

Swaraj Ahire

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EDUCATION

Rajiv Gandhi Institute of Technology B.E in Electronics and Telecommunication CGPA 6.7/10	Mumbai, Maharashtra May 2024
MIT Polytechnic, MIT WPU MSBTE Diploma in Mechanical Engineering Percentage: 82.26 %	Pune, Maharashtra May 2020
Indian Model School SSC (Class X) Percentage: 70.6 %	Solapur, Maharashtra Apr 2017

WORK EXPERIENCE

Grand Report Insights <i>Business Development Intern</i> <ul style="list-style-type: none">Utilized CRM system to manage and analyze large customer data sets, ensuring accuracy and efficiencyGenerated 5 leads across 3 different markets, contributing significantly to business growthManaged and optimized the sales pipeline, tracking leads from initial contact through to deal closure	(Remote) Pune, Maharashtra Feb 2024 - May 2024
Mandar Industries <i>Intern</i> <ul style="list-style-type: none">Conducted comprehensive analysis of company, scrutinizing business processes and operations for strategic insightsIdentified inefficient operational practice and suggested changes resulting in 80% reduction in manufacturing defectsOptimized production efficiency by 50% through a strategic rearrangement of assembly line in the company	Aurangabad, Maharashtra May 2019 - Jun 2019

ACADEMIC PROJECTS

Major Project <i>Solar Powered Grass Cutter</i> <ul style="list-style-type: none">Engineered a sustainable grass cutting machine that utilized solar energy, substituted non-renewable energy sourcesUtilized Arduino Uno and Bluetooth for efficient and precise remote control, enhanced operational efficiencyPublished a research paper with International Journal of Scientific Research in Engineering and Management (IJSREM)	Mumbai, Maharashtra Mar 2024 - Apr 2024
Capstone Project <i>Tool Room Lathe Machine</i> <ul style="list-style-type: none">Researched, designed, and constructed a 'Tool Room Lathe Machine' for small-scale manufacturing unitUtilized design software such as AutoCAD and Creo to engineer and design the portable lathe machineRecognized for the best project and secured the 1st position in the project competition organized by MIT WPU Pune	Pune, Maharashtra Oct 2019 - Nov 2019

LEADERSHIP EXPERIENCE

Asia Youth Model United Nation <i>Bloc Leader, AYIMUN</i> <ul style="list-style-type: none">Spearheaded, coordinated and managed a bloc of 55 delegates from various countries in the eventLed the bloc of delegates from 10 countries in sessions which culminated in successful passing of draft resolutionSelected for the AYIMUN out of 33,000 applicants from leading institutions from 80 countries	Virtual, Global Oct 2021 - Oct 2021
Mechanical Engineering Students Association <i>Team Coordinator</i> <ul style="list-style-type: none">Strategized and executed technical event 'CAD war' and teamed with other coordinators of MESAAssociated with 2 retailers and suppliers for efficient execution of the MESA events and festCollaborated with 3 sponsors and created marketing campaigns with them to engage more participants	Pune, Maharashtra Feb 2018 - Mar 2018

CERTIFICATIONS & SKILLS

Certifications: Google Data Analytics Professional Certificate, Data Analytics Essentials Cisco, Microsoft Excel Udemy
Skills: Python, SQL, Excel, Tableau, Power Bi, R Programming