

## Swapnil Ranshing

Data Scientist, Western Union, Pune, India

Portfolio Website: [Swapnil's Portfolio Website](#)

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### Summary

- 7.5 years of expertise in machine learning, deep learning, natural language processing (NLP), GenAI, model development and deployment for fraud and credit risk detection and payment fraud risk strategy development
- Postgraduate degree from IIT Bombay and [\(Elite Silver\) certificate for Data Science for Engineers from IIT Madras](#) and [certificate for Deep Learning specialization](#) from DeepLearning.AI and Coursera

### Skills Summary

- **Machine Learning and Deep Learning Models:** Supervised and Unsupervised Learning, Ensemble Methods, Decision Trees, Random Forest, XGBoost, Deep Learning, Neural Networks, CNN, RNN, optimization algorithms
- **Advanced Models:** Large Language Models (LLM), Generative AI
- **Languages:** Python, SQL
- **Data Analysis:** Data Wrangling, Feature Engineering, Data Visualization, Statistical Analysis
- **Frameworks:** Sci-kit Learn, TensorFlow, Keras
- **Tools:** AWS SageMaker, Power BI, Git, GitHub

### Work Experience

#### Western Union Technology Engineering Center- Pune

(Apr 2022- Present)

- Data Scientist, Digital Risk Decision Sciences
- **Responsibilities:** Machine learning model and strategy development for Fraudulent transaction detection
- **Projects:**
  - **Machine Learning Model and Risk Strategy Development for Fraudulent Transaction Detection**
    - I. Developed and deployed **10 models** on highly imbalanced fraud data for various customer segments
    - II. **Featurization and EDA:** Created around **700 features** consisting of velocity, age, count, decay, categorical and rating variables from large dataset. EDA is performed to understand the features correlation with target.
    - III. **Feature Selection:** Small set of important features selected using weight of evidence and Information value, forward feature selection, correlation coefficient and vote counts from different ml models feature importance.
    - IV. **Modeling:** Tuned hyperparameter of machine learning and deep learning algorithms and selected best performing model using AWS sagemaker studio processing job.
    - V. **Risk Strategy Development and Deployment:** Risk scorecard developed using model probability distribution and risk optimization strategies are developed and productionized to improve risk metrics.
    - VI. **Results:** Challenger models gave 30% additional fraud capture rate than champion at 20% operating range, 20% improved PR AUC and 3% lift in customer acquisition with reduced chargebacks in production.
  - **NLP and Deep Learning Model Development**
    - I. Developed NLP application to effectively assist manual review team for transaction review decision.
    - II. Developed **auto encoder** anomaly detection model which increased new customer acquisition by 10%.
  - **Data Analysis, Dashboard Development for portfolio improvement**
    - I. **Developed 12 Power Bi dashboards** which resulted in quicker data analysis, improved decision for customer acquisition campaigns, KPI/model monitoring, fraud pattern, processor change, product updates etc.
    - II. Improved customer approval by 200 bps and reduced chargebacks by 20 bps by implementing risk strategies.
  - **Clustering model - Customer Segmentation (Winner of the Innovation Contest, DRDS, WU – 2023)**
    - I. Developed 8 clustering models on entire digital transaction data which defined high fraud capture segments
    - II. Results shown 18 bps faster funds payout, 3% additional fraud capture and 20 bps reduced manual review

**Danfoss India Technical Center- Pune** (Service Continuity)

(Aug 2021- Apr 2022)

**Eaton India Innovation Center- Pune**

(Aug 2017- Jul 2021)

- Senior Engineer, Center for digital prototyping and twins

○ **Projects:**

- **Regression Machine Learning Model for Coupled Electric Motor Pump Product**  
Optimized power loss and noise using regression algorithm and achieved 0.94 coefficient of determination value
- **Excavator System Design** (Article: [Excavator Inauguration](#))  
Estimated models output within six sigma by tuning control parameters and achieved 90% lab test conformity.








**Portfolio Projects** ([Portfolio Link](#))

- **Predicting Clients Loan Repayment Ability** ([GitHub Link](#)) ([Kaggle Problem Statement Link](#))
  - EDA and Featurization:** EDA is performed to understand variables correlation with target. Created around 1770 features consisting of velocity, age, count, decay, categorical variables from provided datasets.
  - Feature Selection:** Small set of important features selected using weight of evidence and Information value, forward feature selection and count of votes from different ml models feature importance.
  - Modeling and Results:** Hyperparameter tuned machine learning and deep learning algorithms. Achieved 76% ROC AUC with LightGBM model which captured 53% defaulters at 20% operating range.
  - Risk Strategy Scorecard Development:** Risk scorecard developed using PDO calibration method.
- **NLP - Question Pair Similarity** ([GitHub Link](#)) ([Kaggle Problem Statement](#))
  - Features consisting of TFIDF weighted WORD2VEC, word count arithmetic and fuzzy logic were created.
  - Modeling and Results:** Hyperparameter tuned machine learning and deep learning algorithms. Achieved accuracy= 75.39%, F1-score= 0.67 and log loss=8.87 with XGBoost model.
- **NLP - Multiclass Classification** ([GitHub Link](#)) ([Kaggle Problem Statement](#))
  - Malware byte and asm files featurized using unigrams, bigrams and image intensity.
  - Modeling and Results:** Hyperparameter tuned machine learning and deep learning algorithms. Achieved 0.014719 out log loss and 0.368% misclassification with XGBoost model.
- **Chatbot Development Using Langchain** ([GitHub Link](#)) ([Chatbot link](#))
  - Developed LLM project to answer EPFO questions using google palm, huggingface embedding, FAISS database and prompt template.
  - A question asked to the retrieval chain finds the similar questions from the vector database and produces the answer
- **Time Series Forecasting Using LSTM – Stock Price Prediction** ([GitHub Link](#))
  - Created features using technical indicators and generated time series data using Keras time series generator.
  - Trained data using sequential LSTM model and predicted on test data with 16.9 MAE.

**Education Qualification**

Examination	University/Board	Institute	Year	CPI/ %
M.Tech. (Mechanical Engg.)	IIT Bombay	IIT Bombay, India	2017	9.31
B.Tech. (Mechanical Engg.)	Pune University	VIT, Pune, India	2013	9.1

**Certifications**

 [Deep Learning Specialization](#)     [Data Science for Engineers](#)     [Programming, Data Structure and Algorithms](#)  
 [Amazon Web Services Machine Learning Essential Training](#)     [Learning Amazon SageMaker](#)  
 [Power BI Data Modeling with DAX](#)     [Power BI A-Z: Hands-On Power BI For Data Science!](#)     DFSS GB