

Swapnil Harpale

Salesforce Developer | Software Developer

I have both the people skills and the technical expertise to consult and help clients understand and apply technology solutions.

9922137711

Sharpale7711@gmail.com

Experience

Salesforce Developer | Experience

Feb '14 – June '16

- ✓ 2+ Years of experience working as salesforce developer at MechIT Technologies.
- ✓ Experience in Developing, configuration, Implementation of salesforce CRM.
- ✓ Exposure to Apex, VisualForce, Workflows and approvals, Force.com platform.
- ✓ Good Experience in creating security model in salesforce .
- ✓ Experience working with data loader, Import wizard, sandbox environment.
- ✓ Worked on the designing of custom objects, page layouts, reports and other components as per client need.

Salesforce Developer | MechIT Technologies | Pune

Feb '14 – June '16

Passionately worked on several projects to deliver quality projects and meet client requirement. Learned several other technologies and used them in salesforce projects to deliver best result.

Technology Consultant | Various Clients

Freelance web consulting for multiple businesses and individual clients. Conducted markets analyses and develop plans to grow their business in the digital sector. Managed, designed, and developed standalone application for guest house and increased the overall business value for owner.

Education

B. Eng | Computer Engineering | University of Pune

Salesforce Projects:

BloodTrix, MechIT Technologies Ltd.

The objective of the system is to provide support and services to the customers and dealers who want blood with maintaining the detailed information along with the location at which blood packages are to be dispatched. This application also manages same functionality with hospitals, where hospital store manager sends lead request to BloodTrix where decision will be taken to convert it into opportunity.

Insurance Management, MechIT technologies Ltd

This project is basically designed for Singapore based one of the insurance company agents for managing whole sales cycle for the same. Where they can manage all their client database along with all details including their Leads, convertible Leads, upcoming targets, reminders for all their day to day meetings, and about their clients like clients birthday, anniversary which is useful for them to maintain relationship between clients and agent. Agents can also assign tasks to their juniors and take follow up from them.

Skills

Competency

Salesforce.com, Sales Cloud, Consulting, Project Management, Leadership

Domain

Banking and Financial Services, Small Scale Retail, Education.

Programming

Apex, VisualForce, XML,.NET, HTML, SOQL, JavaScript, java, C#.

Tools

Apex Data Loader, Force.com IDE, Developer Console, Microsoft office Suite, Photoshop, iMovie, Microsoft Visual Studio.

Responsibilities:

1. Created various types of custom objects.
2. Designing and developing UI using visualforce and HTML.
3. Implementing Workflows and Approval Process.
4. Writing Triggers, Apex Classes and Test Classes.
5. Implementing Security model in Salesforce.