## **AtliQ Hardwares**



region All Market Performance

division All values are in USD

| Customers             | 2019  | 2020   | 2021   | 2021 - target | %     |
|-----------------------|-------|--------|--------|---------------|-------|
| Australia             | 3.9M  | 10.7M  | 21.0M  | -2.2M         | 10.6% |
| Austria               |       | 0.1M   | 2.8M   | -0.3M         | 11.8% |
| Bangladesh            | 0.5M  | 2.3M   | 7.0M   | -0.7M         | 10.3% |
| Canada                | 4.8M  | 12.2M  | 35.1M  | -5.1M         | 14.5% |
| China                 | 1.4M  | 5.4M   | 22.9M  | -2.1M         | 9.0%  |
| France                | 4.0M  | 7.5M   | 25.9M  | -2.2M         | 8.4%  |
| Germany               | 2.6M  | 4.7M   | 12.0M  | -1.5M         | 12.7% |
| India                 | 30.8M | 49.8M  | 161.3M | -9.6M         | 5.9%  |
| Indonesia             | 2.5M  | 6.2M   | 18.4M  | -2.4M         | 12.9% |
| Italy                 | 2.9M  | 4.5M   | 11.7M  | -1.0M         | 9.0%  |
| Japan                 |       | 1.9M   | 7.9M   | -0.3M         | 4.2%  |
| Netherlands           | 0.2M  | 3.4M   | 8.0M   | -0.7M         | 8.2%  |
| Newzealand            |       | 2.0M   | 11.4M  | -1.4M         | 12.3% |
| Norway                |       | 2.5M   | 13.7M  | -1.4M         | 10.5% |
| Pakistan              | 0.6M  | 4.7M   | 5.7M   | -0.5M         | 9.3%  |
| Philiphines           | 5.7M  | 13.4M  | 31.9M  | -2.5M         | 7.8%  |
| Poland                | 0.4M  | 2.8M   | 5.2M   | -0.9M         | 18.2% |
| Portugal              | 0.7M  | 3.6M   | 11.8M  | -0.5M         | 4.3%  |
| South Korea           | 12.8M | 17.3M  | 49.0M  | -4.4M         | 8.9%  |
| Spain                 |       | 1.8M   | 12.6M  | -1.8M         | 14.2% |
| Sweden                | 0.1M  | 0.2M   | 1.8M   | -0.2M         | 11.2% |
| <b>United Kingdom</b> | 2.0M  | 8.1M   | 34.2M  | -3.0M         | 8.7%  |
| USA                   | 11.5M | 31.9M  | 87.8M  | -10.2M        | 11.7% |
| <b>Grand Total</b>    | 87.5M | 196.7M | 598.9M | -54.9M        | 9.2%  |