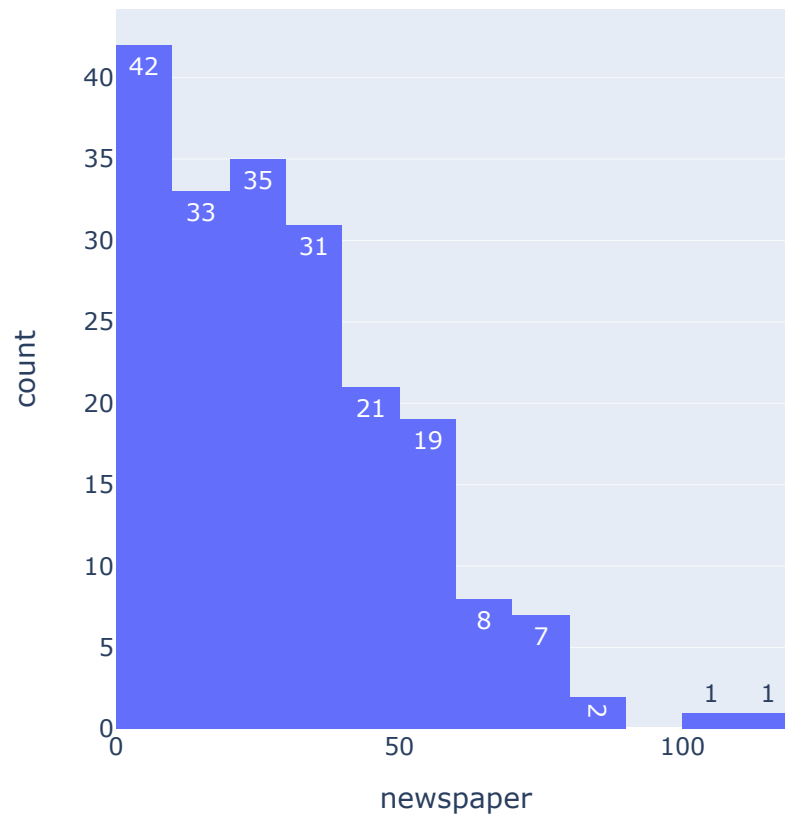


```
In [15]: fig=px.histogram(data_frame=data,x='radio',text_auto=True,nbins=20)  
fig.update_layout(width=500,height=500)  
fig.show()
```

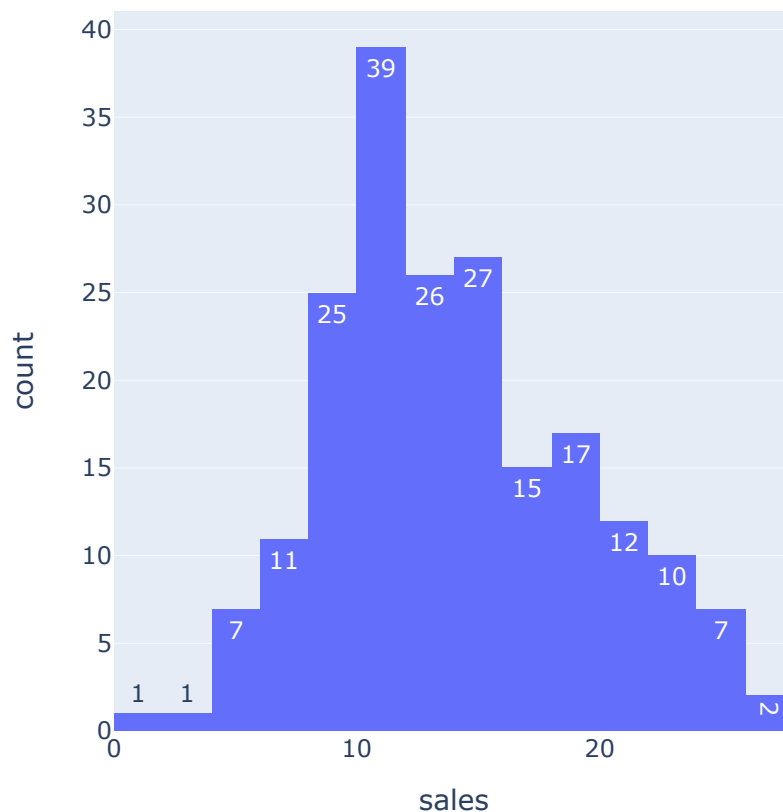




```
In [16]: fig=px.histogram(data_frame=data,x='newspaper',text_auto=True,nbins=20)  
fig.update_layout(width=500,height=500)  
fig.show()
```



```
In [17]: fig=px.histogram(data_frame=data,x='sales',text_auto=True,nbins=20)
fig.update_layout(width=500,height=500)
fig.show()
```

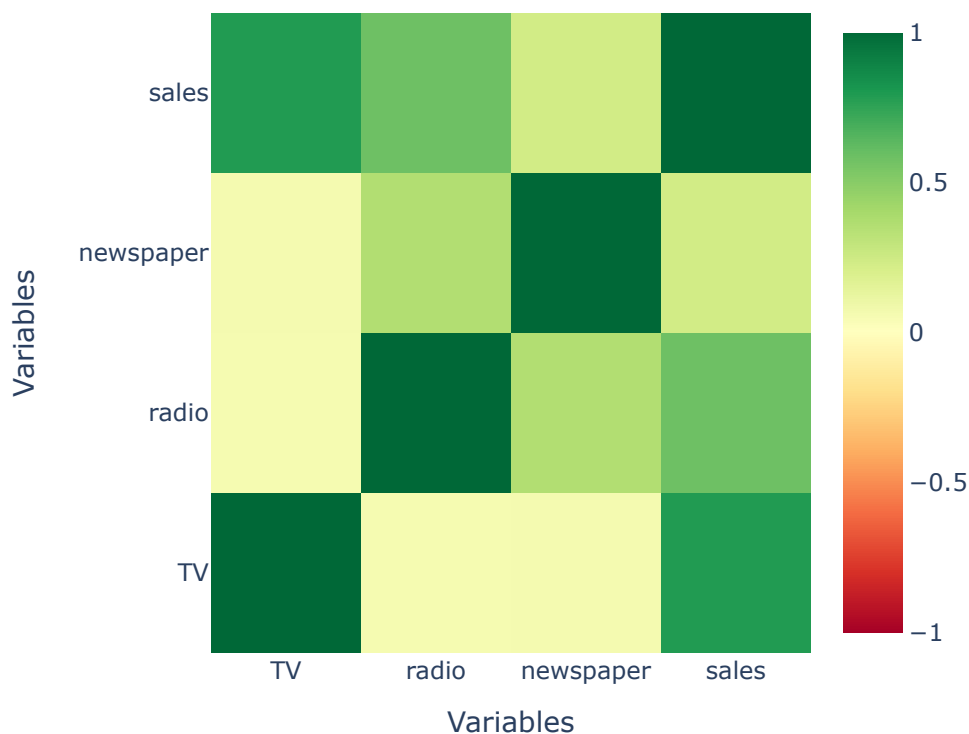


```
In [18]: Correlation=data.corr(method='pearson')
print(Correlation)
```

|           | TV       | radio    | newspaper | sales    |
|-----------|----------|----------|-----------|----------|
| TV        | 1.000000 | 0.054809 | 0.056648  | 0.782224 |
| radio     | 0.054809 | 1.000000 | 0.354104  | 0.576223 |
| newspaper | 0.056648 | 0.354104 | 1.000000  | 0.228299 |
| sales     | 0.782224 | 0.576223 | 0.228299  | 1.000000 |

```
In [19]: fig=go.Figure(go.Heatmap(x=Correlation.columns,y=Correlation.columns,z=Correla
fig.update_layout(title='Correlation Heatmap',xaxis_title='Variables',yaxis_ti
fig.show())
```

### Correlation Heatmap



```
In [20]: X = data.drop(labels='sales',axis=1)
Y = data['sales']
```

In [21]: X

Out[21]:

|     | TV    | radio | newspaper |
|-----|-------|-------|-----------|
| 0   | 230.1 | 37.8  | 69.2      |
| 1   | 44.5  | 39.3  | 45.1      |
| 2   | 17.2  | 45.9  | 69.3      |
| 3   | 151.5 | 41.3  | 58.5      |
| 4   | 180.8 | 10.8  | 58.4      |
| ... | ...   | ...   | ...       |
| 195 | 38.2  | 3.7   | 13.8      |
| 196 | 94.2  | 4.9   | 8.1       |
| 197 | 177.0 | 9.3   | 6.4       |
| 198 | 283.6 | 42.0  | 66.2      |
| 199 | 232.1 | 8.6   | 8.7       |

200 rows × 3 columns

In [22]: Y

Out[22]:

|     |      |
|-----|------|
| 0   | 22.1 |
| 1   | 10.4 |
| 2   | 9.3  |
| 3   | 18.5 |
| 4   | 12.9 |
| ... | ...  |
| 195 | 7.6  |
| 196 | 9.7  |
| 197 | 12.8 |
| 198 | 25.5 |
| 199 | 13.4 |

Name: sales, Length: 200, dtype: float64

In [23]: `from sklearn.model_selection import train_test_split`In [24]: `x_train, x_test, y_train, y_test = train_test_split(X, Y, test_size=0.2)`In [25]: `lr = LinearRegression()`In [26]: `lr.fit(x_train, y_train)`

Out[26]:

▼ LinearRegression

LinearRegression()

```
In [27]: lr.coef_
```

```
Out[27]: array([ 0.04553342,  0.19141297, -0.00531119])
```

```
In [28]: pred=lr.predict(x_test)
```

```
In [29]: rmse = sklearn.metrics.mean_squared_error(y_test,pred)  
         np.sqrt(rmse)
```

```
Out[29]: 1.660548074403325
```

```
In [30]: r2_score(y_test, pred)
```

```
Out[30]: 0.876357165205376
```

```
In [31]: import statsmodels.formula.api as smf
```

```
In [32]: lr = smf.ols('sales ~ TV + radio + newspaper',data).fit()
lr.summary()
```

Out[32]: OLS Regression Results

|                          |                  |                            |          |
|--------------------------|------------------|----------------------------|----------|
| <b>Dep. Variable:</b>    | sales            | <b>R-squared:</b>          | 0.897    |
| <b>Model:</b>            | OLS              | <b>Adj. R-squared:</b>     | 0.896    |
| <b>Method:</b>           | Least Squares    | <b>F-statistic:</b>        | 570.3    |
| <b>Date:</b>             | Sat, 11 Nov 2023 | <b>Prob (F-statistic):</b> | 1.58e-96 |
| <b>Time:</b>             | 22:22:15         | <b>Log-Likelihood:</b>     | -386.18  |
| <b>No. Observations:</b> | 200              | <b>AIC:</b>                | 780.4    |
| <b>Df Residuals:</b>     | 196              | <b>BIC:</b>                | 793.6    |
| <b>Df Model:</b>         | 3                |                            |          |
| <b>Covariance Type:</b>  | nonrobust        |                            |          |

|                  | coef    | std err | t      | P> t  | [0.025 | 0.975] |
|------------------|---------|---------|--------|-------|--------|--------|
| <b>Intercept</b> | 2.9389  | 0.312   | 9.422  | 0.000 | 2.324  | 3.554  |
| <b>TV</b>        | 0.0458  | 0.001   | 32.809 | 0.000 | 0.043  | 0.049  |
| <b>radio</b>     | 0.1885  | 0.009   | 21.893 | 0.000 | 0.172  | 0.206  |
| <b>newspaper</b> | -0.0010 | 0.006   | -0.177 | 0.860 | -0.013 | 0.011  |

|                       |        |                          |          |
|-----------------------|--------|--------------------------|----------|
| <b>Omnibus:</b>       | 60.414 | <b>Durbin-Watson:</b>    | 2.084    |
| <b>Prob(Omnibus):</b> | 0.000  | <b>Jarque-Bera (JB):</b> | 151.241  |
| <b>Skew:</b>          | -1.327 | <b>Prob(JB):</b>         | 1.44e-33 |
| <b>Kurtosis:</b>      | 6.332  | <b>Cond. No.</b>         | 454.     |

Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

In [ ]: