

total_sales_actual

\$5M

YTD_salesA 746.30K

total_sales_target

\$5M

YTD_Sales_target 762K

Variance

-37K

Variance %

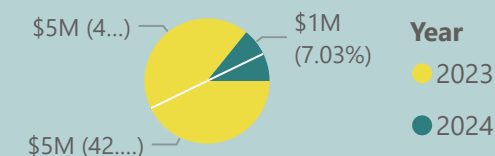
-0.69...

Variance_pet_label 0.7
%

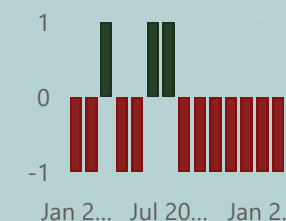
Brief Analysis on Sales achievement

total_sales_actual (18.44% decrease) and total_sales_target (17.77% decrease) both trended down between Sunday, January 1, 2023 and Thursday, February 1, 2024.

Total Target Vs Actual sales by year

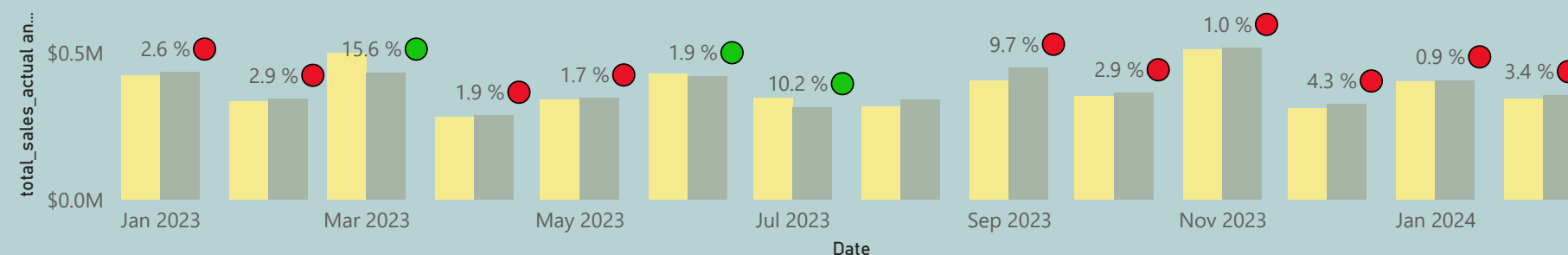


Target_status by Date



We met targets for 3out of 14

total_sales_actual total_sales_target



Picture	Sales Person	total_sales_target	total_sales_actual	Variance	Variance %	total_sales_actual by Date
	Andria Kimpton	\$848K		-848K	-0.1K%	
	Andria Kimpton	\$708K		-708K	-0.1K%	
	Andria Kimpton	\$803K		-803K	-0.1K%	
	Andria Kimpton	\$704K		-704K	-0.1K%	
	Andria Kimpton	\$732K		-732K	-0.1K%	
	Andria Kimpton	\$723K		-723K	-0.1K%	
Total		\$5,330K	\$5,293K	-37K	-0.0K%	

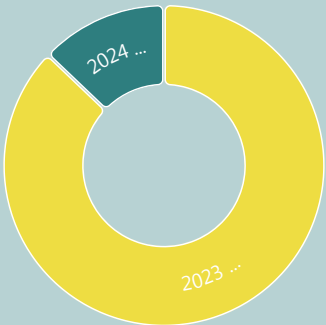
Team

- ☒ Delish
- ☐ Jucies
- ☐ Tempo
- ☐ Yummies

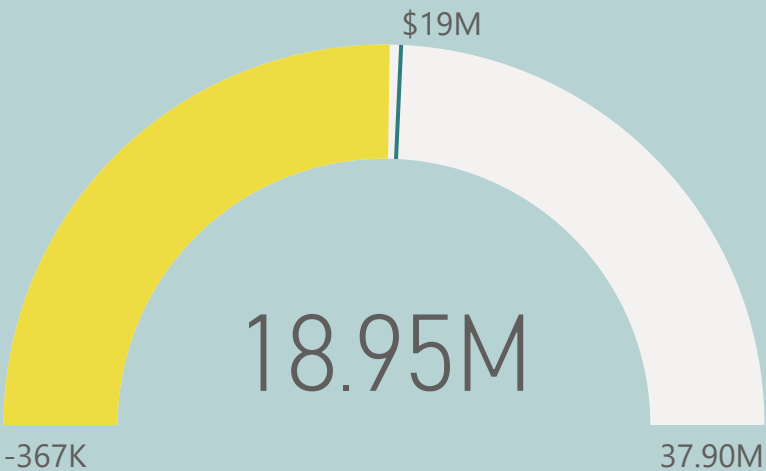
Brief Analysis on Sales achievement

Sum of Sales and Variance_pet_label by Year

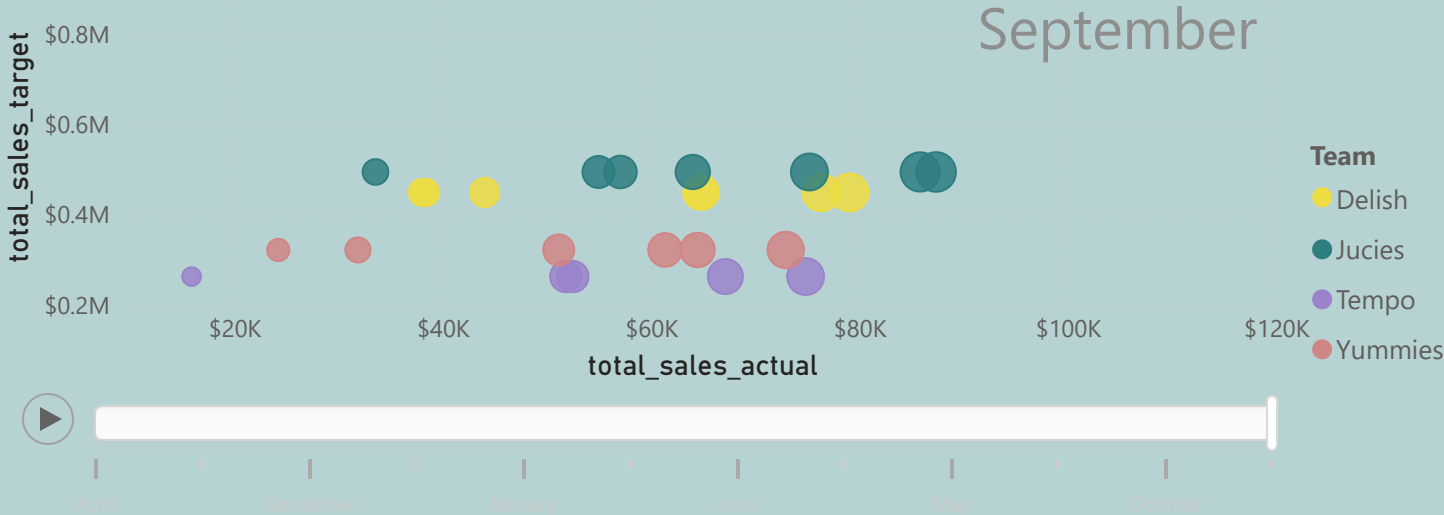
Year ● 2023 ● 2024



Sum of Sales, Variance, total_sales_target and Sum of Year



total_sales_actual, total_sales_target and Sum of Sales by Sales, Team and Month Name



total_sales_actual and total_sales_target by Month Name and Year

