

region All  
sub\_zone All  
FY 2019

## Market Performance

All values are in USD

Market	Net Sales	COGS	Gross_Margin	GM %
Australia	3.9M	2.2M	1.7M	42.6%
Bangladesh	0.5M	0.3M	0.1M	28.7%
Canada	4.8M	2.8M	2.0M	41.7%
China	1.4M	0.8M	0.6M	44.9%
France	4.0M	2.3M	1.8M	44.1%
Germany	2.6M	1.6M	0.9M	37.0%
India	30.8M	17.8M	13.1M	42.4%
Indonesia	2.5M	1.5M	1.1M	42.0%
Italy	2.9M	1.6M	1.3M	45.6%
Netherlands	0.2M	0.1M	0.1M	36.4%
Pakistan	0.6M	0.4M	0.2M	39.7%
Philippines	5.7M	3.4M	2.3M	39.9%
Poland	0.4M	0.3M	0.2M	37.4%
Portugal	0.7M	0.5M	0.3M	39.3%
South Korea	12.8M	6.7M	6.1M	47.5%
Sweden	0.1M	0.0M	0.0M	38.3%
United Kingdom	2.0M	1.3M	0.7M	36.2%
USA	11.5M	7.7M	3.8M	32.8%
<b>Grand Total</b>	<b>87.5M</b>	<b>51.2M</b>	<b>36.2M</b>	<b>41.4%</b>

region All  
sub\_zone All  
FY 2020

## Market Performance

All values are in USD

Market	Net Sales	COGS	Gross_Margin	GM %
Australia	10.7M	5.8M	4.9M	45.9%
Austria	0.1M	0.1M	0.0M	0.0M
Bangladesh	2.3M	1.4M	0.9M	39.6%
Canada	12.2M	7.1M	5.1M	41.9%
China	5.4M	3.3M	2.1M	38.7%
France	7.5M	4.3M	3.2M	43.1%
Germany	4.7M	3.0M	1.7M	35.6%
India	49.8M	33.7M	16.0M	32.2%
Indonesia	6.2M	3.5M	2.7M	42.9%
Italy	4.5M	3.1M	1.4M	30.7%
Japan	1.9M	1.2M	0.7M	37.0%
Netherlands	3.4M	1.8M	1.6M	47.8%
Newzealand	2.0M	1.5M	0.5M	26.4%
Norway	2.5M	1.5M	0.9M	37.7%
Pakistan	4.7M	2.7M	2.0M	42.8%
Philippines	13.4M	7.3M	6.0M	45.1%
Poland	2.8M	1.7M	1.1M	40.2%
Portugal	3.6M	2.3M	1.3M	36.1%
South Korea	17.3M	12.1M	5.2M	29.8%
Spain	1.8M	1.1M	0.7M	37.7%
Sweden	0.2M	0.1M	0.1M	44.1%
United Kingdom	8.1M	5.3M	2.8M	34.1%
USA	31.9M	19.5M	12.4M	39.0%
<b>Grand Total</b>	<b>196.7M</b>	<b>123.4M</b>	<b>73.3M</b>	<b>37.3%</b>

region All  
sub\_zone All  
FY 2021

## Market Performance

All values are in USD

Market	Net Sales	COGS	Gross_Margin	GM %
Australia	21.0M	14.1M	6.9M	32.9%
Austria	2.8M	2.0M	0.9M	0.0M
Bangladesh	7.0M	4.5M	2.4M	34.5%
Canada	35.1M	21.7M	13.4M	38.2%
China	22.9M	13.5M	9.4M	41.1%
France	25.9M	14.7M	11.2M	43.2%
Germany	12.0M	8.9M	3.1M	26.2%
India	161.3M	109.7M	51.6M	32.0%
Indonesia	18.4M	11.3M	7.1M	38.4%
Italy	11.7M	8.2M	3.5M	30.1%
Japan	7.9M	4.2M	3.7M	46.5%
Netherlands	8.0M	4.6M	3.4M	42.0%
Newzealand	11.4M	5.9M	5.5M	48.2%
Norway	13.7M	9.6M	4.0M	29.5%
Pakistan	5.7M	3.6M	2.0M	36.2%
Philippines	31.9M	19.4M	12.5M	39.1%
Poland	5.2M	3.0M	2.2M	42.6%
Portugal	11.8M	6.8M	5.0M	42.1%
South Korea	49.0M	31.4M	17.6M	35.9%
Spain	12.6M	8.4M	4.2M	33.1%
Sweden	1.8M	1.1M	0.7M	40.2%
United Kingdom	34.2M	18.7M	15.4M	45.1%
USA	87.8M	55.3M	32.5M	37.0%
<b>Grand Total</b>	<b>598.9M</b>	<b>380.7M</b>	<b>218.2M</b>	<b>36.4%</b>